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It's the drawing qualities of sheets that fix the limits of what the body designer can do. Bethlehem sheets are already known for their exceptional deepdrawing qualities and every effort is being devoted to the task of making sheets that will stand even more drastic treatment.

All of the experience of an organization making

every kind of steel product-a system of metallurgical control that permits holding the most precise balance of physical properties through heat after heat -facilities that include the latest refinements for the manufacture of fine sheets and strip contribute to the steady increase in ability of Bethlehem sheets to take the punishment inflicted by the die presses.



THE IRON AGE

MARCH 25, 1937

ESTABLISHED 1855

Vol. 139, No. 12

Bigger and Better Depressions

REGARDLESS of what the new school of political experts say, we have not yet seen our last depression. To assume that we have would be to deny the past experience of hundreds of years and to repudiate the axiom that "what goes up must eventually come down."

The important question, it seems to us, is not "will we have another depression" but "shall we be in better or worse position to weather it."

Today we are besieged, as perhaps never before, with the plea to exchange old and tried ideas for new ones. Far be it from us to depreciate the value of new ideas. We can use plenty of them in our business. But it is not wise to jump at them until we are sure that they are better than the old ones.

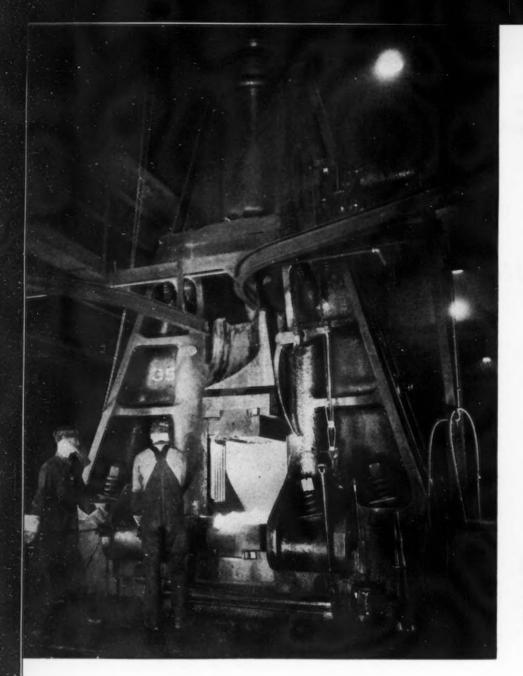
In the realm of political economy, an idea must be depression-tested before it can claim to be good. Most of the ideas that we are now being asked to accept have not proved themselves able to resist depressions. Indeed, they appear to have the unfortunate quality of preparing for "bigger and better depressions."

Take the corporate surplus profits tax for example. By dissipating corporate nest eggs as soon as they are hatched, this act will place corporations in extremely vulnerable position when the next depression comes along. There will be no carrying on through corporate savings as was the case in the last depression, when our industries spent \$19 billions of savings to keep plants going and men at work.

Take the social security act also. The effect of this, when in full force, will be to hand employers a bonus of from \$90 to \$270 a year for every man that can be pried off the payroll. This, in addition to saving the wages of the discharged employees.

Of course, now that business is good, no one likes to think about future depressions. But, since the President has mentioned the possibility of a forthcoming crisis, one may be pardoned for indulging in speculation regarding the factors that may make it more difficult to meet, when and if it comes. Especially so since inflation, the greatest of all depression builders, has been given such a good head start through the payment of the imaginary political debt to Mr. Lewis' squatting minority.

At Vausementy



Buick Takes

Based on an interview with ROBERT H. DARNTON

Superintendent of the Forge Division Buick Motor Co.

BUICK 40 crankshaft billets are rough rolled in two blows in the first die impression and finished in the second with five blows in this huge 16,000-lb. Chambersburg steam hammer. Output: 55 cranks an hour.



FOR the second time in a year, Buick Motor Co. has increased its manufacturing efficien-

cy in the forging of crankshafts by installing the heaviest duty high speed forging hammer obtainable. This increase in efficiency has resulted not only in lower costs in the forge shop, but in subsequent machining operations as well, for the crankshafts are made not only in less time, but much more nearly to finished size. In fact, the goal ultimately aimed at is to make forgings accurately enough and with so little stock removal necessary that they can be thrown directly into the rough grinders without preliminary machining operations.

Some of the steps taken to modernize forging practice were related in an article that appeared in THE IRON AGE for Oct. 3, 1935. During that year the company had expended over \$700,000 of a \$15,-000,000 rehabilitation program in modernizing the forge shop. Most spectacular units added were four 12,000-lb. steam hammers. Two each went into lines for making crankshafts for the large and the small 8-cylinder engines that Buick has adopted to cover four series of cars. At the time these hammers were installed they represented the greatest advance in forging hammer design in a decade. For one thing, by their use, the draft required for pullout was reduced from 7 deg. to 3, thus reducing the amount of metal going into chips, and concurrently lessening the machining time. Such a requirement

is met with a hammer having a sharp, fast rebound to prevent the crank sticking in the die. Rebound is related to the absorption of impact by the anvil and also by the amount of steam admitted to the under-side of the piston at the start of the upward stroke. The hammers installed then had such characteristics. So has the new 16,000lb. hammer. Rebound is improved by making the ratio of the total anvil weight to the weight of the falling parts 25 to 1, instead of 15 to 1. Furthermore, a relatively large lower cylinder inlet through multiple ports produces a fast return of the ram and aids pullout, and the building up of back pressure above the piston assures strong subsequent blows. Similarly on the downstroke, back pressure on the

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Another Forward Step

in Forging Practice

piston is avoided through the use of these large lower ports.

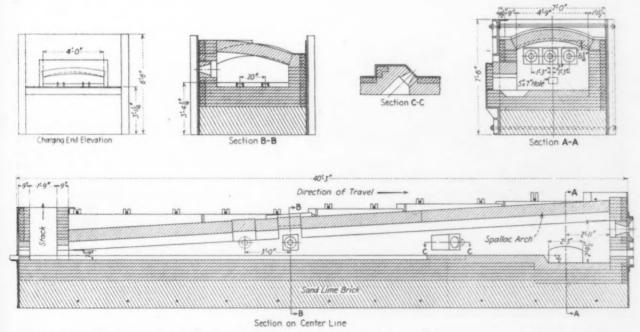
Power to strike a blow and quick pullout for low-draft forgings are not all the factors necessary for best forging practice. It is essential that upper and lower dies register properly and that they stay in line after continued use. Both the new 16,000-lb. hammer and the 12.000-lb. hammers bought in 1935 have massive cast steel frames, roughly of I-beam section tapering in pyramid form from a wide base, necessary to give the structure stability. The bearing areas and sections are much wider than ordinarily considered standard. Where it meets the anvil, the frame is stepped, tongued, grooved and overlapped. Connecting bolts have massive coil springs under their nuts and are anchored by cross keys inserted through holes machined from the solid anvil casting, thus avoiding the use of box cores and attendant weakness.

The same general design characteristics have been incorporated in the new 16,000-lb. Chambersburg Model E hammer installed this past fall. The step forward has been to accomplish in one hammer of much larger capacity what had formerly been done in two, with two separate handlings. The number of blows necessary to form the forging has been reduced to a minimum. By using a much heavier blow, it has been possible to eliminate the breakdown operation and greatly reduce the number of blows. For example, it took 4-5 blows to roll and block the billet in the first 12,000-lb, hammer and 12-15 blows to finish forge the crank in the second hammer. In the 16,000-lb. hammer, there are two impressions

in the die. The billet is rough rolled with two blows and finished in the second impression of five blows, making seven in all against 16-20 in the smaller hammers. Yet these smaller hammers are so far ahead of Buick practice prior to late 1935 as to make no comparison possible, because of the great strides made in increasing quality. Part of the reduction in forging time is due to the work being carried on at a higher temperature, since the stock has little chance to cool in the brief interval it is in the hammer. In fact, the terrific impact is partially expended in heat and this tends to raise the temperature.

Another factor that has made this fast forging time possible is the fact that the crankshaft for the Series 40 Buick engine is an ideal one to make. In the flat, before be-

(CONTINUED ON PAGE 50)



THIS oil-fired heating furnace of Buick design feeds 4-in. square billets to the 16,000-lb. hammer. A short pusher conveyor, outside the furnace and not shown, pushes the work along heat-resisting alloy rails.

A Single Strip, Core-Loss Tester

CLOSER and closer limits are being required for the homogeneity and uniformity of electrical sheets. Magnetic and electrical losses are being increasingly looked for and guarded against. Hence the develop-

ment of improved means for detection.

In this article, Mr. Smith describes a new development in apparatus for this purpose, namely a single strip coreloss tester.

ONE of the problems confronting the technologist today in the production of electrical

sheets is the question of how to measure quantitatively the magnetic and electrical losses over various parts of the sheet and also to obtain representative test specimens without destroying large quantities

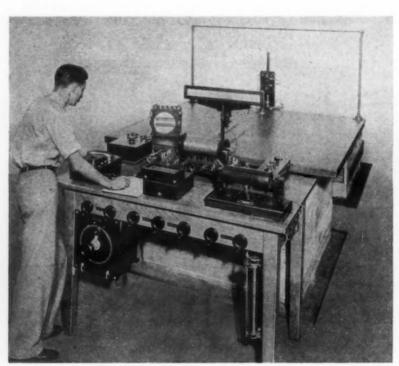
*A. S. T. M. Standard Methods of Test A 34-33. of the material. For this purpose it is desirable to have a core-loss test equipment which will test small portions of the sheet. Such a device would be useful, not only for determining homogeneity and uniformity, but as an economical aid to the metallurgist for developing new alloys and treatments.

Unfortunately, the present standard Epstein Core-Loss Tester* cannot be used for this purpose, nor can it be modified to meet the requirements. The size of the standard test specimen, 50 cm. by 3 cm., is too large and the quantity of material required (10 kg.) too voluminous. About 16 years ago the General Electric Co. developed a modified Epstein test equipment which required a test specimen 25 cm. by 3 cm. and weighed but 1.25 kg. This was a distinct advance in the economy of sampling and has proved its worth for routine tests in the mill and factory laboratories. A general view of this equipment is given in

After a number of years of experience with this tester, the increasing demand for better quality of the sheet made it evident that a single-strip tester would be a very great aid. With a test set of this type, conditions in the various parts of the sheet could be readily determined; a sheet could be sampled without destroying a large portion of it, and the metallurgist could find out from a single strip the most suitable heat treatment and alloying procedure. It would also be economical, not only because of the saving of material, but because of the size of metallurgical furnace equipment required and of the time reduction in test procedure.

For this purpose a single strip core-loss tester was developed and built, a view of which is shown in Fig. 2. By its use advances have been made in the development of magnetic sheets, and much new data obtained which was heretofore impracticable to measure. It can be used to supplement equipment shown in Fig. 1.

The single strip core-loss tester described below was designed for 60-cycle core-loss measurements at flux densities ranging from B=8000 to B=15000. It gives results comparable to those obtained by the Epstein method, the comparison be-



G. E. Single strip, core-loss testing equipment for samples 25 by 3 cm.

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For Electrical Sheets

By B. M. SMITH

General Engineering Laboratory, General Electric Co., Schenectady

0 0 0

ing between the average loss per strip by each method. Accuracies within 5 per cent are obtainable. The complete equipment as shown in Fig. 2 consists of a tester, reflecting dynamometer wattmeter, ammeter, control panel, decade resistance box, lamp-stand and scale, transformer, and flux voltmeter. A schematic connection diagram is given in Fig. 3.

An end view of the tester is shown in Fig. 4. It is neatly and sturdily constructed, the overall height being 18 in. and the base 15 in. by 6 in. It is designed to accommodate a single test specimen 25 cm. by 3 cm. and of any thickness between 0.010 in. to 0.031

in., inclusive. The strip is gripped in clamps mounted on the yoke at the ends of the test coil. The test coil is made up of an energizing and two potential windings connected to three pairs of binding

FIG. 4

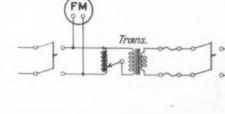
G. Single strip from left end, oblique view.

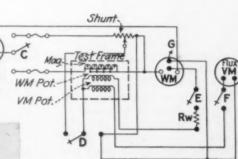
FIG. 3

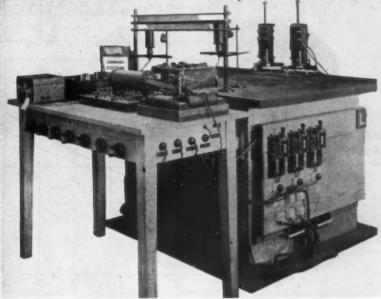
SCHEMATIC connection diagram for core-loss tester.

FIG. I

CORE-LOSS testing equipment for 1.25 kg. samples of sheet steel.

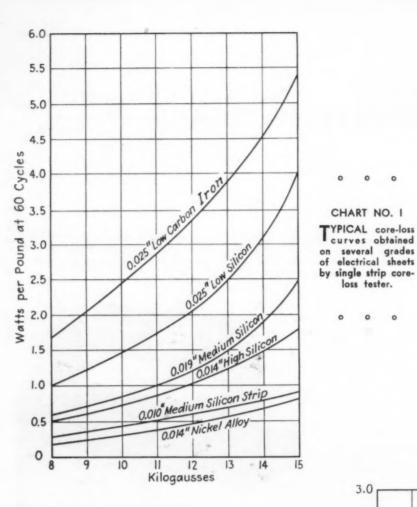






posts mounted on the base. The coil is so constructed as to permit its being slid forward on brackets for inserting the test specimen. The test yoke is made up of Ushaped laminations of a high-grade silicon steel so constructed as to permit the test specimen to fit snugly between the poles, one of which is adjustable.

The test procedure after the preparation of the test specimens (shearing, weighing, labeling) is to insert the test specimen in the test coil so that the projecting ends are equal. The coil is slid into position between the poles and the



In Chart No. II curve data are given to demonstrate the loss differences in sheet with grain direction. It is possible to cut a single strip in any direction to determine the effect of rolling in any portion of the sheet or strip. Chart No. III shows the variation in loss in different parts of the strip all in the "with grain" direction. This was taken on medium silicon strip steel 0.010 in. thick.

In Chart No. IV the effects of treatments are shown. These treatments can be carried out on a single strip under very closely controlled temperatures, atmospheres, or solutions and with small size equipment and small quantities of materials and gases; thus experimental work can be carried on very

economically.

Conclusions

Compared with other core-loss test methods, the most important feature of the single-strip tester is that the actual quality of a single strip is determined instead of the average quality of a large number of strips in parallel. Thus such

right-hand pole moved against the end of the specimen, so that the two ends butt squarely against two poles in the recesses provided. The ends are then clamped into position. A predetermined voltage is then held by the flux voltmeter and applied to the test coil. The loss to be determined is then read on the wattmeter. From this reading is subtracted the instrument and yoke loss and from the remainder is calculated the core loss in watts per lb. or watts per kilogram in the test specimen.

Performance and Results

Some of the data and graphic curves for a few grades of electrical sheets will be examined and described to show actual results and their usefulness.

In Chart No. I are given coreloss data obtained by the singlestrip tester on several grades of magnetic sheet steel. These data are representative of that obtained by the Epstein method or other accepted methods. They illustrate the range of flux densities and the extremes in high and low loss materials usually encountered.

CHART NO. II OSS differences in sheet with grain direction; medium silicon sheet steel 0.019 in.

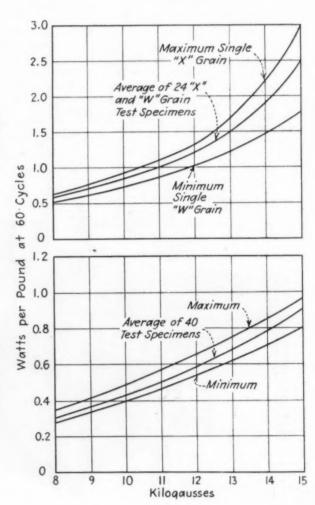
CHART NO. I

YPICAL core-loss

single strip core-

loss tester.

CHART NO. III ARIATION of loss in different parts of strip; mesilicon strip steel 0.010 in. 'W" grain.

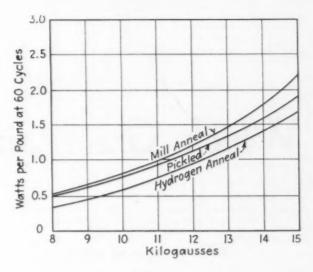


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studies may be made as to the effect of "rolling direction," homogeneity, uniformity, stress and various treatments. The size of the test specimen lends itself very readily to metallurgical research, as it is often inconvenient to prepare and treat large quantities of material and large-size specimens such as required for routine acceptance tests. Although the apparatus described requires careful handling, it is very rapid and can be used for routine testing by any semi-skilled operator. The test range of induction is adequate and the extremes in loss measurements are satisfactorily covered.

CHART NO. IV

EFFECT of treatments on medium silicon sheet steel 0.014 in.



A SCENE FROM LONDON

A T the works of Messrs.
Harland and Wolff,
North Woolwich, London,
one may observe, almost
any day, this magnificent
display of fireworks. It is
the accompaniment to
the cutting of mild steel
by the oxyacetylene process, used in the repair
and building of ships and
barges.



Which Grain Size?

By C. H. HERTY, JR., D. L. McBRIDE and E. H. HOLLENBACK

NTEREST in and application of the McQuaid-Ehn test has in the past few years increased to a point where this test is specified on a very large tonnage of various grades of steel, especially the carburizing and forging types. Consequently, a new development, such as the authors describe herein, is of major importance. The first section of this article, presented last week, reviewed standard McQuaid-Ehn test procedure and showed the fallacy of indiscriminately utilizing the grain size observed in this test for predicting properties developed in treatments other than carburizing. This concluding section deals with grain size and hardenability, stresses the importance of grain surface and presents data on hardness penetration and surface hardness.

Grain Size-Grain Surface

The most important feature of grain size undoubtedly lies in its influence on hardenability and the various properties of the steel following hardening treatments. In order to discuss this subject properly, it will be advisable to demonstrate the relationship between grain size, grain surface and the reactions which take place during the cooling of steel.

In air cooled hypoeutectoid plain carbon steels, ferrite and pearlite are formed as a result of the decomposition of austenite. If the steel is very slowly cooled, the amount of ferrite formed may be calculated from the composition of the steel. With more rapid rates of cooling, less and less ferrite is formed because the equilibrium transformation range is passed through so quickly that a large part of the austenite remains undecomposed until a high supercool has been reached. Under these conditions austenite transforms into fine pearlite, lower in carbide and richer in ferrite, than a true pearlite of eutectoid composition.

The ratio of the ferrite formed on air cooling to ferrite formed on annealing can, therefore, be used to determine the rate of decomposition of the austenite on air cooling. If two samples of the same steel be so treated that two different grain sizes are obtained, the effect of grain size on the rate of

decomposition of austenite may be determined by the ferrite ratio mentioned above. McBride, Herty, and Mehl^a studied this effect of grain size on the amount of ferrite formed on air cooling in various sized cubes. It was found that the ratio

Per Cent Ferrite Formed on Normalizing divided by the Per cent Ferrite Formed on Annealing

when plotted against grains per sq. in. in the normalized sample gave smooth curves as shown in Fig. 3, indicating that the amount of decomposition was proportional to grain size. The larger the cube, the greater the amount of ferrite formed on air cooling for a given grain size.

From the grains per sq. in. the grain surface per cu. in. of steel was calculated from the following equation:

$$S = 4 \vee \overline{G}$$

where S = sq. in. grain surface per cu. in. at 100 diameters, and G = grains per sq. in. at 100 diameters.

In this calculation it was assumed that the grains were spheres. The ferrite ratio when plotted against grain surface per cu. in. gave a straight line for each size of cube employed, as shown in Fig. 4. This was a very definite indication that the rate of decomposition of the austenite was a direct function of

³ D. L. McBride, C. H. Herty, Jr. and R. F. Mehl: "The Effect of Deoxidation on the Rate of Formation of Ferrite in Commercial Steels," Transactions A.S.M., Vo. 24, No. 2, p. 281.

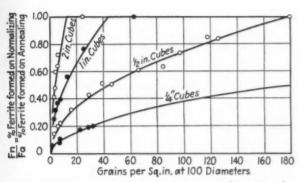


FIG. 3—Effect of grain size and mass on the ratio of ferrite formed during normalizing and annealing. The larger the cube, the greater the amount of ferrite formed on air cooling for a given grain size.

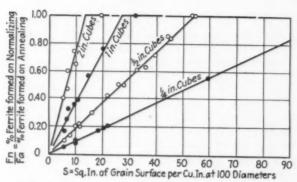


FIG. 4—Effect of grain size and mass on the ratio of ferrite formed during normalizing and annealing. Data plotted by using the equation S = 4 V G.

the grain surface per unit volume of steel.

For the reader's convenience Table V has been compiled to show the relation between A.S.T.M. grain size number, grains per sq. in. at 100 diameters, and square inches of grain surface per cu. in. at 100 diameters, as calculated from the foregoing equation.

It should be noted that in order to double the grain surface, the important factor, it is necessary to quadruple the number of grains per sq. in., i.e., an increase of two grain size numbers.

Grain Size and Hardenability

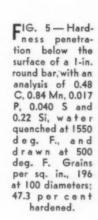
In order to obtain the maximum hardness for a given chemical composition, it is necessary that the austenite decompose into martensite. In carbon steels, austenite will not decompose into martensite on quenching unless the decomposition takes place at about 200-300 deg. F. or lower. This means that the steel must be cooled so rapidly that no austenite decomposition takes place until these temperatures are reached. The rate at which the steel must be cooled in order to fulfill the above condition is called the critical cooling rate.

It has just been shown that the rate of austenite decomposition is a direct function of the grain surface for any given cooling rate, the larger the grain surface, i.e., the smaller the grain size, the more rapid the decomposition. Therefore, the critical cooling rate is greater for fine-grained than for coarse-grained steels. If the critical cooling rate at any point is reached or exceeded, grain size will have no effect upon the actual hardness values, the values then being determined entirely by the composition of the steel.

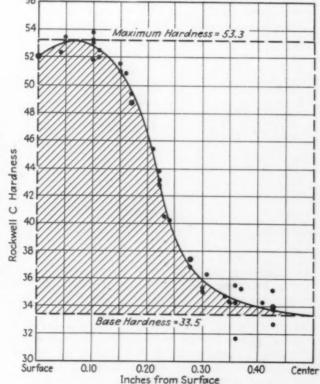
The penetration of hardness in a quenched piece may be judged by fracture and observation and by magnetic methods, or by direct hardness readings on a cross-section of the hardened piece. Excellent standards can be set up for any of these tests as, for example, the Shepherd P-F ratings. In the present work, in order to obtain as accurate an evaluation as possible for hardness penetration, it was decided to use hardness readings on six radii of the cross section of a hardened one-inch round. These hardness readings when plotted against distance from the surface give the familiar curve for hardness penetration as shown in Fig. 5. The upper horizontal dotted line of this area represents the maximum hardness found on the hardness penetration curve. The lower horizontal dotted line, called the base hardness, is obtained for each steel from Fig. 6, which shows core and maximum hardness plotted against hardness factor. This figure was obtained by plotting the core hardness for fine grained steels and the maximum hardness for all steels studied against a hardness factor involving steel analysis as follows:

3000C + 800 Mn + 500Si + 4000 P = Hardness Factor

where the elements are expressed in per cent. The reason for choos-



0 0 0



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ing this "base hardness" is that it is the average minimum core hardness obtainable for a 1-in. round under the heat treatment chosen, viz: a 1550 deg. F. water quench followed by a 500 deg. F. draw.

The relative hardness penetration, hereafter called the "per cent hardened," is taken as the shaded area under the hardness penetration curve, divided by the total area bounded by the heavy dotted lines on Fig. 5. into account in calculating "per cent hardened" when the base hardness is calculated from the chemical composition.

The grain surface in which we are interested here is that which is formed at the heat-treating temperature and not that shown by the McQuaid-Ehn test. This is particularly true of coarse and mixed grained steels in that test. In order to determine the effect of grain size on hardness penetration,

in order to determine the austenitic grain size at the time of quench. From the austenitic grain size, determined by counting, the square inches of grain surface were calculated and plotted against the per cent hardened for each sample, the per cent hardened being determined as illustrated in Fig. 5.

Fig. 7 shows the relationship between per cent hardened and square inches of grain surface. The straight line relationship between per cent hardened and grain surface, over the entire range of steel analysis given in Table VI, shows definitely that hardness penetration is a function of grain surface alone.

As shown in Fig 6, a 0.60 per cent carbon steel has a higher base hardness and maximum hardness than a 0.30 per cent carbon steel, and the base hardness and maximum hardness increase regularly with increase in percentage of hardening elements. If chemical composition within the range studied directly affected hardness penetration, the steels shown in Table VI would give points falling on different lines on Fig. 7 instead of falling on a single line as they do. In other words, a change in chemical composition, within the range of analysis studied, simply raises or lowers the level of actual hardness values in the piece, without changing the type of penetration curve.

In general, fine-grained steels are considered to be shallow hardening and coarse-grained steels deep hardening. Fig. 7 shows that the depth of hardness penetration for a given analysis of steel is directly proportional to the grain surface involved. This in turn is a function of the grain size at the heat treating temperature. Having determined this grain size, the actual per cent hardened may be easily determined by calculating the grain surface and referring directly to Fig. 7.

All this discussion refers to the range of analyses shown in Table VI. The effect of alloying elements on hardness penetration is not dealt with in this paper.

Surface Hardness

It was stated in the previous section that the surface hardness of a quenched steel would be independent of the grain size and dependent only on chemical composition, provided the critical cooling

TABLE V

Grain Size Relationship

A.S.T.M. Grain No.	Grains per Sq. In., at 100 Diameters	Sq. In. Grain Surface per Cu. In., at 100 Diameters
1	1	4.0
2	2	5.6
3	4	8.0
4	8	11.3
5		16.0
6		22.6
7	64	32.0
8	128	45.3
9	256	64.0

TABLE VI

Analyses—Steels	Used	in	Hardness	Penetration	Experiments
		-			

Steel No.	C	Mn	P	S	Si	
A-98	0.49	0.74	0.016	0.032	0.22	
A-99	0.38	0.75	0.027	0.031	0.20	
B-13	0.41	0.78	0.020	0.034	0.23	
B-66	0.37	0.70	0.026	0.029	0.21	
B-72	0.38	0.78	0.018	0.040	0.21	
B-87	0.57	0.77	0.017	0.032	0.23	
C-13	0.37	0.74	0.015	0.030	0.20	
C-15	0.44	0.72	0.017	0.033	0.19	
C-23	0.46	0.73	0.035	0.035	0.20	
C-29	0.58	0.71	0.024	0.033	0.17	
C-31	0.39	0.71	0.018	0.034	0.20	
C-37	0.61	0.76	0.017	0.028	0.21	
C-38	0.57	0.74	0.014	0.030	0.24	
C-61	0.45	0.73	0.014	0.024	0.19	
C-68	0.45	0.71	0.020	0.032	0.19	
C-86	0.59	0.79	0.020	0.030	0.21	
C-91	0.55	0.54	0.017	0.035	0.21	
D-12		0.68	0.015	0.030	0.20	
D-13	0.48	0.76	0.019	0.036	0.23	
D-15	0.38	0.75	0.017	0.033	0.19	
D-23	0.48	0.84	0.017	0.040	0.22	
D-30		0.68	0.034	0.038	0.18	
D-32		0.74	0.022	0.026	0.20	
D-33	0.44	0.74	0.015	0.035	0.18	
D-47		0.74	0.018	0.032	0.22	
D-50	0.43	0.71	0.016	0.040	0.26	

In considering the hardenability of steels which are coarse grained through method of deoxidation rather than heat treatment, it must be remembered that the "base hardness" chosen in this work is a function of composition alone. Changes in core hardness due to grain size are automatically taken

a series of carbon steels were heated to different temperatures in order to obtain variations in austenitic grain size, were then furnace cooled to 1500 deg. F., then water quenched and drawn for one hour at 500 deg. F. Separate samples of each steel were heated simultaneously and were air cooled,

rate was reached or exceeded during quenching.

If the critical cooling rate is not reached, grain size becomes very important in determining surface hardness. The critical cooling rate for full hardness may not be reached due to—

- (a) Intentionally slower cooling rate.
- (b) The desired cooling rate is faster than the critical rate, but (1) gas films on the surface of the steel may retard the rate of heat transfer to such an extent that the critical cooling rate is not reached; and/or (2) if the scale does not break freely on quenching, the insulating effect of residual scale may act to retard the cooling rate.

No matter how the cooling rate is retarded the hardening reaction will behave in the same manner as just indicated for hardness penetration, i.e., will be a direct function of grain surface, and soft spots will occur where the critical cooling rate has not been reached. The hardness of the soft spots will depend on the analysis and grain size of the steel and on the effectiveness of the insulating spot of scale or gas.

The best method of avoiding soft spots is to be sure that the heating prior to quenching is carried out in such a manner that excessive scale formation is avoided. and to eliminate tenacious gas bubbles on the surface by proper agitation of the pieces or of the liquid quenching medium. studying soft spots after quenching, a series of tests was made on fine-grained heats of S.A.E. 1045 steel in the form of 1-in. round bars, one set of bars heated in air, a duplicate set in a controlled neutral atmosphere. In the second or controlled atmosphere series, only a very light scale was formed on the pieces, whereas in the normally heated pieces the usual type of scale was present. Twenty Rockwell readings per in. of length were taken on each bar, and the percentage of soft spots as determined by these readings is as follows: oxidizing atmosphere-8.6 per cent of Rockwell readings showing soft spots, with a total number of readings of 3210; neutral atmosphere-0.97 per cent of Rockwell readings showing soft FIG. 6 - Effect of increasing hardness factor Coarse-Grainea on the maximum hardness and core hardness of I-in, round bars. quenched from 1550 deg. F. and drawn at 500 deg. F. 2500 2300 2200

Hardness Factor

spots, with a total number of readings of 2585. The extreme importance of atmosphere control for reliable results in surface hardness can be seen from these data.

Experiments now in progress indicate that the type of steel may have a very definite effect upon the type of scale formed by a given atmosphere, thus affecting the manner in which the scale breaks away from the piece on quenching. This, therefore, affects the uniformity of surface hardness of the heat treated piece.

If the furnace atmosphere is oxidizing, or if the piece is improperly quenched, a coarse grained steel, Type A, Fig. 2, is apt, because of a lower critical cooling rate, to give more uniform surface hardness than mixed and finegrained steels, Types B, C, and D, Fig. 2, unless the latter are made in such a way that the scale has a tendency to break away cleanly from the metal surface during the quenching operation. If scaling can be closely controlled, the desired surface hardness can be obtained on steel of any grain size, provided that the critical cooling rate is exceeded in quenching. Under these conditions a fine grained steel, a mixed grain steel, or a coarse (CONTINUED ON PAGE 50)

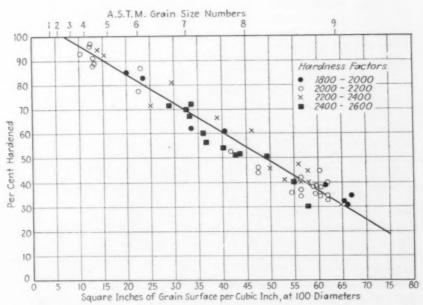


FIG. 7—Relationship between per cent hardened and square inches of grain surface.

The straight line relationship shows definitely that hardness penetration is a function of grain surface alone.

How Arc Welding Cuts Costs Of Jigs and Fixtures

Part III—Simplified Tooling Procedure

By A. F. DAVIS

Vice-President, Lincoln Electric Co., Cleveland

S TEPS in the weld fabrication of jigs and fixtures, and the personnel and equipment required are outlined in this concluding part of Mr. Davis' article. Advantages of a r c weld fabrication and typical tooling savings were discussed in the first and second parts, in THE IRON AGE of Oct. 8 and Nov. 19, 1936, respectively.

TOOLING procedure with arc welding strikes a new note in simplicity. With arc weld-

ing, the toolbuilder merely cuts, fits and welds standard steel shapes, available from any mill or warehouse on short notice.

The steps in modern tooling procedure include laying out the design, cutting parts to size and preparing them for assembly, tack welding the parts together, inspecting the assembly for alinement and accuracy, and finishwelding all joints and seams.

The personnel needed for carrying out these operations varies according to the size of the plant and extent of the tooling requirements. Unless the number of tools, or the amount of tool work required regularly is very limited, the toolroom staff would consist of a foreman, draftsman, cutter, fitter,

welder and, in some instances, a machinist. In smaller plants the department might have only a foreman and a welding operator, the latter serving also as cutter and fitter. In this case the main drafting department would handle the toolroom's drawing requirements, and machining, whenever required, would be done in the plant machine shop.

The technique of welded tool production operates smoothly. As soon as a given jig or fixture is designed and detailed, the foreman of the toolroom receives the drawing. The foreman then orders the necessary raw materials. The required parts are cut to size, with a cutting torch or saw. All the individual parts of the unit are placed in a suitable container and delivered with the drawing to the

proper location where they are fitted together, tack welded, then finish welded.

The above procedure leads to prompt, efficient production of jigs and fixtures. In plants maintaining a night toolroom shift, a rush jig or fixture designed during the day and turned over to the toolroom, is cut, welded and ready the next morning.

Time Saved by Weld Fabrication

Both time and money were saved in arc weld fabricating the tooling shown in the accompanying illus-

The die shoe in Fig. 8, made by a large tractor company entirely by arc welding, is 33½ in. wide and 52½ in. long. The base is built of 2-in. boiler plate to which are



FIG. 8—Welded steel die shoe measuring 33½x52½ in., used at a large tractor plant in punching 12¾x1-in. holes in ½-in. stock. The base is made of 2-in. boiler plate.

welded on each side six 3½ x 3½ x 7-in. die posts. The bottom edges of the die posts were vee'd out before welding. The die plate itself is bolted to the top of the die posts to permit removing the plate for machining or inserting new bushings. Weight of the die and shoe together is approximately 3000 lb.

This production tool is used in punching 12 ¾ x 1-in. elongated holes in ½-in. stock. The parts punched weigh approximately 300 lb. each.

The jig pictured in Fig. 9, was made by a large manufacturer of woodworking machinery to facilitate machining to close tolerances. It is built entirely of mild steel, and is typical of many such units made by arc welding, with marked savings in time and money.

Fig. 10 shows a jig built entirely of steel plate, are welded and used in punch press or architectural shear for special straightening work. The two large pieces of plate are reinforced by smaller

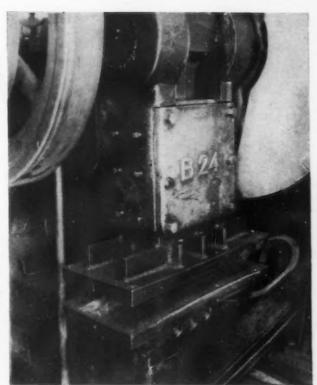
AT RIGHT

FIG. 10 — Special straightening jig built entirely of steel plate for use in a punch press.

0 0 0

BELOW

FIG. 9—Weld fabricated jig employed to facilitate close tolerance machining of woodworking machines. (Photo by courtesy Jones-Superior Machine Co.)



cluding material and labor. The three other units pictured with the trunnion fixture were produced by welding at a proportionately economical cost.

The first essential in the way of (CONTINUED ON PAGE 51)

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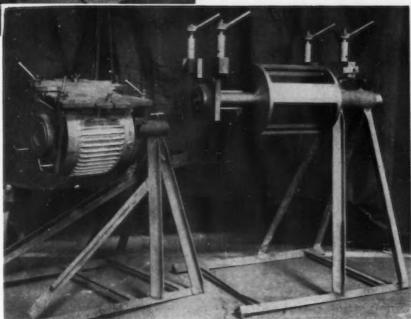
BELOW

FIG. 11—Fixtures produced in a few hours by welding together scrap pieces of plate, angles, tubing and bar stock.

pieces as shown. In this case arc weld fabrication cut the cost by more than half and saved many days by eliminating patterns.

Fixtures built of scrap materials furnish excellent examples of the savings available with arc welding. Those pictured in Fig. 11, used by a large motor manufacturer, were produced in a few hours by welding together scrap pieces of angles, plate, tubing and bar stock. Material costs were nil. Strength, rigidity and accuracy are entirely adequate.

The trunnion jig shown in Fig. 12 (the large unit at the top of the photo) was built by arc welding at a cost of only \$32.30, in-



THE IRON AGE, March 25, 1937-39

The Stake of the Public Utilities in

THE electrical energy consumption of American industry as a whole is in the neighborhood of 90 billion kilowatt hours per year. Today, according to the Federal Power Commission, "The public utilities supply to the manufacturers of the country almost 55 per cent of the energy consumed in their productive processes, and more than 63 per cent of mining and quarrying power requirements." Hence the utilities have a

considerable stake in the questions of how power is applied to drive the machines of industry. At first blush it would seem that the utilities would be glad to see inefficient drive methods perpetuated in the manufacturing plants to which they sell energy, since such methods would tend to boost the sales of electricity, and hence increase the income of the utilities. But the opposite is true. Today the utilities all over the country are bending

every effort to show their industrial customers how to use power more effectively, even though in doing so the sales of energy may be, and frequently are, decreased.

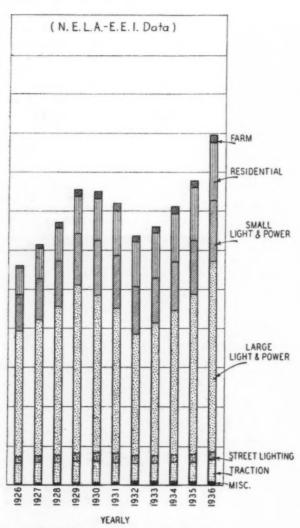
Why this idealistic attitude on the part of the public utilities? Analysis brings to light two essential facts which show that this "idealistic" attitude is very sound and practical. In the first place, the utilities have practically no excess capacity today, and hence must do everything they can to make the present capacity stretch to cover all reasonable demands, lest a definite shortage occur which would do more to stop the progress of industrial recovery than strikes or floods. And in

the second place, it has been definitely proved that the more efficiently industrial customers use the energy sold to them by the utilities, the greater is the *net* revenue obtained by the utilities. Here is a case where both parties profit; the customers' bills are less, and the utilities net revenues are more. This seeming paradox demands explanation. But before the explanation is given, it will be of interest to examine some pertinent facts bearing on the situation as a whole.

An Electrical Famine

In the issues of THE IRON AGE dated Oct. 5, 12 and 19, 1933, the writer published a series of articles entitled "An Electric Power Famine Approaches." Even in the early fall of 1933 it was clearly apparent that the consumption of electrical energy in the United States was outstripping the growth of generating capacity. The three and a half years which have elapsed since then have simply made the situation more serious. Electrical World in its statistical issue of Jan. 2, 1937, writes, "From a peak in 1929 industrial production, according to the compilations of the Cleveland Trust Company, fell off 45 per cent to a low in 1932, and in 1936 was still 13 per cent below the top. Industrial energy consumption, on the other hand, dropped only 30 per cent from the peak, and in 1936 exceeded the 1929 high by nearly 11 per cent." In other words, advancement in the form of new and improved electrical applications, plus the increasing mechanization of industrial processes, has swung the use of electrical energy 24 per cent ahead of industrial recovery as a whole.

Considering for the moment the question of the total use of the electrical energy generated by the privately owned public utilities of the country (that is, the combined uses represented by industrial, com-



Growth of all classes of electrical energy consumption. (From Edison Institute, Statistical Bulletin, No. 4.)

40-THE IRON AGE, March 25, 1937

Better Drive Methods

By FRANCIS JURASCHEK
Consulting Editor, The Iron Age

mercial, domestic, railroad and municipal customers), the startling conclusion appears that, since 1928, the generating capacity of these utilities has had a net increase of only slightly more than 20 per cent, while the output has increased by 28 per cent. Output has thus increased about 6 per cent more than generating capacity. To take care of the increased demand, the available capacity all over the country must work harder than in 1928.

Now, in these days of increasingly efficient central station operation, to work capacity 6 per cent harder does not seem to be out of the way. Let us analyze just what this actually means, however, by comparing the figures for the last previous peak year (1929) with the figures for 1936. In 1929, with 29.6 million kilowatts of generating capacity operating, 90 billion kw. hr. of electrical energy were produced. If every kilowatt of capacity had been in operation every hour of the entire year (there are 8760 hr. to the year) it would have been possible theoretically to produce 259 billion kw. hr. The "use factor" of the capacity, then, was 34.7 per cent in 1929.

In 1936, with 33.9 million kw. of generating capacity operating, 106 billion kw. hr. of electrical energy were produced. The theoretical possibility of production of 297 billion kw. hr.; giving a use factor of 35.7 per cent. This difference of one full point in use factor indicates an increase of about 3 per cent between 1929 and 1936.

But such a comparison is purely theoretical, since no central station is ever worked to full capacity 24 hr. a day, 365 days a year. Electricity is not like water. It cannot be pumped into a reservoir in times of low demand, and the reservoired excess released in times of high demand to aid the generators in meeting the full load. Electricity can only be manufactured in quan-

tities to meet the instant demand. Every kilowatt of energy generated must be put on the lines at once and consumed then and there. This means that a central station serving an industrial community must have a total generating capacity of about three times what is called for as an average all-the-year around "use factor" to meet the demands satisfactorily. This is not true, of course, of central stations serving strictly residential areas or farm sections -but we are concerned here with industrial power.

A 3300 Hour Year

Operating records of central stations serving manufacturing communities will show some such picture as this: 80 per cent of the total energy output for the year will be demanded during a 12-hr. period each day, during only those days on which manufacturing

plants are operating. Counting out holidays, Sundays, and allowing a half-day on Saturdays (although in a majority of cases the Saturday half-day is no being longer worked, the total of "working" hours per year comes to but 3300 instead of 8760.

Taking all in-

1905 1910 1915 192

dustrial sales of power during 1936 as accounting for one-half of the entire output of the utility central stations, and assuming, likewise, that one-half the available generating capacity is utilized to meet this industrial demand, we get this situation:

Fifty-three billion kw. hrs. were produced during 1936 by 16.9 million kw. of capacity. Eighty per cent of this energy, or 42.4 billion kw. hrs., were demanded during 3300 hr. of the year. In these hours the theoretically possible output was 55.8 billion kw. hr.; consequently the use factor for industrial energy production alone must have been 95 per cent!

This figure, however, does not express the final relation between capacity and output, since no account has been taken in it of peak loads. Only the average load over the 12 working hours per day, during which 80 per cent of the entire

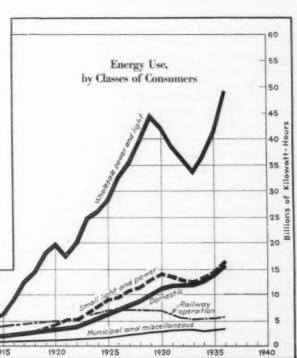


Chart by Courtesy of Electrical World, Jan. 2, 1937.

day's load is demanded, has been considered. But every day peak demands occur. For instance, at the hours of starting up machinery in the morning and after lunch, and late in the afternoon of dark days when a heavy lighting load is added to the industrial load, high peak demands must be considered. These peaks require, at the most conservative estimate, 5 per cent additional capacity in the generating stations.

The obvious conclusion, then, is that, considering the manufacturing communities of the country alone, there is today no excess generating capacity available in the privately owned central stations.

Power Consumption Fluctuations

Table 1, deduced from the reports of the Edison Electrical Institute, shows comparisons for the nine power districts of the United States of generating capacity, energy output, and the theoretical "use factor" based on 8760 hr. per year, from the pre-depression peaks of 1929 to the present peaks of today. The only figures open to question in this table are those showing energy consumption in the nine districts during 1936. The total for the year is an estimate of the Edison Electrical Institute; the district figures were estimated by the writer from 10 months' reports of the Federal Power Commission. adapted to correspond with the means of tabulation used by the Edison Electrical Institute for all the rest of the statistics. Percentage figures show the net change in energy consumption by districts from year to year. It is interesting to read from these figures how depression hit the different sections of the country at different times.

It may seem idle to prophesy what 1937 will bring forth. But, considering that 65 per cent of the increase in energy consumed during 1936 over 1935 was represented by increased industrial demands, and that, while the increase in industrial consumption rose for the year as a whole by 19 per cent, the fall and early winter months showed a gain of 25 per cent over the corresponding months of 1935, it seems fair to assume that, should industry continue to expand at its present rate throughout this year, the industrial demand for utility energy during 1937 will be approximately 60 billion kw. hr., conservatively esti-

Can This Demand Be Met?

Can the utilities meet this enormous demand? We have heard a great deal lately about obsolescence in industry. The utilities, despite a record of efficiency which includes such progress as the present manufacture of a kilowatt of electricity from 1.47 lb. of coal where in 1920 3 lb. of coal were required, are no exceptions. Since 1928 less than seven million net kilowatts of additional generating capacity have been placed in service. The aver age age of all generating equipment now in use in the privately owned central stations of the country is over 15 years. (The record is even worse in the municipal stations.) Manifestly old equipment cannot be safely forced to a duty running almost 100 per cent of capacity, day after day. As a matter of fact, quite a bit of old equipment, kept merely for stand-by use, has been pressed into continuous service to help carry today's loads, and some old stations, closed down when newer and more efficient ones were built, have been opened again. Finally, hundreds of stations have been interconnected by high-power transmission lines with other stations to more effectively carry the peak loads through power trans-

Quoting Electrical World again (Jan. 2, 1937), "The 1936 industrial sales curves disregarded the usual characteristics of coming to a peak in the late summer and then tapering off for the balance of the year. Instead, from February on, each month has shown a larger volume than the previous month. The effect has been to establish new peaks, and a decreasing margin between capacity and demand. That this situation must be translated into plant expansion is obvious."

The net increase in generating capacity in 1936 for all utility plants (both privately and publicly owned) was reported by the Federal Power Commission as 606,908 kw. As shown in Table 1, the increase reported by Edison Electric Institute up to Oct. 31, 1936, for the year was only 3055 kw. Electrical World, however, reports that additional net capacity placed in operation during 1936 by the privately owned utilities amounted to 131,113 kw., leaving 475,795 kw. net

additional capacity for Federal and municipal plants, of which the Federal project at Norris Dam (TVA) was the largest single increment (100,000 kw.).

There is scheduled for 1937 a total of 1,272,930 kw. additional capacity, of which 826,780 kw. is private, and 446,150 kw. is Federal and municipal. The privately owned capacity, considering the fact that it will be put into operation at different times during the year, and that not all of it will serve industrial communities, may be counted upon to produce about two billion kw. hr. of industrial energy at the most. Municipal construction cannot, of course, be counted upon to relieve the industrial demand (with the possible exception of the new 165,000 kw. in generators at Boulder Dam to serve Los Angeles), and the only Federal capacity scheduled to be added is Bonneville, in the Pacific Northwest, 86,400 kw.

Three Points at Issue

Three points to be examined in in relation to the question, "Where will the power come from?" are (1) Federal projects, (2) Interconnections permitting energy transfers, and (3) The purchase of power by the central stations.

Federal projects have so far had but small influence on the question. In the TVA area, Wilson Dam and Norris Dam have made but 290,000 kw. available; Wheeler and Pickwick Landing (both still two years or more ahead) will add only 135,-000 kw. together. Bonneville will add 86,400 kw. in a region that is not industrial. The Boulder Dam and Grand Coulee projects will eventually add about 220,000 kw. more in the Mountain and Pacific Coast districts. In brief, there is little relief to be looked for in Federal projects.

Interconnection has proceeded at a fairly rapid pace. A recent publication of the Federal Power Commission shows that 57 principal systems of utility companies, with 50 additional minor systems and eight large municipal stations now serve over three-fourths the habitable area of the United States, control over 92 per cent of the generating capacity of all privately owned central stations, and sell over 90 per cent of the energy purchased. Over 200,000 circuit miles of transmission lines of 11,000 volts or over carry energy from the various generating stations to the load centers for distribution, or to interconnect systems with each other.

About one-half the total generating capacity is controlled by the nine largest systems, as follows:

F	er Cent
	Total
G	en. Cap.
System Co	ontrolled
Electric Bond & Share group (including American Gas & Electric Co., American Power & Light Co., Electric Power & Light Corp., and National Power & Light Co.)	11.6 6.8 6.3 6.1 4.5 4.5 3.6 3.6
Associated Gas & Electric Sys- tem	2.8
	49.7

Another 38 per cent of the total generating capacity is controlled by 48 other large systems, about 2½ per cent is controlled by 50 additional minor systems and eight large municipal plants, and less than 10 per cent is in the hands of

some 3443 independent municipal and private utilities.

In the 57 major systems there are three types: 1, Those systems which have no subsidiaries, and are directly engaged in furnishing electric service; such as Edison Electric Illuminating Co. of Boston, and Southern California Edison Co. 2, Those systems which furnish electric service both directly and through controlled subsidiaries; such as Commonwealth Edison Co. (Chicago), Detroit Edison Co. and Pacific Gas & Electric Company. 3, Those systems engaged in electric utility service indirectly by having a controlling interest in operating utilities; such as Commonwealth & Southern Corp., Columbia Gas & Electric Corp. and Standard Power & Light Corp.

The significance of these groupings lies in the fact that for the most part the utilities in group 1 are essentially self-contained, with practically no interconnections with other systems. Interconnections can, however, be readily made. In group 2 the interconnection prin-

ciple within the system is already well established, and frequently also to other systems outside. Extensions can be readily established. In group 3 the operating utilities of each system often are totally unrelated to each other from the standpoint of territories served; hence interconnections within the system are not many. But interconnections with other systems are made, and additional ones can be readily effected.

In general (a complete analysis of this phase of the subject would require a voluminous report in itself) it may be stated that practically all industrial areas are well served today by interconnected utility systems, or in case of need could readily be included within an interconnecting network for the purpose of balancing peak demands. In the year 1935 a grand total of 35 billion kw. hr. of energy was transferred from station to station before sale to the consumers, over these interconnecting networksmore than one-third of the total output of the entire country. The

(CONTINUED ON PAGE 82)

T	A	13		27	9
A	2%	D	E.	E2	A

Gen- erat-		Use	Gen- erat-	Energy Con-	Use				nge in E			Gen- erat-	Energy Con-	Use
ing Ca- pacity 000	tion 000,000	tor,	pacity 000	tion 000,000	tor,	'34 to	'33 to	'32 to	'31 to	'30 to	'29 to	pacity 000	tion 000,000	tor,
Kw.	Kwhr.	Cent	Kw.	Kwhr.	Cent	*35	'34	'33	'32	'31	'30	Kw.	Kwhr.	Cent
New England 2,561 (Me., N. H., Vt., Mass., R. I., Conn.)	7,300	32.8	2,568	6,302	28.0	+ 9.0	+ 4.7	+ 7.5	-10.1	+ 5.8	- 2.9	2,286	5,857	28.4
Mid-Atlantic 8,416 (N. Y., N. J., Pa.)	26,500	35.9	8,459	23,167	31.3	+ 6.6	+ 7.4	+ 1.2	- 9.2	- 1.1	+ 1.9	6,984	21,746	85.8
East North Central 7,888 (O., Ind., Ill., Mich., Wis.)	25,700	86.9	7,818	22,350	32.9	+ 8.7	+11.4	+ 3.7	-16.8	- 6.5	- 5.4	7,438	22,847	86.0
West North Central 2,573 (Minn., Ia., Mo., N. D., S. D., Neb., Kan.)	6,500	84.7	2,575	6,334	31.0	+14.6	+ 3.7	+ 2.6	- 6.1	- 8.2	+ 6.5	2,076	5,887	29.4
South Atlantic \$,992 (Del., Md., D. C., Va., W. Va., N. C., S. C., Ga., Fla.)	12,400	85.4	3,987	10,408	29.7	+12.8	+ 0.2	+ 8.8	- 3.5	- 4.1	- 7.7	3,520	10,378	27.2
East South Central 1,642 Ky., Tenn., Ala., Miss.)	4,500	81.2	1,591	3,837	27.4	+11.7	+22.1	+ 7.8	-19.3	- 3.3	- 1.5	1,850	3,397	28.7
West South Central 1,717 (Ark., La., Okla., Tex.)	5,000	88.0	1,734	4,669	80.7	+ 5.9	+ 6.5	+ 1.0	8.4	-11.7	+ 3.3	1,422	4,888	89.0
Mountain	3,500	34.7	1,142	3,331	33.3	+21.3	+ 5.8	+10.4	-22.3	-12.4	- 7.7	1,043	3,786	41.2
Pacific	14,600	42.2	4,014	12,218	34.8	+ 6.0	+ 9.5	+ 0.6	-13.4	+ 1.1	+ 1.0	3,489	11,798	30.3
Totals33,891*	106,000*	35.7	33.888	92,611	31.0	+ 9.0	+ 7.6	+ 2.9	-10.4	- 3.4	- 1.6	29,558	90.084	34.7

^{*}Estimated by Edison Electrical Institute on basis of returns to Oct. 31, 1936.

ANY a machine tool builder took advantage of the lean years to redesign his line completely. As a result the machines coming out of the machinery shops are so different in appearance that one can easily distinguish them from the pre-depression models by their styling, even though no inquiry be made into the speeds and feeds possible. Machine tools have gone modern, but in a stern, aesthetic sense. Two trends have found their expression in a single medium -predominance of simple, straightline forms in art arrived at a time when the welding of rolled plates

Fox Machine Goes Modern

as the circular dog plate, an unusual construction. By means of these dogs, the point at which rapid traverse, feed and rapid reverse takes place can be set, but not the rate, which is controlled separately

at the Oilgear pump. The control dial is connected mechanically with the pump valve.

An electrical arrangement is also available through limit switches located on the column in a concealed position and actuated by dogs on the head. This type of control is available with either Oilgear or Vickers hydraulic equipment. The older machine carries a cam plate on the side, fully exposed to view.

Welded construction obviously cannot be carried throughout. The column way is cast iron and is doweled and bolted to the steel columns. The head includes a slide surface of cast iron. The table and fixture is welded, however, since each fixture must be designed for a specific job, making pattern charges prohibitive. In the unit pictured, indexing is manual, but



OUT of date. This multiple Fox driller has cast Fox driller has cast iron base, column, head and table. In the modern version unsightly controls are concealed.

0

BELOW

THE modern
structure. Trim
is cadmium plated
steel, sheathing is
No. 10 gage steel
covering hydraulic
piping. Ways are
cast iron bolted
to welded steel
columns. The head
has a cast iron
slide. slide.

and shapes to form machine units was becoming extensive. One of the builders who has adopted this trend is the Fox Machine Co. of Jackson, Mich. A striking comparison can be seen in the illustrations of two equivalent machines of post- and pre-depression vintage.

In the modern version, the vertical column has a backbone formed of two composite welded steel members, but these as well as all the hydraulic piping and other controls are concealed behind the set-back sheathing. This covering plate is No. 10 gage steel trimmed with cadmium plated strip of the same thickness. Smartness is added by flush mounting of the pressure gage dial and the circular instruction plates and valves beside it, as well



with Welded Structures

prior elevation of the table on a single ball is accomplished hydraulically. Starting the cycle is effected by a treadle with a hand lever for inching.

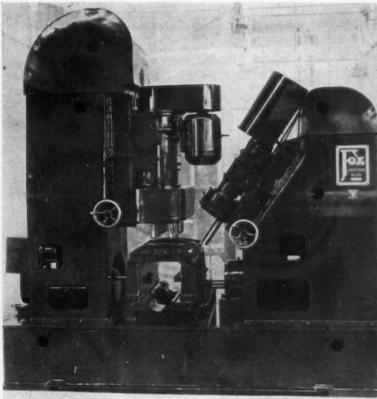
For balance and better accessibil-

heads can be either cam-fed or hydraulically fed, both completely self-contained and with standard driving motors.

The switch from castings to welded steel has been carried throughout

the Fox line, which includes both vertical, horizontal and angular drilling units, as well as assembling and straightening presses and push broach presses. In fact, welded steel lends itself to custom built equipment at relatively low prices, so that all special-purpose equipment is being fabricated that way.

During the prosperous twenties the Fox Machine Co. operated its own foundry. With drastic curtailment of volume during the early thirties, the foundry was shut down and all castings jobbed out, although the firm continued to operate its pattern shop. Now, the foundry has been converted into a weldery. Not all the equipment has been moved out. The original crane facilities are there, and a battery of oil-fired pots has been retained to make small non-ferrous castings. One gray iron cupola is still there, though not in operation. The same sand blasting equipment available for castings serves the welded structures in cleaning of scale and preparing the surfaces for painting. One annealing furnace hasbeen installed and a second is being built to accommodate large size bases.



ity there are two hydraulic cylinders on either side of the column instead of a single cylinder within the column. The new arrangement also provides more space for counterweights.

Cast iron ways are only used where there is sliding action. When unit heads are simply located in a fixed position on a base or column, the steel plate is scraped to give a good bearing. The unit type of construction, illustrated, lends itself to special-purpose machinery in which the specialties are found in the welded bases. On the other hand, with quantity production available, the housings and frames of the unit heads are more economically made in cast iron. The unit

ABOVE

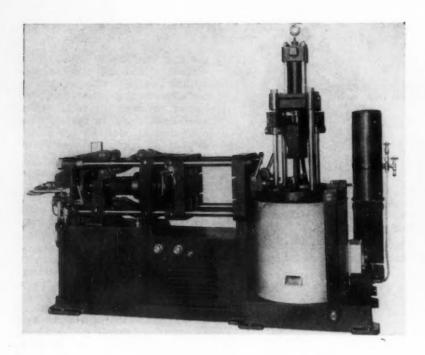
WELDED
construction
lends itself to special mach in es
which may be designed for only
one customer's
particular requirements. Fixture,
base and columns
are made from
rolled steel. The
unit cam-feed
heads have cast
iron housings.

0 0 0

AT RIGHT

COLUMN and base of vertical drilling machine made of rolled plate arc welded. A pair of standard I-beams are sometimes employed for the columns.





Hydraulically-Operated Die Casting Machine

COR casting zinc or white metals the hydraulic die casting machine illustrated has been brought out by the Phoenix Ice Machine Co., 2711 Church Avenue, Cleveland. It was designed by the Lester Engineering Co. of the same address and is designated as the H-HP-2 Lester machine.

All moving parts are operated by a self-contained hydraulic unit. The die is locked and opened by toggle links that are actuated by a hydraulic cylinder directly connected to the links which in turn are connected to a stationary and a movable plate. This construction, it is pointed out, assures a positive die lock.

The bars at the top of the machine are removable. The die plates are provided with standard T-slots, and dies of irregular shape may be set in the machine. In changing dies the die space may be quickly adjusted to fit the new die without possibility of misalinement of the die plates.

All parts employed in the cycle of operations are automatically controlled and are easily adjusted by finger tip controls, the flexibility of these controls permitting quick adjustment of the dies and changes in operating speeds. The length of time that pressure is maintained on the molten metal and the time for cooling the metal in the die is closely adjustable, these two ad-

justments being independent of each other.

The metal plunger is operated directly by a hydraulic cylinder that is designed to give a self adjustable and rapid injection stroke. This cylinder, it is stated, provides a positive pressure and insures solid castings with good surface finish. There is also provision for adjusting the velocity of injection. The method of operating the plunger, it is claimed, permits the production of castings varying in shape, weight and wall thickness.

The metal plunger is of the solid type and the gooseneck bushing in which it operates is removable. The gooseneck is cast integral with the melting pot. Positive high pressures permit casting operations at minimum temperatures.

The hydraulic ejector is designed to function with any die that can be placed within the die opening. Castings cannot be ejected until the dies have been opened. The full opening motion of the die can therefore be utilized for pulling cores.

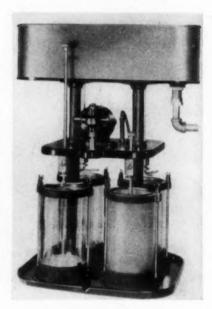
The furnace is an independent unit and is removable. Heat of the metal is controlled by pyrometer. thermocouple and thermostat. A motor-driven blower with an automatic gas and proportioning valve, mixer and burner operates in connection with a thermostat which is controlled by the thermocouple in the molten metal.

Principal dimensions are: Die opening 7½ in., die height 6¼ to 14 in., clearance between bars 12 x 14 in., metal pot capacity (zinc) 350 lb., plunger capacity (zinc) 4 to 5 lb., locking pressure on die 70 ton, approximate weight of machine 6400 lb.

Washes Clay Out Of Molding Sand

MACHINE for automatically washing the clay out of molding sand has been placed on the market by the Harry W. Dietert Co., 9330 Roselawn Avenue, Detroit. It enables foundries and sand producers to obtain the percentage of AFA clay substance contained in molding sands and thereby check specifications and maintain standards.

Four wash bottles are provided so that four samples may be washed at one time. Water from a constant level tank is piped to stirring tubes



which are rotated and immersed in the sand sample. The water carrying the clay substance flows over the top of the wash bottles and drains out of the base of the machine. The rate of flow is governed so that the water will carry out of the wash bottles only sand particles 20 microns and smaller. A thermostatic heater is mounted in the water tank to maintain a constant temperature of 75 deg. F.

The wash bottles have removable bottoms so that clay-free sand grains may be removed from them without filtering and dried directly in an oven. The washing tubes are motor-driven. The net weight of the unit is 70 lb.



Flame Hardens Man-Ten Steel

FLAME-HARDENING the surface of one flange of a 16-in. Carnegie H-beam of Man-Ten steel (0.35 to 0.39 per cent carbon) in a Cleveland fabricating plant is shown in the accompanying illustration. The hardened flanges of this and a companion beam serve as runways for the supporting rollers of a movable gear reduction unit that imposes a maximum wheel load of 38,000 lb.

The beam is 254 in. long and the track hardened is about 4 in. wide. Hardness of 450 to 500 Brinell to a depth of not less than 3/32 in., over a total area of nearly 1000 sq. in. was required. The torch tip, 2

in. wide, made three overlapping passes over the area hardened, consuming approximately 375 cu. ft. of oxygen and 355 cu. ft. of acetylene per hour. The torch operated at a speed of 8 in. per min., and the heated area was immediately quenched with water sprays that followed the flames. Two more beams were hardened later, making a total of approximately 4000 sq. in. of the Man-Ten steel that was flame hardened.

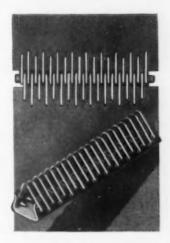
Equipment made by the Air Reduction Sales Co., New York, which furnished the above data and illustration, was used in this work.

gases to assure long-life calibration and sensitivity.

Two models of the Rayotube, namely a wide angle and a narrow angle type, for temperature detection of large and small areas, respectively, are available. They are used in connection with the company's standard Micromax Controllers, which can be equipped to automatically indicate and record, to operate signals, or to automatically regulate furnace temperatures.

Carded Belt Hooks

BELT hooks mounted on special processed cards (patent applied for) that hold the hooks firmly in the card, strengthening them and permitting the workman to easily cut off the desired number of hooks without destroying or disturbing



the others, have been brought out by Armstrong-Bray & Co., 308 North Sheldon Street, Chicago. These Wiregrip carded belt hooks are designed for hard, continuous use, and may be applied with any standard lacer or with a Wiregrip belt lacing machine.

Temperature Detector Mounts Outside Of Furnace

AINTENANCE of thermocouples exposed to high temperatures, contaminating gases and severe vibration is said to be markedly reduced by the Rayotube, a new device offered by the Leeds & Northrup Co., 4934 Stenton Avenue, Philadelphia. The device not only continuously detects the temperature of forge, slab, billet and heat-treat furnaces, but in heat-treating shops it may be used for detecting the temperature of the work itself as it drops off a conveyor into the quench.

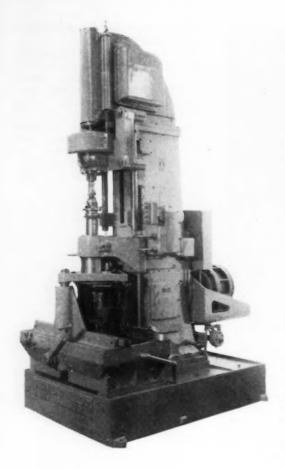
The Rayotube is mounted in a "cool" place just outside of the furnace, as shown. It sights into a simple target tube, the closed or "target" end of which projects into the furnace and is always at furnace temperature, to which the

Rayotube outside instantly responds. The entire device is hermetically sealed against dust and



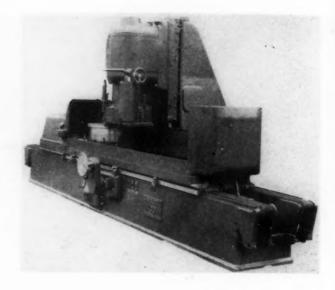
THE Rayotube temperature detector mounts on the outside, and sights through the open end to the target-end that projects inside the furnace.

A new engine designed and built by a young English engineer, promises some remarkable developments in the internal combustion engine. A 21/2-hp. engine propelled a motorcycle at a timed speed of 100 miles per hr. The maximum speed of the engine is 14,000 r.p.m. Traveling at speeds up to 80 miles per hr. on inexpensive gasoline, a motorcycle covered 150 miles to the gallon. Industrial Britain, which reported this new engine, states that there is almost a complete lack of carbon deposit. The inventor is now engaged in building a four-cylinder airplane engine for a well-known firm of airplane manufacturers.



Honing Machine Has Unitary Control

S ELF-OILING honing machines designed with hydraulic variable-speed transmission are offered by the Barnes Drill Co., Rockford, Ill., in capacities of cylinders up to 10 in. in diameter, 26 in. swing, and 20 in. normal spindle travel. These machines have infinitely variable speed changes between 100 and 250 r.p.m., or any other similar ratio, and a tachometer is provided to show the exact speed in use. They may be equipped with hydraulic dwell for blind end cylinder honing and an electric stroke counter which predetermines the number of cycles of reciprocation and provides automatic lift out for the automatic hones. The spindle carriage is air counterbalanced. The "unitary" control lever used for the multiple-disk driving clutch simultaneously starts rotation and reciprocation of the tool. A latch on the lever permits reciprocating spindle without rotating, or rotation of the spindle without reciprocating at the will of the operator.



New Vertical-Spindle Surface Grinder

THE No. 400 series vertical-spindle surface grinder recently added to the line of the Hanchett Mfg. Co., Big Rapids, Mich., has a hydraulically-operated work table and is equipped with a 30-hp. 700-r.p.m. built-in type motor. It can also be furnished with a 40-hp. motor. The

grinding wheel, either of cylindrical or segmental type, is 22 in. in diameter, 4-in. high and has a 2-in. face. These machines are built in all lengths from 50 to 132 in. The T-slotted table top is 18 in. wide, and can be of any de-

sired length. Table speeds up to 90 ft. per min. are obtainable. The grinding wheel head is provided with hand, power and automatic feeds.

The 24-in. diameter rotating magnetic chuck shown at one end of the table of the machine illustrated is driven by a separate motor through a variable-speed unit. It may be easily removed and a rectangular chuck or fixtures applied in the usual manner. Equipment includes a wheel dressing device, a motor-driven coolant system with a coolant tank of unusual capacity, and patented belt covers for the table ways.

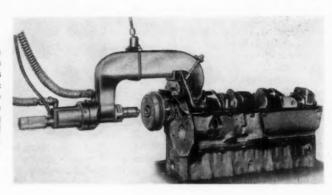
Portable Press for Mounting Timing Gears

FOR pressing timing gears and harmonic balancer units into position on automobile engine crankshafts, the Hannifin Mfg. Co., 621 South Kolmar Avenue, Chicago, has developed a new high-speed portable hydraulic press. A

locating fixture simplifies handling and assures correct alinement of the press with the work.

This yoke-type press, shown in the illustration, weighs approximately 80-lb. Hydraulic power is provided by the company's "Hy-

PRESSING a push button in the handle starts the automatic operating cycle of this portable unit for pressing timing gears and balancer units on to crankshafts.



Power" hydraulic pressure generator—a self-contained unit driven by a 2-hp. motor. High pressure hose and a control cable connect the generator and press. The operating cycle is completed automatically upon pressing a control push button in the handle which actuates the automatic electric valve unit.

The cycle includes: Rapid advance stroke at moderate pressure; high pressure for the pressing stroke; reversal at peak pressure; and rapid return to starting position. The pump idles at zero pressure between cycles. The complete operating cycle requires approximately 2 sec.

Hammer for Forming Airplane Sheathing

FOR rapid production of airplane wing and fuselage sheathing and of other airplane sheet metal parts, the Chambersburg Engineering Co., Chambersburg, Pa., has developed the pneumatic hammer illustrated, which operates from the normal shop supply of compressed air.

The machine is equipped with a smaller cylinder than usually fitted to a steam or air-operated hammer, and the ram is of light-weight, ribbed design. Ram weight may be adjusted or the general design modified to meet special requirements. The tool may be operated by the hand levers shown or by a conventional or special treadle placed so that the operator will have maximum visibility of the work and complete control of the ram movement. A feature of the machine is

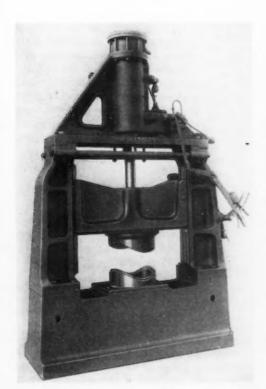
that the blow may be delivered and, if desired, the pressure maintained for any length of time with the ram or upper die in contact with the work.

200-Ton Straight-Sided Power Press

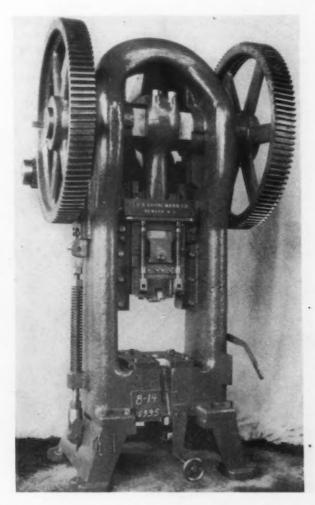
THE 200-ton capacity straightsided power press here pictured is a recent addition to the line of the Zeh & Hahnemann Co., 182 Vanderpool Street, Newark, N. J. Frame and pitman are of solid steel castings, bearings are bronze bushed, and either wedge adjustment or ball screw adjustment can be furnished. The machine has a normal stroke of 4 in. and a maximum stroke of 12 in. Twin spiral gears are used and the backgear shaft runs in Hyatt heavyduty bearings. A twin disk clutch acts as the engaging means. Specifications include: Distance between pillars, 25 in.; bed area, 22 x 22 in.; speed of backgear shaft, 360 r.p.m. A 10-hp. driving motor is required. The weight of the press is 12 tons.

Drive Housing Weld Fabricated

WELDED steel construction was employed for the drive housing of a rotary slitter recently fabricated in the welding shop of the Bethlehem Steel Co., Bethlehem, Pa. The job called for plates ranging in thickness from ¾ in. to 1½ in. Both plates and forgings were used for the bearing housings, and the total weight of the four sections, previous to machining, was 13,205 lb.



PNEUMATIC hammer for airplane sheet metal work. After the blow is delivered, pressure may be maintained for as long as necessary.



THE IRON AGE, March 25, 1937-49

Buick Takes Another Forward Step in Forging Practice

(CONTINUED FROM PAGE 29)

ing twisted, it is a very symmetrical forging with the metal well distributed in the cheeks and integral counterweights.

It might appear that this hammer is oversize, since smaller hammers are working successfully on larger forgings, but the increased capacity provides for possible heavier work in years to come.

Dimensional and weight details of this 16,000-lb, hammer should be of interest, since it is the largest of its type in the world. Space between guides is 34 in. and the ram measures 44 in, front to back. Die notch in the sow block is 18 x 51 in. Top part of the anvil is an annealed steel casting 7 ft. 5 in. by 13 ft. 5% in. at the base, by 8 ft. 8 in. deep. It weighs 249,600 lb. The lower portion is made of Cecalloy, a high strength nickel molybdenum air furnace iron, 45 in. deep and weighing 151,000 lb. Cylinder assembly weighs 17,000 lb. and the falling mass exclusive of die, is 16,400 lb. Altogether, the hammer weighs 525,000 lb. Aside from the impact of the falling weight, steam pressure of 120 lb. per sq. in. on the 25-in. diameter piston adds 59,000 lb. to the forging pressure. The piston, incidentally, is made of high-carbon steel 8 in. thick, with cold drawn steel rings. It is shrunk on a forged Heppenstall rod, 9 in. in diameter. Ram is forged S.A.E. 4140 steel. The cylinder is a steel casting lined with Cecalloy.

Overall height of the hammer is 30 ft. 51/4 in., of which 22 ft. 41/2 in, is above the floor line. The anvil base measures 13 ft. 7 in. by 7 ft. and rests on a crib composed of four alternate layers of 12-in. timbers at right angles to each other, which tends to absorb the impact shock. These timbers in turn are set in a recess measuring 15 ft. 1 in. by 8 ft. 1 in. in a monolithic concrete block which rests upon' hard blue clay without piles. The anvil base is also cast in concrete to the floor line, making the total depth of concrete 22 ft. 6 in. from the floor line.

Material for this light crankshaft is S.A.E. 1045 steel in the form of 4 in. square billets with rounded corners, 37 in. long and weighing 167 lb. They are sheared from billet bars 15 ft. 5 in. long. Such material is just as satisfactory as bars and gets a lower freight rate classification.

Cycle on these crankshafts is as follows: heat in pusher-type furnace; roll and finish forge; trim flash in Toledo No. 59¼ press; upset flange in 4-in. Ajax forging machine; twist cranks to 90 deg. angle; load in tote baskets for heat treating.

The heating furnace is of Buick design and represents the culmination of all experience to date in building such units. It is roughly 40 ft. long by 7 ft. wide. It is fired by oil, with three burners in the soaking zone and two each along the side walls, as shown in the crosssectional view. A heat interchanger is placed in the stack and serves to preheat the blast air to 600 deg. F. Soaking temperature is 1550 deg. A short piece of endless chain with dogs serves as a pusher outside the furnace proper. There are about 115-120 billets in the furnace at one time and they take about two hours to go through. In the heating zone the billets slide down a ledge onto a plastic bottom. This is composed of "Chromepatch" cement, about 5 in. thick. Every 24 hr., it is patched and renewed. At the same time the forging dies are cleaned and polished and other machinery cleaned up. The forge shop operates on two 9-hr. shifts.

This plastic bottom is made up with a drop at the door so that the billets overhang a ledge. This permits a square-ended peel to be poked through the door and pick up the billet end. The peel is pivoted from a hook on an air hoist suspended from an overhead I-beam monorail and has a long arm to give the heater plenty of leverage on the 167-lb. billet.

Particular pains have been taken to build life into this furnace. The hearth brick, 15 in. thick, is laid over sand-lime brick built up solid from the floor plates. Wall refractories are 13 in. thick and at the soaking zone are confined by heavy ribbed steel castings of box section. These ribs are 1-in. thick and the wall plate is 1½ in. Door bracing

is similar in design, but lighter.

Layout of the equipment has been designed to minimize handling of the crankshafts or billets from machine to machine. The heater, for example, pulls the billet out of the soaking zone and lays it in the lower die, where the hammer man grabs it with a pair of tongs. After the final blow, the crankshaft is picked up by an air hoist on a monorail and transferred to a cooling table in front of the trim press. Momentarily, the countershaft lobes are dipped in water and cooled sufficiently to give the forging strength to hold its shape during the trimming operation. The piece is loaded in the front end of the press, pulled out the back and thrown directly into the flange upsetter. It is pulled out of the upsetter and loaded in the side of the twister, taken out the other side and loaded in a basket.

There are two press men and two upsetter men, so that one man can operate the machine while the other goes after the next piece or loads the cranks into the twister, in the example of the upset men. The equipment is arranged roughly in the form of a semi-circle with both the press and the twister at an angle to the other machines for convenience in loading and unloading as related to the flow from and to other units. Five man-cooler fans are spaced around to direct air at the hot spots: the furnace door, the hammer, in front of the press, between press and upsetter and at the unloading side of the twister. Because of the semi-circular arrangement, there is plenty of freedom of movement, without there being too much space between machines. Altogether the arrangement is quite ideal.

Which Grain Size?

(CONTINUED FROM PAGE 37)

grained steel will all give equally good results on surface hardness.

Summary

To summarize the effect of grain size on hardenability, it can be stated that hardness penetration is a direct function of the grain surface of the steel when this grain surface is designated as that present in the steel at the time of quenching. Steels of types B and C, Fig. 2, will give the same hardness penetration as steel D, Fig. 2, if quenched from 1550 deg. F. or

lower. At higher quenching temperatures, steel D will be more shallow hardening than steels B or C, the penetration hardness being, as indicated in Fig. 7, a direct function of the grain surface of the steel. Changing the chemical composition of the steel within the range shown in Table VI, simply raises or lowers the actual hardness values at any given point on the diameter of the piece, without changing the relative penetration of hardness.

When the critical cooling rate is reached or exceeded, surface hardness is independent of grain size (or grain surface), but if for any reason the critical cooling rate is not reached, it is a direct function of grain surface, just as is the case for hardness nenetration. The most common causes of soft spots are insulation of the surface by gas or scale films, which decrease the cooling rate to the point at which grain surface becomes a controlling factor in hardenability. Again in this instance the grain surface at the temperature of treatment is the important factor in determining the actual hardness and depth of the soft spots.

If steel is judged solely by a test carried out at temperatures and times different from those used in the heat treating operation, the interpretation of the observed grain size and, therefore, grain surface, may well be extremely misleading and the hardenability of the steel will not correspond to the observed grain size. Any of the methods described by Bain and Vilella will satisfactorily determine the austenitic grain size as it exists at any temperature of treatment.

Finally, it is evident from the foregoing that grain surface at the temperature of treatment is the essential factor in determining type of response to heat treatment. As the McQuaid-Ehn test gives no information as to actual grain size (grain surface) at any temperature other than 1700 deg. F., it should be obvious that its general use is not warranted in predicting the behavior of steels in heat treating operations.

Acknowledgment

The test data presented were obtained at the Cambria plant of the Bethlehem Steel Co. The assistance rendered by the members of the metallurgical department at Cambria is gratefully acknowledged.

How Arc Welding Cuts Costs of Jigs and Fixtures

(CONTINUED FROM PAGE 39)

equipment in the arc welding toolroom is the material from which
the tools are to be made. Since steel
is the material used in welded tool
construction, the supply of material should include mild rolled
steel plate, standard structural
shapes and bar stock. Assuming
a supply of these materials, the
usual equipment found in a toolroom, plus an arc welding machine
and electrodes and a few inexpensive arc welding accessories, is
sufficient for working the materials
into usable jigs and fixtures.

The assortment of arc welding electrodes should include electrodes for welding any metal which might be employed in jig and fixture work. Since steel is the principal material used, the electrode kit should include electrodes for flat, vertical or overhead welding in this metal. A mild steel electrode for single-pass welding and for use where fit-up is apt to be poor, will be particularly helpful. There should also be electrodes for welding light-gage steel and high tensile steel.

Electrodes should also be available to provide wear resistance to

production equipment where shock and abrasion are encountered. By means of such electrodes the toolbuilder can apply a layer of metal to wearing surfaces and extend their service life many times.

The welding generator should be one of the modern easy-to-operate units, having ample capacity of the proper characteristics and furnishing a uniform welding current. Arc welders are available in a complete range of sizes and types to satisfy any particular requirement. The latest model arc welders provide welding speeds 50 to 200 per cent faster than former types, and will assure maximum savings in tooling with the electric arc process.

Ajax Electrothermic Corp., Trenton, N. J., has just issued Bulletin No. 11 which describes large coreless induction furnaces for melting ferrous and non-ferrous metals. Also included is a new schematic wiring diagram, a discussion of knife contacts vs. flexible leads, and a method of holding the power on the furnace while pouring. The new internally cooled capacitor units also are illustrated. An extended list of United States furnace installations is included.

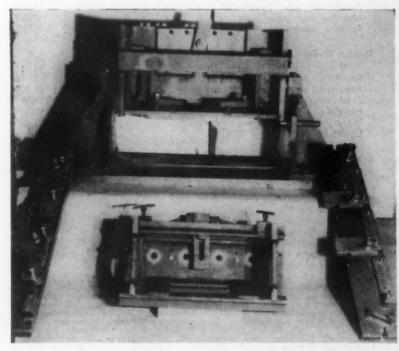


FIG. 12—This trunnion jig (the large unit at the top of the picture) was fabricated at unusually low cost.

Current Metal Working Activity Statistically Shown

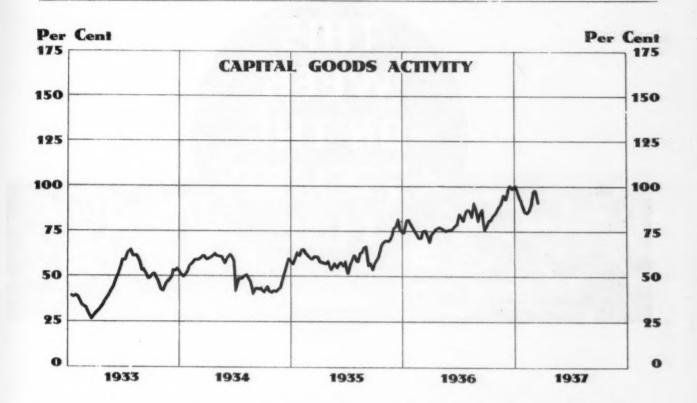
These Date Are Assembled by The Iron Age from Recognized Sources and Are Changed Regularly as More Recent Figures Are Made Available.

Raw Materials:	February.	January. 1937	February.	Two Months, 1936	Two Months, 1937
Lake ore consumption (gross tons)*	4,443,306	4,694,312 4,629,532	2,632,306 3,293,542	5,583,874 6,743,884	9,137,618
Pig Iron:					
Pig iron output—monthly (gross tons)* Pig iron output—daily (gross tons)*	2,999,218 107,115	3,211,500 103,597		3,849,591 64,160	6,210,718 1 0 5,266
Castings:					
Malleable castings—production (net tons) ⁴		53,638 54,070	40,611 38,278	88,80 9 82,130	
Steel castings—production (net tons) ⁴ Steel castings—orders (net tons) ⁴		89,649 114,939	47,954 51,701	92,252 110,720	
Steel Ingots:					
Steel ingot production—monthly (gross tons)* Steel ingot production—weekly (gross tons)*. Steel ingot product—per cent of capacity*	4,424,659 1,106,165 84.46	4,736,697 1.069,232 81.64	2,964,418 716,043 54.67	6,010,364 701,326 53.55	9,161,356 1,086,756 82.97
Finished Steel:					
Trackwork shipments (net tons)*	8,153	7,246	4,116 138,244	7,482 313,049	15,399
Sheet steel production (net tons)*			191,359	414,359	*****
Fabricated shape orders (net tons)*		130,651	140,943	261,307	
Fabricated shape shipments (net tons)*		92,020	78,203	158,198	
Fabricated plate orders (net tons) ^a	1,133,724	1,149,918	27,863 676,315	66,572	2,283,647
Ohio River steel shipments (net tons)1		96,400		79,542	2,203,047
Fabricated Products:					
Automobile production, U. S. and Canada*		399,426	300,874	678,180	
Construction contracts, 37 Eastern States		\$242,844,000 919,290	\$140,419,100	\$355,211,900	\$431,434,900
Steel barrel shipments (number)		\$2,120,744	\$1,484,145	\$3,070,591	*****
Steel boiler orders (sq. ft.)*		651,063	810,387	1,433,751	
Locomotive orders (number)	33	46	46	60	79
Freight car orders (number)	10,532	10,881	7,236	8,286	21,413
Machine tool index*	165.2 249.5	200.3 190.9	112.1	†107.1 †118.5	†207.7 †241.2
	2.17.0		110.1	1110.5	121112
Foreign Trade:		42.042	42.250	02 047	
Total iron and steel imports (gross tons) Imports of pig iron (gross tons)		43,063 12,434	43,358 14.660	93,847 29,693	
Imports of all rolled steel (gross tons)		24,409	18,208	41,166	
Total iron and steel exports (gross tons) P		201,511	213,736	455,300	
Exports of all rolled steel (gross tons)		110,139	65,947	145,047	
Exports of finished steel (gross tons)		103,495 68,884	62,322	136,576 296,071	******
	1777				
British Production:	100 700	150 700	504 700		
British pig iron production (gross tons)* British steel ingot production (gross tons)*	603,700 995,900	650,700 998,900	584,700 938,500	1,180,200	1,254,400
Non-Ferrous Metals:					
Lead production (net tons)*		43,636	34,127	70,423	
Lead shipments (net tons)*		45,718	33,086	67,676	
Zinc production (net tons)*	38,010	40,025	36,228	78,145	78,035
Zinc shipments (net tons)*	47,591 7,675	50,638 7,615	39,918 5,600	86,386 12,235	98,229 15,290
	,,0.0	,,013	3,000	, 2,233	13,270

[†] Three months' average.

†Three months' average.

Source of figures: *Lake Superior Iron Ore Association; *Bureau of Mines; *The Iron Age; *Bureau of the Census; *American Iron and Steel Institute; *National Association of Flat-Rolled Steel Manufacturers; *American Institute of Steel Construction; *United States Steel Corp. †United States Engineer, Pittsburgh; *When preliminary, from Automobile Manufacturers Association—Final figures from Bureau of Census; †F. W. Dodge Corp.; *Railway Age; *National Machine Tool Builders Association; *Foundry Equipment Manufacturers Association; *Poundry Equipment Manufacturers Association; *Department of Commerce; *British Iron and Steel Federation; *American Bureau of Metal Statistics; *American Zinc Institute, Inc.; *New York Commodities Exchange.



THE IRON AGE Weekly Index Numbers of Capital Goods Activity

(1925-27 Average = 100)

Last week	90.9	Same week	1933	27.9
Preceding week	91.1	Same week	1932	37.5
Same week last month	90.3	Same week	1931	72.9
Same week 1936	73.3	Same week	1930	98.9
Same week 1935	60.6	Same week	1929	124.9
Same week 1934	404			

^{*} Revised.

THE capital goods industries were a trifle less active last week, and THE IRON AGE's seasonally adjusted index declined 0.2 points to 90.9 per cent of the 1925-27 average from 91.1 per cent in the week preceding. The loss was accounted for largely by decreases in construction and automobile production, as all remaining series used in the index registered gains for the week.

The decline in production by automotive interests reflected a continuance of the labor strike affecting certain large plants in the Detroit area, whereas construction activity eased under a reduced volume of funds available for new enterprise. The country's steel mills, however, continued to increase production, and in lumber shipments there was a considerable improvement over the previous week.

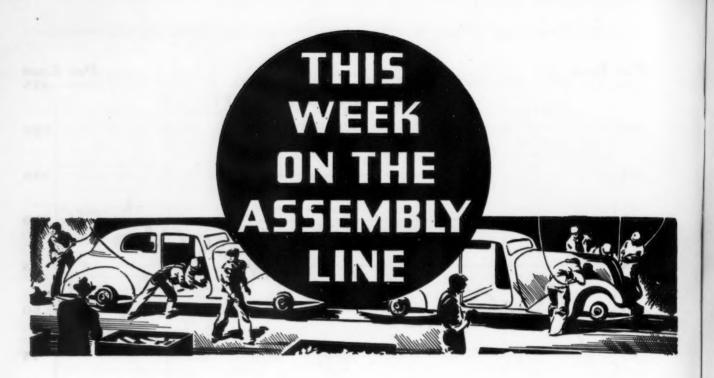
While the fractional drop in the general index

lowered it beneath the preceding period, the decline was noticeably less severe than occurred two weeks ago. At 90.9 per cent of average or "normal," the index accordingly remained safely above comparisons with earlier years. For the corresponding week in 1936, its level had been 73.3, and for the same 1935 week, 60.6.

The actual values used in calculating the index last week are given below.

	Latest Week	Change from Preceding Week
Steel production (per cent of capacity)	89	+2
of cars and trucks)	98,978	-4,671
Railroad loadings of forest products (number of cars)	38,821	+2,401
Pittsburgh industrial production and shipments (index number)	112.1	+1.3
Construction contracts awarded (total value)	34.569.000	-\$6,519,000

Components of The Index (1) Steel Ingot Production Rate, from THE IRON AGE; (2) Automobile Production, from Ward's Automotive Reports; (3) Revenue Freight Carloadings of Forest Products, from Association of American Railroads; (4) Industrial Productive Activity in Pittsburgh District, from Bureau of Business Research of University of Pittsburgh; (5) Heavy Construction Contract Awards, from Engineering News-Record.



... Gov. Murphy treads softly in Chrysler strike, but starts a State NRA in Michigan and threatens those who defy law.

... Bills to ban sit-downs are offered in Legislature by Senate floor leader; retail strike racketeers are arrested.

. . . Automobile production for last week below 100,-000 but spring sales prospects are bright.

ETROIT, March 22.—Commentators everywhere overlook the fact that an unofficial State NRA has been authorized and set up in Michigan by Governor Murphy. Acting without specific authority of law, he offered this solution late in the week as "a logical and orderly and practical way of meeting a practical situation" in the wave of sit-down strikes that have paralyzed Detroit recently.

Aided both by industry and labor, the Governor already has named one unofficial group that fits the pattern of the code authorities of NRA days. In addition, he proposes a whole series of such bodies, offering State legislation, if needed. He also has set up a civic commit-

tee resembling the well-known Toledo Peace Board. Fr. Frederic Siedenburg, S.J., an officer of the University of Detroit and a former Regional Labor Board chairman under the NRA, is the chairman of this mediation board. Incidentally, a year or more ago Fr. Seidenburg refused to accept appointment as chairman on the Wagner Labor Board because he felt that the board as constituted had no power to act as mediator and was merely set up as a body to prosecute companies guilty of unfair labor practices. The new board will function only by voluntary action of the two parties involved in the dispute.

The Lansing local of the UAW and the sit-downers at the Reo plants in that city telegraphed the

Governor protesting against his informal arbitration board on the basis that it is the first step toward Government control of labor organizations.

One of the sub-committees appointed by the Governor is studying possible legislation intended to restrict organized labor activities as far as sit-down strikes are concerned. Meanwhile, a bill making it a felony to take part in a sitdown strike was offered in the Michigan Legislature by William Palmer, the Senate floor dealer and a Democrat. He also introduced a bill providing compulsory arbitration in labor disputes. The penalty in each case for violation was set at five years' imprisonment and \$2,500 fine. Neither bill had been submitted to the Governor by Palmer, although the inference is that he was acting in conformance with the Governor's general policy.

Murphy Under Fire of Criticism

This trend of the New Deal Governor has received little comment. but a barrage of criticism has been directed at Murphy for his failing to act more drastically while strikers defied court orders to evacuate both the Chrysler plants or a large meat packing house, where \$170,-000 worth of food was spoiling while strikers held forth. Actually, Murphy has not acted directly in either of these cases, yet all his attention was being put on a series of sit-downs and lockouts that tied up important hotels in the city and kept most of the department stores closed or under heavy guard. Swift



and drastic action routed the strikers and outside leaders from one big store when 400 policemen, acting with the approval of Murphy and Mayor Frank Couzens, descended on the building at 1:30 o'clock in the morning.

However, Governor Murphy's threat to clamp down with the State's police power to enforce respect for public authority met with a reaction in the automotive battle. Here the sheer strength of numbers in the UAW was counted on by leaders as insurance against forcible ejection from Chrysler property. The UAW declared that it would use flying squadron tactics to place 50,000 workmen around any plant where police activity seemed likely, and several times during the week produced 10,000 or more men at various Chrysler gates. Murphy has said that illegal seizure of property must stop, but is hard pressed to stop it after having held off militiamen at Flint during the General Motors strike.

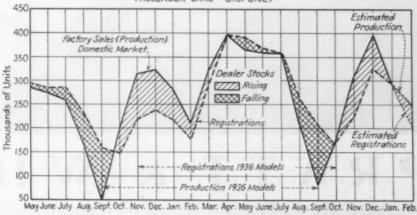
In the meantime, a new phase has appeared in the labor warfare in Detroit in connection with the retail store strikes. In the first place, the police took swift and drastic action largely on the basis that the men who illegally seized the stores were not regular workers there, but were outside organizers of the unions, almost invariably A. F. of L. affiliates. In at least 15 cases, it was brought to light that these so-called organizers had police records, several of them as members of the notorious Purple Gang, which was broken up a few years ago. Frank Martel, president of the Detroit and Wayne County Federation of Labor, has disowned most of these men and the UAW has already discharged one of its local organizers found with a police record. This is the first time that the racketeering element has been discovered in the series of sporadic sit-down strikes that have been occurring for the last month.

Effort to Get Chrysler and Lewis To Meet

That Governor Murphy is taking a stronger stand against the illegality of sit-downers taking possession of plants and stores is contained in a statement to the effect that "neither party in any dispute can afford to take a position that is in defiance of the law." Chrysler

officials have reported back to Judge Campbell that his injunction against the sit-downers has been defied and a writ of attachment against the persons of the strikers has been obtained. Sheriff Wilcox and his chief deputy sheriff, Bernard McGrath, have been in conference with the Governor, seeking permission to deputize a large enough force to be of some use against the army of strikers now occupying the nine Chrysler plants in Detroit. Although the Governor has said that "the next step is to determine how such obedience (to the court order) can be obtained," his whole attitude has been to avoid ejection of the strikers by force and to use the gentler art of persuasion wherever possible. Meanwhile attempts were made last week to get Walter Chrysler and John Lewis together to see if they

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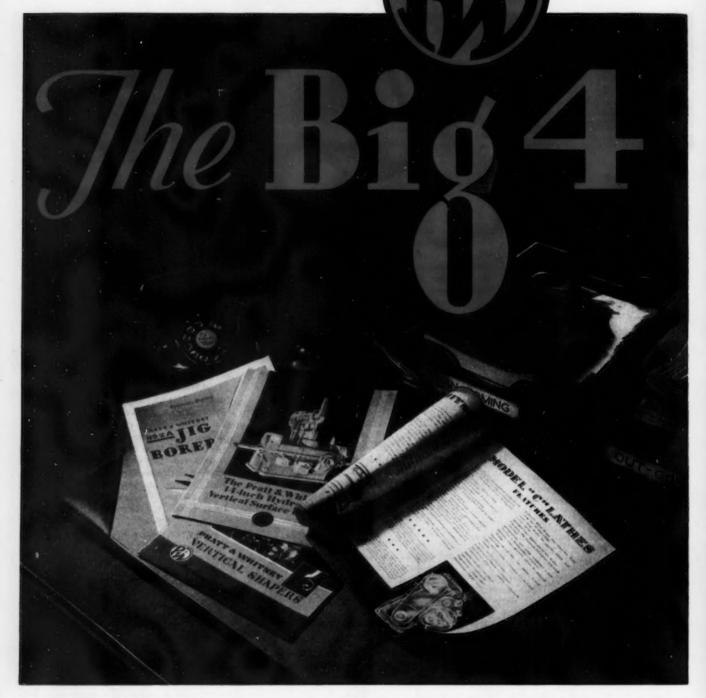
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56-THE IRON AGE, March 25, 1937

might not settle their differences amicably.

The interstate truck strike ended at the week-end by recognition of the A. F. of L. truckers' and teamsters' union as the exclusive bargaining agency, in addition to the adoption of a minimum wage scale which is to be paid until final agreements are entered into between the union and the operators during the next 60 days. About 200 transportation concerns are involved and the settlement has released 100,000 tons of freight.

Motor Car Output Dips

Automobile production for the week ended March 20 dipped below 100,000 units once more, as a result of the continued difficulties at Chrysler, Hudson and Reo. Ward's Automotive Reports place the week's output at 98,978 passenger cars and trucks in the United States and Canada, compared with 103,649 the previous week and 96,-906 in the corresponding period last year. Chrysler production dwindled from 7125 to 1200 units, whereas General Motors and Ford both showed increases. General Motors' output was boosted from 50,813 to 52,455, while Ford's total showed an advance of 1000 units to 31,825. Production should be sustained around the present level until the Chrysler strike is settled. Spring sales should be high and will be limited only by the ability of the motor car companies to produce. With the exception of Chrysler, dealers generally are well stocked in anticipation of a boom season. So far there is little evidence of price increases, although rumors have been floating around during the past week that they might arrive any day. Sales departments which, of course, are a prejudiced source of news, have been indicating all along that a price increase might restrict the market and that they might be able to make up the difference in costs by longer runs on the present jobs.

1938 Model Changes to Be Minor

Apropos of price increases, it is fairly certain at the present writing that the changes in bodies and engines next year will be minor. Hence die and tool costs will be lower. It is expected, for example, that Fisher Body will carry through the same body shells on all of General Motors lines and that the only die changes necessitated will be for fenders and hoods. This will probably hold true for other manufacturers and the absence of any big die program to date bears out this contention. Machine tool inquiries during the past month also indicate that equipment is being bought almost entirely for increase in capacity of cylinder block lines and the like and that no major mechanical changes are in the wind. There is some talk of worm gears being applied to rear axle drives and even replacing hypoids so generally adopted last year. It is unlikely, however, that these drives will be seen in any 1938 models. The same is true of rear engine cars which exist today only in experimental models that most of the major producers have running around the streets or at their proving grounds.

Commercial cars and light truck lines are being added with surprising rapidity by many manufacturers who have been interested heretofore only in passenger cars. Pontiacis the latest with a new 8-passenger station wagon on its 117-in. wheelbase, 6-cylinder chassis. Plymouth recently introduced a commercial line with several body types on a special truck frame. Hudson steps into the 34-ton field with a 124-in. wheelbase model in addition to its smaller commercial cars and also adds a Terraplane station wagon. Chevrolet is expected to augment its present truck series, ranging from 1/2 to 11/2 ton, by an in-between model. Attractions of the commercial car sales field have even lured the American Bantam Car Co. of Butler, Pa. (formerly Austin), which has announced a 1/4 -ton capacity "truck."

Great Lakes Steel Corp. has announced that it will build four additional open-hearths, adding 33 per cent to its melting capacity and bringing the total to 16 open-

hearths of 150-ton nominal capacity. Regular production heats run over 200 tons, however. Great Lakes is also putting in a new blast furnace of 1000 tons daily capacity, doubling the present output of the Hanna furnaces on Zug Island and eliminating the necessity of bringing in pig iron from Buffalo. Ford Motor Co.'s ingot capacity is much below its present needs and it is not unlikely that the company will increase its capacity in this direction in the very near future. Great Lakes' new ingot rate will approach two million tons annually. Thus year by year Detroit is becoming more of a steel producing center, and it is not surprising to find among some of the larger consumers in this area a sentiment in favor of making Detroit a basing point on such important automotive items as sheets and strip.

Armco Earned \$2.73 a Share in 1936

MERICAN ROLLING MILL CO. reports that its net earnings in 1936 totaled \$6,441,676, equal to \$2.73 a share on the average number of shares outstanding during the year. This compares with a net profit of \$4,313,757 in 1935, and was larger than for any year since 1928.



MANY of the leading automobile producers are figuring on increased motor production for 1938, and it is up to the layout man to devise ways of getting more machinery in a given space. A year or so ago, by efficient layout rearrangement of equipment. Cadillac was able to concentrate four floors of production on the ground floor. John Buser, plant layout engineer, is shown at the board, probably figuring out contemplated changes in the V-16 Cadillac engine line.

WASHINGTON.



- . Administrative circles from President Roosevelt down apprehensive over upward spiral of wages and prices.
- ... Reserve Board Chairman Eccles proposes higher taxes to prevent economic crisis, but Congress is not favorable.
- ... First hearing under Robinson-Patman Act is concluded, with decision favoring respondents on price differentials.

By L. W. MOFFETT

Resident Washington Editor.

The Iron Age

ASHINGTON, March 23 .-Warning signs from administrative sources against an economic crisis, coming from White House down, have created considerable concern in industrial and financial circles Among those who have expressed themselves on the subject are Marriner Eccles, chairman of the Federal Reserve Board, Secretary of Commerce Daniel C. Roper and Assistant Secretary of Labor Edward F. McGrady. In all of these statements, the dominant note centers around the upward spiral of wages and prices, their relationship and their inflationary implications unless they are controlled.

The Eccles statement emphasized the danger of too sharp an advance in wages, accompanied by shortened hours, by way of raising labor costs and prices, so rapidly as to curtail production.

Mr. McGrady sees the nation confronted with economic collapse unless the various branches of the economic order move forward together. He thinks the most important factor that will determine the extent of the present recovery is the price level and recognizes that wage rate increases add to the cost of production and therefore are a factor in the situation. He called for adoption of a national labor policy on wages, prices and labor problems generally.

Mr. Roper warned that if costs rise more rapidly than purchasing power, consumption will tend to decline. He pointed out that the cycle leads directly to "curtailment of production, dwindling employment, reduced purchasing power—the very things that have been so difficult to correct over the past four years." He urged that the situation be studied by all concerned.

Apprehension Over Price Rises

Mr. Eccles said he would continue to advocate a policy of easy money, with a view to attaining full use of the country's productive capacity. Such a money policy, he urged, must be accompanied by

a quick balancing of the Federal budget, an end he would attempt by increased income and profits taxes. But on the score of higher taxes, they are out of the question at the present session of Congress, if the views of leaders in Congress prevail. They strongly oppose the Eccles tax increase proposal. An early balanced budget is not in prospect. Leaders in Congress generally set the fiscal year 1939 for achieving this desirable purpose. But little is being done in reducing the huge Government expenditures as a means of working toward a balanced budget. Nevertheless, statements being issued are looked upon as a warning that government costs must be rduced if inflation is to be avoided.

Mr. Eccles also expressed apprehension over price increases and said that if the upward spiral of wages and prices should lead to inflationary price levels the Government ought to intervene to correct the movement. He did not indicate what form of intervention would be taken, but studies of the wage-price situation are said to be under way and may be used by the administration to determine some policy of control to prevent further inflation.

Mr. McGrady inquired as to

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whether industry will be satisfied with passing on to the ultimate consumer only those additional costs that are legitimate. "Or will it," he continued, "as only too frequently in the past, take advantage of the situation and use wage rate increases as an opportunity for building up temporary exorbitant profits."

Would Avoid Vicious Spiral

Mr. McGrady's remarks plainly indicate that he thinks price boosts are disproportionate to increased wage costs. This thought is common in Washington, though it is only fair to add that a contrary view also prevails. Steel is prominent in this controversy. sources, such as organized labor groups, have made the statement that steel wage increases will amount to only about \$100,000,000 a year, while price increases will run to about \$375,000,000 a year. A study by THE IRON AGE indicated that the two will almost balance that the wage increase and higher costs of raw materials will amount to about \$200,000,000 compared with about \$208,000,000 in price increases.

"If the price level is increased to the point where the labor population of the nation finds that it has received no gain in its standards of living from wage rate increases, you may rest assured that labor will come back and demand still higher wages," Mr. McGrady declared. "We must devote all our energies to avoiding a repetition of that vicious spiral of still higher prices, still higher wages and all that such a situation implies."

It is not clear what may develop from the attention being given to the situation growing out of wage and price increases and the growing aspects of inflation. It is reported that it may mean a forerunner of new policies on Government spending and price rises and even labor. There is a great deal of doubt, however, that the administration will do much, if anything, to block labor demands for still higher wages and still shorter hours. And obviously, higher labor costs inevitably mean continuance of the upward price spiral. Hence to attempt control of one without attempting control of the others would be futile.

The fifteenth annual convention of the American Institute of Steel Construction, Inc., will be held Oct. 27, 28, and 29, 1937, at the Greenbrier Hotel, White Sulphur Springs, W. Va.

Robinson-Patman Act Test Case A Victory For Price Differentials

ASHINGTON, March 23 .-Testimony in the first case brought under the Robinson-Patman anti-price discrimination act was concluded last Tuesday and, interestingly enough, price differentials maintained by the selling respondent were found justified by the Federal Trade Commission accountant. The complaint was directed against Bird & Son, Inc., its subsidiary, the Bird Floor Covering Sales Corp., East Walpole, Mass., and the Montgomery Ward & Co., Chicago. The Bird company was charged with price discrimination in the sale of floor covering to Montgomery Ward and the latter was charged with accepting discriminatory prices. The law thus makes the purchaser equally liable with the seller.

The Bird company contended that its price differentials made to Montgomery Ward, a volume buyer, were justified. To this end it engaged a certified public accountant, Anthony Jaurequy, of Price, Waterhouse & Co., to audit its books and make a report to the commission, This was done. Then the commission had W. J. Warmack, certified public accountant, examine Mr. Jaurequy's report and also make an independent audit of the Bird books. After doing so, Mr. Warmack testified that he had reached the conclusion that the price differentials granted by the Bird Floor Sales Corp., in the sale of floor covering to Montgomery Ward, were justified.

The case being the first under this much discussed law created widespread interest. It is looked upon as a test case, whose outcome may set a standard showing how flexibly the act may be administered in the way of allowing price differentials on quantity sales, applicable to all industries, including iron and steel. The conduct of the case also was watched with interest. While the commission representatives pressed it vigorously, they reflected a spirit of fairness, emphasized by the finding of its cost accountant.

The next step in the case is the preparation of a report to be made to the commission by Trial Examiner Charles F. Diggs, expected to be made soon. Upon the character of the report probably rests the determination of the commission, whether it will dismiss the proceeding or set it for agru-

ment. In any event, as it now stands, it looks as though the law, with its far-reaching potentialities in controlling merchandise price policies, may not be the hard-andfast weapon that it has been pictured. But this does not mean that decision in the initial case will afford a complete chart of the act's administration. On the contrary, the act is too complicated to be cleared up in a single case, important as is the principle entailed in the Bird-Ward proceeding. But the ultimate outcome of the Birdwill Ward case unquestionably throw light on both the administration and significance of the act.

It may be pointed out, however, that the principals in the case are highly reputable concerns, whose business practices followed long-established and accepted lines. Hence, it does not follow that decision in this case will be a precedent for any but those concerns which carry on business in a similar manner and maintain their books in accordance with the best accounting practices.

Navy to Take Bids For Battleship

ASHINGTON, March 23.—
The Navy Department will open bids on June 2 for the construction of a 35,000-ton battleship to be built in a private yard. Another capital ship of the same type will be built in a navy yard.

The Bureau of Supplies and Accounts, Navy Department, will open bids on March 30 for 571 tons of steel bars for stock and for 260 tons of boiler plate for replacement of Naval vessels. On April 2 the bureau will open two bids for 419 tons of high tensile plates and angles for replacement material.

Correction

THE IRON AGE of March 18 (page 56) inadvertently stated that scrap exports in 1936 declined 738,000 tons under those of 1935. The correct figure is 162,928 as indicated by the totals for the two years which were accurately given, 2,103,959 tons in 1935 and 1,941,031 tons in 1936.

Representative Patman Will Press Bill to Prohibit Reciprocal Sales

ASHINGTON, March 23.— Representative Wright Patman of Texas says that his bill to prohibit reciprocal sales will probably affect the steel, aluminum and oil trades more at this time than any other groups. The practice, as it concerns iron and steel products and equipment, is widely accepted as being mutually agreeable to buyers and sellers alike. The practice has been attacked by the Interstate Commerce Commission and on one occasion it attempted to stop reciprocal buying policies in the meat packing industry. It was contended that a meat packing company official attempted to force railroads carrying the traffic of his company to buy equipment from a concern in which he was interested. But where there has been an absence of any pressure for reciprocal buying the policy has not been a source of com-

Patman, co-author of the Robinson-Patman Anti-Price Discrimination Act, has announced that a hearing will be held on his bill to prohibit reciprocal selling. The bill has been referred to the House Committee on the Judiciary. Patman says it will prohibit "the large. powerful concerns that handle many products, some of which they have a monopoly on and not handled by competitors from requiring dealers to buy their products which are in competition with other manufacturers, or such dealers will not be selected as customers to buy the commodities they cannot purchase elsewhere." Reciprocal trades and agreements, Patman contends, are not helpful to the small concerns, but represent a very destructive weapon in the hands of the great concerns. If reciprocal trades are continued, he says, the large concerns will in them have a "useful vehicle with which to destroy in-dependent business." Patman singles out the iron and steel industry as one of the industries which would be affected most.

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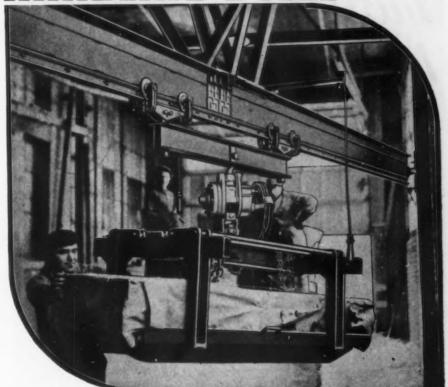
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The bill has been offered as an amendment to the Clayton Anti-Trust Act and, if enacted into law—an apparently improbable prospect at the present session of Congress—would be enforced by injunctions obtained by the Department of Justice, the United States district attorneys, or at the request

of the person claiming to be injured in a suit brought for that purpose. It could also be enforced by the Federal Trade Commission through a cease and desist order. Moreover, a suit for triple damages would lie for violation of the act. Patman says the law should not be

any more difficult to enforce than the Interstate Commerce Act, which is now effectively enforced against secret rebates and special discounts on transportation charges and on reciprocal trades involving carriers. He declares that he has information that in many cases higher prices are paid on reciprocal purchases than would have to be paid from smaller dealers, that they tend toward monopoly and reduce competition and should not be "used as a club or threat to force or intimidate buyers."

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Fair Designers Make Theme Building Plans

That steel will play a leading role in the New York World's Fair of 1939 was assured when Grover Whalen, president of the fair corporation, disclosed construction details of the Theme Building which will consist of a white sphere 200 ft. high poised on a cluster of fountains, flanked by a slender 700 ft. triangular obelisk.

This sphere, which is to be known as the "Perisphere," will be of articulated steel construction, and will weigh 5,760,000 lb. Both longitudinal and latitudinal trusses will be large and heavy at the bottom and will get progressively smaller and lighter as the top is neared. The entire surface will be covered with some white substance, as yet undetermined. The sphere will be supported by eight columns spaced around a circle 81 ft. in diameter. Each column will be 12 ft. high and 4 ft. thick and will be covered with

a cylindrical jacket. These supports will not be seen by the spectator. Only a gigantic bubble floating on a cluster of fountains will be visible, as the columns are to be encased in glass and sheathed in a jet of water pumped up from the inside. The water will fall back into a circular pool, 8 ft. below the bottom of the sphere.

Mr. Whalen pointed out that the Perisphere will have an inner shell, perforated to absorb sound and prevent reverberations. Insulation will be applied to the interior surface of the outer shell to deaden further all sounds and to protect against exterior heat. The chamber between the two shells will be 4 ft. wide at the top and 16 ft. wide at the bottom. Emergency exits from the interior platform will open into it, and temperature will be kept as low as possible by means of a huge exhaust fan which will draw air out of the top.

The shape of a sphere is said to be the most perfect attainable from the point of view of technical construction. Surface stresses and strains are so balanced that it would be theoretically possible to build a ball this size out of steel plates only ½ in. thick with bracing only at the top and bottom and without girders. The cost of scaffolding for this method of construction, however, led to the decision to use an articulated steel frame.

The tower, to be called the "Trylon," will have a steel frame and a light outer covering. It will have a triangular base measuring 68 ft. on a side, and each of its three sides will be triangles, tapering to a point about 700 ft. in the air.

A bridge will link the sphere to the tower, while from the latter a ramp 900 ft. long will slope gently to the ground curving around the fountain basis beneath the sphere in a huge three-quarter circle. This ramp is described as the "helicline," and will be 50 ft. high at the top, commanding a view of the entire fair.

From the base of the trylon two escalators, said to be the longest moving stairways in the world, with a maximum capacity of 16,000 persons per hr., will mount the 65 ft. to the entrance to the sphere. Entering the sphere, the visitor will descend a short ramp and emerge on a movable platform, which will carry him around the inside of the globe. This platform is to be 14 ft. wide and 450 ft. in circumference and will be suspended at least 12 ft. from the side walls so that a view may be had from either side. It will accommodate 1200 persons at one time, and will require 15 minutes to



carry a visitor at the rate of 30 ft. a minute around to the adjacent exit.

Unusual innovations will be effected in the illumination of the sphere and facilities for news broadcasting from the top of the tower.

The designers of the Perisphere are Wallace K. Harrison and J. Andre Fouilhoux, New York architects.

Japanese to Expand Iron, Steel Capacity

OKIO, Japan (Special Correspondence). — The fourth production increase project of the Japan Iron Mfg. Co., involving the construction of a steel plant at Ibogawa in the Kwansai district, will be of about the same scale with the third project which involved the Wanishi Steel Works. The fourth project calls for the construction of three sets of 700-ton blast furnaces, and six sets of 120-ton open-hearth furnaces aiming at an annual production of 700,000 metric tons of pig iron, 500,000 metric tons of steel ingots and 400,000 metric tons of steel materials.

The site for the new plant provided for in the fourth project was selected some time ago at the mouth of the Ibogawa River. The work on the new plant will be started either in June or July this year. The company management plans to start the operation of this plant by the end of 1940.

Legislation Urged to Curb Labor Disputes

EGISLATION to permit the President of the United States, in the face of a threatened strike or lockout of national magnitude, to appoint a special committee of disinterested persons to ascertain the facts at issue is advocated by the National Association of Manufacturers.

C. M. Chester, chairman of the board, made the proposal public, disclosing that it had the approval of the board of directors of the association and was based upon months of study of the situation. In recent months there has been growing talk of an official plan for permitting the President wider latitude in handling labor controversies.

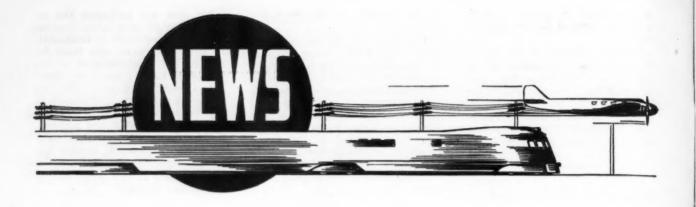
Under the proposed legislation, as described by Mr. Chester, the ultimate effect would be to "mobilize public opinion in order to avoid disastrous strikes when they threat-

en the security of the whole nation."

The plan, Mr. Chester said, contemplates Federal action, through the President, only when voluntary settlement fails, and only when interstate commerce, communication, the movement of mails, and Federal troops and supplies, or the operations of civil governments are actually prevented or threatened or where essential production is threatened with interruption for the purpose of paralyzing commerce.

"It does not authorize the investigation of local labor disputes which only indirectly or incidentally affect commerce—the fatal defect of the administration of the National Labor Relations Act," Mr. Chester continued. "It does authorize executive intervention in a serious actual or threatened dispute which directly and substantially endangers the economic safety of the nation. It is only the threat of such events that justifies investigation by the President of the United States."





Granite City, III., Becomes Basing Point For Tin Plate and Sheets

STABLISHMENT of Granite City, Ill., as a basing point for steel sheets and tin plate has been announced by Hayward Niedringhaus, president of the Granite City Steel Co. The new policy, which becomes effective April 1, will result in a savings of \$1.80 per ton to St. Louis buyers purchasing from the Granite City Steel Co., it was explained.

Heretofore the price of steel purchased by St. Louis firms was determined from the Gary, Ind., base, Mr. Niedringhaus pointed out. "To the established price of steel sheets shipped from our mill, for example, was added the freight rate from Gary to St. Louis which amounts to 22c. per 100 lb. in carload lots," he explained. "We are establishing the Granite City base price at 10c. per 100 lb. higher than that of Gary.

New Prices f.o.b. Granite City, Ill.

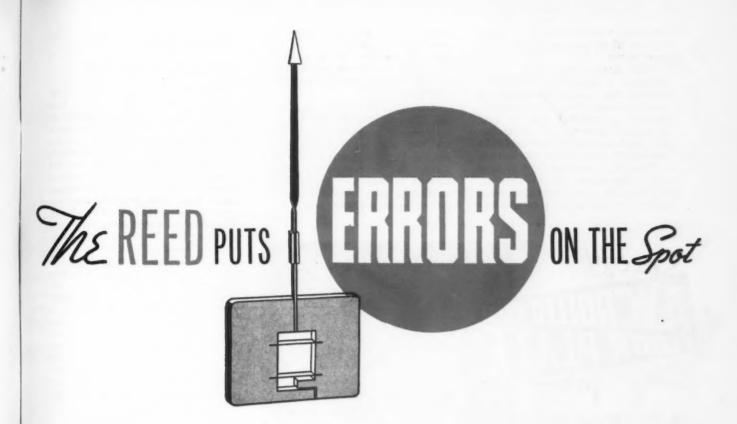
Coke tin plate	\$5.05 per base box
Tin mill black steel sheets, 28 gage	3.50 per 100 lb.
Hot-rolled steel sheets, 10 gage	2.60 per 100 lb.
Hot-rolled annealed steel sheets, 24 gage	3.35 per 100 lb.
Galvanized flat steel sheets, 24 gage	4.00 per 100 lb.
Hot-rolled strip steel	2.60 per 100 lb.
Cold-rolled steel sheets, 10 gage	3.30 per 100 lb.
Cold-rolled steel sheets, 20 gage	3.75 per 100 lb.
Porcelain enameling sheets, 10 gage	3.10 per 100 lb.
Porcelain enameling sheets, 20 gage	3.70 per 100 lb.
Galvanized culvert sheets-not corrugated-16 gage, as follows:	
Granite copper steel culvert sheets	4.10 per 100 lb.
Granite copper iron culvert sheets	4.40 per 100 lb.
Granite copper bearing pure iron culvert sheets	4.45 per 100 lb.
Granite pure iron culvert sheets	4.45 per 100 lb.
Galvanized formed roofing and siding steel sheets, 24 gage	5.06 base per sq.
Special coating manufacturing ternes	4.35 per base box

"It will be seen that the difference between our base price plus

switching charge and the freight rate from Gary to St. Louis

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Magnification 5,000



Magnification



Electric Gage

Although the use of steel reeds has long been familiar to all veteran machine designers, the development of the special double reed mechanism, and its application to gaging, was nothing short of an inspiration. This mechanism provides the gage designer with a very simple means of mechanical amplification which can be accurately controlled and one that completely eliminates all the customary causes for inaccuracy, inherent in conventional gages.

The Reed mechanism incorporates no gears, knife edges, pivots or levers. Its operation does not require any sliding of one element over another. It eliminates friction and the wear resulting from friction. There is nothing about the Reed mechanism to wear out of adjustment. It will be just as accurate and sensitive ten years from today as it is right now.

The use of the Reed mechanism is an exclusive feature of Sheffield Visual gages.

Any error in a work part brought between the anvil and gaging element of a Sheffield Visual is measured instantly, and its value flashed on the graduated dial of the gage. No error can evade detection. Operation is rapid—up to 3600 parts per hour checked to half a "tenth" or closer.

Put your inspection on a precision basis with Sheffield Visuals.





SHEFFIELD GAGE CORPORATION

Dayton, Ohio, U.S. A.

amounts to 9c. per 100 lb., or a savings of \$1.80 per ton to St. Louis steel buyers.

"The Granite City Steel Co. is primarily a Mississippi Valley mill serving St. Louis fabricators of steel, and we were motivated in the decision to establish Granite City as a base point by our conviction that such a move will accrue to the advantage of St. Louis fabricators.

"The St. Louis district has been advancing steadily during the past 15 years as a steel manufacturing center, but as a steel fabricating

center it has not been going forward apace. The effect of estalishment of Granite City as a basing point will, we believe, put St. Louis on the map as a steel fabricating

Some idea of the significance of the Granite City Steel Co.'s announcement may be gained from the fact that, in a normal year, metropolitan St. Louis should be a market for approximately 300,000 tons of finished steel products, according to an estimate by the St. Louis Chamber of Commerce.

Sheriff Sells Newton Steel Co.

HE plant of the Newton Steel Co., Newton Falls, Ohio, was sold in Warren, Ohio, March 16 at sheriff's sale, under foreclosure proceedings for \$302,000, to the Central National Bank, Cleveland, and H. R. Harris, trustees for the holders of \$2,866,000 principal amount 7 per cent first mortgage gold bonds. The property was appraised at \$450,000. The bonds were pledged under a general mortgage of the Republic Steel Corp. to the Chemical Bank & Trust Co., New York, and Howard B. Smith. trustees, being owned by Republic subject to the pledge. The defaulted bonds were part of an original issue of \$4,000,000 issued in 1932. Included in the bond issue were \$1,000,000 of bonds acquired by the Corrigan, McKinney Steel Co. when it took over Newton in 1932 and which came into the possession of Republic when that corporation acquired the Corrigan, Mc-Kinney properties.

Roemer Bigger Factor In Empire Company

HAT the Roemer steel interests That the Roemer seed important have become a more important of the factor in the management of the Empire Sheet & Tin Plate Co., Mansfield, Ohio, is indicated by the selection of new members for the Empire board of directors. In addition to the election of Henry A. Roemer, president of Pittsburgh Steel Co., Sharon Steel Corp. and Niles Rolling Mill Co., as chairman of the board as announced last week, three other new members were elected by the stockholders at a meeting last week. These are C. E. Kibbee, vice-president of Sharon Steel; A. E. Walker, vicepresident of Pittsburgh Steel, and James M. Hill, general manager of the Empire company. Mr. Roemer has been a director of the Empire company for some time. As announced by C. H. Henkel, president of Empire company, the merger of that company with the Pittsburgh and Sharon companies is not contemplated.

The stockholders gave Mr. Roemer the right to purchase 9000 shares of unissued common stock at \$10 per share. The Empire company earned \$8,195 during the last quarter of 1936 as against a loss of \$380,240 during the first three periods. Profits during January and February of this year were more than \$42,000.



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PERMANENT. First cost is low.

flooring problem.

Bethlehem Employees Favor Plan of Representation by a 96 Per Cent Vote

BETHLEHEM, Pa., March 22.—
A 96 per cent vote for the employees' representation plan as their collective bargaining agency was cast by employees of Bethlehem Steel Corp. at the twentieth annual elections of employees' representatives held by the employees at various Bethlehem plants during the past few days, according to the final returns announced by the election tellers Sunday.

All employees of over 60 days' service were eligible to vote, except the managerial and supervisory staff. Out of 60,530 available voters in the 23 plants where elections were held, 58,356, or 96.4 per cent, cast ballots designating the representation plan as their collective bargaining agency and elected 462 employees' representatives for the coming year.

Asked what effect this vote for the employees' representation plan would have on Bethlehem's dealings with outside unions, company officials stated that its long established policy of bargaining with any group of employees or with anyone representing any of them will continue as heretofore.

The company stated that while, as the recent elections show, the great majority of its employees had preferred to negotiate through their representation plans, which are among the oldest in existence, it has also dealt with minority groups including the Amalgamated Association of Iron, Steel and Tin Workers and other labor unions whenever requested by them to do so. As for dealing with the Steel Workers Organizing Committee, newly established bargaining agency for steel employees affiliated with the CIO, the company stated that negotiations were going on in some of its plants with the SWOC for those employees whom they represent

Bethlehem's Policy

Bethlehem's full statement amplifying its policy regarding collective bargaining reads as follows: "Statement of Policy on Collective Bargaining.

"While the principle of collective bargaining has been relatively new in some institutions, and while this principle has been a matter of legislative enactment only in recent years, collective bargaining has been in full operation in the plants of Bethlehem Steel Corp. for nearly 20 years. Because of its belief in collective bargaining, Bethlehem many years ago provided effective and responsible organizations at all its plants to deal with its employees on all phases of employee-management relations.

"This principle has been applied not only through the employees' plans of representation in Bethlehem plants, but also through negotiation with individuals and other groups who have claimed to represent any of our employees.

"The managements at the Bethlehem plants whenever requested have dealt with the Amalgamated Association of Iron, Steel and Tin Workers, the International Association of Machinists, the Brotherhood of Railway Trainmen, and other labor union groups. The same principle holds good with the Steel Workers Organizing Committee,





new established agency for steel employees affiliated with the CIO and negotiations are now going on in some of our plants with the SWOC for those of our employees whom they represent.

"The management of the units in each district of our operations has had a consistently open policy on collective bargaining which may be stated as follows:

"The management at any of our plants will meet at mutually convenient times with any persons claiming directly or through any organization to be representatives of any of our employees, and we will consider with them any matters of interest to our employees which they may present to us; that is, we will bargain collectively with them.

"We recognize that collective bargaining must be conducted in a manner satisfactory to our employees. Most of the negotiations have been conducted through their representatives under their plans of employees' representation, as that has been the method designated in most instances by our working forces. But we also recognize that minorities and individuals have the right to bargain for themselves or through their representatives, and we can point to an extended record of negotiation with special groups and individuals representing some of our employees."

New Ownership for Federal Machine Co.

EDERAL MACHINE & WELD-ER CO., Warren, Ohio, has been sold to new interests headed by Ross W. Judson, Detroit, organizer and for many years president of the Continental Motors Corp. Two or three other men are understood to have become associated with Mr. Judson in the purchase of the Federal plant. The Federal company has long been under the active management of F. P. McBerty, the founder of the business, and president of the company.

The Federal company under the new ownership will be under the presidency of Malcolm Clark, who has been general manager of the Taylor-Winfield Corp., Warren. Mr. McBerty will remain with the company for a year or more in a consulting capacity. Mrs. Z. A. McBerty, secretary and treasurer, will retire.

The Federal company is one of the leading manufacturers of welding equipment and has played an important part in developments in that field. Its products include spot, butt, flash, seam and arc welding machines.

Great Lakes Lets Coke Oven Contract

HE Semet-Solvay Co. has been awarded by the Great Lakes Steel Corp. of Detroit a contract for a 130-oven by-product coke plant. The project calls for the construction on Zug Island, on the Detroit River, of two batteries of Semet-Solvay vertical flue combination ovens. The by-product plant will include a benzol refining unit. Also, the program provides for equipment for the unloading of coal from boats and coal storage.

The design of the coke ovens provides for heating with blast furnace gas, releasing the coke oven gas to the steel mills. The coke oven gas will be piped through a large gas line to the mills at Ecorse, some three miles distant.

English Rails World's Longest

A HUNDRED tons of steel rails, each 120 ft. in length and rolled by the Skinningrove Iron Co., were laid on the London & North Eastern Railway main line several weeks ago, in England. These are believed to be the longest rails everyet rolled in one piece in any part of the world.

The longest rails hitherto manufactured were 90 ft. in length and were used in special circumstances, but the standard length of rail is 60 ft.

The 120-ft. rails were laid on a stretch of track at Holme, near Peterborough, England, where expresses, including the Silver Jubilee, attain a speed of 90 miles per hr. By the use of longer rail units it is hoped that smoother running will be secured by reducing the number of joints and by simplifying the work of maintaining the track.

The Skinningrove Iron Co. was the first in Britain to manufacture 90-ft. rails.

United Engineering Raises Wages

NITED ENGINEERING & FOUNDRY CO., Pittsburgh, has increased all labor rates by 10c. an hr., which raises the basic labor rate from 53c. to 63c. an hr. Salaried workers had their pay adjusted on Jan. 1, but it is reported that additional adjustment will be made soon for those in the lower bracket.

Engineers - Manufacturers

1140 Ivanhoe Rd., Cleveland, O.



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This veteran screw stock has been modernized in machine performance and service qualities. It is produced under close metallurgical control to specified B & L standards. The result is a well balanced Bessemer of increased adaptability . . . with good machining character consistent with dependability in finished parts.

SAE 1112 as now made under this careful supervision has been found to be an ideal steel specification for the general run of automatic screw machine parts, fabricated on equipment of limited peripheral speed. If such parts are of complicated machine character, or fabricated on modern high speed equipment, then Ultra-Cut would be the steel to use.

These two grades of B & L Cold Finished Screw Steel have a very definite place in industry, and we would welcome your inquiry concerning them.

Cold Drawn Bars
Ground Shafting
Ultra-Cut Steel
Special Sections
Extra Wide Flats
Alloy Steels

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U. S. Steel Chooses New Site For Continuous Mill at Clairton

A SUBSTANTIAL revision of the broad modernization program of the United States Steel Corp. in the Pittsburgh district, which was covered in detail in THE IRON AGE, issue of Jan. 21, has been announced. Instead of altering operations at the present location of the Clairton by-products coke and

steel works, as stated at that time, the program now calls for the construction of the plant at a new location. The new sheet and strip mill will be named the Irvin Works in honor of William A. Irvin, president, U. S. Steel Corp.

The plant will be built near the present Clairton operations in the

Camden district on high ground overlooking the Monongahela River. For this purpose Carnegie-Illinois has purchased tracts totaling 600 acres, and the location lies in the angle formed by the Clairton-Dravosburg section of Pennsylvania Highway 837 on the east, and the paved New England road on the south and southwest.

With the plant to be constructed on an entirely new location, there will be no necessity for dismantling present steel-making facilities at Carnegie-Illinois' Clairton works. Instead, current operations there will be continued and certain portions of the plant will be reconditioned, particularly the open-hearth department, where ingot production will be increased by 18,000 tons a month through the firing up of three furnaces idle since 1932.

The new program does not alter the previously announced addition at Edgar Thomson works, Braddock, Pa., of a slabbing mill with 1,000,000 tons annual capacity to supply semi-finished steel for the Irvin works and other plants of the company.

The new 80-in. continuous strip and sheet mill is expected to be completed and in production within the next year. It is estimated that about 4000 men will be employed at the Irvin works when it reaches capacity operation. H. G. Mc-Ilvried, recently transferred from the Chicago district of Carnegie-Illinois as assistant to William C. Oberg, manager of operations, Pittsburgh district, will have charge of the construction of the new plant.

The Union Railroad, a subsidiary of the U. S. Steel Corp., traverses the entire edge of the site at which the new mill will be located. Slabs from the Edgar Thomson mill will be conveyed to the Irvin works by the Union Railroad.

Brown & Sharpe Graduates Meet

THE first general gathering of graduates from the Brown & Sharpe Mfg. Co.'s apprentice training school was held recently in Providence, R. I. Of approximately 300 present, about two-thirds are in the employ of the company, while the remainder are situated in Massachusetts, Connecticut, Vermont, New Jersey, New York and Illinois. A large number of the graduates now hold executive positions, while others own businesses or are principal partners. The oldest graduate attending was Frank H. Lord, machinist of 1882. Charles F. Northup, second oldest present, was in the machinist class of 1884.





J. EDWARD WEIT, vice-president, sales manager and director of the Atlas Bolt & Screw Co., Cleveland, and a pioneer in the bolt and nut industry, recently celebrated the 50th anniversary of his industrial activities, over 37 years of which were spent in the bolt and nut field. A native of Cleveland and now in his 65th year, Mr. Weit left high school when 14 years old and secured employment as an errand boy with a Cleveland wholesale dealer in rubber goods and mill supplies. Later he became head bookkeeper. In 1900 he secured employment with the Atlas Bolt & Screw Co. as assistant bookkeeper and later was transferred to the sales department of which he eventually became the head.

. . .

LEONARD A. YODER has been appointed vice-president and assistant manager of the Yoder Co., Cleveland. He was formerly sales manager and has been succeeded in that capacity by JOHN LUCAS, who was assistant sales manager.

. . .

CHARLES F. LANGER, assistant superintendent of the cold strip department at the Warren works of Republic Steel Corp., has been transferred to Cleveland to act as superintendent of the new 98-in. cold strip mill now under construction. After attending Carnegie Institute of Technology in Pittsburgh, Mr. Langer was employed by the engineering department of the Superior Steel Co., Pittsburgh, in 1914 and in 1924 went to the Blair Strip Steel Co., Newcastle, where he was employed as superintendent. In 1926 he became assistant superintendent of the hot strip mills of the Weirton Steel Co. He went to Warren in 1928 as turn foreman in the cold strip department and was appointed assistant superintendent of the department in 1935.

. . .

GEORGE H. CHENEY, who retired in 1930 after 20 years' association as supervisor of equipment at Studebaker Corp. in Detroit and South Bend, has recently joined the Cadillac Machinery Co., Detroit, as manager of sales. Mr. Cheney, who is 67 years old, was persuaded to go out of retirement by C. L. Campbell, president of Cadillac

Machinery, a close personal friend for the last 25 years. When Mr. Campbell is out of the city, Mr. Cheney will be in full charge of the office. DAN MILLS, after five years of association with the field circulation department of McGraw-Hill Publishing Co., has joined the Cadillac Machinery Co. as a sales engineer. Mr. Mills spent most of his time in the Detroit area on the industrial papers of McGraw-Hill and has a wide acquaintance among manufacturing executives in the automotive indus-

WILLIAM H. MORETON has try. also joined the Cadillac organization as a sales specialist. Moreton at one time was purchasing agent, specializing in equipment, for the former Central Products Co., which included the Central Gear Co., the Central Axle Co. and Central Forge Co., now known as the Gear & Axle division of the Chevrolet Motor Co. In the more recent past he was district sales manager of the Bruce Products Co., Detroit. THOMAS RED-MOND has resigned from the Cadil-



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DENVER HUNTINGTON. INDIANA

TORONTO

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lac Machinery Co., with which he has been associated for 15 years, the last two of which he served as secretary-treasurer. His plans for the future have not been announced.

. . .

R. C. KLEMM has been appointed manager of sales of the bolt and nut division of Republic Steel Corp., to succeed C. F. NEWPHER, who resigned to join the National Screw & Mfg. Co., Cleveland. Mr. Klemm has been associated with

the Republic Steel Corp. and its predecessor companies for 25 years.

HARRIS W. SCHRENK has been appointed manager of sales of the tool steel department, filling the vacancy caused by the recent death of Frank J. Bauman. Mr. Schrenk has been associated with the tool steel department for a number of years.

. . .

R. J. SOUTHWELL has been appointed sales manager of the Andrew C. Campbell division of

the American Chain & Cable Co., Inc., Bridgeport, Conn.

. . .

EDWIN T. DODDRIDGE, for the past 25 years with the Osborn Mfg. Co., Cleveland, has been appointed vice-president in charge of sales of the William H. Nicholls Co., Richmond Hill, N. Y. He has spent all of his business life in the foundry and foundry equipment field.

. . .

P. M. CULYER, who has been identified with the Russell, Burdsall & Ward Bolt & Nut Co., Port Chester, N. Y., since 1910, has been elected purchasing agent, succeeding HOWARD E. MARSHALL. Mr. Culyer spent the first seven years in the cost department, then went into the purchasing department. He has been assistant purchasing agent since 1917.

Howard E. Marshall, who has retired as purchasing agent, started with the company in 1879 in a clerical position in the company's original plant at Pemberwick, Conn. He has been purchasing agent for 36 years and director since 1901.

J. B. TROTMAN, for many years associated with Goulds Pumps, Inc., has been made manager of the "T" pump division of Roots-Connersville Blower Corp., Connersville, Ind.

CHARLES R. Hook, president, American Rolling Mill Co., Middletown, Ohio, has been elected a director of the Rustless Iron & Steel Corp., Baltimore.

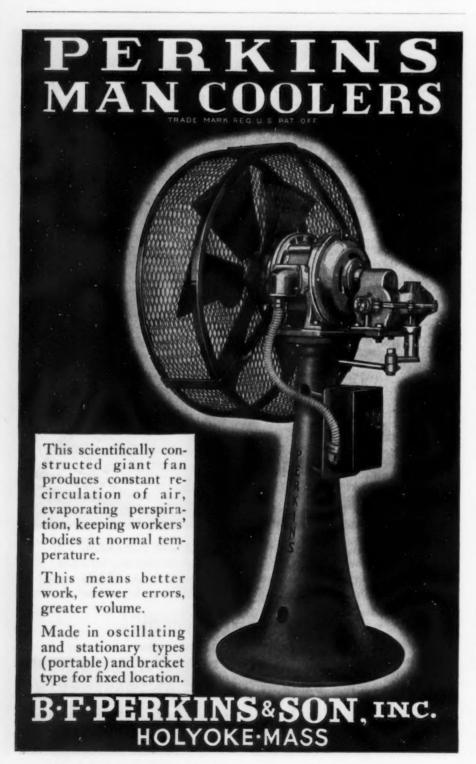
D. W. MACDONALD has been elected a director of the Erie Foundry Co., Erie, Pa.

T. S. Long has been made assistant sales manager of the Warren, Ohio, plant of the Taylor-Winfield Corp., Warren, Ohio. W. H. MARION has been appointed purchasing agent, and J. D. ANDERSON

has become purchasing agent of the company's Detroit plant.

B. A. Bromwell, hertofore Washington representative for the Wayne Agricultural Works, Inc., Goldsboro, N. C., has been made assistant sales manager in charge of Southern sales. He will make his headquarters at the plant.

SYDNEY BUCKLEY, president of the Shepard Niles Crane & Hoist Corp., Montour Falls, N. Y., has been elected chairman of the Elec-



tric Hoist Manufacturers Association, succeeding C. A. Moore, of the Shaw-Box Crane & Hoist Co. J. F. Cooke, electric hoist sales manager, American Engineering Co., Philadelphia, has been elected vice-chairman.

. . .

F. J. STAROBA, for the past five years identified with the Chicago office of the Carboloy Co., Detroit, has been appointed district representative to cover Southern Illinois, Missouri and Kansas.

. . .

WILLIAM W. COLEMAN, president of the Bucyrus-Erie Co., South Milwaukee, Wis., and Mrs. Coleman, sailed from New York on March 19 for an extended Mediterranian cruise, at the end of which they will proceed to England for the coronation in May.

. . .

W. A. JAYME has been appointed general superintendent of the W. DeWees Wood works of the Carnegie-Illinois Steel Corp., McKeesport, Pa., as successor to H. H. Giles, who died early in February. Mr. Jayme, a graduate of the Massachusetts Institute of Technology. was manager of the alloy division, metallurgical department. He has been in the employ of Carnegie-Illinois since November, 1935, beginning as contact man of the metallurgical department. He took the position of manager of the alloy division in June, 1936. Before going to Carnegie-Illinois, Mr. Jayme was employed by the Crucible Steel Co. of America, Park Works; the United Alloy Steel Co., Canton, Ohio; the Reading Iron Co., Reading, Pa., and for a short time only, the Studebaker Corp., South Bend, Ind.

CARL M. NYSTROM, acting superintendent for the past six weeks, will become assistant general superintendent of the W. DeWees Wood Works. Mr. Nystrom began with Carnegie-Illinois as a metallographist in January, 1926. He was appointed foreman of the chrome polishing and inspection department on Dec. 1, 1928.

. . .

F. E. FIEGER has resigned as vice-president and director of Jones & Laughlin Steel Corp. Mr. Fieger was associated with Jones & Laughlin for 20 years, having started with them in 1917 as superintendent of the wire department at the Aliquippa works. The following year he became superintendent of the steel works department. In 1920 he was made assistant general superintendent, and in 1923 general superintendent of the Ali-

quippa works. In 1928 Mr. Fieger was made assistant general manager, and the following year. general manager. He was elected vice-president, a director and member of the executive committee in 1935.

4 4 4

JAMES E. LOSE, vice-president in charge of operations, Carnegie-Illinois Steel Corp., was honored at Clairton on March 22, when one of the company's largest steamers was given his name. The steamer is of the second series in size of the Carnegie-Illinois fleet of 18 towboats, and is one of three designed for use in larger inland waters, the lower Ohio and the Mississippi.

C. L. SHIPLEY has been appointed by the Champion Rivet Co., Cleveland, as Pittsburgh district sales manager for its welding electrodes. He has been connected with the company for 10 years, having served both in the operating and sales division at the headquarters in Cleveland.

HAT could be more fitting than a mascot to dramatize the Permanent "Stick-to-it-iveness" (Adhesion) of Blue Knight Flexible Finishes! Steel tubes finished with these coatings can be banged together hard . . . and the finish doesn't Chip, Flake or Peel!

The Blue Knight wants to symbolize the permanent Flexibility of Roxalin Finishes. Got any ideas for another mascot?

See our Exhibit at the Metals & Plastics Bureau, 3rd Floor, International Building, Rockefeller Center, New York City.

Plus! NO FATTY EDGES on This Texture Finish!

RINCON-TROL, easily-applied, gives a beautiful, uniform (small crater) texture on great surfaces like air-conditioning units 3'6" x 5'6" x 3'3"... or on the tiny areas offered by buttons. There are NO FATTY EDGES... the common abomination of most texture coatings. It hides defects in castings or other metal surfaces. This handsome fine-grained finish is highly resistant to perspiration.

Ask us to send you (without obligation) a panel or a die-casting finished in RINCON-TROL that demonstrates easily achieved, beautiful uniformity of texture and freedom from fatty edges.

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CELLULOSE & SYNTHETIC TYPES ENGINEERED FOR SPECIFIC PERFORMANCE

THE IRON AGE, March 25, 1937-73



GRANGER WHITNEY, old-time operator of Midwest blast furnaces, died March 18 in his home at Detroit. Mr. Whitney, who was

70 years old, was born in Beverley, Mass., and was graduated from Massachusetts Institute of Technology. He operated blast furnaces in South Chicago and La Follete, Tenn., before moving to Detroit in 1905 and managed the blast furnaces for the Detroit Iron & Steel Co. until his retirement in 1911.

. . .

EDWIN M. BASSLER, general manager of the D. J. Murray Mfg. Co., Wausau, Wis., pioneer builder of

machinery for sawmills and paper and pulp mills, died on March 14, aged 68 years. He joined the former Bayley Mfg. Co., Milwaukee, in 1914 as a director, secretary and chief engineer, retiring when the concern was reorganized as the Bayley Blower Co. in 1928. He took charge of the Murray business in 1932.

EDWARD PARKER BURRELL, director of engineering, Warner & Swasey Co., Cleveland, died March 21 after a brief illness at the age of 66 years. He was successively designing engineer, works engineer and works manager of the Warner & Swasey Co. from 1909 to 1924 and since the latter year had been director of engineering. He was prominently known as a designer both of turret lathes and telescopes. He is credited with the development of the hollow-hexagon line of turret lathes manufactured by the Warner & Swasey Co. and with various other developments in that field, including

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with ARMSTRONG
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STANDARDIZE on lighter, thinner, stronger wrenches for machine wrenches, for automatic screw machines and other light, fast equipment with narrow set nuts and thin headed set screws. Their thinner heads assure a firm grip (without overhang). Their greater strength and longer handles permit a tighter set, give increased leverage. Their bright finish (chrome plate) makes them stand out—saves minutes lost in "fumbling" for the right tool.

STANDARDIZE on these lighter handier wrenches in the assembly department. They speed up work and reduce fatigue. There are types, sizes and matched sets for every need.

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Eastern Warehouse and Sales:
199 Lafayette St.. New York, N. Y.
San Francisco





E. P. BURRELL

the design of an improved type of head which increased the adaptability of lathes, ways covers to protect the ways from chips and grit, and other improved features. was also a pioneer in the building of lathes with heads that run entirely in oil. During his score and a half years with the company, Mr. Burrell directed the designing of all the large telescopes built by the company in the last 20 years, including the McDonald 82-in. reflector telescope that is being erected in western Texas. He developed a range finder for telescopes, a universal mounting for various types of telescopes used on battleships and aided in the design of a back sight for artillery.

A native of Hall, N. Y., Mr. Burrell was graduated from Cornell University in 1898 with a degree of mechanical engineer in electrical engineering and the next year was given his master's degree in mechanical engineering. Case School of Applied Science, Cleveland, honored him last June with a degree of Doctor of Engineering. He was a member of the American Society of Mechanical Engineers and of the Cleveland Engineering Society.

. . .

JAMES H. STRATTON, mechanical engineer for the Wellman Engineering Co., died suddenly March 20, aged 75 years. He had been con-nected with the Wellman company and its predecessors 58 years. At the age of 17 he secured employment from the Webster, Camp & Lane Co., Akron, which in 1902 was consolidated with the Wellman-Seaver-Morgan Co., which later became the Wellman Engineering Co. At the time of the consolidation he was transferred to Cleveland as head of the construction department. Mr. Stratton was a member of the American Society of Mechanical Engineers and of the Cleveland Engineering Society, and a former vice-president of the latter society.

. . . ARTHUR E. ARMINGTON, president Euclid Road Machinery Co., Euclid, Ohio, a Cleveland suburb, died suddenly March 18, aged 44 years, while aboard a steamer crossing the Pacific Ocean on a world cruise. He had been suffering from heart trouble and had started on the cruise because of his health. A native of Cleveland, Mr. Armington was the son of George A. Armington, president Euclid Crane & Hoist Co., parent company of the Euclid Road Machinery Co. He was graduated from Case School of Applied Science, Cleveland, in 1913 and was connected with the Euclid Crane & Hoist Co. from 1918 to 1926, when the Euclid Road Machinery Co. was formed. He was forced to give up the greater part of his business activities 18 months ago because of poor health.

Literature Available on \$200,000 Prize Contest

THE James F. Lincoln Arc Welding Foundation, which recently announced prizes totaling \$200,000 for best papers on welding practice in various fields, has made available a brochure outlining the rules and conditions governing the contest. This is a handsomely illustrated booklet of 48 pages. It will be sent free to any of our readers upon application to James F. Lincoln Arc Welding Foundation, P. O. Box 5728, Cleveland, Ohio.

Westinghouse Plants Raise Wages

PITTSBURGH, March 23. — Approximately 7500 workers at the Wilmerding and Swissvale, Pa., plants of Westinghouse Air Brake Co. and Union Switch & Signal Co.

have been granted a general wage increase. A minimum wage scale of 60c. an hr. for foundry laborers and a base rate of 58c. an hr. for labor in other departments has been established. A minimum rate of 45c. an hr. for women employees and a clerical straight 8 per cent increase was also covered in the announcement.





Harrington & King

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Carnegie-Illinois and SWOC Agreement a "Peace Pact"

PITTSBURGH, March 23.— Signed by five United States Steel subsidiary presidents and Steel Workers' Organizing Committee officials, last week, the union contract on behalf of employees belonging to the union between United States Steel subsidiaries and the SWOC, has as its outstanding features a strongly worded "peace" provision. At a time when the hysteria of sit-down strikes has spread throughout the country, the following quotation from the steel

union contract is of interest: "Should any trouble of any kind arise in any plant, there shall be no suspension of work on account of such differences, but an earnest effort shall be made to settle such differences." (If necessary, eventual arbitration by a neutral umpire is provided.)

United States Steel subsidiary companies signing the peace pact included all the large units except American Bridge Co., with whom negotiations are to begin within the near future.

The principal points covered in the contract include union recognition on behalf of steel employees who are members of the SWOC. No discrimination on account of membership in the union will be made and the union also agrees not to intimidate or coerce employees into membership and not to solicit members on the corporation's time or property.

As mentioned a few weeks ago the 8-hr. day, 40-hr. week, with time and a half for overtime, has been established. The 10c. an hr. increase for all wage earners, granted to employee representatives for their constituents two weeks ago, has been extended to members of the SWOC.

Employee representatives at Carnegie-Illinois plants have attacked the SWOC contract as "freezing" wages of steel workers for one year. They recall the blast made by John L. Lewis last fall against the now defunct "cost of living" contract signed by some employee representatives last November. wherein he said the contract chained employees to the "economic wheel" of chance. In the latter a raise was to be granted in case living costs went beyond a certain point. Independent union leaders assert that the SWOC contract has no provision for the raising of wages in case inflationary tendencies cause a rapid rise in the cost of living.

Officials of the SWOC have stated that they have an "unwritten" understanding with the U. S. Steel officials that the contract can be reopened and negotiations begun in case the necessity for higher wages due to skyrocketing of living costs materializes. Carnegie-Illinois officials have neither affirmed nor denied this statement.

SWOC headquarters have sent blank contracts to several steel companies with a letter of transmittal, inviting the companies to sign up on behalf of their employees who are members of the union.

Vacations with pay, amounting to one week for employees with five years or more service, are covered

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Capable of design in various combinations, this efficient magnetic clutch-brake unit will improve your product.

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Stearns High Duty A.C. or D.C. Magnetic Brake for motor application.

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in the contract. With other factors such as skill, physical fitness, etc.. being equal, length of service shall govern cases of promotion or increase and decrease of working forces.

Disputes to Be Orderly

Machinery has also been set up for orderly and peaceful adjustment of all grievances and disputes. In case the grievance committee designated by the union, and a general manager of the plant cannot reach a satisfactory settlement of a question in dispute, the matter goes to the representatives of the national organization of the union and executives of the corporation. In case no decision is reached the matter is to be appealed to an impartial umpire to be appointed by mutual agreement of the union and the company with the decision of the umpire being final.

Other points covered in the contract are substantially in agreement with the general policy of United States Steel Corp. Provision is made for joint conferences between the company and the union to commence in Pittsburgh on Feb. 7, 1938, for the purpose of negotiating a new agreement. The contract also definitely sets July 4, Labor Day and Christmas as holidays with no regular production work except in cases of continuous operations. The agreement is to remain in full force and effect until Feb. 28, 1938.

Murray Cautions Workers

In the first official message to union steel workers since the beginning of the SWOC, Philip Murray, chairman of the SWOC, elaborated in detail on that particular part of the contract which calls for peaceful methods of negotiations. It is apparent that the intentions of the SWOC with regard to sit-down strikes are much more conservative than is the case with other groups associated with the CIO. The following is part of Mr. Murray's message pertaining to peaceful negotiations:

"With this contract now in effect, all members of our staff as well as local lodge officers and members, must have a full realization of their duties and responsibilities as union members under the contract. There must be full compliance with its terms. The contract establishes orderly methods for the adjustment of all disputes and grievances that may arise during the course of employment. There must under no circumstances be any strike or other cessation of work while such disputes or grievances are in the process of adjustment."

Meanwhile, employee representa-

tives in all Carnegie-Illinois Steel plants are going forward in their plans practically to make over their organization into an employee union having no connection with outside unions or the company. It is expected that the final details will be completed in the near future and put to a vote of the general body of employees who are favorable to the plan of employee representation. Some employee representatives who are also members of the SWOC have resigned their position as employee representatives

in a move to kill the plan of employee representation. There is no evidence at this time that the existence and activities of the employee representation plan has come to an end.

Pressure on Other Companies

Although no large independent steel companies have signed contracts with the SWOC, several smaller plants have either signed or have recognized the existence of the union, as far as their employees who belong to it are concerned. It



First industrial plant in this country to install gage blocks for the size-control of production, Taft-Peirce now assumes exclusive distributorship of Webber Gage Blocks—in low-cost sets that are equal or superior to any blocks manufactured to Class B tolerances.

All Taft-Peirce Webber Gage Blocks are guaranteed flat, parallel, and to size within eight millionths of an inch per block up to one

inch, and per inch of length on larger blocks. They are made of a special grade of finest alloy tool steel, carefully heat treated, and artificially seasoned by the exclusive method—developed by George Webber—to insure absolute stability and freedom from seasonal change. They check from 65 to 67 Rockwell—C Scale.

For salvaging and checking used blocks, Taft-Peirce maintains prompt service at reasonable rates, with readings guaranteed accurate

to five millionths. Full information — with complete list of sets, sizes, and prices—for the asking. Write.

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is expected that large independent companies will be approached within the near future and there is little doubt that these companies will deal with the SWOC for those of their employees which the latter represents. Bethlehem Steel Corp. has already announced that it will meet at mutually convenient times with any persons claiming directly or through any organization to be representatives of any of its em-

ployees. Negotiations are going on plants.

in some of Bethlehem's plants with the SWOC on behalf of those employees belonging to the union. Apparently the method of negotiating by the SWOC with Bethlehem is different than the method followed with the United States Steel Corp. subsidiaries. SWOC representatives are carrying out negotiations with various Bethlehem Steel Corp.

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NORTHERN CRANES AND HOISTS EVERY INDUSTRIAL NEED WORKS NORTHERN ENGINEERING DETROIT, MICH. CHENE AND ATWATER STS. WINDSOR, ONT. PITTSBURGH

One test of the strength of the SWOC will come on April 1, after which time dues amounting to \$1 a month for men and 50c. a month for women will be collected. These dues had previously been suspended. On and after May 1 an initiation fee of \$3 for each steel worker will be charged. Those joining before May 1 are not subject to the initiation fee.

Following is the text of the agreement signed between the Carnegie-Illinois Steel Corp. and four other subsidiaries of the United States Steel Co. and the Steel Workers Organizing Commit-

This agreement dated March 17, 1937. between Carnegie-Illinois Steel Corp. (hereinafter referred to as the "corporation") and the steel workers' organizing committee on behalf of the members of the Amalgamated Association of Iron, Steel and Tin Workers of North America, or its successor (hereinafter referred to as the "union") employed by the corporation, made pursuant to and in supplement of Section 4 of the agreement of March 2, 1937, between said parties.

Section 1

It is the intent and purpose of the parties hereto that this agreement will promote and improve industrial and economic relationships between those employees who are members of the union and the corporation, and to set forth herein the basic agreement covering rates of pay, hours of work and conditions of employment to be observed between the parties hereto.

It is understood and agreed that this agreement pertains only to members of the union employed in the corporation's steel manufacturing and by-product coke plants.

The term "employee" as used in this agreement shall not include foremen, assistant foremen or supervisors in charge of any classes of labor, or watchmen, or any salaried employees.

Section 2-Recognition

The corporation recognizes the union as the collective bargaining agency for those employees of the corporation who are members of the union. The corporation recognizes and will not interfere with the right of its employees to become members of the union. There shall be no discrimination, interference, restraint or coercion by the corporation or any of its agents against any members because of membership in the union. The union agrees not to intimidate or coerce employees into membership and also not to solicit membership on corporation time or plant property.

Section 3-Wages

Effective March 16, 1937, there shall be an increase in wages of ten (10c.) cents an hour on all rates which are at present four dollars and twenty cents (\$4.20) a day, or a minimum for this classification of five (\$5) dollars a day of eight (8) hours. Such classifications now receiving less than four dollars and twenty cents (\$4.20) a day or less than fifty-two and onehalf cents (52 1/2 c.) per hour, shall be increased ten (10c.) cents per hour. There shall be an increase of ten (10c.)

per hour in all other hourly rates, and an equivalent increase in all tonnage and piece-work rates which will net under normal expected earnings an increase of not less than eighty (80c.) cents per day of eight (8) hours.

Section 4-Hours of Works

Effective March 16, 1937, there shall be established at eight (8) hour day and a forty (40) hour week. Time and one-half shall be paid for all overtime in excess of eight (8) hours in any one day or for all overtime in excess of forty (40) hours in any one week.

A day may be a calendar day or any twenty-hour-hour period, and a week may be a calendar week or any five (5) regular eight-hour turns on consecutive days, followed by a forty-eight-hour rest period, at the option of the corporation.

An employee who is a member of the union, shall not be paid both daily and weekly overtime for the same hours so worked.

Section 5-Vacations

Each employee, who is a member of the union and who, prior to July 1. 1937, was continuously in the service of the corporation five (5) years or more (continuity of service to be based on United States Steel and Carnegie Pension Fund rules for service continuity) shall receive one week's vacation with pay, such vacation to be taken in a single period. Those who are granted vacations will be paid on their average rate of earnings per hour for the two pay periods immediately preceding The total hours of vacation. vacation pay will be the average hours they worked per week during that period, but not less than forty hours nor more than forty-eight hours.

Vacations will so far as possible be granted at time most desired by employees, but the final right to allotment of vacation period is exclusively reserved to the corporation in order to insure the orderly operation of the plants.

Section 6-Seniority

It is understood and agreed, however, that in all cases of promotion or increase, or decrease of forces, the following factors shall be considered, and where factors (b), (c), (d), and (e) are relatively equal, length of continuous service shall govern.

- (a) Length of continuous service.
- (b) Knowledge, training, ability, skill and efficiency
- (c) Physical fitness.
- (d) Family status, number of dependents, etc.
 - (e) Place of residence.

Section 7-Adjustment of Grievances

Should difference arise between the corporation and the union or its members employed by the corporation as to the meaning and application of the provisions of this agreement, or should any local trouble of any kind arise in any plant, there shall be no suspension of work on account of such differences, but an earnest effort shall be made to settle such differences immediately in the following manner:

First — Between the aggrieved employee, who is a member of the union, and the foreman of the department involved;

Second—Between a member or mem-

bers of the grievance committee, designated by the union, and the foreman and superintendent of the department;

Third—Between a member or members of the grievance committee, designated by the union, and the general superintendent or manager of the plant:

Fourth—Between the representatives of the national organization of the union, and the representatives of the executives of the corporation; and

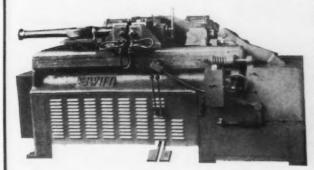
Fifth-In the event the dispute shall

not have been satisfactorily settled, the matter shall then be appealed to an impartial umpire to be appointed by mutual agreement of the parties hereto. The decision of the umpire shall be final. The expense and salary incident to the services of the umpire shall be paid jointly by the corporation and the union.

Specified periods shall be agreed upon between the grievance committee and the general superintendent or manager of each plant for the presen-

SWIFT NO. 91-AA 500 KVA FLASH WELDER

Swift No. 91-AA 500 KVA Flash Welder welding forged flanges 3/16" wall thickness to



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tation of grievances hereunder. Provided, however, that matters pertaining to discharges or other matters that cannot reasonably be delayed until the time of the next regular meeting may be presented at any time in accordance with the foregoing provision.

The grievance committee for each plant shall consist of not less than three employees of that plant, and not more than ten (10) such employees, designated by the union, who will be afforded such time off, without pay, as may be required.

First, to attend regularly scheduled committee meetings, and

Second, to attend meetings pertaining to discharges or other matters which cannot reasonably be delayed until the time of the next regular meeting.

Third, any member of the grievance committee shall have the right to visit departments other than his own at all reasonable times for the purpose of transacting the legitimate business of the grievance committee after notice to and permission from his depart-

ment superintendent or his designated representative.

The actual number of members of the grievance committee at each plant shall be mutually agreed upon between the general superintendent or manager of the plant and the union, and in no case shall there be more than one member in any department.

Section 8-Management

The management of the works and the direction of the working forces, including the right to hire, suspend or discharge for proper cause, or transfer and the right to relieve employees from duty because of lack of work or for other legitimate reasons, is vested exclusively in the corporation, provided that this will not be used for purposes of discrimination against any member of the union.

Section 9-Discharge Cases

In the event a member of the union shall be discharged from his employment from and after the date hereof, and he believes he has been unjustly dealt with, such discharge shall constitute a case arising under the method of adjusting grievances herein provided.

In the event it should be decided under the rules of this agreement that an injustice has been dealt the employee with regard to the discharge, the corporation shall reinstate such employee and pay full compensation at the employee's regular rate for the time lost. All such cases of discharge shall be taken up and disposed of within five (5) days from the date of discharge.

Section 10-Safety and Health

The corporation shall continue to make reasonable provisions for the safety and health of its employees at the plant during the hours of their employment. Protective devices, wearing apparel and other equipment necessary to properly protect employees from injury shall be provided by the corporation in accordance with the practice now prevailing in each separate plant. Proper heating and ventilating systems shall be installed where needed.

Section 11-Individual Wage Rates

Where alleged inequalities in wage rates prevail, the matter may be taken up for local plant adjustment and settlement made on a mutually satisfactory basis.

Section 12-Future Conferences

Joint conferences between representatives of the corporation and of the union shall commence in Pittsburgh, Pa., on Feb. 7, 1938, for the purpose of negotiating an agreement with regard to wages, hours and working conditions, to take effect upon the expiration of this agreement.

Section 13-Holidays

The following days shall be considered holidays, during which days there shall be no regular production work, except in cases of continuous operations, on:

July 4, Labor Day and Christmas.

Section 14-Termination Date

This agreement shall remain in full force and effect until Feb. 28, 1938.



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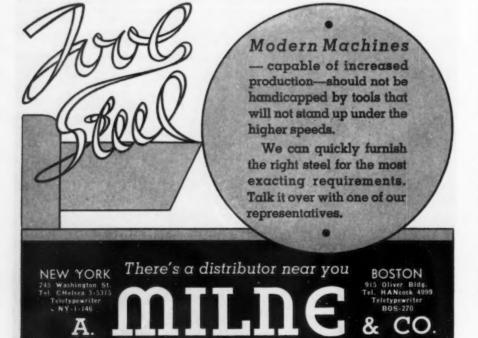
HE WORK is placed over the locator in the anvil. The rivet is fed automatically into the jaws which are carried down by the ram. The head is formed underneath the work. A gain in strength from 10% to 19% is accomplished (over that of other type rivet joints.)

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NEW ORLEANS

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PITTSBURGH

J. & L. Workers Consider Negotiations For a Further Wage Increase

PITTSBURGH March 23.—Opening up the question of higher wages less than a week after the establishment of the \$5 day, 36 employee representatives of the Jones & Laughlin Steel Corp. have voted unanimously to reopen wage negotiations with the steel company's officials. They are polling all workers to determine whether the pay demand which will be given to management late this week will be for a 15 per cent wage increase or a flat \$1 a day raise which would establish common labor at \$6 a day.

Dissatisfaction over the 40-hr. week with time and a half for work over 40 hours accounts for the new wage request, according to company union leaders. The criticism is based on the assumption that new workers will be hired in order that the employees may be placed on a 40-hr. week and they feel that steel labor, now getting \$25 for a five-day week on jobs for which additional men have been hired, compares with \$25.20 on a six-day week prior to the wage adjustment.

A Department of Labor hearing on charges of coercion and intimidation of an employee by Jones & Laughlin Steel Corp. officials has been ordered held in Pittsburgh April 1. The employee, Paul Normile, John L. Lewis union supporter at Jones & Laughlin's Aliquippa works, recently appealed to Secretary of Labor Frances Perkins after he was ousted by his constituents. Normile has alleged that the company sponsored the petition for his recall as an employee representative of the Aliquippa works and that it intimidated and coerced his fellow employees who signed the petition. His allegations are denied by both Jones & Laughlin officials and leaders of the employee representatives plan of collective bargaining. Mr. Normile has been a leader in seeking to win company union representatives over to the Lewis organization.

Jackson Gear Co. To Start April 1

ACKSON GEAR CO., Pittsburgh, will commence operations April 1 and will manufacture a complete line of all types of gears for general and industrial use. Executives of this new company will be John J. Jackson. J. Harper Jackson and Stanley J. Jackson.

John J. Jackson, one of the founders of the Pittsburgh Gear Machine Co., served as vice-president of the latter for 21 years. J. Harper Jackson has been with the Pittsburgh Gear Machine Co. since

1919 as secretary and sales manager and during the last five years has been treasurer of the American Gear Manufacturers Association. Stanley J. Jackson, who will be production manager for the Jackson Gear Co., was connected with the Pittsburgh Gear Machine Co.

The American Institute of Bolt, Nut and Rivet Manufacturers has moved its offices to 1550 Hanna Building, Cleveland.



The Stake of the Public Utilities In Better Drive Methods

(CONTINUED FROM PAGE 43)

figures for 1936 are not yet available, but it is expected that they will exceed those of 1935.

But the utilization of all the existing interconnections together would just about make it possible to drain from non-manufacturing districts enough energy to supply the expected increase in industrial demands during 1937; with the result that the 90 per cent of the generating capacity represented in these interconnected systems would all be in use during manufacturing working hours at a use factor which leaves nothing for emergencies.

With regard to the purchase of power by the utilities, it should be noted that during 1936 they bought from industrial manufacturers operating their own plants, from municipal stations and various other

sources, some two billion kw. hr. of energy; and from across international borders (Canada and Mexico) about one billion kw. hr.; or somewhat less than 2 per cent of the energy consumed. The increase in industrial recovery makes it unlikely that more than two billion kw. hr. can be purchased by the utilities within the country this year. It is possible through present connections to purchase about about five billion kw. hr. from Mexico and Canada; and possibly three times that amount if additional interconnecting lines are built.

Summary

Present industrial demands are taxing the capacity of the utilities now; if industrial recovery progresses as at present the utilities will have to resort to emergency measures to supply the 1937 de-

In the meantime, utility engineers, fully aware that inefficient methods of using electrical energy in industrial plants are causing both low power factor and unduly high demand, are using every means available to show the industrial customer how he can increase the efficiency of his application of purchased power.

Low power factor of industrial plants ties up a great deal of generating capacity in the central station which could be put to effective use if the power factor were increased. Likewise a plant which operates at a certain average electrical load most of the day, but for a few minutes every so often requires a much higher amount of energy, also ties up generating capacity unproductively. The utilities have found that the imposition of penalties on the customer for low power factor and high demand does not adequately compensate them for the loss of the energy sales which could be made if power factor were uniformly high and if peak demands were leveled. The answer, they have found, is not in increased penalties, but in elimination of the cancers. And by means of practical education, resulting in savings to the customer and larger net profits to the utilities, bit by bit, in plant after plant, improved power transmission and application methods are releasing for productive use a generating capacity in the central stations capable of putting into service between 10 billion and 15 billion kw. hr. of additional energy per year.

Here, in this educational campaign, as much as in the construction of additional generating capacity, and more than in the additional interconnection of stations or in the increased purchase of power from domestic or foreign sources, lies the answer to the immediate question, "Where is the additional energy coming from which will be required to meet the 1937 industrial demands?"

International Harvester Co. reports for fiscal period ended Oct. 31, 1936, aet profit of \$29,760,000 after all deductions, including \$2,000,000 provision for approximate Federal surtax on undivided profits. Sales of farm implements, tractors, motor trucks, etc., in the United States, Canada and foreign countries totaled \$254,933,872.



Walsh-Healey Act Too Narrowly Interpreted, Says House Committee

WASHINGTON, March 23.— The House Committee on Appropriations, in a report just made to the House, takes critical issue with the Department of Labor on its construction of the open market purchase provision of the Walsh-Healey Government Contracts Act and recommends that, before any money be appropriated for administration of the law, a ruling of the Comptroller General should be obtained on this point.

The committee, reporting on the State, Justice, Commerce and Labor Appropriation Bill, says it is its feeling that the legislative intent has been too narrowly defined in the construction that has been placed by the Solicitor of the Labor Department on the open purchase section. Restrictive interpretation of the law is attributed to Secretary of Labor Perkins.

The committee also concluded that the projected new division for the administration of the act is too elaborate and accordingly reduced the budget estimates by approximately \$55,000, including \$5,000 for travel.

By the terms of the Walsh-Healey Act, purchases that may be made in the open market are exempted from its operation. In construing this exception in the law, the committee points out, the solicitor of the Department of Labor has ruled that the limitation runs to all commodities or materials for which the purchase contract must, by law, be negotiated as a result of competitive bidding.

"The effect of this decision is to give a narrow construction to the terms of the exception by limiting the operation thereof to purchases that may be made by the Government under the terms of existing law in the open market, rather than extending the operation of the exception to purchases that may be bought by anyone under estab-lished custom in the open market," the report states. "If the latter construction had been placed upon the words of the act the field in which the statute would operate would be considerably narrowed."

It was pointed out that it was testified that whereas between 3500 and 4000 contracts are now covered by the act, such a construction of the law would reduce the number of contracts to be considered to about 500.

It is expected that the Walsh-Healey Act will be amended so as to reduce from \$10,000 to \$2,000 the amount of contracts which will be exempted under its terms.

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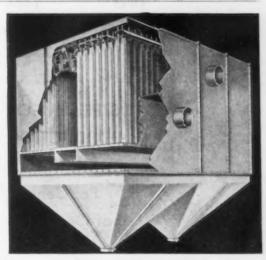


• Flat, Cone, Dog, Cup, Round-name your type of Set Screw needed and we will have it in stock in the size and quantity you require, or we will make it without delay. Cleveland Cap and Set Screws have established an enviable record for constant quality—a record which has helped our company to enjoy a healthy growth during the two past decades. Check them for accuracy of thread and other important features. You will find the quality uniformly high. All Set Screws are case hardened by the most modern method. Catalog "D" on request. THE CLEVELAND CAP SCREW CO., 2929 East 79th St., Cleveland, Ohio.

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The dustube Collector is ideally applied in all industries having a dust hazard. For suppressing dust in rooms and buildings and for improv-ing air conditions at specific machines, or dust creating operations.

No matter what the reason for dust suppression may be — eliminating the health hazard — reducing the dust nuisance to the community — or recovering a valuable dust product
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dustube features include most advanced engineering design, the result of long experience in making dust arresting equipment — easy installation — long lasting cylindrical dustubes — a simple, highly efficient shaker device — simple installation, removal and inspection of tubes and high efficiency operation.

American Dust Collector Engineers are available to survey your plant and make recommendations on the size and type of dustube unit best suited your needs — a request for consul-tation implies no obligation.

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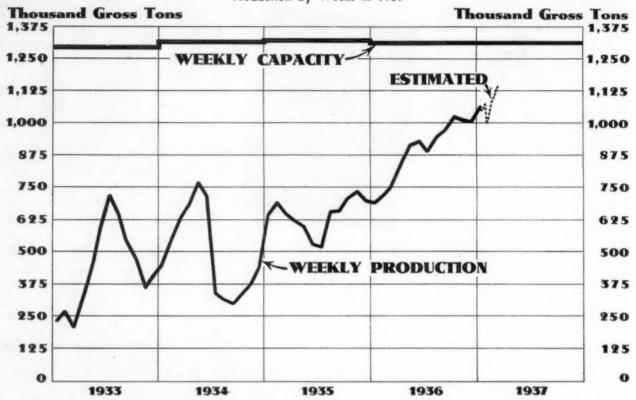


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PRODUCTION

Average Weekly Production of Open-Hearth and Bessemer Steel Ingots by Months, 1933-1937, and Estimated Production by Weeks in 1937



Figures for the Current Week Are Not Indicated on the Chart Until the Following Week

		Current	
	District	Week	Last Week
	Pittsburgh	93.0	91.0
	Chicago	83.5	82.0
STEEL INGOT	Valleys	88.0	87.0
	Philadelphia	60.0	60.0
PRODUCTION	Cleveland	82.0	81.0
INODOCTION	Buffalo	91.0	91.0
DV DICTRICTO	Wheeling	99.0	99.0
BY DISTRICTS:	Southern	77.5	80.0
	Ohio River	82.0	80.0
Per Cent	Western	91.5	91.5
101 00111	St. Louis	88.0	*88.0
-1 (14.	Detroit	100.0	100.0
of Capacity	Eastern	98.0	98.0
	Aggregate	90.0	89.0
	* Revised.		

Weekly Booking of Construction Steel

FROM THE IRON AGE

		Week Ended		Year	to Date
Mar. 23, 1937	Mar. 16, 1937	Feb. 23, 1937	Mar. 24, 1936	1937	1936
Fabricated structural steel awards 18,900	17,900	12,350	15,150	288,045	270,615
Fabricated plate awards	2,940	870	8,530	36,002	84,455
Steel sheet piling awards	0	2,020	700	14,655	14,745
Reinforcing bar awards	3,045	5,200	3,000	39,070	110,055
Total Lettings of Construction Steel 23,687	23,885	20,440	27,380	377,772	479,870

.... SUMMARY OF THE WEEK. ...

- ... Steel production up to 90 per cent as backlogs show further large increase.
- ... March bookings in excess of those of December and January, previous peak months.
- ... Large inquiries for railroad equipment; Granite City, Ill., made a basing point.

PPREHENSION in Government and economic circles because of the rapid rise of wages and prices, together with growing concern over spreading labor unrest, has had no discernible effect upon steel production or incoming business, which are mounting to peaks that compare with the best records of 1929. In the Pittsburgh district, for example, the steel ingot rate has risen to 93 per cent, the highest since the World War, while for the country at large this week's production is estimated at 90 per cent.

Heavy backlogs for the second quarter in nearly all products virtually assure the continuance of the present rate, or close to it, during that period. Indeed, there is a possibility of further slight increases in output in some districts, as open-hearth furnaces that have not been in operation since 1930 are being put in readiness. Aside from the lack of serviceable steel-making capacity, the increasing shortage of pig iron is the most important restriction upon higher steel output.

March bookings of steel products will exceed those of February by fully 50 per cent and by smaller margins will top those of December and January, the two previous peak months of this movement. In sheets, most mills are booked solid for the second quarter, and a few have taken business for shipment as far ahead as late August, with price at time of delivery to apply. On some grades of sheets deliveries are extended to 23 weeks.

Seldom, if ever, in the history of the steel industry, not excluding 1920 and 1929, has there been so decidedly a sellers' market. Many mills are actually refraining from the solicitation of business, and buyers are going to the mills. A common occurrence is the arrival of buyers at the home offices of steel companies to plead for preferential treatment. In such circumstances steel companies are picking and choosing their orders

and their customers to a degree that has rarely been equaled.

N view of the fact that steel companies do not yet know whether recent price advances will fully compensate for rising costs, including wage increases, new business is being accepted more cautiously than was the case in December, upon the occasion of the previous general price advance. It is the aim to clear the books before June 30 of all tonnage taken at second-quarter prices, whereas some of the lower priced business booked in December will run over into the second quarter, despite the best efforts of the mills to ship it by March 31. A particular instance of the present attitude of steel companies is on identified construction projects, on which stringent restrictions apply. Concrete reinforcing bar distributers, for example, are not being given coverage on specific projects if the material is to be taken into their stock, as was commonly done in the past.

With substantial second-quarter production assured, attention centers on prospects for the third quarter. Prominent among new projects is a large volume of inquiry for railroad equipment. Around 11,000 freight cars of various types have been inquired for in the past week, and scarcely any of these can be built before midsummer. The Southern Railway seeks 5600, the Chesapeake & Ohio and Erie, 1000 each, the Seaboard, 500 to 1000, the Soo Line, 750. The Atlantic Coast Line, 430 or more, the Central of Georgia, 600, the Pacific Fruit Express, 500, and the Lehigh & New England, 100. These are believed to be only the forerunner of a large secondary buying movement in equipment, which may be supplemented by further purchases of rails. A pipe line from Texas to Chicago, requiring 125,000 tons or more of pipe, is another prospect, though not yet definite. Construction work is taking more structural steel, lettings this week totaling 19,000 tons and new inquiries are about 24,000 tons.

Despite last week's reduction in automobile output, owing to the Chrysler and Hudson strikes, shipments of steel to other automobile plants are heavy. Large orders have been placed by General Motors for second-quarter steel requirements. Demand for steel is particularly active from manufacturers of refrigerators, stoves and other household equipment.

THE first important extension of steel basing points since the adoption of the NRA code has been announced by the Granite City Steel Co., which establishes prices, effective April 1, at Granite City, Ill., on tin plate and sheets 10c. per 100 lb. above the Gary, Ind., base, which will bring savings of \$1.80 per ton to St. Louis district consumers, who have been charged the full freight rate of 22c. per 100 lb. from Gary. Other steel companies shipping to the St. Louis area will be obliged to lower their delivered prices accordingly.

THE Lake Superior ore movement is expected to start early in April, and predictions are made that fully 60,000,000 tons will be brought down this year by water. Some independent producers have withdrawn from the market, having contracted for all of the ore they will be able to mine and ship. The first open market purchase at the new prices, amounting to 315,000 tons, has been made by the Ford Motor Co. Some merchant blast furnaces, long idle, are preparing to go into blast as soon as they can obtain ore. But meanwhile, the supply of beehive coke may be reduced through foreign purchases, offers having been made at higher than domestic prices. Meanwhile, pig iron is virtually being rationed, as steel com-

panies, which are the principal suppliers in the merchant market, are caught with short stocks owing to their own large requirements. Some pig iron sellers are out of the market for the second quarter.

Steel-making costs are further added to by advances in prices of refractories, effective April 1. Also, the rise in scrap prices continues. At Cleveland, steel scrap went up \$1 a ton, and 50c. increases occurred at Pittsburgh, Chicago and Philadelphia, bringing The Iron Age scrap composite up to \$21.75. Meanwhile, the steel labor situation is agitated again by the demand by Jones & Laughlin workers for a \$6 a day minimum.



- ... Mills operating at 93 per cent, the highest rate since War days.
- ... Only factors restricting output are lack of steelmaking capacity and pig iron.
- ... Substantial backlogs for second quarter assure continuance of high rate.

Pittsburgh, March 23.—Tremendous backlogs, coupled with daily pressure for earlier deliveries, are causing producers to force operations to the utmost, with the result that the Pittsburgh district ingot output has moved up two points to 93 per cent of capacity. With little chance of this rate receding during the present quarter and with a possible chance that it may even go higher, steel operations in this district for the first quarter are the largest since War days.

The only factors holding down production are lack of steel-making capacity and pig iron, but some mills are hastily repairing furnaces that have not been in operation since 1930.

Meanwhile, for the first time in many years, the last month of the first quarter finds a substantial tonnage of business at second quarter prices on mill books. Especially is this true with regard to sheets, strip and wire products. Orders for other finished products, such as bars and shapes, at new prices,

although in less volume than a month ago, are greater than mills anticipated. Backlogs on hot rolled bars are six to eight weeks, on plates eight to 10 weeks and on sheets 16 to 22 weeks, depending on the grade. Deliveries are becoming so extended that many customers are rapidly getting on the order books in order to insure delivery of material when needed. The presence of large tonnages booked for identified projects, the restrictions on specifications from contract customers, and the fair volume of business at new prices preclude much change in delivery difficulties for some time to come.

Tin plate specifications are in excellent volume, with operations at 100 per cent.

The raw material markets continue firm, with No. 1 steel scrap up 50c. a ton. Refractory prices will be advanced effective April 1 and reflect a \$6 increase for fire clay and silica brick and a \$2 increase for chrome and magnesite brick.

The beehive coke market is ex-

ceptionally strong, and foreign inquiry has now entered this market with offerings being made at higher than current quotations for beehive furnace coke.

Pig Iron

Foreign inquiries, prevalent in this district recently, are being ignored by local producers, who are busy taking care of their regular customers. In some cases foreign representatives are endeavoring to find out what price local producers would ask in case they were interested in sales. Demand is at a high rate and with advancing scrap prices consumers are increasing iron content in melts as high as possible consistent with quality and ability to get delivery. Stocks at producers' plants are abnormally low. With steel plants and steel foundries operating at practical capacity, an extremely tight market for steel-making iron is in prospect.

Semi-Finished Steel

Customers with first quarter contracts are being kept within normal bounds by producers and, where rolling schedules are heavy, tonnages are being allotted. Attempts to pile up low priced orders are being checkmated by producers, who are closely scrutinizing all specifications applying against contracts. Demand continues ahead of production, with no evidence of large consumers' stocks. Bookings at the new prices are in good volume, although aggregate tonnages are below those of periods previous to the price advance. Customers are loath to give up delivery positions, hence prices have become a secondary matter. The piling up of unsatisfied foreign inquiries precludes any prolonged quietness in domestic buying.

Bolts, Nuts and Rivets

Backlogs have increased considerably owing to specifications from contract customers. Suspensions from affected auto plants will

A Comparison of Prices

Market Prices at Date, and One Week, One Month, and One Year Previous: Advances Over Past Week in Heavy Type, Declines in Italics

Rails and Semi-finished Steel					Pig Iron	
	ar. 23. N	far. 16.	Feb. 24.	Mar. 24,	Mar. 23, Mar. 16, Feb. 24,	Mar. 24,
		1937	1937	1936	Per Gross Ton: 1937 1937 1937	1936
Rails, heavy, at mill	42.50	42.50	\$39.00	\$36.37 1/2	Atto a regin a minute prince of the region o	\$21.3132
Light rails, Pittsburgh	43.00	43.00	38.00	35.00	No. 2, Valley furnace 24.00 24.00 22.00	19.50
Rerolling billets, Pittsburgh.	37.00	37.00	34.00	28.00	No. 2, Southern Cin'ti 23.69 23.69 21.69	20.2007
Sheet bars, Pittsburgh	37.00	37.00	34.00	28.00	No. 2, Birmingham† 20.38 20.38 18.38	15.50
Slabs, Pittsburgh	37.00	37.00	34.00	28.00	No. 2, foundry, Chicago* 24.00 24.00 22.00	19.50
Forging billets, Pittsburgh		43.00	40.00	35.00	Basic, del'd eastern Pa 25.26 25.26 23.26	20.8132
Wire rods, Nos. 4 and 5, P'gh		47.00	43.00	38.00	Basic, Valley furnace 23.50 23.50 21.50	19.00
The second secon	Cents	Cents	Cents	Cents	Malleable, Chicago* 24.00 24.00 22.00	19.50
Skelp, grvd. steel, P'gh, lb		2.10	1.80	1.80	Malleable, Valley 24.00 24.00 22.00	19.50
the property of the second of the second	2020		2.00		L. S. charcoal, Chicago 30.04 30.04 27.54 Ferromanganese, seab'd, car-	25.2528
Finished Steel					lots 80.00 80.00 80.00	75.00
rinished Steel					† This quotation is subject to a deduction of 38c. a	ton for
Per Lb.:	Cents	Cents	Cents	Cents	phosphorus content of 70 per cent or higher.	
Bars, Pittsburgh	2.45	2.45	2.20	1.85	* The switching charge for delivery to foundries in the district is 60c, per ton.	Chicago
Bars, Chicago	2.50	2.50	2.25	1.90	district is ooc. per ton.	
Bars, Cleveland	2.50	2.50	2.25	1.90		
Bars, New York	2.78	2.78	2.55	2.20		
Plates, Pittsburgh	2.25	2.25	2.05	1.80	Scrap	
Plates, Chicago	2.30	2.30	2.10	1.85	Per Gross Ton:	
Plates, New York	2.53	2.53	2.33	2.09	Heavy melting steel, P'gh\$23.75 \$23.25 \$20.75	\$15.75
Structural shapes, Pittsburgh		2.25	2.05	1.80	Heavy melting steel, Phila 20.25 19.75 18.75	13.75
Structural shapes, Chicago	2.30	2.30	2.10	1.85	Heavy melting steel, Ch'go. 21.25 20.75 20.25	14.75
Structural shapes, New York		2.502				14.00
Cold-finished bars, Pittsburgh		2,90	2.55	2.10		14.75
Hot-rolled strips, P'gh	2.40	2.40	2.15	1.85		15.25
Cold-rolled strips, Pittsburgh	3.20	3.20	2.85	2.60	and a second a second and a second as a se	14.25
Hot-rolled annealed sheets,	0.20	0.20	2.00	2.00	and a county a statement plant of the county	13.00
No. 24, Pittsburgh	3.15	3.15	2.80	2.40	No. 1 cast, Ch'go (net ton) 17.00 17.00 17.00	13.25
Hot-rolled annealed sheets,					No. 1 RR. wrot., Phila 20.00 18.75 18.75	13.25
No. 24, Gary	3.25	3.25	2.90	2.50	No. 1 RR. wrot., Ch'go (net). 19.00 18.50 18.50	13.20
Sheets, galv., No. 24, P'gh	3.80	3.80	3.40	3.10		
Sheets, galv., No. 24, Gary	3.90	3.90	3.50	3.20	0 0	
Hot-rolled sheets, No. 10,					Coke, Connellsville	
Pittsburgh	2.40	2.40	2.15	1.85	Per Net Ton at Oven:	
Hot-rolled sheets, No. 10, Gary	9 = 0	9 50	0.0=	1 05	Furnace coke, prompt \$4.25 \$4.25 \$4.25	\$3.65
Cold-rolled sheets, No. 20,		2.50	2.25	1.95	Foundry coke, prompt 4.50 4.50 4.50	4.25
Pittsburgh		3.55	3.25	2.95	roundly cone; promperities to	
Cold-rolled sheets, No. 20,		0.00	0.20	2.00		
Gary		3.65	3.35	3.05	Matal	
Wire nails, Pittsburgh	2.75	2.75	2.50	2.10	Metals	
Wire nails, Chicago dist. mill	2.80	2.80	2.55	2.15	Per Lb. to Large Buyers: Cents Cents Cents	Cents
Plain wire, Pittsburgh	2.90	2.90	2.60	2.30	Electrolytic copper, Conn 16.25 16.25 15.00	9.25
Plain wire, Chicago dist. mill	2.95	2.95	2.65	2.35	Lake copper, New York 16.37 16.37 16.37 15.12 14	9.371/2
Barbed wire, galv., Pittsburgh	3.40	3,40	3.05	2.50	Tin (Straits), New York 64.00 65.25 54.75	47.75
Barbed wire, galv., Chicago	0.45	0.45			Zinc, East St. Louis 7.50 7.50 6.80	4.90
Tip plate 100 lb box Blobs		3.45	3.10	2.55	Zinc, New York 7.85 7.85 7.15	5.27 1/2
Tin plate, 100-lb. box, P'gh	\$4.85	\$4.85	\$4.85	\$5.25	Lead, St. Louis 6.80 7.35 6.35	4.45
* Practically the equivalent	of previ	ious qu	otation	owing to	Lead, New York	4.60 13.50
new method of quoting, effective	Jan. 1,	1301.			Antimony (Asiatic), N. Y 17.00 17.00 16.00	10.00

On export business there are frequent variations from the above prices. Also in domestic business, there is at times a range of prices on various products, as shown in our detailed price tables.

The Iron Age Composite Prices

	Lilligued Steel	rig iron	Sieer Scrap
March 23, 1937 One week ago One month ago One year ago	2.605c, a Lb. 2.605c, 2.330c, 2.084c,	\$23.25 a Gross Ton 23.25 21.25 18.84	\$21.75 a Gross Ton 21.25 19.92 14.75
	Based on steel bars, beams, tank plates, wire, rails, black pipe, sheets and hot-rolled strips. These products represent 85 per cent of the United States output.	Based on average of basic iron at Valley furnace and foundry irons at Chicago, Philadelphia, Buffalo, Valley and Southern iron at Cincinnati.	Based on No. 1 heavy melting steel quotations at Pittsburgh, Philadelphia and Chicago.
1937	High Low 2.605c., Mar. 9; 2.330c., Mar. 2 2.330c., Dec. 28; 2.084c., Mar. 10	High Low \$23.25, Mar. 9; \$20.25, Feb. 16 19.73, Nov. 24; 18.73, Aug. 11	HIGH LOW \$21.75, Mar. 23; \$17.92, Jan. 4 17.75, Dec. 21; 12.67, June 9
1936 1935 1934	2.130c., Oct. 1; 2.124c., Jan. 8 2.199c., April 24; 2.008c., Jan. 2	18.84, Nov. 5; 17.83, May 14 17.90, May 1; 16.90, Jan. 27	13.42, Dec. 10; 10.33, April 23 13.00, Mar. 13; 9.50, Sept. 25
1932 1931	2.015c., Oct. 3; 1.867c., April 18 1.977c., Oct. 4; 1.926c., Feb. 2 2.037c., Jan. 13; 1.945c., Dec. 29	16.90, Dec. 5; 13.56, Jan. 3 14.81, Jan. 5; 13.56, Dec. 6 15.90, Jan. 6; 14.79, Dec. 15	12.25, Aug. 8; 6.75, Jan. 3 8.50, Jan. 12; 6.43, July 5 11.33, Jan. 6; 8.50, Dec. 29
1930 1929 1928	2.273c., Jan. 7; 2.018c., Dec. 9 2.317c., April 2; 2.273c., Oct. 29 2.286c., Dec. 11; 2.217c., July 17	18.21, Jan. 7; 15.90, Dec. 16 18.71, May 14; 18.21, Dec. 17 18.59, Nov. 27; 17.04, July 24	15.00, Feb. 18; 11.25, Dec. 9 17.58, Jan. 29; 14.08, Dec. 3 16.50, Dec. 31; 13.08, July 2
1927	2.402c., Jan. 4; 2.212c., Nov. 1	19.71, Jan. 4; 17.54, Nov. 1	15.25, Jan. 11; 13.08, Nov. 22

only mean that other customers will get their material more nearly in conformance with their requests. Bookings from fabricating shops are in good volume and orders from railroad car shops and car builders have picked up. Miscellaneous demand continues unabated.

Bars

Backlogs are easily six to eight weeks, with constant pressure being exerted for delivery. Finishing mill schedules have been stepped up practically to capacity in order to clear plants of all low priced tonnages on the books. Orders at the new prices are not up to the incoming rate of a month ago but are nevertheless in better volume than was anticipated. A heavy movement of material is going forward to automobile manufacturers and farm and implement makers. Specifications from the latter indicate one of the best production records in several years. Resistance to the new prices was shortlived, and practically all customers are interested only in the delivery situation.

Cold-Finished Bars

With backlogs growing, hot bar stock hard to get, and production difficulties increasing, producers are doing little worrying about fresh business, although it is being booked substantially in excess of expectations. Finishing schedules have been stepped up to capacity in an attempt to clear the plants of low priced tonnage, since cost figures are being closely watched in view of recent labor advances. Suspensions from automotive plants have enabled other customers to get deliveries more in line with their requirements. Tractor and farm implement makers are specifying freely while jobbers' business is in good volume. Shipments to machinery manufacturers are heavy, and no letdown in pressure for delivery is noticeable.

Steel Sheet Piling

Awards during the past week were for the most part confined to jobs requiring less than 100 tons. Several large projects will be announced within the near future and will require a substantial tonnage of steel sheet piling. Meanwhile, a fair amount of business at the new prices involving small projects has been placed within the past two weeks.

Reinforcing Bars

Some producers are cancelling unshipped balances of first quarter contracts where complete rolling cannot be scheduled by the end of the quarter. Attempts to load up the books at lower prices are not meeting with success and there is every indication that carryovers will be less than at any time since code days. An indication of the strengthened position of this market is the elimination of protection on concrete bars consigned to jobbers' stock for identified projects. Bids are in on the Ford Motor River Rouge tire plant, requiring 800 tons. Bids will be in soon on 850 tons for an Omaha, Neb., water supply system.

Plates and Shapes

Publicly financed projects comprise the majority of inquiries in the past week, although a fair amount of the total is for factory, office or plant additions. Awards this week include a substantial tonnage for plant extensions. American Bridge Co. will fabricate 1000 tons of plates and shapes for H. J. Heinz buildings at Fremont, Ohio. Ingalls Iron Works has been awarded a contract for 1100 tons of fabricated material for a store building addition at Dayton, Ohio. Opinion in some quarters has suggested the drying up of new projects as a result of higher prices initiated a few weeks ago but to date there has been no indication that this has been the case. Meanwhile, backlogs of plates and shapes at the mills continue to increase. U. S. Engineers office at St. Louis will take bids on March 30 for five to eight oil barges requiring approximately 1200 tons of plates. Plate deliveries range from eight to 10 weeks.

Railroad Buying

Car inquiries have come to life over the past week with Southern Railway asking for bids on 3000 40-ton boxes and 2600 50-ton hopper cars and gondolas. Lehigh and New England are inquiring for 100 gondolas. Grand Trunk Western has awarded 200 box and 100 refrigerator cars to Pullman Standard Car Mfg. Co. Rail buying has been light, but quite a few orders were offered at first quarter prices, which were turned down by mills.

Sheets

With sheet deliveries becoming more extended each week, demand continues unabated and practically all fresh orders are being placed at prices in effect at time of ship-Some customers who previously lost their preferred delivery position by not anticipating their needs are in the market to avoid a recurrence of this situation. Consistent pressure for deliveries is being exerted by railroad car builders and farm implement makers. There have been isolated cases of curtailment of production at customers' plants owing to inability to obtain steel. There are no abnormal stocks at customers' plants and any large anticipatory orders that might exist are on the order books with material being urgently needed by the time shipment is made.

Strip

Specifications for both hot and cold rolled strip at new prices have materialized to a greater extent than was anticipated. Backlogs are still eight to 10 weeks with considerable pressure for delivery. While there was some resistance to the higher prices shortly after announcement, it has disappeared as consumers center their attention on obtaining deliveries which will not embarrass them in their own production schedules. Foreign inquiry has been good with some sales being made at \$5 above published prices.

Tin Plate

Backlogs are substantial with no apparent fall off in specifications. Producers see no change in the present 100 per cent operating rate for some time. Any falling off in domestic demand would immediately see an increase in export orders as producers have not been able to satisfy all foreign inquiry. The acute shortage of steel in Europe indicates a cumulative increase in unfilled tin plate orders, as most steel is being diverted to armaments and other products.

Tubular Products

Production is increasing as mills attempt to get out a substantial amount of forward buying placed previous to the price advance. Oilcountry goods specifications continue in good volume, and there is every indication that this type of business will show no drop off in the near future. As soon as the weather opens up it is expected that substantial line pipe orders will be placed. Laying of pipe lines is being held up in some sections of the country owing to the prevalence of deep mud following heavy snow and rain. Jobbers' stocks of standard pipe are dwindling rapidly, owing to heavy demand from home and factory builders.

Wire Products

Active foreign inquiries still disclose offers of \$5 above the domestic market on nails, and in some cases \$10 above quoted prices on wire rods. Seasonal demand for merchant wire items is on the increase, and inquiries for manufacturers' wire at the new prices are strong. Some producers are restricting orders even at the high prices, since there is no disposition to load up the books in view of the inability to judge future steel making costs.



... Awards of 2120 tons -5365 tons in new projects.

AWARDS

Syracuse, N. Y., 270 tons, regional market, to Joseph T. Ryerson & Son, Inc.

Cincinnati, 1100 tons, new store building for John Shillito Co. to Pollak Steel Co.

Watertown, Wis., 125 tons, Cady Street bridge, to Concrete Engineering Co.

West Bend, Wis., 150 tons, warehouse for West Bend Aluminum Co., to Bethlehem Steel Co.

Hawaii, T. H., 477 tons, fleet moorings, to United States Steel Products Co.

NEW REINFORCING BAR PROJECTS

New York, 345 tons, Sixth Avenue subway; bids March 26.

New York, 195 tons, hospital, Welfare Island; bids soon.

West Point, N. Y., 250 tons, West Point Military Academy barracks.

Pittsburgh, 200 tons, Post-Gazette press and office building.

Erie, Pa., 250 tons, water reservoir, bids soon.

Chillicothe, Ohio, 156 tons, new Veteran's hospital. Roach, Connell & Lamb, Cincinnati, low bidders on general contract.

River Rouge, Mich., 859 tons, Ford tire plant; bids in.

Ann Arbor, Mich., 250 tons, water purification plant; bids in.

Minneapolis, 650 tons, filtration plant; bids soon.

Omaha, Neb., 850 tons, water supply system; bids in.

Holy Cross, Cal., 148 tons, mausoleum;

bids opened.

San Francisco, 300 tons, trusses for superstructure on San Francisco-Oakland Bay bridge; bids March 31.

San Francisco, 223 tons, additional for Lyon Street approach to Golden Gate bridge; bids opened.

Los Angeles, 138 tons, girder crossing; bids April 8.

Potholes, Cal., 178 tons, Gila reclamation

Knob, Cal., 177 tons All-American Canal project; bids opened.

Hatch N. M., 192 tons, Caballo dam reclamation project; bids opened.

Navy Awards Steel To Several Bidders

ASHINGTON, March 23.—
The Navy Department yesterday announced awards of contracts for 3500 tons of steel, to cost \$292,-270.96, to be used in the construction of six destroyers and three submarines, whose total steel requirements are 9843 tons. Pending also are 2514 tons for stock, on which bids also have been opened.

These tonnages represent steel requirements which were the subject of controversy with the Department of Labor over the terms of the Walsh-Healey Government Contracts Act. Not until the steel industry shifted to the 40-hr. week did makers submit unconditioned bids.

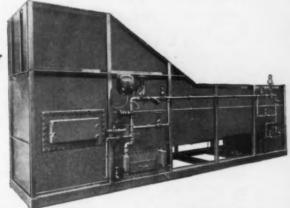
The awards were made at current steel prices, which also have been submitted with regard to the remaining 9039 tons for the destroyers, submarines and stock.

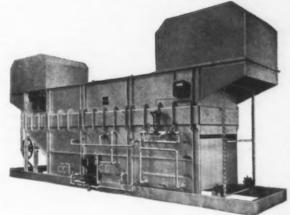
The awards were made as follows: Carnegie-Illinois Steel Corp.,

900 tons of angles, shapes, plates, sheets and strips for submarines, \$85,614.50; Joseph P. Cattie & Bros., Inc., Philadelphia, 236 tons of galvanized angles, shapes and special I-beams for submarines and destroyers, \$27,484.56; Jones & Laughlin Steel Corp., 1192 tons of plates, sheets, strips and special I-beams for submarines and destroyers, \$87,460.70; Lukens Steel Co., Coatesville, Pa., 1082 tons of plates for submarines, \$76,650; Enterprise Galvanizing Co., Philadelphia, 90 tons of galvanized special I-beams, \$15,500.

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. . . March bookings, shipments and output breaking all post-depression records.

... Railroad equipment inquiry again appears in substantial volume.

HICAGO, March 23. - All post-depression records are being broken in all lines of the iron and steel market. Ingot production has pushed upward 11/2 points to 831/2 per cent of capacity, and new specifications point to a higher rate in the very near future. Releases are the third highest for any week in the year and March shipments mark a new peak since 1929. Forward contracting is climbing to a record and already exceeds the December movement by a wide margin. The result of all this activity is a sellers' market where picking and choosing orders is the general practice.

The carryover into the new quarter is quite imposing, and it is disturbing to producers, who are now trying to avoid repetition at the end of the second quarter. They are harassed by rising costs of labor and materials and they want to take quicker advantage of any future price changes. They evidently see neither a buyers' strike nor a recession in prices because they are pointing all of their attention in the opposite direction.

Some books, such as in sheets, and especially in the coated products, are already practically filled for the coming quarter, and other products, such as bars, are popular to the point where tonnages are being carefully picked so that the most favorable distribution can be made effective in the months to come.

New railroad equipment inquiries are making their appearance, and it is not at all unlikely that new rail buying will soon develop.

Foreign demand for farm implements is climbing and machine tool manufacturers find the European market active.

Pig Iron

New sales at current quotations mark March as the best contracting period since 1929. This is strictly a sellers' market, and tonnages taken in the closing days of the month are being carefully picked. The melt is high in all sectors with the exception of foundries contributing castings to Chrysler and Hudson. Sales of charcoal iron are heavy, and production for the next three months is practically sold out at this time.

Wire Products

March is living up to all expectations in the matter of new business, and books are now loaded to the point where producers are apportioning tonnages in order to assure the best possible service to regular customers. There is also a desire on the part of sellers to check insofar as possible, a strong tendency among consumers to speculate. It now appears that deliveries against first quarter contracts will be made after the end of April. Specifications for all manufacturing lines are excellent, and business being transacted with customers in farm areas is at a new high point for the post-depression period.

Cold-Rolled Strip

Books remain heavy, and second quarter contracts are in such volume that there remains little space for new business that can be shipped during the next three months. Deliveries range from four to six weeks.

Rails

A few indications are at hand that some of the railroads will need additional rail tonnages before they complete their current track programs. In the meantime, local mills are doing all possible to meet shipping requirements, which are limited not by rail rolling capacity but by the time element and the

equipment at hand for the special treatment of a large part of the rails now being specified by the railroads. The light rail market is dull from the viewpoint of domestic needs, but attractive tonnages for export are on order. Accessory departments are well engaged and have substantial orders ahead.

Plates

The railroad equipment market is again on its way to an active period. Price protection is being asked on about 8500 cars which may be purchased by the Pennsylvania, Erie, Chesapeake & Ohio, Pacific Fruit Express, Seaboard Air Line, Central of Georgia and the Soo Line. Specifications are liberal from railroad shops and car builders are still pressing for materials for cars on order. Miscellaneous tank business is good and struc-tural shops are drawing heavily against plate mills. There is prospect of a duplicate gas line from Texas to Chicago. The original line took over 120,000 tons of steel.

Structural Material

For the second week fresh inquiries have been in good volume, but awards are scarce except in the classification exemplified by railroad bridge repair work, which is coming in freely in lots ranging from a few tons to 50 tons. Shops are well engaged, but backlogs are dropping.

Bars

Deliveries on most bar mill products now average close to eight weeks, and this condition reflects the state of second quarter mill books which are now in the state where producers closely scan new business in order that regular customers be given preference. Farm implement manufacturers are at capacity with a rapidly growing demand from foreign users. Tractor plants are fully engaged, and road machinery and machine tool manufacturers are not exceptions to the rule. The carryover from first quarter will extend at least four weeks, a condition which mills are trying to avoid at the end of the second quarter when they hope to take more prompt and fuller advantage of price advances, should they come. This whole problem centers around the uncertainty of costs of both labor and raw materials.

Sheets

New second quarter buying, plus old orders taken for delivery after April 1 and price tagged as of after that date, have practically filled mill books for the next three months. This is especially true of coated sheets.



... Pig iron being sold reluctantly.

... Structural steel fabricators busy.

DOSTON, March 23.—About 1200 tons of pig iron was sold the past week. None of it was solicited by furnaces, which are reluctant to part with iron. Sales were made only to long-standing customers who are in dire need of supplies. Foundries in general are as active as their supply of molders permits. Were it not for the uncertainty of labor's stand, the New England industrial situation could be termed the best in many years.

Owing largely to construction of State bridges in Massachusetts, steel fabricators are busier than in some weeks. Most cities and towns that had cast iron pipe purchases under consideration have covered requirements.



... Flood - damaged mills again in operation.

... Ohio River district output averages 77 per cent.

INCINNATI, March 23.—With all district sheet steel manufacturers again in full operation, the last vestiges of the recent flood have about disappeared. Demand is in excess of mill capacity, and the leading district interest reports rolling schedules are nearly filled for second quarter. Galvanized and hot rolled annealed sheets are booked almost solid, while open space on other schedules is not large. It is expected that second quarter books may be filled before April 1.

Steel production advanced a few points the past week to about 77 per cent. The northern Kentucky producer started another furnace, while an additional unit will be in operation the end of this week. Twenty-six out of 34 open hearths in the Ohio River district are now in operation.

Pig iron buying is not broad, since melters are specifying heavily against contracts to complete commitments by April 1. Movement of iron is heavy.



Lion Oil Refining Co., Eldorado, Ark., has authorized new 4-in. welded steel pipe line from oil refinery to point on Ouachita River, about 12 miles, for oil transmission to new terminal plant to be built at latter place. Pumping stations will be installed for booster service along route; steel tanks and other facilities will be installed for bulk terminal noted.

Hancock Oil Co. of California, Inc., 2828 Junipero Street, Long Beach, Cal., plans two submarine welded steel pipe lines, 4-in. and 8-in., under entrance channel to Long Beach Harbor, near former bridge of Los Angeles & Salt Lake Railway, for gasoline and fuel oil transmission, respectively.

City Council, Spokane, Wash., closes bids April 1 for 30-in. electric-welded steel pipe line in Mayfair Street for main water line to new pumping station on Hofman Avenue, about two miles. Bids will be received at same time for pumping plant, including two motor-driven pumping units and auxiliary equipment, with capacity of 15,000,000 gal. in 24 hr. Entire project will cost close to \$100,000. F. G. Sutherlin is commissioner of public utilities; A. W. Lindsay is city engineer.

William O. Edmonson, city manager, Pontiac, Mich., and city officials at Royal Oak and Ferndale, neighboring communities, are completing plans for joint construction of welded steel pipe lines for natural gas supply for industrial service in respective municipalities. It is proposed to make connection with present pipe lines furnishing such service to Detroit, and City Council of last noted city is interested in project.

Cortex Petroleum Corp., Palestine, Tex., plans welded steel pipe line from gas field area to new local natural gasoline plant in Cayuga oil field district, for natural gas transmission. Work on gasoline plant is scheduled to begin at once. Entire project will cost over \$150,000. C. A. and Elliott Middleton are heads.

Gas Service Corp., Colcord Building, Oklahoma City, plans steel pipe line system for natural gas distribution at Talihina, Okla., where franchise is being secured, totaling about 27,000 ft. of 6-in. for main lines, including welded steel line to Red Oak, Okla., where connection will be made for bulk gas transmission to municipality.

W.A.K. Co., Union Building, Charleston, W. Va., a subsidiary of Godfrey L. Cabot Corp., same address, plans welded steel pipe lines for natural gas distribution at Hinton, W. Va., where franchise has been secured.

Williams Brothers Corp., Tulsa, Okla., has been awarded contract by Oklahoma Pipe Line Co. for 11 miles of 6-in. oil pipe line and for taking up 15 miles of 6-in. line. Pipe to be taken up is near Kinta, Okla., and will be double lengthened for 11-mile line for company's Oklahoma City pump station to vicinity of Moor, Okla. All pipe joints will be Lindewelded.

Pure Oil Co. has let contract for 12-mile, 6-in. oil line to B & M Construction Corp., line to be Lindewelded using stove pipe method of construction.



... No peace-time parallel for boom in steel.

... Domestic prices lower than those for export.

HAMBURG (Special Correspondence)-There is no peace time parallel for the present boom. Fancy prices are offered for steel. and only those markets which had entered into agreements with the European cartel already before the boom started in the summer of 1936 can hope to get steel at official prices. All others pay premiums, which climb up from week to week. The official bar price is £4 7s 6d to £4 15s (gold), but Argentina freely paid £5 17s 6d (gold) and other markets £6 to £6 5s (gold). These are the highest prices since the Ruhr occupation in 1923. Sheet prices were raised by another £1 (gold). There is no outlook for any change, because production cannot substantially increased Europe owing to the 40 hr. week in Belgium-France, the lack of coke and scrap and skilled men.

The International Wire Export Co. has stopped sales. The whole European wire production has been sold out for five months and wire netting production for seven months. The makers of wire machinery report 50 per cent increase in orders and are operating at full capacity, with unfilled orders up to one year now on hand. Machinery export prices are also up again.

The shipyards are literally bursting with orders. Turkey, for example, has ordered 14 vessels in Germany of 2200 to 5000 tons, the largest order Turkey has ever placed. Delivery is to take place in the second half of 1939 and the owners will not be able to use the ships regularly before the begin-ning of 1940. No order can be accepted for an earlier shipment time. The German industry has also booked very large orders from Ethiopia. For example, 656 Diesel engine trucks of five tons (Büssing-NAG). The motor car industry which has quintupled production since 1932 expected to raise the output again by 20 to 25 per cent this year. Automobile prices are further receding.



- . . . March bookings running ahead of those of February.
- . . . Production continues at 60 per cent of capacity.
- ... Mills are becoming selective in their choice of customers.

DHILADELPHIA, March 23.— Demand for steel has not lessened, and sellers report more orders booked so far this month than in the same period of February. Some, whose bookings have been augmented greatly by specifications on identified projects, say that their March business is running considerably ahead of that in February. A tendency has been noticed on the part of several mills to shy away from protective jobs. Most of the business of this type taken by offices here in December and January will be cleared from the records by March 31, but there is still some tonnage that will be carried until the end of April.

Buyers are placing orders at current prices for all kinds of steel, and the extent to which mills are sold up becomes more and more apparent. This situation is particularly noticeable in sheets and plates, all large producers being entirely out of the market for second quarter in sheets and virtually so in plates. This is also true in some offices where wire and wire products, including nails, are sold. Each week sellers have been forced to lengthen promises of delivery from one to weeks on nearly all types of steel. Buyers are still unconcerned about price, and the chief worry of salesmen is how to turn down orders tactfully. Whenever possible steel is being exported because of the high prices foreign users are willing to pay. One example is the recent sale of wire rods to Turkey at \$55 a ton, \$8 a ton higher than the domestic price. When freight charges, handling charges, extras, etc., were figured in, the price to the consumer was around \$70 a ton.

Bethlehem's bolt and nut plant at Lebanon, Pa., is still shut down, and, although it appears that the majority of the rearly 3000 workers idle there wish to return to work on the basis of the shorter hours and higher wages which were granted two weeks ago, the CIO still is insisting that it be recognized as the bargaining agency. Last week, at an election sponsored by the National Labor Relations Board, employees of the Sun-Shipbuilding and Dry Dock Co., Chester, Pa., voted by 2398 to 1412 to allow the majority of the workers to be represented by the Sun Ship Employees Association, Inc. Union organizers are active at other plants in this district, but no disturbances have been reported.

Not wishing to work overtime and aparently not yet ready to put on additional men, one local mill has cut production 16 2/3 per cent and has taken off one open-hearth furnace in order to operate on a 40-hr. week. This reduction has been compensated for, however, by the addition of a furnace at Pencoyd, the district operating rate remaining at 60 per cent of capacity.

The Navy Department awarded contracts Monday for more than 7,000,000 lb. of steel for use in construction of destroyers and submarines. The Lukens Steel Co. was awarded 2,165,000 lb.; Joseph P. Cattie & Bros., Philadelphia, 472,000 lb.; and Enterprise Galvanizing Co., Philadelphia, 180,000 lb.

Pig Iron

Little activity has been reported this week, most sellers having no iron to sell. The scarcity of ore and the price increase of 45c. a ton, together with the shortage of furnace coke, has not made the lot of the independent producer a happier one in spite of the higher iron prices. Negotiations are still underway whereby at least two merchant furnaces in the district may go into blast. Another price increase the first of the quarter is

being talked of, but most sellers believe and hope that such will not be the case, as the rapidity of the recent price advances may bring a spirit of caution. Shipments are heavy and will continue so to the end of the month. Buyers are so well covered throughout next quarter that it appears now that the iron shortage will carry over for the next three months at least, as there will be little remaining for spot business. In the light of the tremendous foreign demand, it is surprising to notice tonnages from British India and the Netherlands being received at Philadelphia.

Plates and Sheets

With deliveries of plates ranging from 6 to 12 weeks and sheets from 8 to 23 weeks, it is not strange that sales offices have become selective in their choice of those to whom tonnage is sold. All mills are striving to accommodate their regular customers in every way, and, when this is done, many find themselves unable to do much for anyone else, so great is the demand from their steady buyers. Consumers who are shopping for delivery and are prepared to pay premiums for speedy shipment are finding even this bit of subtle persuasion unavailing at the mills. Bids on two new battleships will be received in Washington, June 2. Few mills are able to ship tonnage abroad, although demand has in no way eased.

Structural Shapes

Award of only a few hundred tons of shapes has been reported this week, and no pending projects of any size have been announced. On the list are small construction projects for the Atlantic Refining Co., du Pont Co., and Owens-Illinois Glass Co. The fabricators that figure in the awards are Belmont Iron Works, Reiter Engineering Co., and Lehigh Structural Steel Co.

Imports

The following iron and steel imports were received here during the past week: 5065 tons of chrome ore from South Africa; 645 tons of pig iron from the Netherlands; 1000 tons of pig iron from British India; 9 tons of steel billets; 2 tons of steel tubes and 14 tons of steel bars from Sweden; 39 tons of steel bars, 5 tons of steel floor plates, and 99 tons of structural shapes from Belgium.

Roller-Smith Co., New York, has appointed Paul Berry, 2528 N. W. 21st Street, Oklahoma City, Okla., at its agent in that State, the Panhandle of Texas and the northern part of Arkansas.



. . . Reinforcing bar awards the principal activity.

SAN FRANCISCO, March 22.—Pacific Coast mills are running at capacity to complete before April 1 all orders for reinforcing bars made under old prices. Activity is greater in the bar market than at any time during the past six months. New reinforcing projects, nearly all of them under 300 tons, aggregate approximately 3000 tons. Jobs under 100 tons make up about a third of this total.

The structural market shows very little activity.



... Federation arranges to buy 400,000 tons of Indian pig iron.

... Also negotiating with Russia for pig iron and scrap.

ONDON, March 23 (By Cable).

—The first half year's pig iron output is fully sold and makers are reluctant to book farther ahead, but several additional furnaces are being relit. The British Federation has arranged for 400,000 tons of Indian pig iron and is negotiating with Russia for supplies of pig iron and scrap.

So far, the reduction in British import duty has not resulted in increased imports from the Continent as the cartel countries need material themselves and are not attracted by the prices obtainable in Great Britain. Consequently, rerollers are unable to keep their plants fully occupied. British output capacity is increasing slowly.

Finished steel makers can accept orders only for far forward delivery and subject to the new price becoming effective in June. It is suggested that the steel shortage is less pronounced than is apparent as consumers are ordering more than their requirements in the hope of getting something like the amount really needed. Large Admiralty orders have been placed.

South Wales tin plate output quota has been raised five points to 75 per cent, but appreciable production increase is doubtful owing to the steel shortage. The demand is active and sellers are now asking about 24s., f.o.t., export and 23s. 6d., f.o.t., home.

Releases of Continental export steel are slightly larger but still inadequate. British and Continental export prices on galvanized sheets have been raised 20s. Continental gold prices on plates and thick sheets have been advanced 15s.



Atlantic Coast Line is considering the purchase of several locomotives. This road is inquiring for 100 to 400 50-ton box cars, 200 50-ton automobile cars, 100 70-ton phosphate cars, 15 all-steel coaches and 15

Lehigh Valley has ordered 10 locomotive tenders from American Locomotive Co.

Central of Georgia is inquiring for 500 50-ton box cars and 100 40-ton box cars.

Grand Trunk Western has ordered 100 refrigerator cars and 200 automobile cars from Pullman-Standard Car Mfg. Co.

Minnrapolis, St. Paul & Sault Ste. Marie is inquiring for 250 to 350 box cars 50-ft. long, 100 box cars 40-ft. long, 100 hopper cars, 100 general service cars and 100 ballast cars.

The Erie will buy 1000 box cars.

Chrsapeake & Ohio will enter the market for 1000 box cars.

Pacific Fruit Express will purchase 500 refrigerator cars.

Scaboard Air Line is expected to buy from 500 to 1000 cars.

Southern Railway is inquiring for 3000 40-ton box and 2600 50-ton hopper and gondola cars.

Lehigh & New England is inquiring for 100 gondola cars.

American Car & Foundry Motors Co. has received the following orders for motor coaches: One from Hart Bus Lines, Inc., Saugus, Mass.; six from Santa Fe Trails of Illinois, Chicago, and 18 from Connecticut Co., New Haven, Conn.

J. G. Brill Co. has received an order from Mill Power Supply Co., Greenville, S. C., for two 30-passenger Brill trackless trollers.

RAILS AND TRACK SUPPLIES

Cambria & Indiana has ordered 350 tons of rails for early delivery.

Lonergan Mfg. Co., manufacturer of heating appliances, formerly of Michigan City, Ind., has recently removed its manufacturing plant and general offices to Albion, Mich.



... Pig iron prices are advanced \$4 a ton.

. . . Production in all lines moves to higher levels.

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TORONTO, March 23. — Plant operations have been advanced considerably. Foundry operations now range from 65 to 75 per cent, while steel mills mostly are on full time. Backlogs have reached the highest level in years, and new orders both from do me stic and foreign sources are appearing in increasing number. Demand for iron and steel is general.

Many companies have been improving plants and replacing obsolete machinery. Mining machinery is at a premium, and orders placed for other lines of machinery have an indefinite delivery date.

Steel mills are accepting only short term contracts. Prices have been moving up and high levels are in prospect for many lines of machinery, tools, iron and steel.

Merchant pig iron prices have been moved up sharply in both the Toronto and Montreal districts, with current quotations \$4 per ton above prices at the beginning of the year. Melters are showing interest in the market and, while some have placed contracts for second quarter, others are inquiring for iron but now have to pay the higher price. Sales are currently running around 2000 tons per week, largely due to the scarcity of scrap. Melters state that they are experiencing difficulty in obtaining scrap for mixing and are forced to use increased tonnages of pig iron. The advance in price, however, has tended to bring some competition into the market from the United States, and it is stated that United States producers now are offering iron in the Canadian markets. Production also is increasing and it is understood that additional blast furnaces soon will blow in.

General scarcity of iron and steel scrap is responsible for sharp increase in prices of old materials, and consumers are experiencing difficulty in obtaining scrap. Iron grades are at a premium and, despite the higher prices now offered by dealers, there is little material being thrown on the market.



- . . . Operations rise as mills strain to clear low priced business from books.
- . . . Mills well filled up on sheets for second quarter; bar bookings heavy.

... 60,000,000-ton ore movement expected; steel scrap advances \$1 a ton.

LEVELAND, March 23.—In their efforts to clean up first quarter orders for finished steel as far as possible by April 1, mills have further increased ingot output one point in both the Cleveland-Lorain and Youngstown districts, operations now being at 82 per cent in the former and 88 per cent of capacity in the latter. One Youngstown plant is operating at over 93 per cent of capacity. Finishing mills are being operated at a maximum rate.

Not a great deal of low priced first quarter tonnage will be carried over until April, and it is expected that practically all of this will be shipped by April 15. Mills have orders for about all the sheet tonnage they can produce in the second quarter and are filled up nearly as long with strip. One producer has a five months' backlog in some grades of sheets. When mills became well filled for the first quarter with sheets and strip, they started to take business subject to prices prevailing at the time of shipment and this will carry the higher prices after April 1.

Steel held up by the General Motors strike has all been released and much of it shipped. Shipments suspended by the Chrysler and Hudson companies will be carried over until the next quarter. These suspensions have not interfered with mill operations, as other tonnage has filled the rolling schedules.

The volume of new business in finished steel in March was about on a par with that in December and January and exceeded that in February. Bar sales during March are said to have broken all records, and some of the producers with large bar capacity have for the

first time since the revival of the steel industry accumulated good backlogs.

While new business in the heavier hot rolled products has subsided since the advance in prices became effective, the demand for sheets and strip continues very active, consumers being anxious to get their orders on the mill books so that they will have the steel when needed. Large purchases of sheets and strip steel for April and May delivery were made by General Motors and other automobile companies during the week, space for this expected business having been reserved on mill schedules by regular suppliers. Forward buying of sheets and strip and wire products is being restricted to some extent by the policy of several mills to take no orders that they cannot fill during the second quarter. Others are entering business regardless of the size of their order books, booking this at the prices prevailing at time of shipment.

The Ford Motor Co. has covered for its iron ore requirements for the year by the purchase of 315,000 tons. Leading ore shippers have made commitments for virtually all the ore they can mine and ship during the season.

Steel-making scrap has again advanced \$1 a ton on local consumer sales.

Pig Iron

Foundries are specifying heavily against first quarter contracts placed in December at \$3.50 a ton below the present market prices, and few will allow their contracts to lapse. Furnaces are rushing shipments in order to get nearly all of the iron out by April 1 and some are crowding their furnaces to in-

crease their output. Shipments by some of the merchant furnaces are in excess of production. About the only foundries not taking out their iron are those making Chrysler and Hudson castings, considerable iron having been held up by these foundries. Buying continues in good volume, most producers covering for all the iron they will need for the coming quarter.

Iron Ore

Ford Motor Co. has placed orders for its 1937 ore requirements, which were covered by its recent inquiry for 315,000 tons. The business was divided among four or five ore firms. Consumers have placed orders with ore firms with which they have long term contracts for their ore requirements for the season and it is stated that there is little ore left on the market for sale for this season's delivery. Some producers have sold all the ore they will be able to get out and have entirely withdrawn from the market. Some of the shippers are planning to start their boats April 1, provided ice conditions permit. Predictions are that the season's movement will exceed 60,000,000 tons.

Consumption of Lake Superior ore in January was 4,443,306 tons. This was a decrease of 251,006 tons as compared with January, although the daily melt increased. In February, last year, 2,632,306 tons of ore was melted. Shipments of ore from Lake Erie ports continued at a heavy rate during the month, amounting to 415,929 tons as compared with 67,912 tons during the same month a year ago. Dock stocks have been reduced very rapidly, having been 3,337,168 tons on March 1 or 1,567,000 tons less than on the same date a year Furnace stocks are also being reduced rapidly. Stocks at furnaces and docks March 1 were 22,-417,692 tons, or 3,380,835 tons less than on the same date a year ago. At the present rate of consumption these stocks will be less than 18,-000,000 tons April 1 and perhaps below 14,000,000 tons on May 1, although the amount on that date will depend on the quantity of ore that shippers are able to move down the Lakes by water during April. There were 146 furnaces in blast using Lake ore Feb. 28, an increase of five for the month.

Sheets

The automobile industry came into the market again during the week with orders that aggregated a large tonnage for April and early May delivery. This business came from various General Motors and other automobile plants with the exception of Chrysler and Hudson. All shipments to the Chrysler

plants are still being held up because of the strike. Substantial purchases were made for the Fisher Body plant in Cleveland. many mills report that they are filled up for the second quarter and deliveries on some products have been further extended, mills that supply large quantities to the motor car industry have reserved space on their rolling schedules for orders from that industry. Demand is heavy from makers of refrigerators, stoves and other household equipment, from jobbers, culvert and grave vault manufacturers and other miscellaneous consumers. The heaviest demand at present for sheets for early delivery appears to be for galvanized and light gage hot rolled.

Bars, Plates and Shapes

While bar sales have been very heavy this month and many consumers covered for rather extended requirements before the price advance, some business is being placed at the second quarter prices by consumers who want to get their orders on the mill schedules. Delivery promises now range from four to eight weeks. Alloy bars are moving well. There is somewhat more activity in the structural field than recently. A hockey rink in Cleveland requiring 1200 tons has been placed. The Ohio Highway Department will take bids next week for grade crossing work in Toledo requiring 650 tons. Mills have entered a heavy volume of miscellaneous plate business.

Strip Steel

Considerable new business was placed during the week by motor car manufacturers, making deliveries more extended. Some mills are filled up for eight or 10 weeks on hot strip and eight weeks on cold rolled material. With order books well filled, some producers are not taking any additional second quarter tonnage.

Wire Products

New business at the advanced prices has so far been light. However, mills have backlogs that will keep them well filled until May 1 or longer. Demand for manufacturers' wire is heavy, and some producers have so much tonnage on their books that they are declining any more business for the second quarter.

Bolts and Nuts

Heavy specifications against first quarter contracts have been driven out by the price advance. While these orders are being entered for immediate shipment, makers will be unable to complete deliveries until well along in April.



... Steel production holds steady.

BUFFALO, March 23.—Pig iron prices are firm and demand is good for second quarter delivery. Furnace operations are the same.

Open-hearth operation shows Bethlehem's Lackawanna plant with 28 out of 30 units active; Republic with eight out of nine and Wickwire Spencer Steel Co. with two out of four.

A Buffalo concern has the contract for 270 tons for a regional market building in Syracuse. The Pennsylvania Railroad crossing elimination in Silver Creek will require 115 tons of reinforcing bars.



... Buying of steel holds at a good rate.

... Pig iron users laying in protective stocks.

ST. LOUIS, March 23.—Buying of steel continues at a lively rate, with sheets and plates leading in demand, as they have been doing for some time. Consumers are still more concerned with deliveries than price.

Structural fabricators are said to be operating at between 50 and 60 per cent of capacity, and have enough business booked to continue at that rate for between six and eight weeks time. New structural projects have been few in number during recent months.

Warehouse prices have been advanced in line with recent mill increases.

Buying of pig iron by melters in the St. Louis area continues on a fairly large scale. While there will be a carry over from the first quarter into second quarter, melters are buying with the idea of laying in stocks against further increases and the prospect of a shortage in supplies. It is protective rather than speculative buying. The melt continues at the peak rate. Agricultural implement makers are working to full capacity, as are the stove interests.

Ingot operations in the St. Louis area are up to 88 per cent of capacity.



 Mills and furnaces are heavily loaded with orders.

... Production undiminished.

DIRMINGHAM, March 23.—The steel mills and blast furnaces of the district are again heavily loaded with forward tonnage and can gear themselves to a long period of high operations. There is a steady pressure on the mills and furnaces for shipments, and they cannot keep pace with demands. It has been many years since market conditions have matched those of the present. The flood of new business in the last few months has taxed the mills far beyond their capacity to ship promptly.

It will likely be some time before the new prices are fully tested. There is said to be some bookings of products at the prevailing high levels, but the amount is limited, as buyers bought liberally before the a d v a n c e s came. Specifications against contracts are increasing. March shipments will be higher than in either of the two preceding months.

As was to be expected, there is more and more talk of the rapid price advances in the last few months. Whether the markets have gone too far too fast is a question that cannot be ascertained just at present, as the new prices have as yet affected buyers only to a limited extent.

Production of iron and steel is undiminished. Last week 16 blast furnaces operated; also 18 to 19 open hearths. Schedules this week call for the same number of blast furnaces and 18 open hearths.



- . . . March steel business will break December and January records.
- . . . Sheet mills booked solid for second quarter.
- ... Present prices below those of 1926 on some products.

EW YORK, March 23—Notwithstanding apprehensions in Government circles in Washington and among economists that wage rises and price rises are creating a dangerous upward spiral and that continued labor unrest is a further danger signal, steel business goes on at an almost unprecedented pace. March bookings in this district by some of the steel companies will exceed those of either December or January, which were record-breaking months.

Although the sold-up condition of the mills has been the subject of comment for many weeks, it is stated that this condition is getting worse rather than better despite increasing production. Most of the sheet mills are sold out completely for the second quarter. A leading producer is now quoting 23 weeks on some grades of sheets, which is a week longer than the longest delivery quoted a week ago. Such delivery will fall late in the third quarter, and the business is being taken, as were many second quarter orders, on the basis of price at time of shipment. In most other products, except tubular goods, there is very little open space on mill schedules for the second quarter. While there are few, if any, instances of steel shortage resulting in curtailment of consumers' manufacturing operations, there are plenty of evidences of unsatisfied requirements. For example, some of the railroads, which now find it necessary to hasten repairs of bad order equipment, are not able to get all the steel they need as quickly as they would like to have it. Mills are turning down a good deal of business that is offered solely because they do not want to load up their books more heavily until they find out more clearly where they stand with respect to production and deliveries. Not all mills are interested in booking tonnage for third quarter even on a price-at-time-of-shipment basis.

Surprisingly, most of the talk regarding high steel prices comes from those who are not buyers of Buyers are more interested in getting steel than in price. The answer of the steel companies to outside criticism of present quotations is that the present level, which may or may not compensate for wage increases and other rising costs, is not above the 1926 average, which has been the aim of the Federal Administration throughout its entire recovery program. Rails are 50c. a ton less than in 1926, tin plate \$13 a ton less, cold rolled sheets, 20 gage, \$15 a ton less, and some other products are only moderately higher, and in some cases lower, than in 1926. On the face of published quotations, bars are \$9 a ton higher than in 1926, but this does not tell the whole story, as the \$3 a ton deduction for quantities of 150 tons or over was not in effect in 1926. Moreover, it is pointed out that the quality of merchant steel bars today is equal to the forging quality of 11 years ago, for which an extra of 25c. per 100 lb. was charged; so that, taking these facts into consideration, bars cost very little more than in 1926. These comparisons leave out of consideration the fact that labor costs are substantially higher than in 1926, today's basic rate of 62 1/2 c. per hr. comparing with 50c. per hr. in 1926 for 8 hr. a day.

Whether the present price level will eventually act as a deterrent upon buying cannot be determined from any present evidence, which points quite clearly to sustained demand and consumption for some months to come. It appears that

second quarter schedules in nearly all products will be fairly well filled up within the next two or three weeks at most, and there will be considerable tonnage on mil. books for third quarter production.

Pig Iron

Inability of foreign buyers to obtain the large tonnages asked for from furnaces along the Atlantic seaboard has caused a considerable volume of this inquiry to move west, and last week Japan is reported to have settled for 25,000 tons with the Struthers, Ohio, maker. Merchant stacks in this district are mostly unable to accept much additional business for second quarter shipment, but some are still taking small orders for foreign as well as domestic delivery. The larger domestic users are well covered, and remain inactive, and only those customers why buy for prompt shipment in small lots appear to be anxious to place orders. A single domestic inquiry for 300 tons for shipment spread over the second and third quarter was the largest reported last week. While most furnaces are parceling out tonnages to consumers as needs arise, some are virtually sold out for the quarter and have no prompt iron to offer. In general, more demand from domestic users exists than can be filled, whereas the heavy accumulation of foreign inquiry is without possibility of being satisfied in this area. Producers are inclined to believe that a large proportion of domestic buyers are insufficiently protected, and will subsequently realize a need for additional iron in the face of a further restriction in the supply. On this basis, prices should eventually be forced higher than they now are. The stack at Troy, N. Y., is relining in expectation of going into blast within a few weeks.

Plates and Sheets

Sellers of plates and sheets do not find that incoming business has yet lessened to an appreciable degree, although after March 31, which is the deadline set for the receipt of identified projects, it is believed that a slight reaction may become apparent. Only a few companies are able to accept sheet orders for second quarter rolling, and in practically every instance inquiries must be submitted to mills for approval. A great deal of tonnage is being turned down, as buyers, unable to secure the delivery they desire from their regular sources, shop around and find that most sellers are able to accommodate only their own regular customers. Some very attractive export orders are being taken at prices several dollars a ton above domestic quotations.

Steel Mills Seek Restriction On Heavy Exports of Scrap

GROUP of Eastern steel companies have initiated a movement to go before Congress for legislation that will provide an adequate curb on the large exports of iron and steel scrap now going out of the country. Although primary action originated with this group, consisting chiefly of mills in eastern Pennsylvania, the moral and active support of other steel companies throughout the United States has been promised.

An effort is being made to sponsor a bill which would provide a licensing system or quota basis similar to that governing the export of tin plate scrap. It is known that there is considerable sentiment in Congress for some sort of legislation that will retain essential supplies of scrap in this country and place a curb on runaway prices.

Just how soon such legislation could be passed and made effective is not yet clear. Hearings would be necessary before the bill goes to the floor of Congress, and it is regarded as certain that scrap dealers who have been extensively engaged in exportation of scrap would appear in opposition to the plan. Scrap dealers have insisted that there is no actual shortage of scrap in the United States, but the mills contend that a shortage will occur if heavy exportations are continued very much longer.

Exports are draining principally the seaboard markets, but an effect upon prices in the Pittsburgh and other central areas is produced through the fact that scrap from New England and some other sections of the East that normally flows to Pittsburgh now mainly goes out of the country. Attention has been called to the current large exports by the fact that railroad embargoes have recently been placed in effect at Port Richmond, Philadelphia, and at Boston because accumulations of loaded cars were piling up more rapidly than ships became available for outbound loading.

One of the outstanding contentions of the steel companies in support of regulation of exports is that virtually all other steel-producing countries in the world have placed restrictions upon scrap, either by preventing hoarding or by prohibiting exports, or by both methods. In Great Britain an agreement was recently arrived at

between the British Federation of Iron and Steel and leading scrap merchants whereby exports were prohibited and prices were stabilized.



Carthage, N. C., plans pipe lines for water system and other waterworks installation. Fund of \$58,000 is being arranged through Federal aid for this and sewage treatment plant.

Eldorado, Kan., closes bids March 30 for various size for water system; also for elevated steel tank and tower. Cost about \$50,000 out of total of \$120,000 arranged for extensions and improvements in waterworks system. Paulette & Wilson, National Reserve Building, Topeka, Kan., are consulting engineers.

De Pere, Wis., closes bids March 30 on 4200 ft. of 6-in.

Braham, Minn., plans about 14,000 ft. of 4, 6 and 8-in. for water system; also 50,-000-gal. elevated steel tank on 100-ft. tower. Special election has been called on March 29 to approve bond issue for work. Kandiyohi, Minn., plans pipe lines for water system and other waterworks installation, including 50,000-gal. elevated steel tank and tower. Ealy G. Briggs, 1957 University Avenue, St. Paul, is consulting engineer.

Beaver Crossing, Neb., plans pipe lines for water system. Fund of \$35,800 is being arranged through Federal grant and loan for this and sewerage system. Scott & Scott, Bankers' Life Building, Lincoln, Neb., are consulting engineers.

St. Marys, Mo., will open bids March 26 on 15,130 ft. of 2, 4, 6 and 8-in. for a waterworks system. A 50,000-gal. stee tank and 75-ft. tower will be installed. Russell & Aton, St. Louis, are engineers.

Corinne, Utah, plans 20,000 ft. of 4-in., 10,000 ft. of 2-in., and 5000 ft. of 1-in. for water system, replacing present wood pipe lines. Robert G. Harding, Utah Savings & Trust Building, Salt Lake City, Utah, is consulting engineer.

Vancouver, Wash., plans new main pipe line for water supply from source at local springs to pumping station. Cost about \$86,500; also other extensions and improvements in distributing lines and waterworks stations. Municipality is arranging for purchase of local properties of People's Water Co., for \$600,000, with additional fund of \$250,000 for expansion and betterments, including work noted, installation of pumping equipment and accessories, and other waterworks equipment. Special election has been called on March 30 to approve bond issue of \$850,000 for entire project. J. W. Cunningham, Spalding Building, Portland, is consulting engineer.

Bellingham, Wash., is considering extension of main pipe line system along Guide Meridian Road to site of new State custodial school at Guide Meridian and Smith Roads, about 4½ miles, for water supply at institution.

Oakland, Cal., will open bids March 31 on 500 tons of 6, 8, and 10-in. pipe for Municipal Utility District.

S. S. Marshall Heads J. and L. Operations

S. S. Marshall, Jr., has been elected vice-president in charge of operations and a director of the Jones & Laughlin Steel Corp. Mr. Marshall, who has been general manager of operations since January of this year, started with Jones



S. S. MARSHALL

& Laughlin in 1903 in the engineering department of Pittsburgh works. In 1914 he became master mechanic and three years later assistant general superintendent of the Eliza works. In 1925 he was made assistant general superintendent and after a few years was made general superintendent of the South Side works. Mr. Marshall became general superintendent of the Pittsburgh works in 1929 and held that position until 1936 when he was made assistant general manager of operations, subsequently being made general manager.

British Iron Works Changes Hands

ONDON (Special Correspondence). The works of the Langloan Iron & Chemical Co. has been purchased by Thos. W. Ward Co. of Sheffield. There are five blast furnaces, having a capacity of 65,000 to 100,000 tons a year, which will be put into a blast again if the necessary ore is available.



FABRICATED STEEL

. . . Lettings slightly higher at 18,900 tons compared with 17,900 tons last week.

. . . New projects advance to 23,870 tons as against 11,415 tons a week ago.

0 0 0

. . . Plate awards call for 2670 tons.

NORTH ATLANTIC STATES

Cambridge, Mass., 1000 tons, fertilizer building, to New England Structural Co., Everett, Mass.

Ludlow-Wilbraham, Mass., 200 tons, State bridge, to Bethlehem Steel Co.

Springfield, Mass., 100 tons, store, to Lehigh Structural Steel Co.

West Point, N. Y., 965 tons, armory, to American Bridge Co.

New York, 580 tons, express highway viaduct, West 186th Street to West 191st Street, New York Central Railroad, to American Bridge Co.

New York, 400 tons, apartment building. 108 East 87th Street, to Harris Structural Steel Co.

New York, 420 tons, apartment building, 231 East 76th Street, to Dreier Structural Steel Co.

Collins Landing, N. Y., 3250 tons, Thousand Islands International Bridge, to American Bridge Co.

Somers, N. Y., 150 tons, grade and high school, to Weatherly Steel Co.

Dresden, N. Y. 900 tons, power house, New York State Electric & Gas Corp., to Belmont Iron Works, Philadelphia.

New Market, N. J., 340 tons, Washington Avenue grade crossing, to American Bridge Co.

Carney's Point, N. J., 200 tons, du Pont ethyl-chloride plant, to Belmont Iron Works.

Point Breeze, Pa., 125 tons, tower supports for Atlantic Refining Co., to Lehigh Structural Steel Co., Allentown, Pa.

THE SOUTH

Frankfort, Ky., 1050 tons, Kentucky River bridge, to Bethlehem Steel Co.

Danville. Ky., 155 tons. Goodall factory to Bedford Foundry & Machine Co., Bedford, Ind.

Virginian Railroad Co., 915 tons, bridges, to Virginia Bridge Co.

Baton Rouge, La., 800 tons, Louisiana State University building, to Bethlehem Steel Co.

DeWitt County, Tex., 250 tons, State bridge, to Illinois Steel Bridge Co.

CENTRAL STATES

Dayton, Ohio, 1100 tons, addition to Rike-Kumler Co. store, to Ingalls Iron Works Co. Cleveland, 1200 tons, hockey rink, previously reported as 1000 tons, to Fort Pitt Bridge Works Co.

Cleveland, 180 tons, Ohio Bell Telephone exchange, to Fort Pitt Bridge Works Co.

Galion, Ohio, 130 tons, vault for factory building, to Ingalls Iron Works.

Cincinnati, 220 tons, Hilton Davis Chemical Co. building, to Joseph T. Ryerson & Sons Co., Inc.

Dearborn, Mich., 520 tons, Montgomery Ward & Co. building, to Whitehead & Kales.

Detroit, 810 tons, stack house for Great Lakes Steel Corp., to Lackawanna Steel Construction Co.

Gladstone, Mich., 115 tons, Northwest Veneer & Ply Co. plant, to American Bridge Co.

Bloomington, Ind., 120 tons, University of Indiana building, to Central Steel Bridge

Richmond, Ind., 1225 tons, mill building, to International Steel & Iron Co., Evansville, Ind.

South Bend, Ind., 180 tons, Notre Dame dormitory, to Mississippi Valley Structural Steel Co.

Chicago, 360 tons, Benson & Rixon Co. addition, to Carnegie-llinois Steel Corp.

Chicago, 235 tons, Esquire Theatre, to New City Iron Works.

Chicago, 420 tons, alterations to foundry building, Link Belt Co., to Reuter Bros.

Champaign, Ill.. 105 tons, soy bean plant, to Mississippi Valley Structural Steel Co.

Clinton, Iowa, 465 tons, approaches to bridge, to Clinton Bridge Co.

Kimberly, Wis., 115 tons, buildings, to Vulcan Mfg. Co.

Northern Pacific Railroad Co., 255 tons, turntables, to American Bridge Co.

WESTERN STATES

San Andres, Cal., 225 tons, building for Calaveras Cement Co., to Consolidated Steel Co.

Portland, Ore. 100 tons, radio towers for station KGW, to Truscon Steel Co.

NEW STRUCTURAL STEEL PROJECTS

NORTH ATLANTIC STATES

Yarmouth, Me., 120 tons, State bridge.

Royalston, Mass., 100 tons, State bridge.

Lawrence, Mass., 100 tons, purification plant.

New York, 500 tons, repairs to Manhattan Bridge.

New York, 600 tons, building, F. W. Woolworth Co.

New York, 3800 tons, express highway viaduct, 153rd Street to 160th Street, New York Central Railroad.

Brooklyn, 600 tons, addition to public school No. 169.

Minetto, N. Y., 250 tons, building, Columbia Mills, Inc.

Camden, N. J., 300 tons Thomas F. Gibson can cooling building.

Washington, 500 tons, Potomac Decatur telephone exchange building.

THE SOUTH

Memphis, Tenn., 550 tons, tram rail supports.

Kingsport, Tenn., 500 tons, building.

Elm City, N. C., 250 tons, State bridge.

Dallas, Tex., 500 tons, Haskell exchange addition, Southwestern Bell Telephone Co.

CENTRAL STATES

Toledo, Ohio, 650 tons, Broadway grade crossing elimination, bids March 30.

Cleveland, 125 tons, Aquacade building for Cleveland exposition.

Dayton, Ohio, 800 tons, store.

Detroit, 2500 tons, balcony framing, Ford Motor Co., Giffels & Vallet Inc., engineer.

Detroit, 300 tons, manufacturing and office building, La Choy Food Products, Inc., Giffels & Vallet, Inc., engineer.

Lansing Mich., 400 tons, factory building, Olds Motor Works.

Stickney, Ill., 2600 tons, sludge building, sewage plant for Sanitary District of Chicago.

Minneapolis, 250 tons, repairs to Mississippi River bridge, Milwaukee Road.

Wabash Railway, 350 tons, bridges in Missouri and Indiana.

Topeka, Kan., 1900 tons, State bridge over Kansas River.

Cap-au-Gris, Mo., 6000 tons, dam across Mississippi River.

WESTERN STATES

Green River, Wyo., 311 tons, overhead pedestrian crossing; bids March 27.

San Francisco, 116 tons, pipe railing for superstructure on San Francisco-Oakland Bay bridge; bids March 31.

FABRICATED PLATES

AWARDS

Hartford, Conn., 255 tons, foundation cylinders, to Gifford Wood Co.

Norwalk, Conn., 100 tons field tanks for Cities Service Co., to Norwalk Tank Co., South Norwalk, Conn.

Bridgeton, N. J., 180 tons, producer piping, to Reiter Engineering Co.

Cairo, Ill., 310 tons, two derrick barges, to Dubuque Boat & Boiler Co.

Cincinnati, 1500 tons, six deck barges for Barret Lines, Inc., to American Bridge Co.

Vicksburg, Miss., 220 tons, derrick barge and derrick, United States Engineer's Office, to Treadwell Construction Co.

Sarasota, Fla., 102 tons, pressure tanks for Smith & Co., to Norwalk Tank Co., South Norwalk, Conn.

NEW PROJECTS

St. Louis, 1200 tons, eight oil barges. United States Engineers.

Manitowoc, Wis., 400 tons, elevated steel water tank; bids close March 25.

98-THE IRON AGE, March 25, 1937



- . . Weakness abroad disturbs some metals here.
- ... Lead reduced \$11 a ton; stocks off by 13,000
- ... Tin lower on speculative selling; copper unchanged; zinc active.

EW YORK, March 23 .- Nonferrous metals weakened noticeably in London during the week, with consequent effects

in some cases upon domestic conditions, but at a late hour today the tone generally grew firmer. Extensive liquidation of copper hold-

The Week's Prices. Cents Per Pound for Early Delivery

	Mar. 17	Mar. 18	Mar. 19	Mar. 20	Mar. 22	Mar. 23
Electrolytic copper, Conn. *			16.25		16.25	16.25
Lake copper, N. Y					16.37 1/2	16.371/2
Straits tin, spot, New York		66.00			62.00	64.00
Zinc, East St. Louis		7.50	750	7.50	7.50	7.50
Zinc, New York		7.85	7.85	7.85	7.85	7.85
Lead, St. Louis		7.10	6.85	6.85	6.85	6.80
Lead, New York	7.25	725	7.00	7.00	7.00	6.95

*Delivered Connecticut Valley; price 4c. lower delivered in New York.

Aluminum, virgin 99 per cent plus 20.00c.-21.00c. a lb. delivered. Aluminum No. 12 remelt No. 2 standard, in clarloads, 19.00c. to 19.50c. a lb. de-

livered.

Nickel, electrolytic, 35c. to 36c. a lb. base refinery, in lots of 2 tons or more.

Antimony, Asiatic, 17.00c. a lb., New York.

Quicksilver, \$91.00 to \$92.00 per flask of 76 lb.

Brass ingots, commercial 85-5-5-5, 17.25c. a lb. delivered; in Middle West 4c.

a lb. is added on orders for less than 40,000 lb.

From New York Warehou Delivered Prices, Base per	
Tin, Straits pig63.50c. to	64.50c.
Tin, bar65.50c. to	66.50c.
Copper, Lake 18.00c. to	19.00c.
Copper, electrolytic 18.00c. to	19.00c.
Copper, castings17.75c. to	18.75c.
*Copper sheets, hot-	
rolled	23.87 1/2 c.
*High brass sheets.	21.25c.
*Seamless brass	
	24.00c.
*Seamless copper	
	24.62 1/4 c.
*Brass rods	24.62 ½ c. 17.62 ½ c.
Zinc, slabs 7.75c. to	8.75c.
Zinc, sheets (No. 9),	
casks, 1200 lb.	
and over	12.75c.
Lead, American pig. 7.75c. to	
Lead, bar 8.75c. to	
Lead sheets cut	10.50c
Lead, sheets, cut Antimony, Asiatic 18.00c. to	19 000
Alum., virgin, 99 per	13.000.
cent plus	24.30c.
Alum., No. 1 for re-	24.00C.
melting, 98 to 99	
per cent19.50c. to	21 000
Solder, 1/2 and 1/2 40.00c. to	49 000
Babbitt metal, com-	TB. 00C.
mercial grades25.00c. to	65.00c.

*These prices, whi	ich are also for
delivery from Chicag	
warehouses, are quot	
cent allowed off for	
copper tubes and bra	
allowance is 40 per	cent.

From Cleveland Warehouse

	1701100101	T LICES	per	LIU.
Tin.	Straits pig.			66.25c

Tin, bar 63	8.25c.
Copper, Lake 17.00c. to 13	7.25c.
Copper, electro-	
lytic	
Copper, castings16.75c. to 1	7.00c.
Zinc, slabs 8.75c. to !	9.00c.
Lead, American pig. 7.50c. to	7.75c.
Lead. bar	
Antimony, Asiatic1	8.75c.
Babbitt metal, medium grade. 25	
Babbitt metal, high grade 70	0.25c.
Solder, 1/2 and 1/2	

Old Metals, Per Lb., New York

Buying prices are paid by dealers for miscellaneous lots from smaller accumulators, and selling prices are those charged to consumers after the metal has been prepared for their uses. (All prices are nominal.)

	Dealers' Buying Prices	
Copper, hvy. cruci- ble	13.37 ½c.	14.12½c.
Copper, hvy. and wire Copper, light and	13.25c.	13.75c.
Brass, heavy Brass, light	8.25c.	12.50c. 8.87 ½c. 7.25c.
Hvy. machine com- position No. 1 yel. brass	11.75c.	12.25c.
turnings No. 1 red brass or	8.62½c.	9.12 ½ c.
compos. turnings Lead, heavy Cast aluminum Sheet aluminum Zinc	12.12½c. 13.25c.	14.75c.

ings abroad during the week permitted prices to drop, and in the domestic market demand grew lighter. While the metal for export sold lower on less active trading. producers maintained the domestic quotation at 16 4c., Connecticut Valley. Sales showed no improvement until yesterday when domestic users grew more active, at least temporarily, and purchased 3873 tons, thus raising the month's total sales to 37,125 tons. Sales for exportation have shown no similar improvement, and prices on this business at present range from 16.52c. to 16.57c., c.i.f., Europe, or closer than for a considerable period to parity with the domestic price. Possibility of a downward adjustment in the latter quotation depends on further developments in this direction.

Lead

Domestic prices followed London last week, and the base quotation was lowered \$5 a ton on March 17 and \$5 a ton additional on March 19. Today the American Smelting & Refining Co. reduced the price \$1 further to 6.80c., St. Louis, but the St. Joseph Lead Co. did not follow. Current base quotations are therefore 6.80c. and 6.85c., St. Louis. Demand quieted as the market weakened, but consumers have covered on about 98 per cent of March needs and 80 per cent of April's, thus leaving little further business for attention until May order books are opened. Lead shipments during February exceeded 50,000 tons and stocks declined by some 13,000 tons.

Zinc

The market continued firm all week, with the price unchanged at 7.50c. a lb., East St. Louis. Demand was active, and buying for forward delivery resulted in total sales for the week of around 10,-000 tons in ordinary grades. Shipments were approximately 5800 tons. Contrary to weakness in other metals, zinc has remained strong due to its tight statistical position.

Weakness in tin abroad reacted on the market here during the week. Profit taking by speculators was felt, and depressed prices. The New York spot Straits quotation accordingly dropped to 62.00c. a lb. yesterday, but rebounded to about 64.00c. today as liquidators expended themselves and London improved. There was little or no buying during the week by consumers. In London this morning standard metal was quoted at £285 spot and £279 5s. futures. The Eastern price was £277 15s.



IRON AND STEEL SCRAP

... All principal markets higher; composite up to \$21.75.

... Export congestion may ease domestic scarcity somewhat.

ARCH 23 .- With steel-making activity showing further increases, the scrap markets all over the country continue to establish additional price advances or, in certain instances, a more pronounced bullish undertone. No. 1 steel has been sold at levels 50c. higher than a week ago at Pittsburgh, Chicago and in eastern Pennsylvania. These changes are reflected in a 50c. rise in the composite figure to \$21.75 a gross ton, the highest average quotation for scrap since April, 1923. With scrap prices so high, there is naturally some resistance on the part of consumers. However, even though quotations appear to be leveling off to some extent, there is still no firm indication that the absolute top has been reached for the current move. Whereas domestic buyers are bemoaning the scarcity of offers, exporters continue to be embarrassed by too much scrap. In the absence of sufficient boats to clear docks, certain railroads continue to limit the number of cars available for storing supplies at Port Richmond, Philadelphia, and at Boston.

Pittsburgh

The market continues strong, although the rapid rises prevalent a few weeks ago have slowed up to some extent. No. 1 steel has moved up 50c., following sales made into consumption at \$24. Within the past week there has been some resistance to high scrap prices, but on the other hand mills badly in need of steel have paid current quotations. It is the opinion in some quarters that the railroad embargoes in the East will result in a freer movement of scrap from that point into this district, but it is not expected that the amount will reach large proportions. Scrap is still far from plentiful, and dealers with shortages are not having an easy time covering. More important than the foreign situation is the fact that local steel-making schedules are the highest in the past six years, and there seems little evidence that the operating rates will be much lower over the next three months.

Chicago

Notwithstanding scattered attempts to talk some weakness into the market, there is not a single economic factor that points in any direction except that of added strength. Recent buying leaves brokers heavily obligated to mills. Current high prices have induced a better flow, but mill consumption has kept pace and mill restrictions are but meaningless scraps of paper. The Rock Island and the Illinois Central have disposed of large lists, and practically all grades they offered brought new high prices.

Cleveland

The market has made another advance of \$1 a ton on steel-making grades in both Cleveland the the Valley districts and 50c. a ton locally on blast furnace grades. The higher prices on steel-making scrap are based on sales to consumers. A Cleveland steel plant has purchased a moderate tonnage of heavy melting steel, paying \$21.50 for No. 1 and \$20 for No. 2. Brokers are paying \$21 to cover against this order. A Valley district consumer purchased a small tonnage of No. 2 steel at a reported price of \$22. Dealers are paying as high as \$15 for blast furnace scrap for Cleveland delivery.

Philadelphia

Increased mill activity has resulted in price advances throughout the list this week, No. 1 steel being quoted at \$20' to \$20.50, and No. 2, \$18.50 to \$19. Permits must be secured for every car of scrap shipped into Port Richmond today, and the only means of obtaining such a permit is to have a boat waiting for the particular car for which the license is issued. On an average, three boats a week are clearing this port, but there are still about \$00 cars remaining on tracks waiting for additional boat space. At present, only No. 1 and No. 2 steel and old bundles are being shipped abroad.

New York

The market here continues to show very noticeable strength, and prices paid by dealers for heavy melting steel have been adjusted upward to conform to the existing situation. The current range quoted on this material is therefore \$17 to \$17.50 a gross ton for both domestic and export shipment. Other grades are little changed from last week. At prevailing prices supplies are coming out freely, but demand is more than sufficient to absorb all offerings.

Buffalo

Reliable reports of another sale of No. 1 steel at \$21 and No. 2 at \$19 to \$19.50, coupled with considerable selling of miscellaneous grades, again have strengthened the entire list. Sales of the No. 1 cast grade at \$19 to \$20 and No. 1 cupola at \$18.50 to \$19 are reported, with the heavy material said to be very scarce and in heavy demand. Stove plate has been sold on the basis of \$16, Buffalo. High export prices will prevent the shipping of scrap into Buffalo from many barge canal points, and a shortage looms. Specialties are very strong and scarce.

Boston

American Steel & Wire Co., Worcester, is in the market for 6000 to 7000 tons and possibly more of No. 1 and No. 2 steel. For shipment there, brokers are paying \$17.50 a ton for No. 1 steel delivered, and \$16.00 a ton for No. 2, these prices being in line with export quotations. Exporters are concentrating on cleaning up demurrage lots on dock here. Clearing of docks by April 1, as anticipated a week ago, now appears improbable. Railroads, in dire need of cars, intimate they will maintain stiff demurrage charges after April 1, and control shipments to seaboard by a "permit to ship" policy.

Detroit

The market this week was the quietest since scrap prices began rising. The current lull, however, is considered merely a breathing spell and does not portend a softening in prices. longed labor difficulty in the automo-tive field has exercised a psychological effect, thus slowing the pace general-However, most of the inactivity can be blamed on a lack of scrap with Chrysler producing none because of strikes. Complete mystery surrounds the disposal price of 230 carloads of hydraulic bundles sold a week ago, although a rumored price of \$20 a ton might have an appreciable effect on the market. The two most active items of the week were low phos plate scrap and borings and turnings.

St. Louis

The market for scrap iron continues strong in St. Louis, although dealers have made no changes in their prices. There were no sales to the mills. Pending railroad lists include 1200 tons for the Missouri-Kansas-Texas and 90 carloads for the Missouri Pacific.

Cincinnati

Sales of scrap tend upward as several interests report contracts for substantial tonnages. Dealers' bids are advanced again as the trade bids strongly for available material. All grades of old materials are in demand, and mill apathy is disappearing in the face of improved steel demand.

25

	Iron and Steel Scrap Price
PITTSBURGH Per gross ton delivered to consumer: No. 1 hvy. mltng. steel. \$23.50 to \$24.00 Railroad hvy. mltng 24.00 to 24.50 No. 2 hvy. mltng. steel. 20.00 to 20.50 No. 2 RR. wrought . 23.50 to 24.00 Scrap rails 24.50 to 25.00 Rails 3 ft. and under . 26.50 to 27.00 Comp. sheet steel 23.50 to 24.00 Hand. bundled sheets . 21.00 to 21.50 Hyy. steel axle turn 21.75 to 22.25 Machine shop turn 14.50 to 15.00 Short shov. turn 15.50 to 16.00 Mixed bor. & turn 14.00 to 14.50 Cast iron borings . 14.50 to 15.00 Cast iron carwheels . 19.50 to 20.00	Per Net I on Steel car axles \$24.50 to \$25.00
Cast iron carwheels 19.50 to 20.00 Hvy. breakable cast 16.00 to 16.50 No. 1 cast 19.50 to 20.00 RR. knuckles & cpirs. 27.00 to 27.50 Rail coil & leaf springs 27.00 to 27.50 Rolled steel wheels 27.00 to 27.50 Low phos. billet crops. 27.50 to 28.00 Low phos. bh. bar 27.00 to 27.50 Low phos. punchings 25.00 to 25.50 Low phos. plate, hvy 26.50 to 27.00 Low phos. plate clip 25.00 to 25.50 Steel car axles 26.00 to 26.50	Per gross ton. f.o.b. consumers' plants: No. 1 hvy. mltng. steel. \$20.50 to \$21.00 No. 2 hvy. mltng. steel. 19.00 to 19.50 Scrap rails
CLEVELAND Per gross ton delivered to consumer: No. 1 hvy. mltng. steel. \$21.00 to \$21.50 No. 2 hvy. mltng. steel. 19.50 to 20.00 Comp. sheet steel. 20.00 to 20.50 Light bund. stampings. 16.50 to 17.00 Drop forge flashings. 19.50 to 20.00 Machine shop turn. 13.50 to 14.00 Short shov. turn 15.00 to 15.50 No. 1 busheling 20.00 to 20.50 Steel axle turnings. 17.50 to 18.00 Low phos. billet and bloom crops 26.00 to 26.25 Cast iron borings 14.50 to 15.00	No. 1 cupoia cast 18,50 to 19,00 Stove plate
Mixed bor, & turn. 14.50 to 15.00 No. 2 busheling 14.50 to 15.00 No. 1 cast	BIRMINGHAM Per gross ton delivered to consumer: Hvy. melting steel\$15.00 to \$18.00 Scrap steel rails 17.00 to 19.00 Short shov. turnings 9.00 to 10.00 Stove plate 9.00 to 10.50 Steel axIes 18.00 to 19.00 Iron axles 16.50 to 18.00
PHILADELPHIA Per gross ton delivered to consumer No. 1 hvy. mltng. steel. \$20.00 to \$20.50	
No. 2 hvy. mitng. steel. 18.50 to 19.00 Hydraulic bund., new. 19.00 to 19.50 Hydraulic bund., old 17.00 Steel rails for rolling. 22.00 to 23.00	Tramcar wheels 16.00 to 17.00 ST. LOUIS
Hydraulic bund., old	Dealer's buying prices per gross ton de-
Cast iron carwheels	Selected hvy. steel. \$18.50 to \$19.00 No. 1 hvy. melting. 18.00 to 18.50 No. 2 hvy. melting. 16.00 to 16.50 No. 1 locomotive tires. 20.00 to 20.50 Misc. standsec. rails. 19.00 to 19.50 Railroad springs 21.50 to 22.00 Bundled sheets 11.00 to 11.50 No. 2 RR. wrought 18.00 to 18.50 No. 1 busheling 14.00 to 14.50 Cast bor. & turn. 7.50 to 8.00 Rails for rolling 20.00 to 20.50 Machine shop turn. 9.00 to 9.50 Heavy turnings 14.00 to 14.50 Steel car axles 21.50 to 22.00 Iron car axles 21.50 to 22.00 Steel rails under 3 ft. 20.00 to 20.50
Delivered to Chicago district consumers	No. 1 machinery cast. 15,00 to 15,50
Hvy. mltng. steel \$21.00 to \$21.5 Auto. hvy. mltng. steel. 19.00 to 19.5 Alloy free 18.50 to 19.0 Shoveling steel 21.00 to 21.5 Hydraul. comp. sheets. 20.00 to 20.5 Drop forge flashings. 16.50 to 17.0	0 No. 1 railroad cast 15.00 to 15.50 0 Stove plate 12.50 to 13.00 Agricul malleable 12.50 to 13.00 Grate bars 12.00 to 12.50 Brake shoes 13.50 to 14.00
No. 1 busheling 18.00 to 18.5 Rolled carwheels 23.00 to 23.5	CINCINNATI
Railroad tires, cut 23.00 to 23.5 Railroad leaf springs 23.00 to 23.5 Steel coup. & knuckles 23.00 to 23.5 Axle turnings 19.00 to 19.0 Coil springs 25.50 to 26. Axle turn. (elec.) 21.00 to 21. Low phos. punchings 23.50 to 24. Low phos. plates, 12 in. 23.50 to 24. Cast iron borings 12.75 to 13. Short shov, turnings 12.75 to 13. Machine shop turn 11.50 to 12. Rerolling rails 23.50 to 24. Steel rails under 3 ft 23.50 to 25. Angle bars, steel 23.50 to 25. Angle bars, steel 23.50 to 24. Cast iron carwheels 21.00 to 21. Railroad malleable 23.00 to 23. Agric, malleable 18.75 to 19. Iron car axles 26.50 to 27.	Dealers' buying prices per gross ton: No. 1 hvy. mitrng. steel. \$18.50 to \$19.00 No. 2 hvy. mitrng. steel. \$18.50 to \$19.00 No. 2 hvy. mitrng. steel. \$16.50 to \$17.00 Oscrap rails for mitrng. \$21.50 to \$22.00 Loose sheet clippings. \$14.00 to \$14.50 Oscillation of the control of the

DETROIT
Dealers' buying prices per gross ton: No. 1 hvy. mitng. steel. \$17.75 to \$18.25 No. 2 hvy. mitng. steel. \$16.75 to 17.25 Borings and turnings. 13.50 to 14.00 Long turnings 13.50 to 14.00 Short shov. turnings. 14.50 to 15.00 No. 1 machinery cast. 17.25 to 17.75 Automotive cast 18.50 to 19.00 Hydraul. comp. sheets. 19.25 to 19.75 Stove plate 11.25 to 11.75 New factory bushel 17.50 to 18.00 Old No. 2 busheling 11.75 to 12.25 No. 2 busheling (black fender stock) 13.00 Flashings 14.00 to 14.50 Flashings 16.00 to 14.50 YOUNGSTOWN Per gross ton delivered to consumer.
No. 1 hvy. mltng. steel. \$22.50 to \$23.00 Hydraulic bundles 22.00 to 22.50 Machine shop turn 15.50 to 16.00
NEW YORK Dealers' buying prices per gross ton:
No. 1 hvy. mltng. steel. \$17.00 to \$17.50 No. 2 hvy. mltng. steel. 15.50 to 16.00 Hvy. breakable cast. 15.00 to 15.50 No. 1 machinery cast. 16.75 to 17.25 No. 2 cast
BOSTON
Dealers' buying prices per gross ton: No. 1 hvy. mitng, steel, \$16.30 to \$16.80 Scrap rails
CANADA Dealers' buying prices at their yards,
per gross ton
No. 1 hvy. mltng. stl\$13.50 \$13.00 No. 2 hvy. mltg. stl\$13.50 \$12.00 Mixed dealers steel\$12.00 \$12.75 Scrap pipe\$10.25 \$9.75 Steel turnings\$9.00 \$50 Cast borings\$9.75 \$9.50 Machinery cast\$17.50 \$17.00 Dealers cast\$15.50 \$15.00 Stove plate\$13.00 \$12.75
EXPORT
Dealers' buying prices per gross ton: New York, truck lots, delivered, barges. No. 1 hvy. mltng. steel. \$17.00 to \$17.50 No. 2 hvy. mltng. steel. \$6.00 to \$16.50 No. 2 cast.
Boston on cars at Army Base or Wystic Wharf
or Westie Wharf No. 1 hvy. mltng. steel
Port Richmond No. 1 hvy. mltng. steel \$18.50 No. 2 hvy. mltng. steel 17.50 New Orleans, f.a.s., Suyesant Dock No. 1 hvy. mltng. steel
No. 2 hvy. mltng. steel 16.50
No. 1 hvy. mltng. steel \$10.50 to \$11.00 Compressed bundles . 8.50 to 9.00

PRICES ON FINISHED AND SEMI-FINISHED IRON AND STEEL

1		
SEMI-FINISHED STEEL	F.o.b. cars dock Gulf ports 2.65c. F.o.b. cars dock Pacific ports 2.80c.	Electrical Sheets (F.o.b. Pittsburgh)
Billets, Blooms and Slabs F.o.b Pittsburgh, Chicago, Gary,	Wrought iron plates, f.o.b. Pittsburgh	Field grade Base per 1.b.
Cleveland, Youngstown, Buffalo, Bir- mingham. Prices at Duluth are \$2 a	Floor Plates	Armature
ton higher, and delivered Detroit \$3 higher.	F.o.b. Pittsburgh	Electrical
Rerolling	F.o.b. Chicago	Special Dynamo
Forging quality 43.00	F.o.b. cars dock Pacific ports 4.35c. Structural Shapes	Transformer Special7.30c. Transformer Extra Special 7.80c.
Sheet Bars F.o.b. Pittsburgh, Chicago, Cleveland, Youngstown, Buffalo, Canton,	F.o.b. Pittsburgh 2.25c.	Base gage changed from 28 to 24 gage. Gage extras are the same as those applying on hotrolled, annealed sheets with few exceptions. Stiticon Strip in coils—Sheet price plus site-
Sparrows Point, Md.	F.o.b. Chicago 2.30c. Del'd Cleveland 2.435c.	rolled, annealed sheets with few exceptions. Silicon Strip in coils—Sheet price plus sili-
Open-hearth or Besse-	F.o.b. Buffalo or Bethlehem 2.35c. Del'd Philadelphia 2.455c.	con sheet extra width extras plus 25c. per 100 lb. for coils.
mer\$37.00	Del'd New York	Long Ternes
F.o.b. Pittsburgh, Chicago, Youngs-	F.o.b. cars dock Gulf ports 2.65c.	No. 24, unassorted 8-lb, coating
town, Buffalo, Coatesville, Pa., Sparrows Point, Md.	F.o.b. cars dock Pacific ports. 2.80c. Steel Sheet Piling	f.o.b. Pittsburgh
Grooved, universal and	F.o.b. Pittsburgh 2.60c.	F.o.b. cars, dock, Pacific ports 4.70c.
sheared	F.o.b. Chicago or Buffalo 2.70c. F.o.b. cars dock Gulf or Pacific	Vitreous Enameling Stock
(No. 5 to 9/32 in.) Per Gross Ton	Coast ports 3.05c.	No. 20, f.o.b. Pittsburgh3.50c. No. 20, f.o.b. Gary3.60c.
F.o.b. Pittsburgh or Cleveland.\$47.00 F.o.b. Chicago, Youngstown or	RAILS AND TRACK SUPPLIES	No. 20, f.o.b. Birmingham4.10c. No. 20, f.o.b. cars dock Pacific
Anderson, Ind 48.00 F.o.b. Worcester, Mass 49.00	F.o.b. Mill Standard rails, heavier than	ports4.10c.
F.o.b. Birmingham	60 lb., per gross ton\$42.50 Angle bars, per 100 lb 2.80	Tin Mill Black Plate
F.o.b. Galveston	F.o.b. Basing Points	No. 28, f.o.b. Pittsburgh, per
clusive, \$5 a ton over base.	Light rails (from billets) per gross ton\$43.00	No. 28, cars dock Pacific ports,
BARS, PLATES, SHAPES	Light rails (from rail steel) per gross ton	boxed4.175c.
Iron and Steel Bars	Base per Lb.	Tin Plate Base per Box
Soft Steel Base per Lb.	Spikes	Standard cokes, f.o.b. Pitts- burgh district mill
F.o.b. Pittsburgh	Track bolts, to steam railroads. 4.35c.	Standard cokes, f.o.b. Gary 4.95
F.o.b. Duluth	Track bolts, to jobbers, all sizes (per 100 counts)	Above quotations practically the
F.o.b. Cleveland	Basing points on light rails are Pittsburgh,	equivalent of previous quotations owing to new method of quoting.
Del'd Philadelphia 2.74c. Del'd New York 2.78c.	Basing points on light rails are Pittsburgh, Chicago and Birmingham; on spikes and tie plates, Pittsburgh, Chicago, Portsmouth, Ohlo, Weirton, W. Va., St. Louis, Kansas City.	effective Jan. 1, 1937.
F.o.b. Birmingham 2.60c. F.o.b. cars dock Gulf ports 2.85c.	Weirton, W. Va., St. Louis, Kansas City, Minnequa, Colo., Birmingham and Pacific Coast ports; on tie plates alone, Steelton, Pa., Buffalo; on spikes alone, Youngstown, Lebanon,	Special Coated Manufacturing Ternes
F.o.b. cars Pacific ports 3.00c.	Buffalo; on spikes alone, Youngstown, Lebanon, Pa., Richmond, Va.	Per Base Box F.o.b. Pittsburgh
(For merchant trade)	SHEETS, STRIP, TIN PLATE,	F.o.b. Gary 4.25
F.o.b. Pittsburgh 2.30c. F.o.b. Cleveland, Chicago, Gary	TERNE PLATE Sheets	 Customary 7½ per cent discount in effect through 1936 discontinued as of Jan. 1, 1937.
or Moline, Ill 2.35c. F.o.b. Buffalo 2.40c.	Hot Rolled Base per Lb.	Terne Plate
F.o.b. Birmingham 2.45c. F.o.b. cars dock Gulf ports 2.70c.	No. 10, f.o.b. Pittsburgh 2.40c. No. 10, f.o.b. Gary 2.50c.	(F.o.b. Pittsburgh)
F.o.b. cars dock Pacific ports 2.85c.	No. 10, del'd Detroit	(Per Package, 112 sheets, 20 x 28 in.) 8-lb. coating I.C
Billet Steel Reinforcing (Straight lengths as quoted by	No. 10, f.o.b. Birmingham2.55c. No. 10, f.o.b. cars dock Pacific	20-ib. coating i.C 14.00
f.o.b. Pittsburgh 2.55c.	ports 2.90c.	25-lb. coating I.C
F.o.b. Buffalo, Cleveland, Youngstown, Chicago, Gary	No. 10 wrought iron, Pgh 4.25c. Hot-Rolled Annealed	40-lb. coating I.C 18.50
or Birmingham 2.60c.	No. 24, f.o.b. Pittsburgh3.15c. No. 24, f.o.b. Gary3.25c.	Hot-Rolled Hoops, Bands, Strip and
Del'd Detroit	No. 24, del'd Detroit	Flats under 1/4 In. Base per Lb.
Rail Steel Reinforcing (Straight lengths as quoted by	No. 24, f.o.b. Birmingham3.30c. No. 24, f.o.b. cars dock Pacific	All widths up to 24 in., Pitts- burgh2.40c. All widths up to 24 in., Chicago 2.50c.
distributers)	ports	All widths up to 24 in., dei d
F.o.b. Pittsburgh 2.40c. F.o.b. Buffalo, Cleveland, Youngstown, Chicago, Gary	burgh 5.15c. Heavy Cold-Rolled	Detroit
or Birmingham 2.45c.	No. 10 gage, f.o.b. Pittsburgh3.10c.	Birmingham
or Birmingham 2.45c. F.o.b. cars dock Gulf ports 2.80c. F.o.b. cars dock Pacific ports 2.80c.	No. 10 gage, f.o.b. Gary3.20c. No. 10 gage, f.o.b. Detroit3.30c.	Cooperage stock, Chicago 2.00c.
F.o.b. Chicago	No. 10 gage, f.o.b. Detroit	Cold-Rolled Strip*
F.o.b. Pittsburgh (refined) 3.60c.	racine ports	F.o.b. Pittsburgh3.20c. F.o.b. Cleveland3.20c.
Cold Finished Bars and Shafting* Base per Lb.	Light Cold-Rolled No. 20 gage, f.o.b. Pittsburgh3.55c.	Del'd Chicago3.48c. F.o.b. Worcester3.40c.
F.o.b. Pittsburgh 2,90c. F.o.b. Cleveland, Chicago and	No. 20 gage, f.o.b. Gary	° Carbon 0.25 and less.
F.o.b. Buffalo 3.00c.	No. 20 gage, del'd Philadelphia 3.84c.	Cold Rolled Spring Steel
F.o.b. Detroit 2.95c.	No. 20 gage, f.o.b. Birminham.3.70c. No. 20 gage, f.o.b. cars, dock, Pacific ports	Pittsburgh and
* In quantities of 10,000 to 19,999 lb. Plates	Galvanized Sheets	Cleveland Worcester Carbon 0.25-0.50% 3.20c. 3.40c.
F.o.b. Pittsburgh 2.25c.	No. 24 gage, f.o.b. Pittsburgh3.80c. No. 24, f.o.b. Gary	Carbon .5175 4.45c. 4.65c.
F.o.b. Chicago or Gary 2.30c. Del'd Cleveland2.435c.	No. 24, del'd Philadelphia4.09c. No. 24, f.o.b. Birmingham3.95c.	Carbon .76-1.00 6.30c. 6.50c. Carbon Over 1.00 8.50c. 8.70c.
F.o.b. Coatesville or Spar. Pt 2.35c. Del'd Philadelphia2.435c.	No. 24, f.o.b. cars, dock, Pacific	Fender Stock
Del'd New York 2.53c. F.o.b. Birmingham 2.40c.	No. 24. wrought iron, Pitts- burgh 6.10c.	No. 14, Pittsb'gh or Cleveland 3.45c. No. 20, Pittsb'gh or Cleveland. 3.85c.
-		

WIRE PRODUCTS

(Carload lots, f.o.b. Pittsburgh and Cleveland.) To Manufacturing Trade

M- 41- M--1-

10 the 17the
Base per Keg
Standard wire nails2.75c.
Smooth coated nails2.75c.
Base per 100 Lb.
Annealed fence wire\$3.20
Galvanized fence wire 3.60
Polished staples 3.45
Galvanized staples 3.70
Barbed wire, galvanized 3.40
Twisted barbless wire 3.40
Per Net Ton
Woven wire fence, base column 74
Cincia lass hale they been all or

Single loop bale ties, base col... 63
Chicago and Anderson, Ind., mill prices are
\$1 a ton over Pittsburgh base (on all products
except woren wire fence, for which the Chicago
price is \$2 above Pittsburgh); Duluth, Minn.,
mill prices are \$2 a ton over Pittsburgh, except
for woren wire fence, which is \$3 over Pittsburgh
and Birmingham mill prices are \$3 a ton over
Pittsburgh.

and Birmingham mill prices are so a sure point of the prices of the prices at Houston, Galveston and Corpus Christi, Tex.. New Orleans, Lake Charles, La., and Mobile, Ala., are \$6 a ton over Pittsburgh. On nails, staples and barbed wire, prices of \$6 a ton above Pittsburgh are also quoted at Beaumont and Orange, Tex.

STEEL AND WROUGHT IRON PIPE AND TUBING

Welded Pipe Base Discounts, f.o.b. Pittsburgh District and Lorain, Ohlo, Mills

F.o.b. Pittsburgh only on wrought

Steel	utt Weld Wrought Iron
In. Black Ga ½ 52 3 ¼ to % 55 3 ½ 59 ½ 4 ¾ 62 ½ 5 1 to 3 64 ½ 5	9 %32 16 3 1 & 1¼.35 21

		1	44.45
	Lap	Weld	
257		2321/2	
21/2 & 360		21/2 to 31/2 331/2	
		4 to 8351/2	
7 & 861	501/2	9 to 12281/2	15
9 & 10604			
11 & 12591/4	49	1	

YY OF YOU OF 12 YO	,
Butt Weld. extra	strong, plain ends
1/4 to 3/450 1/2 36 1/2 1/4 to 3/452 1/4 40 1/2 1/257 1/2 48 1/2	148% .+7 +39
14 to % 521/2 401/2	1/228 13
1/2571/2 481/2 1/2 521/2	%33 18
	1 to 239 241/2
1 to 363 55	

Lap Weld. extra	strong, plain en	ds
2 461/2	235 1/2 21	1/2
21/2 & 359 501/2	21/2 to 441 28	1/2
31/2 to 6621/4 54	41/2 to 6401/2 25	1
7 & 861 1/2 51	7 & 8 41 1/2 28	136
9 & 1060 1/2 50	9 to 1232 20	1/2
11 & 1259 1/2 49		

On butt-weld and lap-weld steel pipe jobbers are granted a discount of 5%. On less-than-carload shipments prices are determined by adding 25 and 30% and the carload freight rate to the base card.

Note—Chicago district mills have a base two points less than the above discounts. Chicago delivered base is 2½ points less. Freight is figured from Pittsburgh, Lorain, Ohio, and Chicago district mills, the billing being from the point producing the lowest price to destination.

Builar Tables

Boiler Tubes
Seamless Steel Commercial Boiler Tubes and
Locomotive Tubes

(Net base prices per 100 ft. f.o.b. Pittsburgh

1n	carload lo	(830	
		Cold	Hot
		Drawn	Rolled
1 in. o.d	12 D W (\$ 8.41
11/ 40 0.4			9,96
1% in. c.d			
11/2 in. o.d			11.00
1 1/2 in. o.d 1 1/4 in. o.d			12.51
2 in. o.d			14.02
21/4 in. o.d	13 B.W.(3. 17.60	15.63
21/4 in. o.d	12 B.W.	3. 19.37	17.21
21/2 in. o.d		3. 21.22	18.85
2½ in. o.d 2½ in. o.d 2½ in. o.d 2½ in. o.d			19.98
3 in. o.d	12 B W (3. 23.60	20.97
41/4 in, o.d	10 D W	3. 45.19	40.15
979 In. O.G.	10 15 17.	G. 29.79	26.47
31/2 in. o.d	11 15. 17.1	29.79	
4 in. o.d	10 Is. W.	G. 36,96	32.83
5 in. o.d	9 B.W.	G. 56.71	50.38
6 in. o.d	7 B.W.	G. 87.07	77.35
Extra for le	ess-carload	quantities:	
25,000 lb. or ft.	to 39,999	9 lb. or ft	
12,000 lb. or ft.	to 24,999	9 lb. or ft	
8,000 lb. or ft.	to 11.99	9 lb. or ft	. 25 %
2,000 lb. or ft.	to 5.99	9 lb. or ft	
Under 2.000 lb. or			50 %

CAST IRON WATER PIPE

Per Net Ton
*6-in. and larger, del'd Chicago.\$50.00
6-in. and larger, del'd New York 53.00
*6-in. and larger, Birmingham 42.00
6-in. and larger, f.o.b. dock, San
Francisco or Los Angeles 56.00
F.o.b. dock, Seattle 56.00
4-in., f.o.b. dock, San Francisco
or Los Angeles 59.00
F.o.b. dock, Seattle 59.00

Class "A" and gas pipe, \$3 extra. 4-in. pipe is \$3 a ton above 6-in.

Prices for lots of less than 200 tons. For 200 tons and over, 6-in. and larger is \$41, Birmingham, and \$49.50, delivered Chicago; and 4-in. pipe. \$44, Birmingham, and \$52.40 a ton, delivered Chicago.

BOLTS, NUTS, RIVETS, SET SCREWS Bolts and Nuts

(F.o.b. Pittsburgh, Cleveland, Birmingham or Chicago) Per Cent Off List

Jobbers discount on above items, 5 per cent.

* Less carload lots and less than full container quantity. Less carload lots in full container quantity, an additional 10 per cent discount; carload lots and full container quantity, still another 5 per cent discount.

Large Rivets
(½-ln. and larger)
Base per 100 Lb.
F.o.b. Pittsburgh or Cleveland..\$3.60
F.o.b. Chicago or Birmingham.. 3.70

Alloy and Stainless Steel

Alloy Steel Blooms, Billets and Slabs F.o.b. Pittsburgh, Chicago, Canton,

WEGGESTERNING TO WITH A PROPERTY OF												
Base price, \$60 a		g	r	0	38	3	t	01	n.			
Alloy Ste	e	ľ	E	32	r	8						
F.o.b. Pittsburgh,	(C	h	i	28	Lg.						
Bethlehem. Massillo	01	n	-	3	•	(38	1.7	11	to	n	
Open-hearth grade,		1	SC	1.5	36						. 1	3.00c.
Delivered, Detroit											. 1	3.15c.
S.A.E.									A	11	0	У
Series						1	D	11	۲	e	re	ntial
Numbers						X) e	T	1	10	10	lb.
2000 (14% Nickel)					0				0			\$0.35
2100 (11/2% Nickel)											0	0.75
2300 (31/2% Nickel)					0					0	0	1.55
2500 (5% Nickel) .												2.25
3100 Nickel-chromit												

3200 Nickel-chromium	\$1.35
3300 Nickel-chromium	3.30
3400 Nickel-chromium	3.20
4100 Chromium-molybdenum	
(0.15 to 0.25 Molybdenum).	0.55
4100 Chromium-molybdenum	-
(0.25 to 0.40 Molybdenum).	0.75
4600 Nickel-molybdenum (0.20	
to 0.30 Mo, 1.50 to 2.00 Ni.)	1.10
5100 Chrome steel (0.60-0.90 Cr.)	0.35
5100 Chrome steel (0.80-1.10 Cr.)	0.45
5100 Chromium spring steel	0.15
6100 Chromium-vanadium bar	1.20
6100 Chromium-vanadium	
spring steel	0.85
Chromium-nickel-vanadium	1.50
Carbon-vanadium	0.85
These prices are for hot-rolled steel bar	s. The
differential for most grades in electric	
steel is 50c. higher. Slabs with a secti-	on area
of 16 in, and 2% in, thick or over take th	e billet

Alloy Cold-Finished Bars F.o.b. Pittsburgh, Chicago, Gary, Cleveland or Buffalo, 3.60c. base per lb. Delivered Detroit, 3.75c., carlots.

CORROSION & HEAT RESISTANT ALLOYS

(Base prices, cents per lb., f.o.b. Pittsburgh) Chrome-Nickel No 304

		TU. OUT	140. 002
Forging billets .	21	2/5c.	20.40c.
Bars		25c.	24c.
Plates		29c.	27c.
Structural shape	es	25c.	24c.
Sheets		36c.	34c.
Hot-rolled strip		23½c.	21 1/2 C.
Cold-rolled strip		30c.	28c.
Drawn wire		25c.	24c.
Strain	ght C	hrome	
No.	No	No.	No.
410	430	442	446
Bars181/c.	19c.	221/2 C.	271/c.
Plates21%c.	22c.		
Sheets261/c.	29c.	32½c.	36 1/2 C.

	. 005 01	the time than	
			Per Lb.
High speed	*******		67c.
High-carbon	1-chrome		43c.
Oil-hardenir			
Special			
Extra			
Regular			14c.
Prices for wa on or East of higher. West	Mississippi	River are	2c. a lb.

British and Continental BRITISH

Per Gross Ton f.o.b. United Kingdom Ports

Ferromanganese, export£10	7s.	6d
Billets, open-hearth		
£7 7s. 6d. to £7	12s.	6d
Tin plate, per base box		
19s 9d to	238.	6d
Steel bars, open-hearth. £9	5s.	
	12s.	6d
Channels, open-hearth £9	17s.	6d
Angles, open-hearth £9		
Black sheets, No. 24		
gage£13	148.	6d
Galvanized sheets, No.		
24 gage£17	48.	60

CONTINENTAL

Per Metric Ton, Gold £, f.o.b. Continental Ports

Current dollar equivalent is ascertained by multiplying gold pound prices by 124.14 to obtain francequivalent and then converting at present rate of dollar-francexchange.

Billets, Thomas ... £3 4s. 6d. Wire rods, No. 5 B.W.G. £4 10s. Steel bars, merchant ... £5 Sheet bars ... £2 15s. 6d. Plate ¼ in and up ... £7 9s. Plate 3/16 in and 5 mm. £5 15s. Sheet, ¼ in ... £6 5s. Beams, Thomas ... £3 2s. 6d. Hoops and strip, base ... £4 Wire, plain, No. 8 ... £5 7s. 6d. Wire nails ... £5 15s. Wire, barbed, 4 pt. No. 10 B.W.G. ... £8 15s.

IRON AND STEEL WAREHOUSE PRICES

IRON	AND STEEL WAREHOUSE P	RICES
PITTSBURGH*	Cold-rolled; strip, soft and	Soft steel bars 3.75c. ‡Reinforc, steel bars 2.60c.
Plates 3.70c. Structural shapes 3.70c.	quarter hard 3.92c. Hoops 4.32c. Bands 4.32c.	†Cold-finished steel bars 4.30c.
Soft steel bars and small shapes 3.80c. Reinforcing steel bars 3.80c. Cold-finished and screw stock:	Hot-rolled sheets (No. 10) 4.07c. Hot-rolled ann'l'd sheets (No. 24*)	under
Rounds and hexagons 4.15c.	24*)	Hot-rolled annealed sheets (No. 24)
Squares and flats 4.15c. Hot rolled strip incl. 3/16 in. thick, under 24 in. wide 4.00c.	Armco iron, galv. (No. 24†) 6.25c. Toncan iron, galv. (No. 24†) 6.25c. Galvanneal (No. 24†) 6.60c	Hot-rolled sheets (No. 10) 3.91c. Hot-rolled 3/16 in. 24 to 48 in.
Hoops	Armco iron, hot-rolled an- nealed (No. 24†) 5.65c.	wide sheets
Galv. sheets (No. 24), 10 or more bundles 5.15c.	Toncan iron, hot-rolled annealed (No. 24†) 5.65c.	*Black ann'l'd wire, per 100 lb\$3.40 *No. 9 galv. wire, per 100 lb\$3.80 *Com. wire nails, base per keg 2.95 Per Cent Off List
Hot-rolled sheets (No. 10) 3.75c. Galv. corrug. sheets (No. 28), per square (more than 3750	Armco iron hot-rolled (No. 10†) 4.60c. Toncan iron, hot-rolled (No. 10†) 4.60c.	
b. \$4.48 Spikes, large 1 to 24 kegs 3.90c.	than 1000 lbs.	Large
Track bolts, all sizes, per 100	Standard quality 5.40c. Deep drawing 6.05c. Stretcher leveled 6.05c.	Nuts, 100 count 1/2 in. and smaller65 and 5 9/16 in. to 1 in60 and 10
Machine bolts, 100 count ** Carriage bolts, 100 count **	Stretcher leveled	†Outside delivery 10c. less.
Nuts, all styles, 100 count	SAE, 6100, hot-rolled, annealed 10.52c. SAE, 2300, cold-rolled 9.00c.	*For 5000 lb, or less. ‡Plus switching and cartage charges and quantity differentials up
Wire, black, soft ann'l'd, base per 100 lb. 3.45c. Wire, galv. soft, base per 100 lb. 3.85c.	Floor plate, % in, and heavier 5.90c.	to 50c. CINCINNATI Base per Lu
bb	Standard tool steel 12.50c. Wire, black, annealed (No. 9) 4.35c. Wire, galv. (No. 9) 4.60c.	Plates and struc. shapes 3.95c. Floor plates 5.85c.
Cement coated nails, per keg. 3.00c.	Open-hearth spring	Bars, rounds, flats and angles. 4.05c. Other shapes
On plates, structurals, bars, reinforcing bars, bands, hoops and blue annealed sheets, base applies to	Steel 4.75c. to 10.25c.	Hoops and bands, 3/16 in. and lighter
orders of 400 to 9999 lb. •Delivered in Pittsburgh switching	Per Cent Off List	Cold-finished hara 450c
**Prices on application.	Machine bolts, square head and nut: All diameters, Prices on application	Hot-rolled annealed sheets (No. 24) 3500 lb, or more 4.60c. Galv. sheets (No. 24) 3500 lb. or more
CHICAGO Base per Lb. Plates and structural shapes 3.75c.	Carriage bolts, cut thread: All diameters. Prices on application	Small rivets55 per cent off list
Soft steel bars, rounds 3.85c. Soft steel bars, squares and	* No. 28 and lighter, 36 in. wide, 20c. higher per 100 lb.	No. 9 ann'l'd wire, per 100 lb. (1000 lb. or over)\$2.88 Com. wire nails, base per keg:
hexagons	† 125 lb. and more.	Any quantity less than carload. 3.04 Cement c't'd nails, base 100-lb
Flats and squares 4.30c.	Plates and struc, shapes 3.99c. Bars, soft steel (rounds and	keg 3.50 Chain. lin. per 100 lb 8.35 Net per 100 Ft
Hot-rolled strip 3.95c. Hot-rolled annealed sheets (No. 24) 4.35c. Galv. sheets (No. 24) 5.25c.	Bars, soft steel (squares, nex-	Chain. lin. per 100 lb. 8.35 Net per 100 Ft Seamless steel boiler tubes, 2-in. \$20.37 4-in. 48.14
Track bolts (keg lots) 5.60c.	half rounds)	4-10. 48.14 Lap-welded steel boiler tubes, 2-10. 19.39 4-in. 45.32
Rivets, structural (keg lots) 4.60c. Rivets, boiler (keg lots) 5.10c.	Cold-fin. rounds, shafting, screw stock 4.54c. Hot-rolled annealed sheets	4-in. 45.32 BUFFALO Base per Lb
Per Cent Off List Machine bolts	Galv. sheets (No. 24*) 5.49c.	Plates
Hot-pressed nuts, sq. tap or	Hot-rolled sheets (No. 10) 4.09c. Black corrug. sheets (No. 24)* 4.89c. 2 galv. corrug. sheets 5.54c.	Soft steel bars
blank	Structural rivets 4.94c. Boller rivets 5.04c.	Cold-fin. flats and sq 4.35c. Rounds and hex 4.35c. Cold-rolled strip steel 3.79c.
Cut point set screws 60	Per Cent Off List Tank rivets, 7/16 in. and smaller. 55	Hot-rolled annealed sheets (No. 24)
Flat head bright wood screws 62 and 20	machine and carriage bolts, lag screws, fitting up bolts, bolt ends, plow bolts, hot-pressed	in., 24 to 48 in. wide) 3.97c. Galv. sheet (No. 24) 5.45c.
Stove bolts in full packages72½ Rd. hd. tank rivets, 7/16 in.	nuts, square and hexagon, tapped or blank, semi-finished	Bands 4.22c. Hoops 4.22c.
Wrought washers\$4.00 off list	nuts; all quantities 65 *No. 26 and lighter take special	Heavy hot-rolled sheets 3.97c. Com. wire nails, base per keg. \$3.26 Black wire, base per 100 lb.
Black ann'l'd wire per 100 lb. to mfg. trade (No. 14 and heav- ier) \$4.55	prices. PHILADELPHIA	Black wire, base per 100 lb. (2500-lb. lots or under) 4.55c. (Over 2500 lb.) 4.45c.
ier)	*Plates, ¼-in, and heavier 3.80c.	BOSTON Base per Lh Channels, angles 4.20c.
Cement c't'd nails. 15 kegs or morePrices on application	*Structural shapes	Tees and zees, under 3" 4.45c. H beams and shapes 4.07c.
On plates, shapes, bars, hot-rolled strip and heavy hot-rolled sheets, the	twisted and deformed 3.21c.	Plates — Sheared, tank, and univ. mill. ¼ in. thick and heavier
base applies on orders of 400 to 3999 bb. All prices are f.o.b. consumers' plants wittin the Chicago switching	Cold-finished steel bars 4.53c. *Steel hoops 4.25c. *Steel bands, No. 12 and 3/16	Floor plates, diamond pattern. 6.03c. Bar and bar shapes (mild
district. *These are quotations delivered to	in. incl 4.00c. Spring steel 5.40c.	steel) 4.20c. Bands 3/16 in thick and No. 12 ga. incl4.40 to 5.40
city trade for quantities of 100 lb. or more. For lots of less than 100 lb., the quotation is 60 per cent off. Dis-	†Hot-rolled anneal, sheets (No. 24)	and bevels 5.45c.
counts applying to country trade are 70 per cent off, f.o.b. Chicago, with	*Hot-rolled annealed sheets (No. 10)	Tire steel
full or partial freight allowed up to 50c, per 100 lb.	Diam. pat. floor plates, ¼ in 5.45c.	Cold-finished rounds, squares and hexagons
NEW YORK Base per Lb.	These prices are subject to quanti- ty differential except on reinforcing and Swedish iron bars.	Blue annealed sheets, No. 10
Plates, ¼ in. and heavier 4.00c. Structural shapes 3.97c. Soft steel bars, round 4.12c.	*Base prices subject to deduction on orders aggregating 4000 lb. or	One pass cold-rolled sheets No. 24 ga
Iron bars, Swed. char- coal 6.50c. to 7.00c.	over. *For 25 bundles or over. *For less than 2000 lb.	24 ga
Cold-fin. shafting and screw stock:	CLEVELAND	Price delivered by truck in metro-
Rounds and hexagons 4.57c. Flats and squares 4.57c.	Plates and struc, shapes 3.86c.	politan Boston, subject to quantity differentials.

DETROIT

	Base 1	er Lb.
Soft steel bars		3.94c.
Structural shapes		3.95c.
Plates		
Floor plates		5.85c.
Hot-rolled annealed sheet		
(No. 24)*		
Hot-rolled sheets (No. 1	0)	3.94c.
Galvanized sheets (No. 2		
Bands and hoops		4.19c.
Cold-finished bars		4.30c.
Cold-rolled strip		3.78c.
Hot-rolled alloy steel (S.A.E	

*Under 400 lb., .50c. over base; 400 to 1499 lb., base; 1500 to 3499 lb., base less .10c.; 3500 lb. and over, base less .15c.

Prices delivered by truck in metropolitan Detroit, subject to quantity differentials covering shipment at one time.

Galvanized and hot-rolled annealed may not be combined to obtain quantity deductions.

MILWAUKEE

Base per Lb.
Plates and structural shapes 3.86c. Soft steel bars, rounds up to 8
in., flats and fillet angles 3.96c. Soft steel bars, squares and
hexagons
(No. 24)
Structural rivets (keg lots) 4.31c. Boiler rivets, cone head (keg
lots)
No. 9 incl
1 to 14 kegs
Per Cent Off List
Machine bolts and carriage bolts, ½x6 and smaller
Hot-pressed nuts, sq. and hex. tapped or blank (keg lots)65

Prices given above are delivered Milwaukee.

Milwaukee.
On plates, shapes, bars, hot-rolled strip and heavy hot-rolled sheets, the base applies on orders of 400 to 3999 lb. On galvanized and No. 24 hot-rolled annealed sheets the prices given apply on orders of 400 to 1500 lb. On cold-finished bars the prices are for orders of 1000 lb. or more of a size.

ST. PAUL

Lb.
.60c.
.70c.
.70c.
.20c.
.50c.
.10c.

On mild steel bars, shapes and plates the base applies on 400 to 14,-999 lb. On hot-rolled sheets, galvanized sheets and cold-rolled sheets base applies on 15,000 lb. and over. Base on cold-finished bars is 1000 lb. and over of a size.

BALTIMORE

				Base p	er Lb.
Mild	steel	bars	and	small	
shap	es .				3.85c.
Struct	ural s	hapes			3.90c.
Reinfo	reing	bars, i	to 15	tons.	3.11c.
Plates					3.90c.
Hot-re	lled s	heets,	No. 10		3.80c.
Bands					3.85c.
					4.10c.
Specia	I thre	ading	steel		3,95c.
				1/4 in.	
and	heavi	er			5.90c.
				s and	
					6.35C.
		rounds			
more				lb. and	
					41.00

On plates, shapes, bars, hot-rolled strip and heavy hot-rolled sheets the base applies on orders 400 to 3999 lb. All prices are f.o.b. consumers' plants.

For second zone add 10c. per 100 lb. for trucking.

CHATTANOOGA

Base p	er Lb.
Mild steel bars	3.96c.
Iron bars	3.96c.
Reinforcing bars	3.96c.
Structural shapes	4.01c.
Plates	4.01c.
Hot-rolled sheets No. 10	3.91c.
Hot-rolled annealed sheets, No. 24*	4.06c.
Galvanized sheets No. 24*	4.76c.
Steel bands	4.16c.
Cold-finished bars	4.86c.
Management of the passage of the pas	

* Plus mill item extra.

MEMPHIS

Base p	er Lb.
Mild steel bars	4.31c.
Shapes, bar size	4.31c.
Iron bars	4.31c.
Structural shapes	4.21c.
Plates	4.21c.
Hot-rolled sheets, No. 10	4.26c.
Hot-rolled annealed sheets, No. 24	4.91c.
Galvanized sheets, No. 24	5.66c.
Steel bands	4.56c.
Cold-drawn rounds	4.80c.
Cold-drawn flats, squares, hexagons	
Structural rivets	
Bolts and nuts, per cent off list	
Small rivets, per cent off list	60

NEW ORLEANS

Base p	er Lb.
Mild steel bars	4.20c.
Reinforcing bars	3.14c.
Structural shapes	4.10c.
Plates	4.10c.
Hot-rolled sheets, No. 10	4.10c.
Steel bands	4.75c.
Cold-finished steel bars	5.10c.
Structural rivets	4.25c.
Boiler rivets	4.25c.
Common wire nails, base per keg	\$3.30
Bolts and nuts, per cent off list	. 65

PACIFIC COAST

	B	ase per Li).
	San Fran- cisco	Los Angeles	Seattle
Plates, tank and			
U. M	4.05c.	4.30c.	4.25c.
Shapes, standard	4.05c.	4.30c.	4.25e.
Soft steel bars	4.20c.	4.30c.	4.45c.
Reinforcing bars, f.o.b. cars dock Pacific ports	2.975c.	2.975c.	3.625c.
Hot - rolled an- nealed sheets (No. 24)	. 5.15	5.05c,	5.35c.
Hot-rolled sheets (No. 10)	4.30c.	4.50c.	4,50c.
Galv. sheets (No. 24 and lighter)	5.85c.	5,55c.	5,90c
Galv. sheets (No. 22 and heavier)	6.10c.	5.70c.	5.90c.
Cold-finished stee	1		
Rounds	6.80c.	6.85c.	7.10c.
Squares and			
hexagons .	8.05c.	8.10c.	7.10c
Flats	8.55c.	8.60c.	8.10c
Common wire			
nails—base per keg less carload	d \$3.65	\$3.60	\$3.70
All items subj	ect to	differe	entials

REFRACTORIES PRICES

Fire Clay Brick

Silica Brick

	P	er	. ;	20	00	0	1	f.	0	5.).		Works
Pennsylvania													.\$48.00
Chicago District								0	0		0.1		. 57.00
Birmingham		0 0										0 '	. 48.00
Silica cement pe	r	n	e	t	t	0	n						. 8.50
5 per cent tra brick.													

Chrome Brick

	Per Net Ton
Standard f.o.b. Baltimore outh Meeting and Che	, Plym- ester\$47.00
Chemically bonded f.o.b.	Balti- ng and

Magnesite Brick

		P	er Nei	t Ton
Standard :				67.00
Chemically				57.00

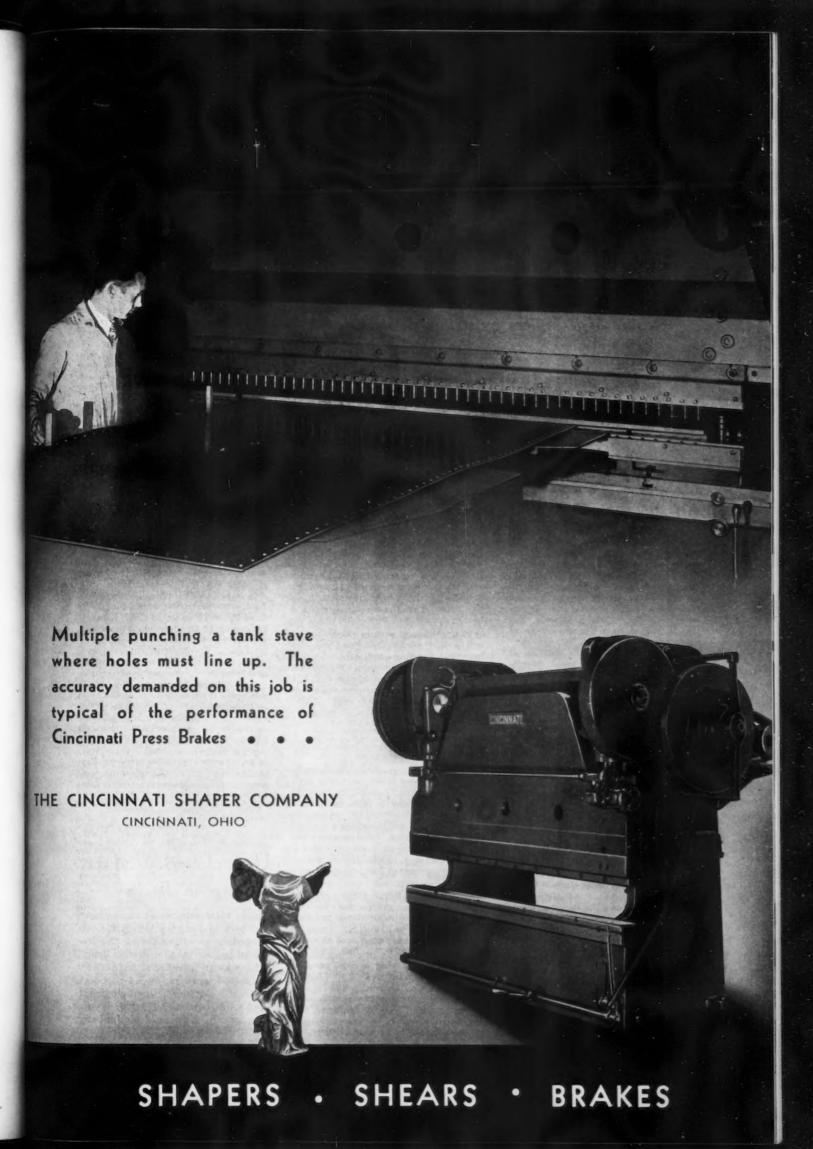
Grain Magnesite

	Per Ne	t Ton
	f.o.b. Baltimore and Pa. (in sacks)	
Domestic,	f.o.b. Baltimore and in sacks	
Domestic.	f.o.b. Chewelah, Wash.	24.00

RAW MATERIALS PRICES

	MATERIALS TRICES	
PIG IRON	Spiegeleisen Per Gross Ton Furnace	Mesabi, non-Bessemer, 51.50% \$4.95
No. 2 Foundry	Domestic, 19 to 21%\$30,00 F.o.b. New Orleans300	High phosphorus, 51.50% 4.85 Foreign Ore
F.o.b. Everett, Mass\$25.75 F.o.b. Bethlehem, Birdsboro and Swedeland, Pa., and	Electric Ferrosilicon	C.i.f. Philadelphia or Baltimore
Sparrows Point, Md 25.00	Per Gross Ton Delivered 50% (carloads)\$69.50	Iron, low phos., copper free, 55
Delivered Brooklyn 27.27 Delivered Newark or Jersey	50% (ton lots)	to 58% dry, Algeria13.50c. Iron, low phos., Swedish, aver-
Delivered Philadelphia 25.76	75% (ton lots)	age, 68½% ironNominal Iron, basic or foundry, Swe-
ville and Erie, Pa.; Buffalo;	F.o.b. Jackson, Ohio, 6.00 to	dish, aver. 65% iron10.00c. Iron, basic or foundry, Rus-
Youngstown, Cleveland, To- ledo and Hamilton, Ohio;	6.50%\$28.50	sian, aver. 65% ironNominal Man., Caucasian, washed
F.o.b. Nevi'le Island, Sharps- ville and Erie, Pa.; Buffalo; Youngstown, Cleveland, To- ledo and Hamilton, Ohio; Detroit; Chicago and Gran- ite City, Ill	For each additional 0.5% silicon up to 17%, 50c. a ton is added.	52%34c.
Delivered Cincinnati 24.07	The lower all-rail delivered price from Jack- son or Buffalo is quoted with freight allowed. Base prices at Buffalo are \$1.25 a ton higher	Man., African, I n d i a n, 44-48%
F.o.b. Duluth	than at Jackson.	49-51%
Delivered San Francisco, Los Angeles or Seattle 25.00	Manganese, each unit over 2%, \$1 a ton additional. Phosphorus 0.75% or over, \$1 a ton additional.	Man., Brazilian, 46 to 48½%Nominal25c. to 30c.
F.o.b. Birmingham* 20.38	Bessemer Ferrosilicon F.o.b. Jackson, Ohio, Furnace	Tungsten, Chinese, wolframite,
* Delivered prices on southern iron for ship- ment to northern points are 38c. a ton below	Per Gross Ton 10.00 to 10.50%\$33.50 10.51 to 11.00%34.00	duty paid delivered nomi- nal\$18.00 to \$18.50
delivered prices from nearest northern basing point on iron with phosphorus content of 70 and over.	10.51 to 11.00%	Tungsten, domestic, scheelite delivered, nominal\$18.00
Malleable	11.01 to 11.50%	Chrome ore (lumn) c.l.f. Atlantic Sea-
Base prices on malleable iron are 50c. a ton above No. 2 foundry quo-	12.51 to 13.00%	board, per net ton: South African\$16.00 Rhodesian, 45% 23.00
tations at Everett, Eastern Pennsylvania furnaces, Erie and Buffalo.	13.01 to 13.50% 36.50 13.51 to 14.00% 37.00 14.01 to 14.50% 37.50	Rhodesian, 48% 25.00 Turkish, 48-49% 24.50 to \$25.00 Turkish, 45-46% 20.50 to 21.00
Elsewhere they are the same.	14.51 to 15.00%	Turkish, 45-46% 20.50 to 21.00 Turkish, 44% 19.00
F.o.b. Everett, Mass\$25.75	16.01 to 16.50% 39.50	Chrome concentrates (Turkish) c.l.f. Atlantic Seaboard, per gross ton:
F.o.b. Bethlehem, Birdsboro, Swedeland and Steelton, Pa., and Sparrows Point,	16.51 to 17.00%	52%\$25.50 to \$26.00
Pa., and Sparrows Point, Md 24.50 F.o.b. Buffalo 23.00	each unit of manganese over 3%, \$1 a ton additional. Phosphorus 0.75% or over, \$1 a ton	50% 24.50 48-49% 24.50 to 25.00
F.o.b. Buffalo	additional. Base prices at Buffalo are \$1.25 a ton higher than at Jackson.	FLUORSPAR Per Net Ton
F.o.b. Neville Island, Sharps- ville and Erie, Pa.; Youngs- town, Cleveland, Toledo and	Other Ferroalloys	Domestic, washed gravel, 85-5, f.o.b. Kentucky and Illinois
Hamilton, Ohio: Detroit:	Ferrotungsten, per lb. con- tained W del., carloads \$1.35	Domestic barge and rail 20.00
Chicago and Granite City, Ill. 23.50 Delivered Cincinnati 24.51	Ferrotungsten, lots of 5000 lb. 1.40 Ferrotungsten, smaller lots 1.45	No. 2 lump, 85-5, f.o.b. Ken- tucky and Illinois mines
Delivered Canton, Ohio 24.76 Delivered Mansfield, Ohio 25.26	Ferrochromlum, 4 to 6% carbon and up, 65 to 70% Cr per lb.	\$20.00 to 21.00 Foreign, 85% calcium fluoride,
F.o.b. Jackson, Ohio 25.50 F.o.b. Birmingham 19.00	contained Cr delivered, in car- loads, and contract 10.50c.	not over 5% silicon, c.i.f.
Bessemer	carbon	Atlantic ports, duty paid 24.50 Domestic No. 1 ground bulk, 95 to 98% calcium fluoride, not
F.o.b. Everett, Mass\$26.75	Ferrochrom!um, 1% carbon	to 98% calcium fluoride, not over 2½% silicon, f.o.b. Ill- nois and Kentucky mines 35.00
F.o.b. Bethlehem, Birdsboro and Swedeland, Pa 26.00	Ferrochromium, 0.10% carbon	FUEL OIL
Delivered Boston Switching District	Ferrochromium, 0.06% carbon20.00c. to 20.50c.	F.o.b. Bayonne or Baltimore,
City 27.39	Ferrovanadlum, del. per lb. contained V\$2.70 to \$2.90	No. 3 distillate 4.25c.
Delivered Philadelphia 26.76 F.o.b. Buffalo and Erie, Pa.,	Ferrocolumbium, per lb. con- tained columbium, f.o.b. Ni-	No. 4 industrial
and Duluth	agara Fal's, N. Y \$2.50 Ferrocarbontitanium, 15 to 18%	Del'd Ch'go, No. 5 industrial 3.90c. Del'd Cleve'd, No. 3 distillate. 6.00c.
town, Cleveland, Toledo and	Ti, 7 to 8% C, f.o.b. furnace carload and contract per net	De''d Cleve'd No. 4 industrial 5.75c. Del'd Cleve'd No. 5 industrial 5.00c.
Hamilton, Ohio; Detroit; Chicago 24.50	ton\$142.50 Ferrocarbontitanium, 17 to	COKE AND COAL
F.o.b. Birmingham 25.50 Delivered Cincinnati 25.51	Ferrocarbontitanium, 17 to 20% Ti, 3 to 5% C, f.o.b. fur- nace, carload and contract,	Coke Per Net Ton
Delivered Canton, Ohlo 25.76 Delivered Mansfield, Ohlo 26.26	per net ton	Furnace, f.o.b. Connells- ville, Prompt\$4.25 to \$4.35
Low Phosphorus	Ferrophosphorus, electric, or blast furnace material, in carloads, f.o.b. Anniston,	Foundry, f.o.b. Connells- ville, Prompt 4.50 to 5.80
Basing points: Birdsboro, Pa., Steelton, Pa., and Standish,	Ala., for 18%, with \$3 unit- age, freight equalized with	Foundry, by - product, Chicago ovens 9.00
N. Y\$28.50	Rockdale, Tenn., per gross ton 58.50	Foundry, by - product, del'd New England 12.00
Gray Forge Valley or Pittsburgh furnace\$20.50	Ferrophosphorus, electric, 24%, in carlots, f.o.b. Anniston,	Foundry, by - product,
Charcoal	Ala ner gross ton with \$3	del'd Newark or Jersey City 9.60 to 10.05
Lake Superior furnace\$27.00 Delivered Chicago 30.04	unitage, freight equalized with Nashvil'e, Tenn 75.00 Ferromolybdenum, per lb. Mo	Foundry, by - product, Philadelphia 9.85 Foundry, by - product,
Canadian Pig Iron	del 95c. Ca'clum molybdate, per lb. Mo	de'ivered Cleveland 10.25
Per Gross Ton Delivered Toronto	del 80c. Silico spiegel, per ton, f.o.b.	Foundry, by - product, delivered Cincinnati . 9.75
No. 1 fdy., sil. 2.25 to 2.75\$26.50	furnace, carloads\$45.00 Ton lots or less, per ton 50.00	Foundry, Birmingham . 6.50 Foundry, by - product,
No. 2 fdy., sil. 1.75 to 2.25 25.50 Malleable	Silico-manganese, gross ton, delivered.	St. Louis, f.o.b. ovens. 8.00 Foundry, from Birming-
Basic 25.50	3%	ham, f.o.b. cars docks, Pacific ports 14.75
Delivered Montreal No. 1 fdy., sil. 2.25 to 2.75\$27.50	2% carbon grade 105.00 1% carbon grade 115.00	Mine run steam coal,
No. 2 fdy., sil. 1.75 to 2.25 27.00 Malleable	Note: Spot prices are \$5 a ton higher except	f.o.b. W. Pa. mines\$1.50 to \$1.75
Basic 27.50	on 75 per cent ferrosilicon on which premium is \$10 a ton.	f.o.b. W. Pa 1.75 to 1.90 Gas coal, %4-in. f.o.b. Pa. mines 2.00 to 2.25
FERROALLOYS	ORES Lake Superior Ores	Pa. mines 2.00 to 2.25 Mine run gas coal, f.o.b.
F.o.b. New York, Philadelphia,	Delivered Lower Lake Ports Per Gross Ton	Pa. mines 1.80 to 2.00 Steam slack, f.o.b. W.
Baltimore, Mobile or New Orleans. Per Gross Ton	Old range, Bessemer, 51.50% \$5.25 Old range, non-Bessemer, 51.50% 5.10	Pa. mines 1.00 to 1.25 Gas slack, f.o.b. W. Pa.
Domestic, 80% (carload)\$95.00	Mesabi, Bessemer, 51.50% 5.10	mines 1.20 to 1.45

TH



THIS WEEK'S MACHINE ...TOOL ACTIVITIES...

..., Chrysler places orders for machine tools despite closing of its offices by strike.

... Business generally is holding up well, although hesitancy appears in some quarters.

follow upward trend of materials.

. . . Some price advances announced and others may

Detroit

MARCH will go down as probably the most active inquiry month of the year, and April promises to be the best month so far as machine tool orders are concerned. Chrysler is still pursuing its plans to manufacture in Canada all of the motor blocks and component parts for Dodge and Plymouth cars assembled in Canada, but the decision as to what percentage of parts has yet to be made. Surprisingly enough, Chrysler placed a number of orders for machinery last week, despite the fact that all of its offices were held by strikers. Orders for a new line of presses in the DeSoto plant went to Clearing Press of Chicago, and the Chrysler-Jefferson division closed on a number of units duplicating cylinder line equipment installed last General Motors is still figuring on changes on the 16-cylinder Cadillac engine and is getting quotations on equipment for a truck diesel to be made at the Cadillac plant. Most active General Motors plant of the week, from the point of view of inquiries, has been Pontiac, which is figuring on increasing its motor output by approximately 30 per cent. It is understood that plans for doubling the production capacity of the Buick 40 engine line have been held up indefinitely. There is a possibility that Ford Motor Co. may expand its own die shop facilities, but jobbing tool and die shops are decidedly out of the market at the present time.

Cincinnati

WHILE machinery demand is unchanged in averages, type trends varied a bit the past week from those of the preceding period. Lathes, heretofore in close position to millers and grinders, lagged a trifle, while millers and grinders forged ahead. Heavy tools are in steadily good demand, and this contributes a steadiness to the market which was lacking. Business is widely scattered, with substantial ordering reported from foreign as well as domestic sources. Labor difficulties in the automotive field have had no effect on the machinery market

The problem of pattern rehabilitation is the last remnant of flood troubles here, but the trade indicates that this is being rapidly overcome. Production is at about 80 per cent of capacity, but this is not sufficient to make deliveries as prompt as consumer need. Shipments are being extended in some instances to six months and longer.

Cleveland

BUSINESS with machine tool builders is holding up fairly well, but continues slack with dealers, as there is not much activity in this immediate territory. Deliveries of automatic screw machines are becoming more extended, a leading local maker not promising shipments until around the first of the year. Deliveries of turret lathes are promised for September and October.

Considerable hesitancy has appeared recently among prospective buyers. This is attributed to the labor troubles in the automotive industry. There is a heavy demand for good used machinery, and the supply is scarce.

Presses are moving in good volume to diversified industries. The Clayton & Lambert Co., Detroit, which is enlarging its plant for the manufacture of automobile body stampings, has purchased about 20 presses involving an expenditure of around \$200,000.

New York

ALL sellers report good business in March so far, but orders and inquiries have shown a tendency to slacken slightly in the past week. The common belief is that widespread strikes extending into every type of business and industry have held up tool-buying programs to some extent. One large customer in this district is known to have cut down on his buying, although his budget provides for continuous purchasing. This company recently made a deal with labor for some plants, but it may be that fear of further difficulties and additional costs has made a curtailment of purchasing temporarily advisable. Some builders, whose prices were not advanced in December, are boosting their quotations 10 to 15 per cent now So far as is known, no makers who made advances the first of the year have added to their selling prices although costs are rising steadily, and some companies are unable to make deliveries before September and October, or even later. The shortage of skilled labor is regarded as a boon by some, as they believe that situation may prevent production from attaining a dangerously high level.

Pittsburgh

NQUIRIES are more numerous than a week ago. Requests for data are general and cover the entire field of machine tools. Westinghouse Electric & Mfg. Co. has inquiries out for quite a large number of tools. Orders are stepping up, and it is expected that this trend will improve perceptibly during the remainder of the month. A considerable number of price advances averaging 10 to 15 per cent have been announced, with customers getting little time to cover. The increases were expected in view of higher material and labor costs. Necessity of securing appropriations before placing orders will make it impossible for some buyers to take advantage of old prices. Quotations not already advanced will undoubtedly be marked up in the near future. Meanwhile, deliveries are becoming further extended. Sixty days is an excellent promise with 90 days the average, and some machine tools are not obtainable within six months to a year.

Unemployed Workers Greater in January

The total number of unemployed workers in January was 8,403,000, according to estimates of the National Industrial Conference Board. This was an increase of 582,000 unemployed workers, or 7.4 per cent, over the December unemployment, and a decrease of 1,933,000, or 18.7 per cent, from the total for January, 1936.

PLANT EXPANSION AND EQUIPMENT BUYING

. . . Crown Cork & Seal Co., Baltimore, has awarded contract for can manufacturing plant at St. Louis, to cost over \$2,000,000 with equipment.

. . . Bridgeport Brass Co., Bridgeport, Conn., plans an expenditure of \$2,000,000 for additions and equipment.

◀ NORTH ATLANTIC ▶

National Can Co., 110 East Forty-second Street, New York, will begin superstructure in April for four-story addition to plant at 811 South Wolfe Street, Baltimore, 50 x 185 ft. Cost close to \$150,000 with equipment. Brown & Matthews, Inc., 122 East Forty-second Street, New York, is engineer and in charge of crection.

Bureau of Supplies and Accounts, Navy Department, Washington, asks bids until March 30 for three electric-driven, low platform lifting trucks, complete with batteries (Schedule 281), for 85,350 lb. of copper nickel alloy condenser tubes (Schedule 246) for Brooklyn Navy Yard; five steam-heated water sterilizers and five combination sterilizers (Schedule 230).

Sullivan County Plumbing & Heating Supply Co., Liberty, N. Y., has asked bids on general contract for two-story and basement addition, 50 x 110 ft., for storage and distribution, with pipe shop and other mechanical facilities. Cost over \$50,000 with equipment.

Shepard J. Goldberg, Inc., 601 West

distribution, with pipe shop and other mechanical facilities. Cost over \$50,000 with equipment.

Shepard J. Goldberg, Inc., 601 West Twenty-sixth Street, New York, wines and liquors, has leased building at 23-57 Borden Avenue, Long Island City, and will remodel for new mechanical-bottling plant, with storage and distributing departments.

Signal Corps Procurement District, Army Base, Fifty-eighth Street and First Avenue, Brooklyn, asks bids until March 29 for cable and two reels (Circular 145); until April 2, 21,650 ft. of three-conductor cable, rubber insulated (Circular 141).

John Eichler Brewing Co., 3582 Third Avenue, New York, has plans for multistory addition for storage and distribution. Cost over \$60,000 with equipment. Harley & Ellington, Inc., Stroh Building, Detroit, is architect and engineer.

Texas Corp., 135 East Forty-second Street. New York, oil products, is arranging fund of \$21,560,000 for expansion and improvements in plants and properties of subsidiary interests, including Texas Co. Work will comprise extensions in oil and gasoline refineries, oil and natural gas producing properties, pipe lines, storage and distributing facilities, also new development work in producing areas. Financing is being arranged through sale of contal stock, with gross valuation of about \$62,000.000.

United States Engineer Office. First District, New York, asks bids until March 29 for one double-acting, double-duty pile hammer for Binghamton, N. Y. Circular 211).

New York Central Railroad Co., 466 Lexington Avenue, New York, C. C. Warne, purchasing agent, asks bids until March 29 for osteel wheels, axles, tubing, wire nails, track bonds, insulated magnet wire, roller bearings and other equipment (Serial Contract No. 3, 1937).

Carrier Corp. 850 Frelinghuysen Avenue, Newark, N. J., manufacturer of airconditioning equipment and systems, is con-

sidering branch plant near Albany, N. Y., where negotiations are under way for purchase of property. Plant will consist of several one-story units, reported to cost over \$100,000 with equipment.

State Purchase Commissioner, State House, Trenton, N. J., asks bids until March 29 for following equipment for State motor vehicle inspection department: 45 brake testers, 45 wheel alignment indicators, 45 hydraulically operated lifts, 45 headlight testers and 28 automatically operated accumulator rams.

testers and 25 automatically viscound testers and 25 automatically viscounds, Navy Bureau of Supplies and Accounts, Navy Department, Washington, asks bids until March 30 for one motor-driven vertical hydraulic triplex pump (Schedule 207), one motor-driven engine lathe (Schedule 231) for Philadelphia Navy Yard.

■ BUFFALO DISTRICT

Oneida Community, Ltd., Sherrill, N. Y., manufacturer of plated wares, animal traps and kindred products, has let general contract to M. C. Morgan, Kenwood, N. Y., for one-story addition, 100 x 120 ft. Cost over \$50,000 with equipment. E. D. Pitt, Kenwood, is architect.

Niagara, Leckpart & Ontario Power Co.

Niagara, Lockport & Ontario Power Co., Slectric Building, Buffalo, will take bids oon on general contract for one-story and basement equipment, service and garage building, 85 x 125 ft., at Fredonia, N. Y.,

building, 85 x 125 ft., at Fredonia, N. Y., for company motor trucks and cars. Cost about \$45,000 with equipment.

Link Aviation Devices, Inc., Endicott. N. Y., manufacturer of aircraft equipment. has leased one-story and basement building, 75 x 240 ft., to be erected by Tri-Cities Airport Commission, Endicott, at municipal airport, for new plant. Cost over \$75,000 with equipment. Conrad & Cummings, Security Mutual Building, Binghamton, N. Y., are architects.

◀ NEW ENGLAND ▶

Arrow-Hart & Hegeman Electric Co.,
Hartford, Conn., manufacturer of electric
switches, condulets and other electrical
equipment, has asked bids on general contract for two-story addition to South works,
64 x 130 ft. Cost over \$75.000 with eauipment. Mylchreest & Reynolds, 238 Palm
Street, are architects and engineers.

Central Vermont Railroad Co., St. Albans,
Vt., plans new engine house and shop on
Fourth Street, New London, Conn., and will
take bids soon on general contract. Cost
close to \$50.000 with equipment.

Commanding Officer, Ordnance Department, Watertown Arsenal, Watertown,
Mass., asks bids until March 29 for one hydraulic straightening press (Circular 380).
Eastern Tool & Stamping Co., Ballard
Street, Saugus, Mass., plans early rebuilding of part of plant recently destroyed by
fire. Loss close to \$30,000 with equipment.

Bridgeport Brass Co., East Main Street, Bridgeport, Conn., manufacturer of brass, bronze, copper and other metal rods, wire, tubing, etc., has plans for additions including one-story rolling mill with rated capacity of 6,000,000 lb. per month, and several adjoining one-story units. Cost over \$2,000,000 with machinery. Company has authorized financing through sale of capital stock. Stone & Webster Engineering Corp., Boston, is consulting engineer.

Commanding Officer, Ordnance Department, Springfield Armory, Springfield, Mass., asks bids until April 9 for five hand milling machines and attachments (Circular 174); until April 12, one comparator and measuring projector (Circular 176).

J. S. White Co., 22 Dexter Street, Pawtucket, R. I., contemplates erection of a foundry at Central Falls, R. I., to cost about \$75,000.

♦ SOUTH ATLANTIC ▶

Coca-Cola Co., North Avenue, Atlanta, Ga., has acquired property at Dallas, Tex.. for new branch plant, consisting of main one, two and three-story and basement unit, 300 x 800 ft., for beverage making, mechanical-bottling, storage and distribution, with several smaller buildings for miscellaneous service, including boiler house. Cost about \$800,000 with equipment. General contract has been let to Stuart Construction Co., 516 Fifth Avenue, New York. New plant will duplicate a unit to be built at Kearny, N. J., for which erection contract recently was let to same company. Robert & Co., Bona Allen Building, Atlanta, are architects and engineers.

Bureau of Yards and Docks, Navy Department, Washington, asks bids (no closing date stated) for four steel radio range beacon towers for naval air station, Pensacola, Fla. (Specifications 8432).

Brooks Foundry & Machine Co., 521 Marictta Street, N.W., Atlanta, Ga., manufacturer of grey iron castings, etc., has let general contract to Hardin & Ramsey, 161 Spring Street, N.W., for two-story addition, 50 x 60 ft. Cost about \$40,000 with equipment.

■ WASHINGTON DIST. ▶

Reid-Avery Co., 6 Dunmanway, Baltimore, manufacturer of welding rods, wire products and kindred specialties, has asked bids on general contract for one-story addition, 100 x 120 ft. Cost about \$60,000 with equipment. Carson & Carson, Commercial Trust Building, Philadelphia, are architects and engineers. Main offices of company are in Broad Street Station building, Philadelphia.

Constructing Quartermaster. Munitions

in Broad Street Station building, Philadelphia.

Constructing Quartermaster, Munitions Building, Washington, asks bids until March 31 for manhole covers and frames, and cast iron gratings (Proposal 6141-21).

Purchasing and Contracting Officer, Holabird Quartermaster Depot, Baltimore, asks bids until April 8 for one steam pump and accessories for boiler feed service (Proposal 398-102).

Rustless Iron & Steel Corp., 1001 Edison Highway, Baltimore, has asked bids on general contract for one-story additions, including melting shop to cost about \$175,000 with equipment; bar mill, cost approxi-

general contract for one-story additions, including melting shop to cost about \$175,-000 with equipment; bar mill, cost approximately \$230,000 with machinery; cold drawing and finishing mill, \$60.000; storage and distributing buildings, \$50,000, and power substation and distributing lines, \$110,000 with equipment. H. A. Brassert & Co., 310 South Michigan Avenue, Chicago, are consulting engineers.

Chemical Warfare Service, Edgewood Arsenal, Edgewood, Md., asks bids until April 1 for two air-operated presses (Circular 137); until April 8, one exhaust fan (Circular 143); until April 12, one distillation unit for recovery of acetic acid (Circular 136).

Bureau of Supp'ies and Accounts, Navy Department, Washington, asks bids until March 30 for one 36-in, motor driven single surfacer (Schedule 186). 18,000 ft. of electric cable (Schedule 193), one motor-driven bench-type sensitive drill (Schedule 170), one motor-driven wood shaper and equipment (Schedule 208), one motor-driven band metal saw (Schedule 211), one motor-driven wood shaper and equipment (Schedule 208), one motor-driven wood shaper (Schedule 204), for Eastern and Western Navy yards; one molding machine (Schedule 247), five motor-driven turret lathes and five ammeters (Schedule 248) for Norfolk, Va., yard; 322 motor-driven

gasoline portable pumps (Schedule 209) for Norfolk and Mare Island yards.

Army Quartermaster, Corozal, Panama Canal Zone, plans rebuilding equipment storage and distributing building destroyed by fire March 14. Loss about \$100,000:

■ SOUTH CENTRAL

Continental Gin Co., 212 Poplar Street, Memphis, Tenn., manufacturer of cottonginning machinery and parts, has asked bids on general contract for two-story addition, 90 x 148 ft., with portion reserved for storage and distribution. Cost close to \$75,000 with equipment. E. L. Harrison, Fidelitz Bank Building, is architect.

Director of Purchases, Tennessee Valley Authority, Knoxville, Tenn., asks bids until April 1 for filter plant equipment, Hiwassee Dam project.

Swift & Co., Union Stock Yards, Chicago, have plans for new branch plant on Old Spanish Trail, near Lake Charles, La., where site recently was acquired. Work is scheduled to begin early in May. Cost over \$75,000 with equipment. E. Shutts & Sons, Lake Charles, are engineers.

\$75,000 with equipment. E. Shutts & Sons, Lake Charles, are engineers.

La Fourche Sugars Corp., Thibodaux, La., O. J. Mire, president, recently organized, has acquired former plant of Leighton Sugar Mill near Thibodaux, and will remodel for new cane sugar mill. Cost over \$75,000 with machinery. Harvey Peltier is secretary and treasurer.

United States Engineer Office, Vicksburg, Miss., asks bids until March 29 for boiler tubes, 4-in. outside diameter, 11 ft. 7½ in. long (Circular 191).

tubes, 4-in. outside diameter, 11 ft. 7½ in. long (Circular 191).

Oertel Co., 1400 Story Street, Louisville, brewer, has leased one-story building to be erected at Fifth and York Streets, Newport, Ky., by L. Reidinger, 418 York Street, Newport, for new branch for storage and distribution. Cost over \$45,000 with equipment

♦ SOUTHWEST

Crown Cork & Seal Co., Eastern Avenue and Kresson Street, Baltimore, has awarded general contract to Consolidated Engineering Co., 20 East Franklin Street, for new plant on Natural Bridge Avenue, St. Louis, where six-acre tract has been acquired. New plant will be used for production of metal cans and containers, and will be operated by Crown Can Co., a subsidiary, first noted address. It will comprise main one and two-story unit, 225 x 500 ft., and several smaller buildings, including laboratory. Cost over \$2,500,000 with equipment. Lucius R. White, Jr., 10 West Chase Street, Baltimore, is architect.

Springfield Wagon & Trailer Co., Springfield, Mo., Leland P. Gott, R.D. 2, head, has approved plans for one-story plant, 42 x 150 ft., for manufacture of motor trailers, parts and kindred equipment. Cost over \$45,000 with machinery.

American Soda Water Co., 1328 Ann Avenue, St. Louis, has asked bids on general contract for one and two-story mechanical-bottling department, 50 x 115 ft. Cost close to \$50,000 with equipment.

Central Can Co., Brooklyn Avenue and Twenty-ninth Street, Kansas City, Mo., manufacturer of galvanized and other tin cans and containers, has leased five-story and basement building at 1004-6 Santa Fe Street, and will remodel for new production unit.

Federal Mining & Smelting Co., Picher,

unit.
Federal Mining & Smelting Co., Picher,
Okla., plans rebuilding ore milling plant recently destroyed by fire. Loss about \$50.000
with machinery. Company is a subsidiary
of American Smelting & Refining Co., New

York.

Carraway - Byrd Corp., Dallas, Tex.,
Thomas W. Carraway, president, recently
organized to manufacture air-conditioning
equipment and systems, has leased sevenstory building at Houston and Elm Streets
and will remodel for plant. Cost over
\$200.000 with machinery.
United States Engineer Office, Federal
Building. Galveston, Tex., asks bids until
March 29 for malleable iron pipe fittings,
track spikes, air compressor parts and other
equipment (Circular 201).

♦ OHIO AND INDIANA

Perry-Fay Mfg. Co., Perry Court, Elyria. Ohio, manufacturer of screw machine products, has asked bids on general contract for one-story addition, 50 x 200 ft. Cost over \$65.000 with equipment. Silsbee & Smith, Turner Building, are architects. R. D. Perry is general manager.

DeVilbiss Co., 300 Phillips Avenue, Toledo, Ohio, manufacturer of spraying equip-

ment and devices, parts, etc., will ask bids soon on general contract for one-story addition. Cost over \$100,000 with equipment. Austin Co., Cleveland, is engineer.

Rayon Machinery Corp., Cleveland, organized a few months ago as an interest of Industrial Rayon Corp., West Ninety-eighth Street and Walford Avenue, has leased 35,000 sq. ft. in building at 7275 Wentworth Avenue, S.W., for new plant. Initial operations will be given over to production of equipment for new rayon mill of parent company at Painesville, Ohio, which will represent an investment over \$2,000,000.

Timms Spring Co., Taylor and Boston Streets, Elyria, Ohio, has let general contract to Henry Heidrich, Elyria Block, for one-story addition, 60 x 200 ft. Cost over \$75,000 with equipment. Silsbee & Smith, Turner Building, are architects.

Tappan Stove Co., Mansfield, Ohio, plans expansion and improvements, including installation of equipment. Company has arranged for sale of capital stock to total about \$598,000, a considerable part of proceeds to be used for purpose noted.

Contracting Officer, Material Division, Army Air Corps, Wright Field, Dayton, Ohio, asks bids until April 5 for gun mount assemblies and gun mount adapter assemblies and gun mount adapter assemblies (Circular 612); until April 6, drift meter assemblies (Circular 581); until April 9, one automatic engineer equipment, for automatically controlling engine speed and manifold pressure of engines of four engine-unit airplane (Circular 614).

Baroda Gray Iron Foundry, Inc., Bremen, Ind., has negotiated with Bremen Industrial Corp., Bremen, for erection of one-story foundry to be occupied under long-term lease. Cost over \$40,000 with equipment.

Hoyt Machine Co., 1925 Massachusetts Avenue, Indianapolis, manufacturer of screw machine products, has leased part of former plant of South Bend Watch Co., South Bend, Ind., and will remodel for new plant. Company will operate as Charles D. Hoyt Co., specializing in same line of production. Charles D. Hoyt is head of both organizations.

■ WESTERN PA. DIST. ▶

Westinghouse Electric & Mfg. Co., East Pittsburgh, has plans for one-story addition to branch plant at Trafford City, Pa., 50 x 400 ft. Cost over \$200,000 with equipment. J. B. George is company engineer in charge. Company is also carrying out expansion at branch plant at Lima, Ohio, to double production of small motors and parts.

American Steel Foundries, Thirty-sixth American Steel Foundries, Thirty-sixth Street, Pittsburgh, has let general contract to E. H. Dobson, 145 Westland Drive, for two and three-story addition to plant at Verona. Pa.. 60 x 100 ft., with office structure, 25 x 60 ft. Cost over \$75,000 with equipment. Main offices of company are at Chicago.

Owens-Illinois G'ass Co., Ohio Building, Toledo, Ohio. has let structural steel tract to Rethlehem Steel Co. for additio branch plant at Huntington, W. Va. over \$100,000 with equipment.

Firth-Sterling Steel Co., 2800 East Grand Boulevard, Detroit, has let general contract to Austin Co.. Curtis Building, for one-story building on West Chicago Boulevard for storage and distribution. Cost close to \$50,000 with equipment. Main offices of company are at McKeesport. Pa.

Buhl Stamping Co., 2730 Scotten Avenue. Detroit, manufacturer of stamped metal products, has plans for second-story addition to present one-story plant unit. Cost over \$50,000 with equipment. Smith. Hinchman & Grylls, Marquette Building, are architects and envineers.

Arrow Distilleries, Inc. 3539 Concord Avenue, Detroit. has plans for one-story addition. Cost about \$45,000 with equipment. Robert Finn, 2305 Park Avenue, is architect.

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Packard Motor Car Co., 1580 East Grand Boulevard, Detroit, has awarded general contracts for two one-story additions, including new unit, to O. W. Burke Co., Fisher Building, and Barton-Marlow Co., 1900 East Jefferson Street, respectively. Cost over \$100,000 with equipment. Plans are under was for a third one-story addition. Albert Kahn, Inc., New Center Building, is architect and engineer.

■ MIDDLE WEST

Southside Brewing Co., 3700 South Hal-sted Street. Chicago, has let general con-tract to Kuh-Winnegge Construction Co..

6232 South Hermitage Avenue, for onestory mechanical-bottling works, 72 x 165
ft. Cost over \$65,000 with machinery.
Joseph Bednarik, 1643 West Garfield Boulevard, is architect.
Quartermaster, Scott Field, Ill., asks bids
until April 5 for one 30-ft. portable belt
conveyor (Proposal 824-45).

Public Service Co. of Northern Illinois,
72 West Adams Street, Chicago, has plans
under advisement for expansion and improvements in steam-electric generating
plant at Joilet, Ill., including new turbogenerator unit, high-pressure boilers and
auxiliary equipment. Cost over \$2,000,000.

Fontenelle Brewing Co., 210 Hickory
Street, Omaha, Neb., has let general contract to Vrana Construction Co., 1956
South Fifteenth Street, for extensions and
improvements in five-story building adjoining main plant, for a stock house and general production. Cost over \$50,000 with
equipment. H. A. Raapke, Brandeis Theater Building, is architect.

Bureau of Reclamation, Custom House,
Denver, asks bids until March 31 for one
15,000-gal. steel storage water tank, complete with float gage, steel ladder, manhole,
overflow pipe, outlet connections, field bolts,
etc. (Proposal 3205-A).

City County, Walhalla, N. D., will close
bids early in April for municipal electric
power plant and equipment. Cost about
\$40,000. E. L. Lium, 913 Almonte Street,
Grand Forks, N. D., is consulting engineer.

Board of Education, St. Cloud, Minn.,
plans installation of manual training and
shop equipment in two-story addition to
technical high school. Cost about \$125,000.
Bond issue is being arranged. Louis C.
Pinault, Lahr Building, is architect.

Keeley Brewing Co., 516 East Twentyeighth Street, Chicago, has let general contract to John Gebhardt & Son, 308 West
Washington Street, for two-story mechanical-bottling division, 46 x 127 ft. Cost over
\$65,000 with equipment. George Lehe, 111
West Washington Street, is engineer.

Milwaukee Valve Co., 2375 South Burrell
Street, Milwaukee, is considering bids
opened March 13 for new foundry building,
70 x

♦ PACIFIC COAST ▶

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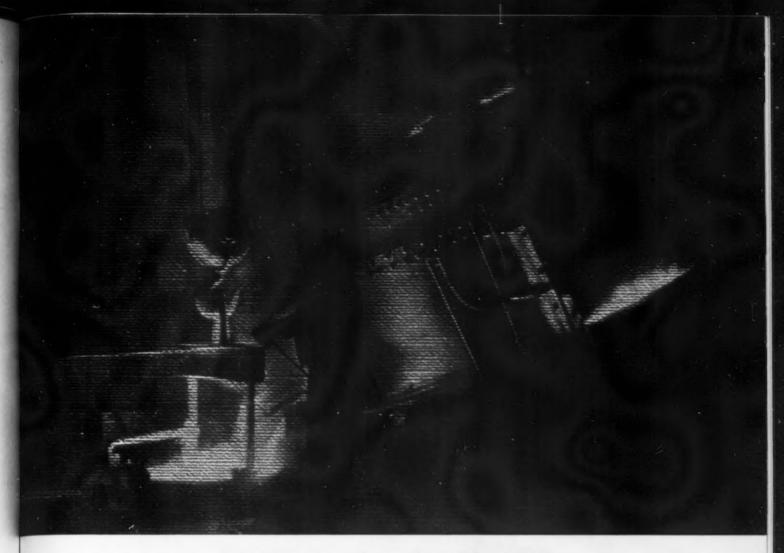
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Schlage Lock Co., 20 Blanken Street, San Francisco, manufacturer of locks and locking devices, has let general contract to Cahill Brothers, 206 Sansome Street, for one-story addition. Cost close to \$40,000 with equipment. W. Adrian, 417 Market Street, is engineer.

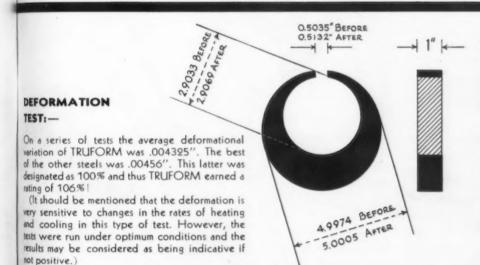
Bureau of Reclamation, Custom House, Denver, asks bids until March 31 for liquid petroleum gas storage and gasifying equipment, pipe and fittings for piping gas, gas meters, etc., for Government camp at Friant Dam. Central Valley project (Specifications 894-D); until April 1, two high-pressure gate assemblies, 2-ft. 9-in. square, for outlet works of Unity Dam, Burnt River project. Ore. (Specifications 900-D).

Bureau of Supplies and Accounts, Navy Department, Washington, asks bids until March 30 for one hydraulic pump and one hydraulic accumulator (Schedule 198), two exhaust gas-heated evaporators, one distilling equipment and spare parts (Schedule 146); until April 2, two single drum deck winches and spare parts (Schedule 223); until April 6, one motor-driven multiplespindle drill (Schedule 1921, one motor-driven radial drill (Schedule 221) for Puget Sound yard; one motor-driven planer, complete with motor-generator set (Schedule 216) for Keyport, Wash., yard. Pacific Gas & Electric Co., 245 Market Street, San Francisco, has approved plans for extensions and improvements in generating plant, Station C, at Oakland, Cal., to include electric generator units and accessories, high-pressure boilers and complete auxiliary equipment. Cost about \$5,000,000. Transmission lines will be extended later.

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TRUFORM



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- Special Steels developed for special purposes and sold under their own trade-names

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pulp, has let general contract to Austin Co., Seattle, for several one and multi-story buildings forming a third plant unit. Cost about \$1,300,000 with equipment.

Oakland Sheet Metal Supply Co., Thirtieth and West Streets, Oakland, Cal., has let general contract to John J. Moore Co., 354 Hobart Street, for one-story building at 2100 Poplar Street for storage and distribution. Cost about \$40,000 with equipment. Milo S. Farwell, Twentieth and Illinois Streets, San Francisco, is architect.

4 FOREIGN >

Japanese Antimony Mining Co., Ltd. (Nippon Antimony Kogyo K.K.), Tokyo, Japan, has plans for new antimony refinery at Amagasaki, Province of Hyogo, where property has been acquired. It will consist of several one and multi-story units and cost over \$500,000 with machinery.

Firestone Tire & Rubber Co., Ltd., London, England, has plans for additions to mill on Great West Road, Brentford, England, comprising several one-story units. Cost close to \$600,000 with machinery.

English Steel Corp., Ltd., London, England, plans new buildings and installation of equipment for plant at Sheffield, England, for large increase in present capacity. Cost over \$500,000 with machinery.

Rubblesdale Cement Co., Ltd., Clitheroe, England, plans new buildings and installation of equipment for large increase in present output. Cost over \$600,000 with machinery.

Dai-Ninpon Sugar Mfg. Co., Ltd., Maru-

machinery.

Dai-Nippon Sugar Mfg. Co., Ltd., Marunouchi, near Tokyo, Japan, is organizing a new subsidiary to construct a plant for production of line of chemical products, including ammonium sulphate, superphosphate and kindred specialties. Plant will comprise several one and mulli-story units near sugar mill, where site has been secured. Cost over \$750,000 with equipment.

Rust Proofing and Metal Cleaning Compounds

COMBINATION of a phosphoric acid base rust proofing agent, together with a grease solvent, is being marketed under the proprietary name "Metalprep" by the Neilsen Chemical Co., 6564 Benson St., Detroit. The cleaner will remove oil, grease, waxes, rolling compounds and other foreign matter from metal surfaces so as to leave them chemically clean and ready for paint. It will also remove rust, besides inhibiting the agents that cause rust to form. The penetrative properties of the solvent are said to allow the mixture to enter pit holes, thus stopping further rust development. Like any phosphoric acid base compound, Metalprep etches the surface of the metal, producing microscopic tooth forms and assuring a firm bond between the metal and the prime or surface coat.

Metalprep lends itself readily to various forms of application. It may be brushed on and wiped off with rags or washed off with hot water, or it may be sprayed on with a gun. Small parts may be dipped in either hot or cold liquid. Special grades of Metalprep are available for these various types of applica-

England Buying Machine Tools Chiefly From United States

BRITISH Government contracts with suppliers of imported equipment show that American machine tool builders are enjoying the bulk of the machine tool trade, according to the Machinery Division, Bureau of Foreign and Domestic Commerce.

A report from American Trade Commissioner Edward B. Lawson, London, contains an analysis of British orders which demonstrates a preference for American equipment in all classes of machine tools, it was stated.

Participation of American machine tool builders in this trade was 41 per cent of the total imports in the first nine months of 1932, 46 per cent in 1933, 53 per cent in 1934 and 1935, and 58 per cent in 1936, according to the Machinery Division. Germany, while also gaining in dollar volume during the last three years, lost in percentage share in 1936.

The marked increase in government expenditure in connection with the rearmament program during the calendar year 1936 is revealed in a partial analysis of machine tool contracts placed with manufacturers, distributers and importers in the United Kingdom by the War Office, the Admirality and the Air Ministry, the Trade Commissioner report-

There is no available public information in respect to the total number of machines involved in contracts for the supply of machine tools let by those government organizations, it was stated, but there is no doubt but that both the number of contracts and the number of units purchased have increased markedly. Contracts for the supply of five important classes of machine tools, namely, lathes, milling machines, grinding machines, gages and drilling machines, placed by the government services, are estimated to have approximated 275 to 300 during the year, according to the Trade Commissioner.

Lathes Most in Demand

Lathes were by far the mostsought machine tools as a class, and some 124 contracts were let to a considerable number of firms. The demand by the government and by industry for several popular types of lathes was so strong and the need for early delivery so urgent that domestic manufacturers which heretofore supplied practically the entire needs of the government were unable to accept all contracts and importers and distributers of foreign-made equipment were approached, the report states.

A similar situation prevailed in connection with many other important classes of machine tools. Next to lathes, milling machine contracts were the most numerous, some 55 having been placed during the 12 months under review. Gages and grinding machines, with some 38 contracts each, and drilling machines with 22 chines, with 23 contracts, were important factors in the machine tool trade with the government.

A wide range of tools was covered in the direct purchases made by the three services, but the five classes of equipment listed are believed to have been purchased in larger quantities than others. The sale of machine tools to industrial organizations engaged in the production of aero engines, munitions, vehicles. armament and other material under contract with the government greatly exceeded that made direct to the government under contract, but the above figures reveal something of the activity in that special branch of the trade, it was stated.

It is also notable that in the import trade in machine tools, which improved phenomenally in 1936, the United States is the leading supplier to the United Kingdom. As a supplier of lathes it easily led the field, accounting for about 60 per cent (by value) of the total imports. About 641/2 per cent of the value of imports of milling machines, 71 per cent of grinding machines, 40 per cent of the drilling machines, and 70 per cent of planing and shaping machines were of American origin.

Japan Buys Pig Iron in U. S. and Canada

OKIO, Japan (Special Correspondence). — The Japan Iron Co. is reported to have succeeded in contracting for the imports of 88,000 more tons of American and Canadian pig iron for deliveries during 1937. The present contracts involve 35,000 metric tons of Canadian pig, and 3500 metric tons of American pig for casting purposes and 50,000 metric tons of American pig for steel making. These will be the first imports of Canadian pig iron into Japan.

S

The company has already imported 100,000 metric tons of foreign pig, including 5000 tons of French pig and 95,000 tons of American pig, since the end of last year through the Mitsui and the Mitsubishi companies.

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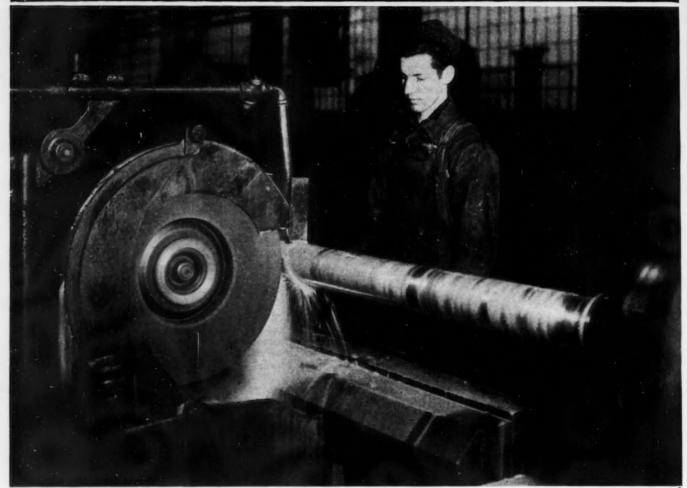
- WATTHOUR METER PROTECTORS.—Westinghouse Electric & Mfg. Co. Publication describing device for protection of meters from lightening surges. Illustrated with applications, and containing outline dimensions, wiring diagrams, and performance characteristics, the booklet describes the construction, application and connections for adequately protecting meters. Bulletin 3-156.
- WATTHOUR DEMAND METERS.—Westinghouse Electric & Mfg. Co. 44-page catalog describing application and operation of types RW and RW-2 indicating demand registers and list prices in combination with various types of meters. Outline dimensions and wiring diagrams are included for each combination. Bulletin 3-157.
- RIVETING OF ALUMINUM.—Aluminum Company of America. 35-page booklet describing the application of rivets to aluminum and listing shear strengths and design values and stresses. Full engineering data is provided as well as illustrations of riveting processes. Bulletin 3-158.
- DIESEL POWER UNITS.—Fairbanks,
 Morse & Co. Descriptive booklet covering construction and applications of
 smallest diesel model in Fairbanks line,
 Model 36. Well illustrated with photographs of engine in various industrial
 uses, the publication also includes photographic diagrams of the product. Bulletin 3-159.
- VITREOUS ENAMEL PRODUCTS.—
 Horace R. Whittier Co. Blue Book listing some 3000 2½ x 10 in. porcelain enamel stock signs, in what is claimed to be the most complete library of stock sign stencils offered to the trade. Bulletin 3-160.
- GRINDING.—Carboloy Co., Inc. New 18 x 12 wall chart presenting most efficient forms for grinding single point Carboloy tools. Contains recommendations on grinding wheels, diamond wheels, diamond lapping discs, wheel speeds, rough and finish grinding procedure, and methods for hogging off stock rapidly. Bulletin 3-161.
- SWITCHBOARD STYLING. General Electric Co., Schenectady, N. Y. Booklet illustrating and describing various types of modern streamlined switchboard panels. Bulletin 3-162.

- ELECTRIC MOTOR BEARINGS.—Johnson Bronze Co. Catalog illustrating over 200 individual bearings and listing specifications. Contains sections covering bronze cored and solid bars, hexagon bars, lead-base and tin-base babbitt, and phosphor bronze bearings. Price list also included. Bulletin 3-163.
- RECORDING INSTRUMENTS.—C. J. Tagliabue Mfg. Co. Catalog covering thermometers (etched stem) and hydrometers. Descriptive text, illustrations, specifications, engineering data and prices are included. Bulletin 3-164.
- REFRACTORIES. Quigley Co., Inc. Folder describing Insuline, low heat storage refractories, for use in dry, plastic, molded or formed shapes. Bulletin 3-165.
- FIRE BRICK.—A. P. Green Fire Brick Co. Booklet describing the process by which fire brick is made in a modern plant. Written in narrative form, and illustrated in connection with the text, the reader is taken from the clay pits to the finished brick. Bulletin 3-166.
- MATERIALS HANDLING.—Louden Machinery Co. Catalog in 48 pages covering Louden's monotrack equipment for overhead conveying systems. Various sections, curves and switches are explained and diagrammed, with specifications listed. Bulletin 3-167.
- WHEELS.—Geneva Metal Wheel Co., 55page catalog describing and illustrating various wheels for rubber tires, spoked steel wheels, and accessories and special parts. Diagrams, specifications and list prices are included. Bulletin 3-168.
- FLOW METERS.—Brown Instrument Co. Catalog covering complete line of indicating, recording and integrating meters, in both electrical and mechanical types. Application to various uses is explained, and illustrated. Bulletin 3-169.
- STEAM CONDUIT SYSTEM.—H. W. Porter & Co. Booklet showing steps in installation of Thermo-O-Tile Underground Steam Conduit System. Bulletin 3-170.
- ELECTRODES.—Electroloy Co., Inc., Inc. Specification sheets and price lists for

- Electroloy alloys for resistance welding electrodes and dies. Spot, seam, flash, butt and projection welding covered. Bulletin 3-171.
- TEMPERATURE CONTROL.—Automatic Temperature Control Co., Inc. Bulletin describing current-input controller for regulating electrically heated devices such as furnaces, ovens and platens. Contains information regarding different applications, and wiring diagrams and ratings. Bulletin 3-172.
- VALVES.—Galland-Henning Mfg. Co. Booklet describing and illustrating Nopak air operating valves, water and low-pressure valves, hydraulic operating valves. Contains price lists and dimensions, suggested uses, illustrations of installations and various cycles of operation. Bulletin 3-173.
- UNIT HEATER.—Modine Mfg. Co. Booklet discussing use of unit heaters in industrial modernization. Features are discussed and illustrated. Illustrations of unit in use are included as well as specifications. Bulletin 3-174.
- REAMER.—National Twist Drill & Tool Co. Folder describing "Boreamer", listing advantages and specification. Illustrated. Bulletin 3-175.
- CHIMNEY MAINTENANCE.—Weber Chimney Co. Folder discussing reconditioning of reinforced concrete chimneys. Illustrated. Bulletin 3-176.
- LIFT TRUCKS.—Yale & Towne Mfg. Co. Folder illustrating and describing hand lift trucks and skid platforms. Bulletin 3-177.
- BOILERS.—Combustion Engineering Co., Inc., 34-page catalog covering line of bent-tube boilers. Cross-sections of typical installations of various types are included, as well as descriptive matter, photographs of furnace and boiler details, and shop views. Bulletin 3-178.
- WATER METERS.—Worthington Pump & Machinery Corp. Bulletin describing three and four-inch, heavy-duty, disctype, water meters. Illustrated and contains specifications and cross section views. Bulletin 3-179.

If you want your new catalog or literature listed here send a copy to above address

Grinding Wheels



Modern railroad shop effects tremendous savings in grinding piston rods with MACKLIN GRINDING WHEELS. There is a Macklin Wheel that will "Protect Your Production" on every kind of grinding operation.

MACKLIN COMPANY

Manufacturers of Grinding Wheels IACKSON, MICHIGAN, U. S. A.

Sales Offices:-Chicago - New York - Detroit - Pittsburgh - Cleveland - Cincinnati - Milwaukee - Philadelphia

In the "junior" field too-INCOLN leads by a mile

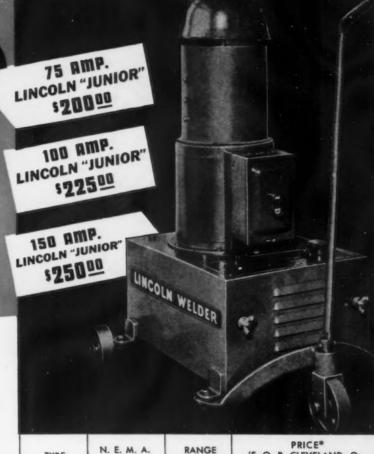
HERE'S Why

LINCOLN QUALITY AT THESE LOW PRICES!

Think of it! A high grade Lincoln welder for as little as \$200.00! Is it any wonder that these "Junior" welders are in such demand? Shops that are starting to arc weld and shops that have been arc welding for years—welding users, small and large, by the hundreds—are hooking up these powerful little motor generator welders to the line and are discovering new short-cuts to profits.

These Lincoln "Juniors" embody the same high quality workmanship and materials as the larger Lincoln welders. * Vertical design makes them compact—they occupy a floor space less than 2 ft. square. * They have Dual Arc Control with Plus Zone Range. * Heavy duty motor has long-lived ball bearings. * Commutator and brush wear is minimum because peripheral speed is low.

The coupon will bring you all the facts about these four-star actors — the most popular welding performers in the low-price field.



TYPE	N. E. M. A. RATING	RANGE IN AMPS.	PRICE* (F. O. B. CLEVELAND, O., Freight allowed and prepaid)
SA-75	75 amps.	20-100	\$200.00
SA-100	100 amps.	30-125	\$225.00
SA-150	150 amps.	45-200	\$250.00

*Portable parts are \$8.00 additional.

MAIL THIS COUPON TODAY!

THE LINCOLN ELECTRIC COMPANY, Dept. X -360, Cleveland, Ohio Send details concerning the \Box SA-75 \Box SA-100 \Box SA-150 (check which).

To be used for

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Position

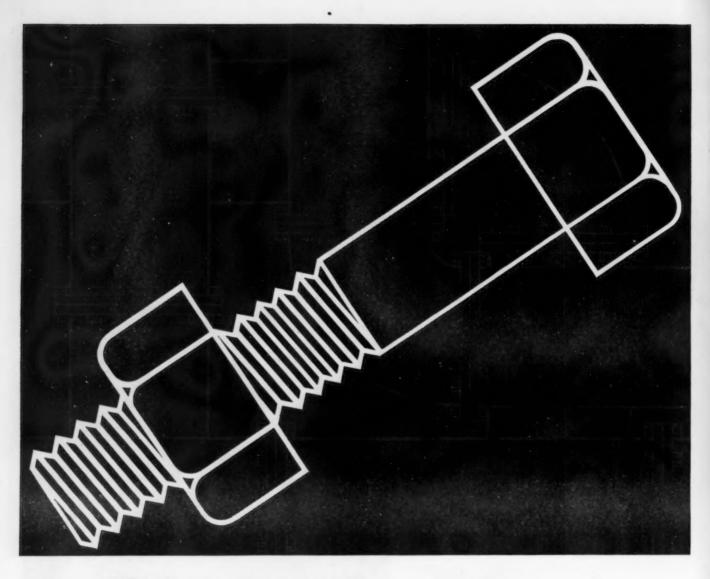
Compan

Address

City

Seaso

Largest Manufacturers of Arc Welding Equipment in the World



"Take care of the pennies . . . "

One bolt is small, and comparatively inexpensive—either to buy or to make. But—bolts "in the mass" can easily represent a very considerable outlay. The saving of even a small fraction of a cent in the production cost may come to a substantial sum in the aggregate.

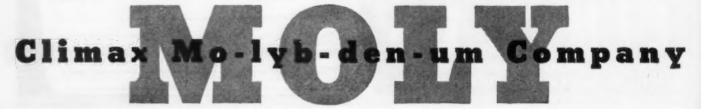
For example: One concern has standardized on Chrome-Moly (SAE 4140) bolts because they are easier to machine—resulting in savings on both tool

expense and machining time. In addition, their improved physical properties assure better service performance.

Moly steels are cutting production costs throughout industry because they are more economical to fabricate—whether the process be heat-treating, forging, carburizing, or machining. . . . They also impart to finished products higher quality, resulting in better service.

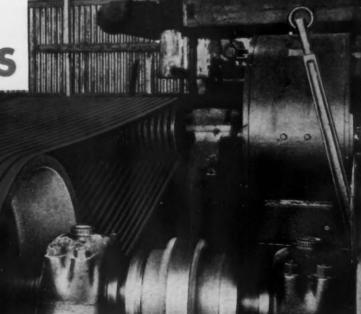
Our free technical book, "Molybdenum," will prove useful to engineers and production heads interested in cost cutting and product improvement. Our monthly news-sheet, "The Moly Matrix," keeps readers informed on Moly developments. Consult our laboratory when ferrous problems get tough. Climax Molybdenum Company, 500 Fifth Avenue, New York City.

PRODUCERS OF FERRO-MOLYBDENUM, CALCIUM MOLYBDATE AND MOLYBDENUM TRIOXIDE



Smooth ... as Constant ... as the Motor

CONDOR WHIPCORD V-BELTS



Portable Diesel Electric Oil Drilling Unit. 26 Condor V-Belts from engine to countershaft.

*9-Point Balanced Construction

- 1. Minimum Inelastic Stretch.
- 2. Wide Margin of Strength.
- 3. Uniform Flexibility.
- 4. Maximum Resistance to Structural Breakdown.
- 5. Smooth Running.
- 6. High Resistance to Side Wear.
- 7. Maximum Traction.
- 8. Correct Lateral Reenforcement.
- 9. Matched Length.

Drives are in tune with the motor when they're equipped with Condor Whipcord V-Belts because their 9-Point Balanced Construction* embodies a strength member that maintains firmness, low stretch, flexibility on the toughest drives.

By placing the endless whipcord strength member in the neutral axis area with an extensible section above and a compression section below—an exclusive Manhattan design—Condor Whipcord V-Belts reduce internal breakdown and deterioration . . . add longer service life and highest operating economy.



Transmission Belt V-Belt Conveyor Belt Air Hose Contractors Hose Sand Blast Hose Suction Hose Fire Hose Hydraulic Hose Steam Hose

Chute Lining Launder Lining

Water Hose

industrial Brake Blocks and Lining Molded Rubber Goods Rubber Lined Tanks Rubber Covered Rolls

Rubber Bonded
Abrasive Wheels

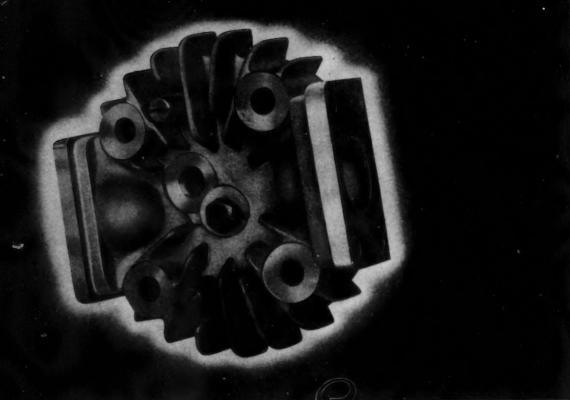




THE MANHATTAN RUBBER MFG. DIVISION
OF RAYBESTOS-MANHATTAN, INC.

EXECUTIVE OFFICES AND FACTORIES, 43 TOWNSEND ST., PASSAIC, N. J

Before performance thru better metals



UNIFORM Strength

TAM
FOUNDRY



Titanium acts in three distinct ways to increase the strength of a casting, and make this strength more uniform even in thick sections . . . First, Titanium has a graphitizing effect. This produces a finer, denser grain structure and greater tensile strength . . . Titanium, secondly, as a result of its graphitizing and deoxidizing power, diminishes chilling of the cast iron, and insures slower setting and good life . . . Thirdly, Titanium—due probably to its purifying action in respect to oxygen and nitrogen—eliminates gas layering or films of iron oxide between the crystals and a consequent break in grain continuity . . . Let a TAM Engineer explain how Titanium compounds can be adapted to your casting problems. TAM Metallurgical Alloys, for use with both ferrous and non-ferrous metals, include TAM Foundry Ferro-Titanium, TAM Original F. C. T. (Ferro Carbon-Titanium) No. 78, TAM Low Carbon Ferro-Titanium (both "40%" and "25%" titanium), TAM Webbite, TAM Cupro-Titanium and many others. May we furnish complete information?



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GENERAL OFFICES AND WORKS . . . NIAGARA FALLS, N.Y., U. S. A. EXECUTIVE OFFICES 111 BROADWAY, NEW YORK CITY

Representatives for the Pacific Coast: BALFOUR, GUTHRIE & CO., San Francisco, Los Angeles, Portland, Seattle, Tacoma Representatives for Canada: RAILWAY & POWER ENG. CORP., LTD., Toronto, Montreal, Hamilton, Winnipeg, Vancouver, Sydney Representatives for Europe:

T. ROWLANDS & CO., LTD., 23-27, Broomhall St., Sheffield, England



Sherwin-Williams has cooperated with manufacturers and designers in the development of desired color effects and appropriate finishes on such outstanding items as the following—to name a few:

NEW YORK CENTRAL MERCURY

For sheer luxury, comfort, smart styling and colorful beauty the Mercury is unique. Credit New York Central's officials, Designer Henry Dreyfuss and Sherwin-Williams.

INGRAHAM LAPEL WATCHES

A best seller—attributed largely to S-W's Opex Lacquers and Kem Art Metal Finish.

LE TOURNEAU GRADING EQUIPMENT

Out in Peoria, Ill., they have found performance plus lasting beauty and protection helps sales. Colors by Sherwin-Williams.

HOOVER VACUUM CLEANER

A pleasing color; novel but not too startling; a color that is neutral; does not show dust; that suggests lightness and contrasts with the accenting blue band and dark gray motor housing $-\alpha$ "stratosphere"

SHERWIN-WILLIAMS INDUSTRIAL FINISHES

gray" and a crinkle finish by Sherwin-Williams. The new Hoover styled by Henry Dreyfuss.

C. D. KENNY COMPANY TRUCKS

A color scheme that identifies, enhances appearance and streamline effect, and increases visibility—thus reducing accidents. Colors and finishes for Kenny transportation units by Sherwin-Williams.

Let the S-W Finish Engineer and Industrial Color Service be your source of aid. No cost or obligation. Write The Sherwin-Williams Co., Cleveland, Ohio, and all principal cities.

THE IRON AGE, March 25, 1937-121



THE FIRST PUBLICATION IN ANY INDUSTRIAL FIELD HAS A DECIDED ADVANTAGE OVER ALL OTHERS, BECAUSE OF ITS GREATER PRESTIGE, READER ATTENTION, AND ADVERTISING POWER. IN THE METAL-WORKING FIELD THE IRON AGE IS PRE-EMINENTLY FIRST.

- A weekly with more reading pages than a monthly 4061 pages published in 1936 average 80 each
- A reader interest winner in 34 out of 44 investigations Iron Age was first choice.
- A reader volume unmatched in the metal-working industry over 70,000 executive readers each week.
- A fully paid circulation 84% being firms.
- A substantial subscription price commensurate with editorial worth \$6 a year straight no free list.

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- A remarkable subscription renewal record 82%.
- Another record for voluntary mail order subscriptions 89%.
- An advertising volume that tops all others, 4372 advertising pages printed in 1936 600 advertisers regularly using the paper and increasing daily.

AND AN OPPORTUNITY TO SECURE ADVERTISING SPACE IN THE FIELD'S FIRST PUBLICATION AT 17 CENTS PER PAGE PER HUNDRED READERS -

A "BUY" UNMATCHED BY ANY OTHER BUSINESS PAPER

WANTED TOUGH PROBLEMS FOR AIR IN INDUSTRY!



Arc welding, 1,000 pieces a day in a plant that was originally designed for a quarter of present production is a tough job for men and machines. American Blower Fans and Blowers clear the air of excessive heat, smoke and fumes and keep production moving at a fast clip.

American Blower Industrial Pressure Blower. American Blower Fans and Blowers are available in many sizes and types also in special metals for acid resisting and handling high temperatures. They are used for requirements such as: air for cupolas, material handling, drying, smoke and fume removal, dust handling, vapor absorption, ovens, paint spray booths, etc. Write for special catalogs and data.

FOR OVER 50 YEARS American Blower engineers have been Air Technicians to industry. During this time thousands of American Blower Fans and Blowers have been installed in the metal working field, the steel industry, chemical industry, in flour mills, food factories, mines, glass plants and paint shops. Many seemingly impossible problems have been solved in air handling, material handling and air conditioning. This experience is available to you. If you have a tough problem for air, call in an American Blower engineer. Let him help you clear the air in your business. Write us today.

BAD AIR IS BAD BUSINESS

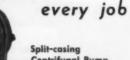
AMERICAN BLOWER CORPORATION

Division of American Radiator and Standard Sanitary Corp.

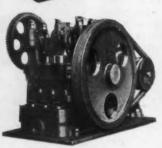
6000 RUSSELL ST. . DETROIT, MICHIGAN

WORTHINGTON

THE MOST COMPLETE LINE OF PUMPS . . . a size and type for



Split-casing Centrifugal Pump Capacities to 3000 g.p.m. Heads to 575 ft.





Monobloc Centrifugal Pump Capacities to 1100 g.p.m. Heads to 280 ft

Triplex Power Pump Capacities to 50 g.p.m Pressures to 250 lb./sq. in.





Rotary Pump Capacities to 2500 g.p.m. Viscosities to 500,000 S.S.U.



Capacities to 420 g.p.m. Pressures to 350 lb./sq. in.



Centrifugal Pump for liquids containing solids Capacities to 7500 g.p.m. Heads to 135 ft.

THESE pumps are representative of a comprehensive line . . . from which the proper selection to meet any individual condition can be made, without prejudice or compromise.

Every unit is expertly engineered, embodying modern features proved in service . . . and is built to exacting standards.

There is a Worthington Dealer or District Office near you

• Literature available

WORTHINGTON PUMP AND MACHINERY CORPORATION I Offices: HARRISON, NEW JERSEY

Turbine Deep Well Pump

Capacities to

6000 g.p.m.

JUST BETWEEN **US TWO**

Slumbering Slogans

SLOGANS are not dead nor even hibernating, says J. Henry Smythe, Jr., sloganeer, in *Printers' Ink*. This is good news to us for we have been waiting for an excuse to dust off our own shrinking violet, "The World's Greatest Industrial Paper." and spring it again on a waiting world.

But we are afraid Mr. Smythe is merely grinding his own axe. We went through a recent extra-fat issue of The Iron Age and among all the advertisements all we could find was one slogan and a sickly one at that. We recall that in the recent presidential election both sides were liberally provided with slogans—"Only X days left to save America," and so on, but voters seemed to be able to take them or leave them alone, and they appearently didn't do any harm them alone, and they apparently didn't do any harm or good, depending on how you look at it.

The only slogan we have heard recently that gets below the cuticle is the one used on traffic signs, "Children should be seen and not hurt." So perhaps we had better keep our own modest gem in moth balls a little longer until times prove whether Mr. Smythe is, as we suspect, simply hoping.

Cash for Copies

EVERY time we get a letter asking if we can use, at a price, old volumes of The Iron Age, we think of Rolls-Royce's gallant gesture. They are said to have bought up old models whenever they appeared on the used car market, in order to keep the Rolls-Royce name bright and shining.

But we have a complete set ourselves, so all we can do is to write apploactically that if we hear of anyone. . . . Now along comes a inquiry from Purkhandlang Courses Feek Bottechlies.

comes an inquiry from Buchhandlung Gustav Fock, Postschliessfach 100, Leipzig, Germany, for a quotation on volumes from 1855 to 1935. If you can help Herr Fock in his hour of need you might drop him a line.

SOME nights we wake up in a cold sweat, dreaming that in a moment of emergency we searched frantically but couldn't lay our hands on a single blurb. Actually, of course, this cannot happen, for it takes only three seconds to conceive, develop and deliver a blurb.

Naturally if little thought is given to them they are likely to be bald and blatant, as, for example, "No other trade paper has as many editorial pages as The Iron Age," or "The Iron Age is No. 1 in advertising spolume." golume.

But we don't like them much, for they lack suavity and remind us too much of what the colored gentleman said when asked what he thought of the new preacher, "I ain't made up my mind, but he sure do recommend hisself highly."

Our preference is a forthright sunflower from an outside source. As, for example, a well-known industrial power transmission authority's comment on the series, "The Economics of Industrial Power Transmission," now running in The Iron Age:

"I consider that you have the best man in the country for the job which you have set out to do, and one which you might like to know is, in my opinion, a most important job to be done."

Carpet Call

A NY minute now we expect the Oberleutnant to request us firmly to abjure "trade paper" and to change to "business paper." In the lush '20s the brass hats in this industry got together, decided that "trade paper" was too commonplace for their product and agreed on the loftier term, "business paper."

But along came the cold blasts of the depression, chilling and exposing the bones of the collective trade press, so that even the

brass hats did not seem to care much whether their wards were called one name or another.

However, boney angles are once more turning into graceful curves, so the heat will doubtless be turned on again. The Oberleutnant may even suggest to us aggressively that "ad" is an abominable and unbecoming abbreviation and that the 13-letter word be used here hereafter.

Neither term affects our blood pressure one way or the other. What does cause us to bust the sphygmomanometer is the abortion "write-up." Oblivion is too good for it. One of our ancestors must have been frightened by one.

—A.H.D.

THIS PROFITABLE GOING BUSINESS FOR SALE AT A GREAT SACRIFICE!

Will your heirs have to advertise as above in order to pay estate taxes? It has happened time and again. A public market in the shares of your company might remove this hazard—a hazard every business man may well consider under conditions that exist today. Creating a public market for your stock would:

- (1) Create a collateral loan value for your stock
- (2) Make it possible to greatly diversify your own investments
- (3) Make it easier for your company to sell additional stock and secure funds easily and quickly for expansion, improvements and equipment

Profitable companies that are largely privately owned can take advantage of the favorable conditions existing today to create a public market in their stocks. As experienced investment bankers we would be glad to discuss the matter with you. Your inquiry is invited with no obligation. Write:

RAWSON LIZARS & CO.

Members Chicago Stock Exchange
135 South La Salle Street, Chicago

Duplication

The fully paid subscription list of The Iron Age reads like the roll call of worth while metal working fac tories, plants and mills.

Any other metal-working publication striving for plant circulation, whether paid or free, must necessarily approach this same group comprised of Iron Age subscribers of long standing,

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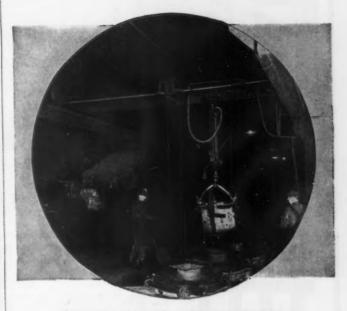
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Lift for less with URTIS CRANES A DIAIR HOISTS



This Curtis Crane and Air Hoist installed at a cost less than ½ the wages of one man enables two men to do the same work as previously done by a gang.

Griffin Wheel Co., Chicago

The air-power principle, plus the long experience of Curtis in designing cranes and hoists, provide the most economical and efficient lifting power available. The low cost of installation and operation makes them the logical type for many classes of industries with lift, push, or pull jobs to perform.

Curtis Cranes have large diameter, roller bearing wheels, light weight pressed steel one-piece ends, and are exceptionally easy-running.

Curtis Air Hoists can spot to a hair's breadth, using unskilled labor. Damage cannot result from overload. They are immune to injury from fumes or adverse atmospheric conditions. Upkeep is negligible. They are safe and dependable.

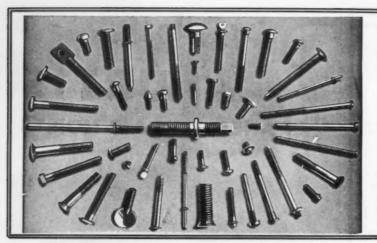
Write for surveys revealing remarkable service and low-cost performance records of Curtis Cranes and Air Hoists. Similar savings may be possible in your own plant.

CURTIS PNEUMATIC MACHINERY CO.

1948 Kienlen Ave., St. Louis, Missouri New York — Chicago — San Francisco

CURTIS

COMPRESSORS—AIR HOISTS
1-BEAM CRANES and TROLLEYS



WHEN IN NEED

MACHINE SCREWS MACHINE SCREW NUTS

SPECIAL SCREWS

COMMUNICATE WITH THE HOUSE OF SERVICE

THE PROGRESSIVE MANUFACTURING CO. TORRINGTON, CONN.

We please those discriminating manufacturers who not only demand quality but service as well. Business goes where it is invited and remains where it is well treated. The illustration reveals a few only of the possibilities that are developed by the cold heading process.

RIFES GER-BUILT SP

A little higher-- A lot better

LEE SPRING CO., Inc. 30 Main Street, Brooklyn, N. Y.

COMPRESSION - EXTENSION - FLAT - TORSION - WIRE FORMS - STAMPINGS



MICHIGAN WIRE

ESTABLISHED 1864

EVERYTHING IN WIRE CLOTH

Pioneers in the manufacture of DOUBLE CRIMP WIRE CLOTH and WIRE SCREENING of every kind possible to weave, made of Steel, Iron, Brass, Copper, Bronze, Aluminum, German Silver, Pure Nickel, Galvanized, Tinned, Monel, Manganese, Zine and Stainiess Steel; also Wire Lath, etc.
Also drawers of Brass, Copper, Bronze, German Silver, Pure Nickel, Aluminum, Monel Metal, Wire, etc.
2117 HOWARD STREET, DETROIT, MICH.

Write for Catalogue No. 25

TRACK SPIKES BOAT SPIKES DOCK SPIKES GUARD SPIKES TRACK BOLTS

JERSEY CITY, N. J

MACHINE BOLTS TIE RODS WASHERS SPLICE BARS RIVETS-NUTS



135 William Street, New York

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AGENTS:—
Lapham Hickey Co.—3338 W. 47th Piace, Chicago, Ill.—414 United Artists Bldg., Detroit, Mich.
E. F. Krause & Co.—430-440 Commercial St., Los Angeles, Calif.
Hill Chase & Co.—Bichmond and Ontario Sts., Philadelphia, Ps.
Wetherell Bros. Co.—251 Albany St., Cambridge, Mass.

Check These Specifications

If an industrial publication has enough paid circulation to cover its market adequately; if its subscription price is as high as \$6 per year; if 89% of its subscribers send in their subscription orders voluntarily by mail; if 82% of its subscribers renew their subscriptions each year-such a paper has the attention of its readers and is an excellent advertising mediun.

In the metal-working industry that paper is The Iron Age.

CROSBY for STAMPINGS

Serving Industry Since 1896



ALL our efforts have been concentrated on one product — STAMP-INGS—for 40 years. We have made stampings, deep, intricate, heavy, light, large and small, for nearly every branch of industry.



Get Acquainted With Crosby Service

THE CROSBY COMPANY

General Offices and Works: BUFFALO, NEW YORK

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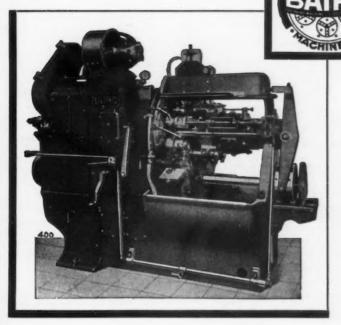
Detroit

Cleveland

New York

Philadelphia

Save by Accurate Machining



In building this Baird 7" Horizontal Automatic Chucking Machine our aim was to produce a machine that would turn out accurate work at a fast rate, and that would stay accurate after a long period of service. Customers tell us our aim too was accurate, as the machines achieved these results.

In addition to high spindle speeds the time for indexing including "air cuts" of the tools is only 2.15 seconds for single indexing. Accuracy of parts machined meets the inspection departments' O.K.

Baird Chucking Machines perform all the usual lathe operations and also drilling, milling slots or oil grooves, inserting bushings, etc. Flexibility in tool setups and in operation makes this machine a decided asset to your machine shop. For quotations or estimates—

"Ask Baird About It"

THE BAIRD MACHINE COMPANY

BRIDGEPORT, CONN.

THE IRON AGE, March 25, 1937-127

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ABRASIVE CLOTH & PAPER Norton Co., Worchester, Mass. Norton Co., worcester, Mass.
ABRASIVES—Steel Shot and Grit
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401 Byrkit St., Mishawaka, Ind.
Pangborn Corporation, Hagerstown, Md. Baldwin-Southwark Corp., Southwark Div., Philadelphia. Lake Erie Engineering Corp., 68 Kenmore Sta., Buffalo, N. Y. Wood, R. D., & Co., Philadelphia.

ACETYLENE—Dissolved in Cylinders & Small Tanks
Air Reduction Sales Co., 60 East 42nd St., N. Y. C. Linde Air Prods. Co., The, 30 East 42nd St., N. Y. C.

ABRASIVE WHEELS - See Grinding

ACID-PROOF CEMENT Pennsylvania Salt Mfg. Co., Philadelphia,

Pa.

ACID-PROOF CONSTRUCTION
Atlas Mineral Prods. Co. of Pa., The,
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ACIDS—Pickling
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Grasselli Chemicals Dept., Wilmington,
Del.

Pennyvignia, Salt Mfg. Co., Philadeinhia. Pennsylvania Salt Mfg. Co., Philadelphia, Ps.

AIR CONDITIONING EQUIPMENT American Blower Corp., 6000 Russell St., American Blower Corp., 6000 Russell St., Detroit Clarage Fan Co., Kalamazoo, Mich. AIR TANKS AND CYLINDERS Scaife, William B., & Sons Co., Ptgh. ALLOYS—Copper American Brass Co., The, Waterbury, Conn. ALLOYS—Ferro Electro Metallurgical Sales Corp., 30 East 42nd Sb., N. Y. C. ALLOYS—Magnesium Dow Chemical Co., 921 Jefferson Ave., Midland, Mich. ALLOYS—Phosphor Bronze Smelting Co., The, Phila. Riverside (N. J.) Metal Co. AtLOYS—Phosphor Bronze Smelting Co., The, Phila. Riverside (N. J.) Metal Co. AtLOYS—Titanium Metal & Thermit Corp., 120 B'way, N. Y. C. Titanium Alloy Mfg. Co., The, Niagara Falls. N. Y. ALLOYS—Tungsten Vanadium Corp. of America, 420 Lexington Ave., N. Y. C. AtLOYS—Vanadium Vanadium Corp. of America, 420 Lexington Ave., N. Y. C. ALLOYS—Zine Base Die Casting New Jersey Zinc Co., The, 160 Front St., N. Y. C. ALUMINUM

New Jersey Zinc Co., Ynt, Avo J. N. Y. C. ALUMINUM Aluminum Co. of America, Pittsburgh. Seligman, Arthur, & Co., Inc., 30 Locke-feller Plaza, R. C. A. Bidg., N. Y. C. AMMETERS AND VOLTMETERS—Re-Bristol Co., The, Waterbury, Conn.
AMMONIA RECOVERY PLANTS
KOPPER CO.

Koppers Co., Pittsburgh. ANGLES, BEAMS, CHANNELS AND TEES gie-Illinois Steel Corp. (U. S. Steel p. Subsidiary), Pittsburgh & Chi-

Carnegie-Hillion Steel Corp. Co. S. Steel
Corp. Subsidiary), Pittsburgh & Chicago.
Columbia Steel Co. (U. S. Steel Corp.
Subsidiary), San Francisco, Calif.
Inland Steel Co., Chicago.
Jones & Laughlin Steel Corp., Pittsburgh.
Ryerson, Jos. T., & Son. Inc., Chicago.
Scully Steel Products Co. (U. S. Steel
Corp. Subsidiary), Chicago
Steel & Tubes, Inc., Cleveland.
Temnessee Coal, Iron & Railroad Co.
(U. S. Steel Corp. Subsidiary), Birmingham. A. S. Steel Corp. Subsidiary), Birmingham. Y. S. Steel Corp.
ANGLES, BEAMS. CHANNELS & TEES
—Mannesium Alloys
Dow Chemical Co., 921 Jefferson Ave.,
Midland, Mich.
ANNEALING BOXES
Lebanon (Pa.) Steel Foundry.
United Engineering & Fdry. Co., Ptgh.
ANNEALING COVERS
Surface Combustion Corp., 2375 Dorr St.,
Toledo.
Wilson, Lee Engineering Co., The, Cleve-

Surface Combustion Corp., 2010 Toledo. Wilson, Lee Engineering Co., The, Cleve-

ANGLES—All Types
Du Pont de Nemours, E. I., & Co., Inc.,
Grasselli Chemicals Dept., Wilmington,
Del.

Del.
Seymour (Conn.) Mfg. Co.
Udylite Co., The, Detroit.
ANODES—Cadmium
Du Pont de Nemours, E. I., & Co., Inc.,
Grasselli Chemicals Dept., Wilmington,
Del.

Grasselli Chempone Del. Udylite Co., The, Detroit, ANODES—Zine Meaker Co., The, Chicago. ANODES—Zine
Meaker Co., The, Chicago,
ARBORS
Cincinnati (Ohio) Milling Mch. Co., The.
Morse Twist Drill & Mch. Co., New Bedford, Mass,
ARMORING MACHINERY—Cable, Wire,
Hose

Hose
Sleeper & Hartley, Inc., Worcester, Mass.
ARRESTERS—Spark
Harrinaton & King Perforating Co., Chl.
AXLES—Car or Locomotive
Carnegie-Illinois Steel Corp. (U. S. Steel
Corp. Subsidiary), Pittaburgh & Chi-

BALANCING EQUIPMENT Clsholt Machine Co., Madison, Wis. BALING PRESSES—Scrap — See Presses

Balling
Balla—Burnishing
BALLS—Burnishing
BALLS—Burnishing
Abbott Ball Co., The, 1047 New Britain
Ave., Hartford, Conn.
Hartford (Conn.) Steel Ball Co., The.

BALLS—Steel, Brass or Bronze
Abbott Ball Co., The, 1047 New Britain
Ave., Hartford, Conn.
Hartford (Conn.) Steel Ball Co., The.
New Departure Mfg. Co., Bristol, Conn.
SKF Industries, Inc., Front St. & Erie
Ave., Phila., Pa.

New Departure Mig. Co., Bristol, Com.
SKF Industries, Inc., Front St. & Erie
Ave., Phila., Pa.
BANDS—Steel
Acme Steel Co., Chicago.
Tennessee Coal, Iron & Rallroad Co.
(U. S. Steel Corp. Subsidiary), Birmingham, Ala.
BANDS—Welded
Amer. Welding & Mfg. Co., Warren, O.
BARRELS—Burnishing
Abbott Ball Co., The, 1047 New Britain
Ave., Hartford, Conn.
Ransohoff, N., Inc., Cincinnati.
BARRELS—Plating
Meaker Co., The, Chicago.
BARRELS—Tumbling
Baird Mch. Co., The, Bridgeport, Conn.
Hartford (Conn.) Steel Ball Co., The.
Ransohoff, N., Inc., Cincinnati.
Whiting Corp., Harvey, Ill.
BARS—Alloy
Aluminum Co. of America, Pittsburgh.
Republic Steel Corp., Cleveland, Ohio.
BARS—Aluminum
Aluminum Co. of America, Pittsburgh.
BARS—Brass, Bronze Co., Toledo, Ohio.
Johnson Bronze Co., 505 So. Mill St., New
Castle, Pa.
BARS—Cold Drawn
American Steel & Wire Co. (U. S. Steel
Corp., Subsidiary), Chicago.
Bliss & Laughlin, Inc., Harvey, Ill.
Monarch Steel Co., Indianapolis, Ind.
Union Drawn Steel Co., Massilion, Ohio.
BARS—Concrete, Reinforcing
Carnegie-Illinois Skeel Corp. (U. S. Steel
Cop., Subsidiary), Pittsburgh & ChiCasto.
Subsidiary), Sheel Corp. C. Steel Corp.
Subsidiary), Pittsburgh & ChiCasto.
Colonia Steel Co., Mc, Steel Corp.

Corp. Substitutiff, 2015. Cago.
Columbia Steel Co. (U. S. Steel Corp. Subsidiary), San Francisco, Calif.
Jones & Laughlin Steel Corp., Pittsburgh.
Laclede Steel Co., St. Louis, Mo.
Tennessee Coal, Iron & Railroad Co.
(U. S. Steel Corp. Subsidiary), Bir-

(U. S. Steel Corp. Subsidiary), Birmingham, Als.

BARS—Magnesium Alloys
Dow Chemical Co., 921 Jefferson Ave.,
Midland, Mich.

BARS—Steel
Ames, W., & Co., Jersey City, N. J.
Andrews Steel Co., The. Newport, Ky.
Betblehem (Pa.) Steel Company.
Carnegie-fillinois Steel Corp. (U. S. Steel
Corp. Subsidiary), Pittsburgh & Chicago.

Carnegie-Hilhois Steel Curp. C. S. Sca.
Corp. Subsidiary), Pittsburgh & Chicago.
Great Lakes Steel Corp., Detroit.
Inland Steel Co., Chicago.
Jones & Laughlin Steel Corp., Pittsburgh.
Monarch Steel Co., Indianapolis, Ind.
Republic Steel Corp., Cleveland, Ohio.
Scully Steel Products Co. (U. S. Steel
Corp. Subsidiary), Chicago.
Steel & Tubes, Inc., Cleveland.
Tennessee Coal, Iron & Ralfroad Co.
(U. S. Steel Corp. Subsidiary). Birmingham, Ala.
Timken Roller Bearing Co., The, Canton, O.
Timken Steel & Tube Div., The Timken
Roller Bearing Co., Canton, O.
Weirton (W. Va.) Steel Co.
Youngstown (Ohlo) Sheet & Tube Co., The.
BATTERIES—Storage
Edison Storage Battery,
Div. of Thomas
A. Edison, Inc., West Orange, N. J.
Electric Storage Battery Co., The, Philia.
BATTERY CHARGERS
Cutler-Hammer, Inc., Milwaukee,
BEAMS—See Angles, Beams, Channels
and Tees
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Johnson Bronze Co., 505 So. Mill St., New
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BEARINGS—Ball

Castle, Pa.

BEARINGS—Ball
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aniam Bearings Corp., The, South Isenu, Indiana. 'ederal Bearings Co., Inc., The, Pough-keepsie, N. Y. Kew Departure Mfg. Co., Bristol, Conn. forma-Hoffmann Bearings Corp., Stam-

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Indiana.

Indiana.

REARINGS—Radial

Bantam Bearings Corp., The. South Bend. antam Bearings Co., Inc., The, Pough-ederal Bearings Co., Inc., The, Pough-Reepsie, N. Y.
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Norma-Hoffmann Bearings Corp., Stamford, Conn.

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Drive, Chicago.

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Morgan Construction Co., Worcester, Mass.
SKF Industries, Inc., Front St. & Erie
Are, Phila., Pa.
Shafer Bearing Corp., 35 East Wacker
Drive, Chicago.
Timken Roller Bearing Co., The, Canton,
O.

BEARINGS-Roller Bantam Bearings Corp., The, South Bend, BEARINGS—None
Bantam Bearings Corp., The, South Bend,
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Hyatt Bearings Div., General Motors Corp.,
Newark, N. J.

Norma-Hoffmann Bearings Corp., Stamford, Conn.
Skif Industries, Inc., Front St. & Erie
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Shafer Bearing Corp., 35 East Wacker
Drive, Chicago.
Standard Machinery Co., Providence, R. J.
Timken Roller Bearing Co., The, Canton, O.
TIMEN Roller Tapered

BEARINGS—Roller Tapered Bantam Bearings Corp., The, South Bend, Indiana. Timken Boller Bearing Co., The, Canton, O. BEARINGS-Rolling Mill Equipment Bantam Bearings Corp., The, South Bend,

Bantam Bearings Corp., The, South Bend, Indiana.
Richardson Co., The, Melrose Park, Ill.
SKF Industries, Inc., Front St. & Erie Ave., Phila., Pa.
Timken Roller Bearing Co., The Canton, O.
BEARINGS—Self-aligning Roller
Shafer Bearing Corp., 35 East Wacker
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SKF Industries, Inc., Front St. & Erie
Ave., Phila., Pa.
Shafer Bearing Corp., 35 East Wacker
Drive, Chicago.

Drive, Chicago,
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Newark, N. J.
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Ne

Rhoads, J. E. & Sons, Philadelphia.
BELT FASTENERS
Bristol Co., The, Waterbury, Conn.
BELT LACER
Bristol Co., The, Waterbury, Conn. Bristol Co., The, Waterbury, Conn.
BELT LACING
Rhoads

Bristol Co., The, Waterbury, Conn.
BELT LACING
Rhoads, J. E., & Sons, Philadelphia.
BELT—Conveyor, Elevator
Goodrich, B. F., Co., The, Akron, Ohio.
Manhattan, Rubber Mfg., Div. of Raybestos-Manhattan, Inc., The, 2 Townsend St., Passaic, N. The, 2 Townsend St., Passaic, N. Philadelphia.
BELTING—Eather
Chicago (III.) Rawhide Mfg., Co., The, 1306 Elston Ave.
Houghton, E. F., & Sons, Philadelphia.
BELTING—Metal, Conveyor, High and Low Temperature
Acme Steel Co., Chicago, III.
Wickwire Spencer Steel Co., 41 East 42nd
St., N. Y. C.
BELTING—Rubber
Goodrich, B. F., Co., The, Akron, Ohio.
Goodyear Tire & Rubber Co., Akron, Ohio.
Manhattan Rubber Mfg., Div. of Raybestos-Manhattan, Inc., The, 2 Townsend
St., Passaic, N. J.
Robins Conveying Belt Co., 15 Park Row,
N. Y. C.
Belt N. Y. C.

N. Y. C.
BELTS—V-Type
BELTS—V-Type
Allis-Chalmers Mfg. Co., Milwaukee.
Manhattan, Rubber Mfg. Div. of Raybestos-Manhattan, Inc. The, 2 Townsend
bestos-Manhattan, Inc. The, 2 Townsend

Angle
Excelsior Tool & Mch. Co., E. St. Louis, Ill.
BENDING MACHINES—Hand and Power
Cincinnati (Ohio) Shaper Co., The,
Dreis & Krump Mfg. Co., Chicavo.
Kane & Roach, Inc., Syracuse, New York.
Niagara Machine & Tool Works, Buffalo,
N. Y.

Niagara Machine & Tool Works, Buffalo, N. Y.

BENZOL RECOVERY PLANTS
KOPPERS Co., Pittaburgh.
BERYLLIUM COPPER
American Brass Co., The, Waterbury, Conn.
Riverside (N. J.) Metal Co.
BILLETS—Alloy Steel
Andrews Steel Co., The, Newport, Ky.
BILLETS—Carbon Steel
Andrews Steel Co., The, Newport, Ky.
BILLETS—Chrome Nickel Steel
Andrews Steel Co., The, Newport, Ky.
BILLETS—Chrome Nickel Steel
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Andrews Steel Co., The, Newport, Ky.
BILLETS—Die Bleek Steel
Andrews Steel Co., The, Newport, Ky.

BILLETS—Forging
Alan Wood Steel Co., Conshohocken, Pa.
Andrews Steel Co., The, Newport, Kr.
Central Iron & Steel Co., Harrisburg, Pa.
Harrisburg (Pa.) Steel Corp.
Midvale Co., The, Nicetown, Phila., Pa.
Republic Steel Corp., Cleveland, Ohio.

Republic Steel Corp., Cleveland, Ohio.
BILLETS—Nickel Steel
Andrews Steel Co., The, Newport, Ky.
BILLETS—Re-rolling
Ain Wood Steel Co., Conshohocken, Pa.
Andrews Steel Co., The, Newport, Ky.
BILLETS—Steel
Bethelhem (Pa.) Steel Company.
Continental Steel Corp., Kokomo, Ind.
Tennessee Coal, Iron & Rallroad Co.,
(U. S. Steel Corp. Subsidiary), Birmingham, Aia.

ingham, Ala.

BINS—Rotating

Frick-Gallagher Mfg. Co., The, Wellston.

Frick-Gailagner and Co., Che, 660 E. BLANKS—Chisel Cleveland Steel Tool Co., The, 660 E. 82nd St., Cleveland, Ohio. BLANKS—Gear and Pinion Chicago (Ill.) Rawhide Mfg. Co., The, 1306 Elston Ave. Richardson Co., The, Melrose Park, Ill. BLANKS—Gear, Silent Steel Waldron, John. Corp., New Brunswick, N. J.

Richardson Co., The, Melrose Park, Ill.
BLANKS—Gear, Silent Steel
Waldron, John. Corp., New Brunswick, N. J.
BLAST FURNACE SPECIALTIES
Bailey, Wm. M., Co., Pittaburgh.
BLAST FURNACES
Brassert, H. A. & Co., Chicago, Ill.
BLAST GATES
Rockwell, W. S., Co., 50 Church St., N.Y.C.
BLOCKS—Chain
LOCKS—Chain
Phus., Poducts Corp., 6000 Russell St., Detroit.
Bendix Products Corp., 413 Bendix Drive, South Bend. Ind.
Clarage Fan Co., Kalamazoo, Mich.
Spencer Turbine Co., Hartford, Conn.
Block Fan Co., The, 30 E. 42nd
Lock Air Prods. Co., The, 30 E. 42nd
Lock Could be Co., Detroit.
BeldwPIPES—Soldering, Heating, An-

Weldit Acetylene Co., Detroit.
BLOWPIPES — Soldering, Heating, An-

St., N. Y. C.
Weldit Acetylene Co., Detroit.
BLOWPIPES—Soldering, Heating, Annealing
American Gas Furnace Co., Elizabeth, N.J.
Torit Mfg. Co., St. Paul, Minn.
Weldit Acetylene Co., Detroit.
BOILERS—Waste Heat
Babcock & Wilcox Co., The, 85 Liberty
St., New York City.
BOILERS—Water Tube
Babcock & Wilcox Co., The, 85 Liberty
St., New York City.
BOLLERS—Water Tube
Babcock & Wilcox Co., The, 85 Liberty
St., New York City.
BOLT GUTTERS
Acme Machinery Co., Cleveland.
Landis Mch. Co., Inc., Waynesboro, Pa.
BOLT AND NUT MACHINERY
Acme Machinery Co., Cleveland.
Landis Machine Co., St., Paul, Minn.
BOLTS—Carriage and Machine
Cereland (Ohio) Cap Screw Co., The
Eric Ufa.) Bolt & Nut Co.
Russell, Burdsall & Ward Bolt & Nut
Co., Port Chester, N. Y.
BOLTS—Special
Erie (Pa.) Bolt & Nut Co.
Republic Steel Corp., Upson Nut Div.,
Cleveland. O.
Russell, Burdsall & Ward Bolt & Nut
Co., Port Chester, N. Y.
BOLTS—Stove
Blake & Johnson Co., The, Waterville, Ct.
BOLTS—Stove
Blake & Johnson Co., The, Waterville, Ct.
BOLTS—Track
Carnegle-Illinois Steel Corp., (U. S. Steel
Corp., Subsidiary), Pittsburgh & Chicago.
Republic Steel Corp., Upson Nut Div.,
Cleveland. O.

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Cleveland, O.

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Republic Steel Corp., Upson Nut Div..
Cleveland, O.
BOLTS AND NUTS
Ames, W., & Co., Jersey City, N. J.
Clark Bros. Bolb Co., Milldale, Conn.
Erie (Pa.) Bolt & Nut Co.
Heiz & Heiz, Inc., 33—34th St., Brooklyn, N. Y.
Oliver Iron & Steel Corp., Pittsburgh.
Republic Steel Corp., Cleveland, Ohio.
Russell, Burdsall & Ward Bolt & Nut
Co., Port Chester, N. Y.
BOLTS & NUTS—Self Locking
Dardelet Threadlock Corp., 122 Broadway.
N. Y.
C.
BOND—Grinding Wheel
Bakelite Corp., 247 Park Ave., N. Y. C.
BOOTHS—Spray
Bevilbias Co., The, Toledo, Ohio.
BORING BARS
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BORING, DRILLING & MILLING MACHINES—Horizontal
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Du Lac., Wis.
Hill-Clarke Mehry. Co., 647 W. Washington Bird., Chicago.
Lucas Machine Tool Co., Richmond
Ind.
Orining & DRILLING MACHINES—

Incl. 8 & DRILLING MACHINES—
Incl. 8 & DRILLING MACHINES—
Vertical Saker Bross., Inc. Toledo, Ohio.
Rulard Co., The, Bridgeport, Conn.
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Cleveland.

Clark Controller Co., The, Cleveland, Electric Controller & Mfg. Co., The, Cleveland.

RAKES—Magnetic Mfg. Co., 626 So. 28th St., Milwaukes.

BRAKES—Metal Forming Cheining Cheininati (Ohio) Shaper Co., The, Dreis & Krump Mfg. Co., The, Poughkeepsle, N. Y. Steelweld Machinery Co., Cleveland.

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BRICK—Insulating Bridge Roy Co., The, Steel Corp. St., New York Cley.

BRICK—Insulating Publishers.

American Bridge Roy U. S. Steel Corp. Selmont Inc., Works., Philadelphia.

BRIDGE DPERATING MACHINERY—Movable

Earle Gear & Mch. Co., Philadelphia.

Movable
Earle Gear & Mch. Co., Philadelphia.
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Golonial. P.

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Oligear Co., The, 1811 W. Bruce St., Milwaukee.

BRONZE FOR DIES

Ampco Metal, Inc., Milwaukee, Wis.

BRONZE—Phosphor

Bunbing Brass & Bronze Co., Toledo, Ohio.

Phosphor Bronze Smelling Co., The, Phila.

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Riverside (N. J.) Metal Co.

Seymour (Conn.) Mfg. Co.

BRUSHES—Machine

Pittsburgh Plate Glass Co., Brush Div.,

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BRUSHES—Wire

Pittsburgh Plate Glass Co., Brush Div.,

Baltimore, Md.

BUCKETS—Clamshell

Erie (Pa.) Steel Construction Co.

Hayward Co., The, 50 Church St., N. Y. C.

Industrial Brownhoisb Corp., Bay City,

Mich.

BUCKETS—Electric Motor

Erie (Pa.) Steel Construction Co.
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BUCKETS—Clayer
Jeffrey Mfg. Co., The, Columbus, Ohio,
BUCKETS—Orange Peel
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Hayward Co., The, 50 Church St., N. Y. C.
BUFFERS & POLISHING MACHINES
Yonnegut Moulder Corp., 1807 Madison
Ave., Indianapolis, Ind.
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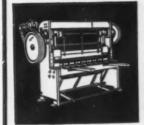
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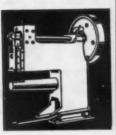
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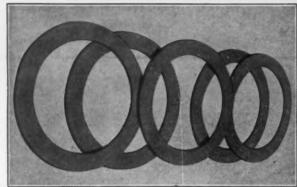
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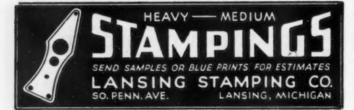
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Noble & Westbrook Mfg. Co., The, East
Hartford, Conn.

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Noble & Westbrook Mfg. Co., The, East
Hartford, Conn.
METAL PARTS—Rubber Covered
American Hard Rubber Co., 11 Mercer
St., N. Y. C.
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Toledo (Dilo) Stamping & Mfg. Co.
Torrington (Conn.) Company.
Truscon Steel Co., Pressed Steel Div.,
Cleveland.
Whitehead Stamping Co., 1669 W. Lafayette Bled., Detroit, Mich.
Worcester (Mass.) Stamped Metal Co.
METERS—Flow
Brown Instrument Co., Philadelphia.
MICROMETERS
Starrett, L. S. Co., Athol. Mass.
MICROMETERS—Automatic, for Rolling
MIIIs
Halnes Gauge Co., The, Phila., Pa.

MICROMETERS—Automatic, for Rolling Mills
Haines Gauge Co., The, Phila., Pa.,
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Cincinnati (Ohio) Milling Meh. Co., The.
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Brown & Sharpe Mfg. Co., Prov., R. I.
Cincinnati (Ohio) Milling Meh. Co., The.
MILLING MACHINES—Honer Type
Cincinnati (Ohio) Planer Co.
MILLING MACHINES—Planer Type
Cincinnati (Ohio) Planer Co.
MILLING MACHINES—Planer Brown & Starpe Mfg. Co., Prov., R. I.
Cincinnati (Ohio) Milling Meh. Co., The.
MOLDING MACHINES
Tabor Mfg. Co., Phila., Pa.
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General Electric Co., Schenectady, N. Y.
Harnischfeger Corp., 4401 W. National
Ave., Milwaukee.
Lincoln Electric & Engineering Co.,
Cleveland.
Westinghouse Electric, & erond-Hand. (See
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American Steel & Wire Co. (U. S. Steel
Corp. Subsidiary), Chicago.
Columbia Steel Co. (U. S. Steel
Corp. Subsidiary), San Francisco, Calif.
Hassall, John, Inc., Clay & Oakland Sts.,
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Chine Co.

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Russell, Burdsall & Ward Bolt & Nut Co.,
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National Acme Co., The, Cleveland,
Republic Steel Corp., Upson Nut Div.,
Cleveland, O.
Russell, Burdsall & Ward Bolt & Nut
Co., Port Chester, N. Y.

NUTS—Cold Punched
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Cleveland, O.
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Co., Port Chester, N. Y.

NUTS—Hot Pressed
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Cleveland, O.
Russell, Burdsall & Ward Bolt & Nut
Co., Port Chester, N. Y.

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Republic Steel Corp., Upson Nut Div.,
Cleveland, O.
Russell, Burdsall & Ward Bolt & Nut
Republic Steel Corp., Upson Nut Div.,
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NUTS—Semi-Finished
Cleveland Pressed Steel Co., Jenkintown,
Passell, Burdsall & Ward Bolt & Nut
Co. Port Chester, N. Y.

NUTS—Machine Screw
Hiake & Johnson Co., The, Waterville, Ct.

NUTS—Semi-Finished
Cleveland (Ohio) Cap Screw Co., The,
Republic Steel Corp., Upson Nut Div.,
Cleveland, O.

Russell, Burdsall & Ward Bolt & Nut
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NUTS—Thumb Malleable
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NUTS—Wing
Parker-Kalon Corp., 196 Varick St.,
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Sun Oil Co., Philadelphia.
Tide Water Associated Oil Co., 17 Battery
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Oll.S—Fuel
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OXY-ACETYLENE — Shape-Cutting Machines
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Phosphor Bronze Smelting Co., The, Phila.
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Meaker Co., The, Chicago.

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Brooke, E. & G., Iron Co., Birdsboro, Pa.
Carnegle-Illinois Steel Co.

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Pickands Mather & Co., Cleveland, Chio, Shenango Furnace Co., Pittsburgh, Shenango-Penn Mold Co., Pittsburgh, Superior Charcoal Iron Co., Grand Haplds, Mich.

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Wood. R. D. & Co. Philadelphia.
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Subsidiary), Pittsburgh.
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National Tube Co., (U. S. Steel Corp.
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Care Co., Chicago.
Jarecki Mfs. Co., Erie, Pa.
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Murchey Machine & Tool Co., Detoid.
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Waterbury (Conn.) Farret Foundry & Machine Co.
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RODS—Weding
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St., N. Weding
Air Reduction Sales Co., 60 East 42nd St., N. Y.

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Una Welding, Inc., Cleveland, Ohio.

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Bethiehem (Pa.) Steel Co.

Revere Copper & Brass, Inc., 230 Park Ave., N. Y. C.

Una Welding, Inc., Cleveland, Ohio.

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SILICON METAL & ALLOYS
Electro Metallurgical Sales Corp., 30 E.
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81ABB.

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SPACING TABLES—Punching & Shearing
Thomas Spacing Mach. Co., Pittsburgh.
SPECIAL MACHINERY
Baldwin-Southwark Corp., Southwark Div.,
Philadelphia.
Bullard Co., The, Bridgeport, Conn.
Eastern Tool & Mig. Co., Bloomfield, N. J.
Farquhar, A. B., Co., Ltd., York, Pa.
Houde Engineering Corp., Buffalo, N. Y.
Manville, E. J., Mch. Co., Waterbury, Ch.
Morgan Engineering Co., The, Alliance, O.
Taft-Peirce Mig. Co., The, Woonsockst, B. I.
Wood, R. D., & Co., Philadelphia.
SPECIALTIES—Rubber Covered & Lined
American Hard Rubber Co, 11 Mercer
St., N. Y. C.
Goodrich, B. F., Co., The, Akron, Ohio.
SPEED REDUCERS
Mass.

SPEED REDUCERS
Boston Gear Wks, Inc., North Quincy,
Mass.
Cleveland (Ohio) Worm & Gear Co.
Foote Gear Wks., Inc., 1315 S. Cicero
Ave., Cicero, Ill.
Horsburgh & Scott Co., 5112 Hamilton
Ave., Cleveland.
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Jones, W. A., Fdry. & Mch. Co., 4401
Roosevelt Rd, Chicago.
Link-Belt Co., Chicago.
Morse Chain Co., Chicago.
Norse Chain Co., Chicago.
New York.
Philadelphia (Pa.) Gear Works.
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Electro Metallurgical Sales Corp., 30 E.
42nd St. N. Y. C.

SPIEUELEISEN
Electro Metallurgical Sales Corp., 30 E.
42nd St., N. Y. C.
SPIKES—Track
Ames, W., & Co., Jersey City, N. J.
Carnegie-Illinois Steel Corp. (U. S. Steel
Corp. Subsidiary), Pittsburgh & ChiCago.

Corp. Subsidiary), Pittiburgh & Chiwelton (W. Va.) Steel Co.
SPINDLES—Grinding
Ex-Cell-O Aircraft & Tool Corp., 1200
Oakman Blvd., Detroit.
SPINDLES—Hollow Bored
American Hollow Boring Co., 1912 Raspberry St., Erie, Pa.
SPLICE BARS
Carnegle-Illinois Steel Corp. (U. S. Steel
Corp. Subsidiary), Pittsburgh & Chicago.

SPRAY FINISHING EQUIPMENT DeVilbiss Co., The, Toledo, Ohio.

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Steel Chi-

Lansing (Mich.) Stamping Co., So. Penn. Ave.
Lee Spring Co., Inc., 30 Main St., Brooklyn, N. Y.
Lynn (Mass.) Buckle Mfg. Co.
Miller & Van Winkle, Inc., 18 Bridge
St., Brooklyn, N. Y.
Parlish Pressed Steel Co., Reading, Pa.
Raymond Mfg. Co., Corry, Pa.
Raymond Mfg. Co., Corry, Pa.
Ryan, W. S., Co., 4363 Woodward Ave.,
Detroit.
Sheet Metal Specialty Co., Pittsburgh, Pa.
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Torrington (Conn.) Company
Transue & Williams Steel Forging Corp.,
Alliance, Ohio.
Truscon Steel Co., Pressed Steel Div.,
Cleveland.
Whitehead Stamping Co., 1669 W. Lafayette Bivd., Detroit, Mich.
Worcester (Mass.) Stamped Metal Co.
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Worcester (Mass.) Stamped Metal Co.

STAMPS—Steel Alphabets and Figures
Cunningham, M. E., Co., Pittsburgh.
Noble & Westbrook Mfg. Co., The, East
Hartfrod, Ct.

STAPLES—Wire
Wickwire Brothers, Cortland, N. Y.

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Duriron Co., Inc., The, 438 N. Findlay
St., Dayton, Ohio.

STEEL—Aliey
Alan Wood Steel Co., Conshohocken, Pa.
Andrews Steel Co., The, Newport, Ky.

Bethlehem (Pa.) Steel Company.
Bissett Steel Co., The, Cleveland.
Carnegie-Illinois Steel Corp. (U. S. Steel
Corp. Subsidiary), Pittsburgh & Chi-

Corp. Subsidiary), Pittsburgh & Chicago.
Carpenter Steel Co., The, 121 W. Bern St., Reading. Pa.
Harrisburg (Pa.) Steel Corp.
Ingersoll Steel & Disc Co., Chicago.
Latrobe (Pa.) Electric Steel Co.
Ludium Steel Co., Watervliet. N. Y.
Republic Steel Corp., Cleveland, Ohio,
Syerson, Jos. T., & Son, Inc., Chicago.
Tennessee Coal. Iron & Railroad Co.,
(U. S. Steel Corp. Subsidiary), Birmingham, Ala
Timken Roller Bearing Co., The, Canton, O.
Timken Steel & Tube Div., The Timken
Roller Bearing Co., Canton, O.,
Vanadium-Alloys Steel Co., Latrobe, Pa.
Wheelock, Lovejoy & Co., Inc., Cambridge.
Mass.

Mass.
STEEL—Alloy, Cold Drawn
STEEL—Alloy, Cold Drawn
Bliss & Laughlin, Inc., Harvey, Ill.
Moltrup Steel Products Co., Beaver Falls,
Pa.
Union Drawn Steel Co., Massillon, Ohio.
Wheelock, Lovejoy & Co., Inc., Cambridge,
Mass.

Union Drawn
Wheelock, Lovejoy & Co., Inc., Cambridge,
Mass.
Wyckoff Drawn Steel Co., Pittsburgh, Pa.
STEEL—Bright Finished
Blies & Laughlin, Inc., Harvey, III.
Union Drawn Steel Co., Massilion, Ohio.
STEEL—Carbon
Andrews Steel Co., The Newport, Ky.
Bethlehem (Pa.) Steel Co.
Carnegie-Illinois Steel Corp. (U. S. Steel
Corp. Subsidiary), Pittsburgh & Chicago.

cago. Harrishurg (Pa.) Steel Corp. Ingersoll Steel & Disc Co., Chicago.

Latrobe (Pa.) Electric Steel Co. STEEL-Carbon Vanadium

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Sieeper & Hartley, Inc., Worcester, Mass.
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Cuyahoga Spring Co., The, Cleveland,
Dunbar Bros., Co., Bristol, Conn.
Gibson, Wm. D., Co., Chicago.
Hubbard, M. D., Spring Co., 750 Central
Awar, Fentlac., Mich.
Lyn., N. Y.
Raymond Mfg. Co., Corry, Pa.
U. S. Steel Wire Spring Co., Cleveland, O.
Wickwire Spencer Steel Co., 41 East 42nd
Sk., N. Y. C.

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Baidwin-Duckworth Chain Corp., SpringBaidwin-Duckworth Chain Corp., SpringMass.
Diamond Chain & Mfg. Co., Hartford, Ct.
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Central from & Steel Co., The, SpringMass.
Diamond Chain & Mfg. Co., Hartford, Ct.
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Barnes, Wallace, Co., The, Bristol, Conn.
Central from & Steel Co., Hartford, Ct.
STAMPINGS OR DRAWINGS—Metal
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Barnes, Wallace, Co., The, Bristol, Conn.
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Whitney Chain & Mfg. Co., Harlace, Spring Co., Div., of Barnes-Gibson-Raymond, Inc., Detroit, N. Y.
Cook Spring Co., Div. of Barnes-Gibson-Raymond, Inc., Ann Arbor, Mich.
Crosby Co., The, Steing Co., Tole, Sugury, Mass.
Glibson, Wm. D., Co., Chicago, Chica

Acme Steel Co., Chicago, Ill.
Thomas Nicel Co., The, Warren, Ohio.
3TEEL—Cold Rolled Strips, Electro Tin
Coated
Thomas Steel Co., The, Warren, Ohio.
3TEEL—Cold Rolled Strips, Stainless
Acme Steel Co., Chicago.
GELEL Correlation Resisting
Carpenter Steel Co., Eric, Fa.
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Midvale Co., The Nicetown, Phila., Pa.
STEEL—Crucible
Vanadium-Alloys Steel Co., Latrobe, Pa.
STEEL—Cutlery
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Ludium Steel Co., Watervliet, N. Y.
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Jessop, Wm., & Sons, Inc., 121 Varick St.,
N. Y. C.
Latrobe (Pa.) Electric Steel Co.
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N. Y. C.
STEEL—Drill
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Ludium Steel Co., Watervliet, N. Y.
Milne, A., & Co., 745 Washington St.,
N. Y. C.
STEEL—Drill
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Ludium Steel Co., Watervliet, N. Y.
Milne, A., & Co., 745 Washington St.,
N. Y. C.
STEEL—Drill
Latrobe (Pa.) Electric Steel Co.
Ludium Steel Co., Watervliet, N. Y.
Milne, A., & Co., 745 Washington St.,
N. Y. C.
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Carpenter Steel Co., The, 121 W. Bern
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Ingresoll Steel & Disc Co., Chicago.
Latrobe (Pa.) Electric Steel Co.
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Milne, A., & Co., 745 Washington St.,
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Girrat Lakes Steel Corp., Detroit.

cago. Great Lakes Steel Corp., Detroit.

Inland Steel Co., Chicago.
Laclede Steel Co., St. acuts, Mo.
Laclede Steel Co., St. couls, Mo.
Kenublic Steel Corp., Electron Cereband, Ohio.
Scully Steel Products Co. (U. S. Steel
Corp., Subsidiary), Chicago.
Stanley Works, The, New Britain, Conn.,
Bridgeport, Conn.
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Detroit Rex Products Co., Detroit, Mich. TANKS—Compressed Air, Gas, Oil and Water
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Cleveland (Ohio) Quarries Co., The, Goodrich, B. F., Co., The, Akron, Ohio. Goodyear Tire & Rubber Co., Akron, Ohio. Manhattan Rubber Mfg. Div. of Raybestos-Manhattan, Inc., The, 2 Townsend St., Passaic, N. J.
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TANKS—Rubes Manhattan, Inc., The, 2 Townsend St., Passaic, N. J.
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National Automatic

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Detroit Detroit Co., Chicago, lium-Alloys Steel Co., Vascoloy-net Div., North Chicago, Ill.

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Co., Hartford, Conn.
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Starrett, L. S., Co., Athol, Mass.
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Carboloy Co., Inc., 2985 E. Jefferson Ave.,
Detroit.
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troit, Mich.
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Reeres Pulley Co., Columbus, Indiana.
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Yale & Towne Mig. Co., The, Phila. Div.,

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Cleveland.

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Yale & Towne Mfg. Co., The, Phila., Div.,

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Youngstown, Ohio.

United Engineering & Fdry. Co., Ptgh.

Waterbury (Conn.) Farrel Foundry & Machine Co.

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National Tube Co. (U. S. Steel Corp.

Subsidiary), Pittsburgh.

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TUBES—Copper Alloy

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TUBES—Low Carbon

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TUBES—Low Carbon

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TUBES—Nickel Silver

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American Brass Co., The, Waterbury, Conn.

Revere Copper & Brass, Inc., 230 Park

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TUBES—Stainless Steel

Cleveland (Ohio) Tool & Supply Co.

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TUBING—Open Seam
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Revere Copper & Brass, Inc., 230 Park
Ave., N. Y. C.
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TUBING—Seamiess Steel
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TUBING—Tool Steel
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No. 412 Bliss Toggle, 86" Between Uprignts, Stroke of Blankholder 15", Stroke of Punch 22"

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attach. 14"x8' Reed-Prentice Geared Head

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PLANERS

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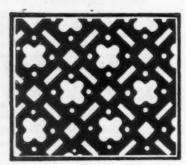
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THE IRON AGE, March 25, 1937-151

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Procurement Division, Public Buildings Branch Washington, D. C., March 5, 1937.—Sealed propo sals in duplicate will be publicly opened in this office at 1 P. M., April 7, 1937, for construction of the U. S. P. O. at Fairfield, Maine. Upon application, one set of drawings and specifications will be supplied free to each General Contractor interested in submitting a proposal. The above drawings and specifications MUST be returned to this office. Contractors requiring additional sets may obtain them by purchase from this office at a cost of \$5 per set, which will not be returned. Checks offered as payment for drawings and specifications must be made payable to the order of the Treasurer, U. S. Drawings and specifications will not be furnished to Contractors who have consistently failed to submit proposals. One set upon request, and when considered in the interests of the Government, will be furnished, in the discretion of the Assistant Director, to builders' exchanges, chambers of commerce or other organizations who will guarantee to make them available for any Subcontractor or material firm interested, and to quantity surveyors, but this privilege will be with drawn if the sets are not returned after they have accomplished their purpose. W. E. Reynolds. Assistant Director of Procurement, Public Buildings Branch.

Procurement Division, Public Buildings Branch, Washington, D. C., March 4, 1937-Sealed pro sals in duplicate will be publicly opened in this office at 1 P. M., April 2, 1937, for construction of the U. S. P. O. at Larchmont, N. Y. Upon application, one set of drawings and specifications will be supplied free to each General Contractor interested in submitting a proposal. The above drawings and specifications MUST be returned to this Contractors requiring additional sets may obtain them by purchase from this office at a cost of \$5 per set, which will not be returned. Checks offered as payment for drawings and specifications must be made payable to the order of the Treasurer, U. S. Drawings and specifications will not be furnished to Contractors who have consistently failed to submit proposals. One set upon request, and when considered in the interests of the Government, will be furnished, in the discretion of the Assistant Director, to builders' exchanges, chambers of commerce or other organizations who will guarantee to make them available for any Subcontractor or material firm interested, and to quantity surveyors, but this privilege will be withdrawn if the sets are not returned after they have accomplished their purpose. Assistant Director of Procurement, Public Build-

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Beigian rougher or other layout of recent design, de-tails electric drive, mechanical features, layout capac-ity, also tackle and rolls available. Beparate price mill, rolls, motors and controls. State when and where, delivery available, also age, condition and where in-spection could be made. ADDRESS BOX S-90 Care The Iron Age, 239 W. 39th St., New York

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THE IRON AGE has an opening in its editorial staff for a young man (not over 35) with experience in writing; preferably a college graduate in mechanical engineering or metallurgy, who has had practical work in steel or metalworking industries. Address Editor, THE IRON AGE, 239 W. 39th Street, New York.

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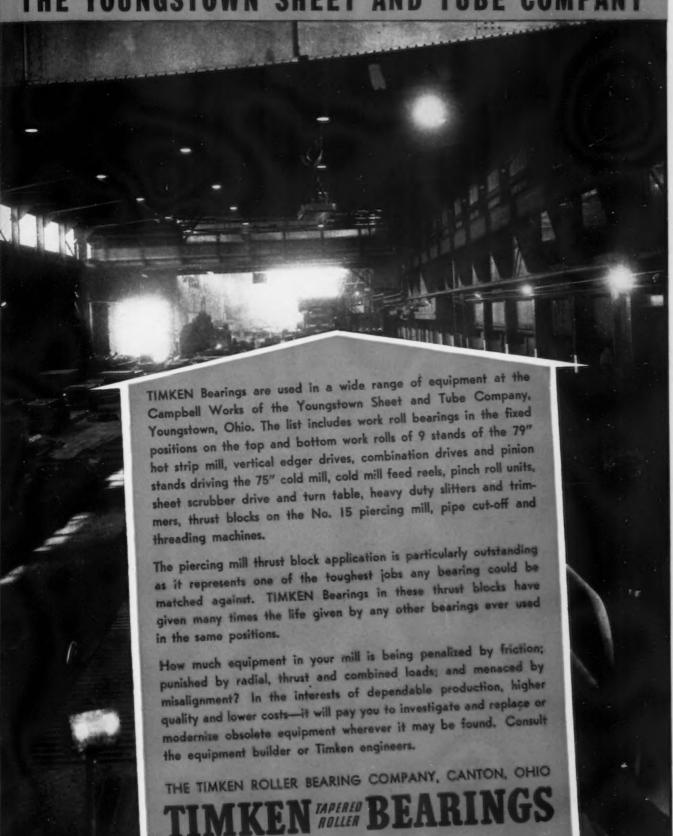
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Buffalo Wire Wks. Co., Inc	Hendrick Mfg. Co	Pittsburgh Crushed Steel Co 139 Pittsburgh Lectromelt Furnace Corp 139 Poor & Co., Canton Forge & Axle Works 133 Pratt & Whitney Div. Niles-Bement-Pond Co 56 Progressive Mfg. Co., The 126 Q Quigley Co., Inc 142 R R & S. Machinery Co 148 Reliance Electric & Engineering	Waterbury Farrel Foundry & Machine Co. 22 Webb Wire Wks., The. 144 Weldit Acetylene Co. 82 Western Gas Div. of Koppers Co. 10-11 Wetherell Bros. Co. 132 White Tar Co. of New Jersey. Inc., The 10-11 Whiting Corp. 135 Wickwire Spencer Steel Co. 78 Wigglesworth Mchry. Co. 146 Wood Preserving Corp., The. 10-11 Worthington Pump & Machinery 134 Worthington Pump & Machinery 124
Buffalo Wire Wks. Co., Inc	Hendrick Mfg. Co	Pittsburgh Crushed Steel Co 139 Pittsburgh Lectromelt Furnace Corp 139 Poor & Co., Canton Forge & Axle Works 133 Pratt & Whitney Div. Niles-Bement-Pond Co 56 Progressive Mfg. Co., The 126 Q Quigley Co., Inc 142 R R & S. Machinery Co 148 Reliance Electric & Engineering Co 12-13	Waterbury Farrel Foundry & Machine Co. 22 Webb Wire Wks., The. 144 Weldit Acetylene Co. 82 Western Gas Div. of Koppers Co. 10-11 Wetherell Bros. Co. 132 White Tar Co. of New Jersey. Inc., The 10-11 Whiting Corp. 135 Wickwire Spencer Steel Co. 78 Wigglesworth Mchry. Co. 146 Wood Preserving Corp., The. 10-11 Worthington Pump & Machinery 134 Worthington Pump & Machinery 124
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Cadman, A. W., Mfg. Co	Hendrick Mfg. Co	Pittsburgh Crushed Steel Co 139	Waterbury Farrel Foundry & Machine Co
C	Hendrick Mfg. Co	Pittsburgh Crushed Steel Co 139 Pittsburgh Lectromelt Furnace Corp 139 Poor & Co Canton Forge & Axle Works 133 Pratt & Whitney Div. Niles-Bement-Pond Co 56 Progressive Mfg. Co The 126 Q Quigley Co Inc 142 R. & S. Machinery Co 142 Reliance Electric & Engineering Co 12-13 Reliance Mchry. Sales Co 149 Rental Service Co Inc 150 Republic Steel Co 1 Ridgway, Craig, & Son Co 135 Ritterbush & Co Inc 145 Riverside Mchry. Depot 148 Robbins & Myers, Inc 136 Ridgway, Inc 136 Robbins & Myers, Inc 136 Ridgway, Inc 136 Robbins & Myers, Inc 136 Ridgway, Inc 137 Ridgway, Inc 138 Ridgway, Inc 13	Waterbury Farrel Foundry & Machine Co
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C Cadman, A. W., Mfg. Co	Hendrick Mfg. Co	Pittsburgh Crushed Steel Co 139 Pittsburgh Lectromelt Furnace Corp 139 Poor & Co., Canton Forge & Axle Works 133 Pratt & Whitney Div. Niles-Bement-Pond Co 56 Progressive Mfg. Co., The 126 Q Quigley Co., Inc 142 R R & S. Machinery Co 148 Reliance Electric & Engineering Co 12-13 Reliance Mchry. Sales Co 149 Rental Service Co., Inc 150 Republic Steel Co 150 Republic Steel Co 145 Ridgway, Craig, & Son Co 135 Ritterbush & Co., Inc 145 Riverside Mchry. Depot 148 Robbins & Myers, Inc 136 Rockford Drop Forge Co 133 Rockford Electric Equip. Co 150	Waterbury Farrel Foundry & Machine Co
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C Cadman, A. W., Mfg. Co	Hendrick Mfg. Co	Pittsburgh Crushed Steel Co	Waterbury Farrel Foundry & Machine Co
C Cadman, A. W., Mfg. Co	Hendrick Mfg. Co	Pittsburgh Crushed Steel Co.	Waterbury Farrel Foundry & Machine Co
C Cadman, A. W., Mfg. Co	Hendrick Mfg. Co	Pittsburgh Crushed Steel Co	Waterbury Farrel Foundry & Machine Co
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TIMEEN BEARINGS AT CAMPBELL WORKS

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Stops Valve Rusting in Storage

A large manufacturer of valves was having considerable difficulty with rusting of finished parts in storage although the valves were wrapped in wax paper before storage. Several rust preventatives were tried, including heavy oils and other anti-rust products, without success until Stanorust was suggested. Now, even after long periods of storage the valves are free from rust.

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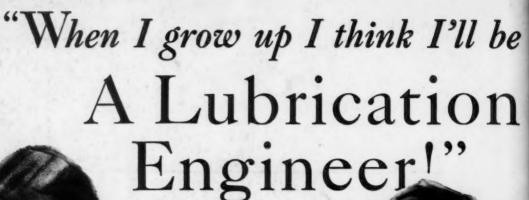
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It discusses the increased importance of honing and lapping in present day metal working operations, outlining briefly the modern equipment, abrasives and lubricants used. A well illustrated practical manual of definite interest to those charged with reducing operating costs. This and other booklets listed below are waiting for you. Write Standard Oil Company (Indiana), 910 South Michigan Avenue, Chicago, Illinois.

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WHY, sonny?

What's the plot of those mental movies a lad sees in his dreams of some day being a plane pilot, a ship's captain, a cow-puncher, or an engineer? Is it to grab a role glittering with personal effectiveness to a degree that, to him, seems magic? Something like that.

This boy's dad is a Standard Lubrication Engineer. Now, that doesn't make his dad a hero to you and me. But the boy only hears about "jobs to be done" in vague industrial wonderlands far away, and about "results achieved" expressed in money-amounts that would make mountains, in pennies! His fresh young mind wings happily unaware of facts like these:

The Lubrication Engineer comes to see you when you phone for him, or ask for him sentative. If you have a specific problem, he does his best to solve it

for you, and usually succeeds. If you have an "exploring" type of mind and want a sur ey made to see what new economies can be uncovered, he settles down to work with you until that job is done. In neither case are you obligated in any way.

He achieves new lubrication savings for you in simple, practical ways. There's no "academic mystery" about the way a Star 1ard Lubrication Engineer works. He simply adds his experience to your own. When he's through, he makes his recommenda .on. You take it or leave it.

There's no "magic mountain" about the savings he can achieve for you-although savings on lubrication, because they go on and on and on, are the kind that, small perhaps at first, do mount like magic . . .

STANDARD OIL COMPANY (INDIANA)

CORRECT LUBRICATION

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